



Digitized by the Internet Archive
in 2007 with funding from
Microsoft Corporation

COMPANY ACCOUNTS

A COMPLETE PRACTICAL MANUAL FOR
THE USE OF OFFICIALS IN LIMITED
COMPANIES AND ADVANCED STUDENTS

BY

ARTHUR COLES

FELLOW OF THE CHARTERED INSTITUTE OF SECRETARIES; SOMETIME
LECTURER IN THE TECHNOLOGICAL SCHOOLS OF THE LONDON
COUNTY COUNCIL; AUTHOR OF "GUIDE FOR THE
COMPANY SECRETARY," ETC.

WITH A PREFACE BY

CHARLES COMINS, F.C.A.

OF THE FIRM OF CHARLES COMINS & CO., CHARTERED ACCOUNTANTS
LONDON; AUTHOR OF "NEWSPAPER BOOK-KEEPING AND
ACCOUNTS"

SECOND AND ENLARGED EDITION

*With especial reference
to Liquidation Accounts*

LONDON

SIR ISAAC PITMAN & SONS, LTD.
PARKER STREET, KINGSWAY, W.C.2
BATH, MELBOURNE, TORONTO, NEW YORK

THE
PITMAN
PUBLISHING CO.

HF5686
C7C6

PRINTED BY
SIR ISAAC PITMAN & SONS, LTD.
BATH, ENGLAND

PREFACE

BY

CHARLES COMINS, F.C.A.

THE application of the principle of limited liability to business affairs has brought considerable advantages, and as it has been taken up and extended, Acts of Parliament have been passed from time to time to meet the altered circumstances. The growth of companies has been most rapid during the past fifty years.

Before 1862, when the first Companies Act was passed, a Joint Stock Company could only be established either by grant of a Royal Charter or by the enactment of a special Act of Parliament. It was under such auspices that several of the great and historic institutions, such as the East India, the New River, and the Hudson Bay Companies, were formed. All of the great railway companies were incorporated under special Act of Parliament, and in like manner the foundations of many of the insurance and banking institutions were laid. The formation of a Joint Stock Company in this way meant the expenditure of a large sum of money, besides being a very tedious and protracted process. The adventurers of to-day who desire to exploit and develop some unknown territory do not now require to apply for a Royal Charter, although in such undertakings as railways, gas and water works, or any similar kind of undertaking which may be described, as they are known in America, as "public utility companies," it is still considered more advisable to obtain incorporation by special Act of Parliament, because they seek not only to obtain authority for the raising of capital, but special privileges which affect the public authorities in the district in which they operate. The accounts of these companies are kept on what is known as the "Double Account System," by which the receipts

and payments on Capital Account are kept quite distinct from the transactions which affect the Revenue Account. The various rules, regulations and forms are laid down in the Companies Clauses Act of 1845.

Those trading concerns of to-day which are registered as limited companies, are incorporated for the most part under the Companies Act of 1908, which consolidates the statutes and codifies the Law. Every student who wishes to understand anything about companies, even in broad outline, must read this wonderful Act of Parliament, and every official who has anything to do with the regulation of the affairs of a company and the keeping of accounts must always keep it by him for ready reference.

Proprietorship by limited company is very popular now, although it is not so very long ago since trading by means of a limited company was looked upon with some disfavour, at any rate in the smaller concerns. In the wholesale trades there are to-day probably far more businesses being conducted under this plan than either by private individuals or by persons trading together in partnership. Up to the 30th April, 1917, there were registered in the United Kingdom no less than 66,131 companies with paid-up capital to the extent of £2,737,733,134, and for the year 1915-16 there were 53,850 companies assessed for income tax in respect of annual profits reaching the sum of £393,767,021. In the first six months of 1920, no fewer than 6,415 registrations took place, representing a capital of £449,000,000. These figures give some idea of the vast extent to which the trade of the country is carried on by means of limited companies, and as time goes on there is no doubt it will continue to increase until the greater portion of business will be conducted by this means. The change from private ownership to that of a limited company has brought about many alterations in business life, amongst which three things stand out very clearly: firstly, the removal of the personal element; secondly, the wider distribution of capital; and, thirdly, the improvement in the keeping of accounts.

In regard to the removal of the personal element, it may be stated that a company, when once it is established, may go on for ever and never die. A great number of companies each year are struck off the list for the reason that they have failed to make proper returns, and of course a number of companies are wound up for various causes. The Share Capital of a company need never be paid back ; once invested in the business it remains there, and should always be protected and preserved intact by the successive Boards of Directors who manage its affairs. The Capital of a firm, however, is contributed by the partners during the term of the partnership, and, in the event of the death of a partner, his share may have to be paid out, and this may be a serious handicap for the private firm as compared with a business with a sufficient and ample capital subscribed and paid up in the terms of the Memorandum of Association of a limited company. Then, again, the management and policy of the business is directed by the Board of Directors who control the affairs of the Company. In the case of dispute the shareholders are the final arbiters. Should partners disagree they must have recourse to arbitration or to the Court of Chancery, and if dissolution follows, the organisation, connection and goodwill of the business may be split up into fragments. On the other hand, Directors may come and Directors may go, but the company continues its career from one generation to another ; that is, of course, so long as it is prosperous, holds its annual meetings every year, and makes its Annual Returns as required by law.

As to the wider distribution of capital, it is certain that when the history of the enormous expansion of commerce and the great progress of industry during the past decade is written, it will be seen how much limited companies have contributed towards this result. The accumulated wealth of the rich, as well as the savings of the middle classes and of the poor, have been invested in companies and by this means it has been possible to establish new industries. Capital which otherwise would have been lying idle or remained on

deposit at the Bank has thus been brought into use. The opportunity of attracting capital from the people of these Islands has been well made use of for the purpose of furthering schemes of all kinds, not only in this country but in all parts of the world. Capital has been found for such speculative enterprises as those for the production of gold, rubber and oil, which could never have been obtained to such an extent without the aid of the limited liability companies ; and the successful exploitation in these fields of industry has retained a large share of the trade for England. Thus capital has been brought to industry, whilst at the same time the limit of risk has been afforded to the investors. The man of small means who invests, say, £100 in a company, knows that when he has paid up the full amount for which he is liable on his shares, that is the extent of his risk. Before the advent of the limited company the individuals who subscribed the initial capital for a new enterprise were liable to lose not only the sum first contributed as capital, but they had an unlimited and an unknown liability for all the debts and liabilities of the concern in which they were jointly interested. In the event of disaster it might mean not only the loss of their investments but also of their homes and private property. At the present time no prudent man would think of investing his money in a business as a sleeping partner with unlimited liability.

Capital is the life blood of a business and without it no business concern can be established, and the principle of limited liability has stimulated and kept up a steady flow of money from the pockets of the well-to-do into the channels of all kinds of commerce, and spread the accumulations of the wealthy over the whole field of trade and industry.

The improvement in the keeping of accounts since the advent of the limited company is a direct consequence of turning of businesses into limited companies. When a business is run by a single proprietor he is sometimes inclined to say, and he may be entitled to say, that he is satisfied with a certain way of keeping his books, and as he is not answerable

to anyone but himself he can keep his books in whatever way he thinks best without regard to the rules of accounting, but the limited company has its Auditor, who is an expert in accounts, and who once a year at least inspects the books and certifies the accounts.

Every company must keep a Minute Book in which to record the proceedings of General Meetings and Minutes of its Directors' Meetings ; and the Register of Members, which must always be available for inspection by any member of the company gratis, and any other person on payment of one shilling. These, together with the Register of Mortgages and the Register of Directors, constitute the statutory books. In small companies the book used for the Register of Members will also contain the registers of directors and of debentures and mortgages. The ordinary books of account to be kept by a company depend entirely upon the transactions to be recorded and the character and size of the business carried on. The Act of Parliament does not prescribe that any books of account, other than the Statutory Books, shall be kept, except that in the model set of articles, Table A, the Directors are required to cause true accounts to be kept of moneys received and expended and of the assets and liabilities of the company.

The aim of good book-keeping is to record every transaction easily and promptly as it takes place, in such a way that an accurate statement of profit and loss, giving the result of the trading for any given period, may be arrived at, together with the Balance Sheet showing the financial position of the company at any given date. A book written on " Company Accounts " should meet the requirements of secretaries and other company officials who need to have for ready reference a work dealing with the problems and questions which occur from day to day. The books of account for a company must be designed and regulated to meet the exigencies of the moment, and to comprise all the ramifications of the business, so that, as the business of the company continues to expand and grow, the books of account are easily modified to suit the changing circumstances. For instance, in some concerns

it may be possible for one book-keeper to keep the whole set of books, but in others the work has to be split up into sections and departments. In the latter, however far-reaching the business may be, all the units of book-keeping in the various branches or departments should be brought into the Counting House and tabulated in totals each day, so that at the centre there is available the material for arriving at a complete statement of the result of the transactions of the whole undertaking at any given moment. There is no necessity to urge here the importance to any business of keeping its accounts in the very best way, because nowadays this is accepted by all successful men of affairs, and in the pages which follow the author has attempted to set out the most modern system of accounting brought close up to date.

INTRODUCTORY NOTE

THE author has compiled this work in the belief that a book on the subject of Company Accounts, dealing with the matter in a more advanced manner than has yet been attempted, would meet a marked demand among those company officials who desire to have at hand, within the space of one volume, the necessary information as to systematic and precise accounts, for practical application, to the many problems which present themselves in the formation or administration of the modern business conducted upon limited liability principles. There is no scarcity of books purporting to deal with the subject on a more or less limited basis; but so far as is known no adequate attempt has hitherto been made to cope with the requirements of those companies of a larger description where a great amount of ingenuity needs to be displayed in arranging for exhaustive, yet precise and efficient methods, capable of being applied to the varied and numerous operations of the recording departments in extensive business establishments or factories. Where this has been attempted in a minor degree, it has usually been done in such a way as to render the principles enunciated more or less hopelessly inseparable from the rigid and undeviating requirements of a particular branch of manufacture or class of trade, so that the system described may suit one particular calling, but is wholly unsuitable for others.

The contents of the following pages have been drawn up in the hope that the busy practitioner may find useful guidance in framing his accounting machinery, not only for the smaller concerns, multitudes of which exist, but also for the large establishments where the satisfactory marshalling of the thousand and one details of everyday transactions is a matter of the greatest moment. So far as it has been possible to avoid it, no indication of any particular industry has been

given in any of the different systems dealt with, and it is confidently believed that the methods advocated can be applied, with suitable modifications, to almost any trade or industry. Fortunately, with regard to the statutory books, the broad principles are common to all companies. Those instances which are cited are the outcome of many years of official practice in some of the larger prosperous and well-known London companies, in the flotation and maintenance of which the author has played a prominent part, or they are the result of experience of minor concerns which have been either amalgamated or absorbed and have come under his treatment for liquidation. In all cases the methods explained are the result of application in practice and of personal experience.

The author desires gratefully to acknowledge the great help and advice received from his friends in the compilation of the work, more particularly from Mr. Alfred G. Pearson, A.C.A., who gave him many valuable suggestions and most kind assistance in the correction of proofs; also from Mr. W. E. Wallace, Member of Council of the Chartered Institute of Secretaries, and Mr. A. E. Pain, A.C.I.S.

SYNOPSIS OF CONTENTS

PREFACE	Page	iii
INTRODUCTORY NOTE	„	ix

CHAPTER I

STATUTORY REQUIREMENTS REGULATING COMPANIES' ACCOUNTS

Companies (Consolidation) Act, 1908—Total number of Registered Companies—Articles of Association—Register of Members—Annual Return Form "E"—Particulars as to Directors Act, 1917—Registration of Mortgages—Registration of Trusts—Register of Companies—Name of Company—Share Warrants to Bearer—Conversion of Shares to Stock—Audit and Auditors—Balance Sheets—Banking Companies—Table "A"—Statutory Report—Form of Accounts—Books of Accounts at Registered Office—Inspection of Registers, Accounts and Records—Accounting Periods—Distribution of Profits—Interest on Dividends—Lord Justice Buckley's Definition	Pages	1-15
---	-------	------

CHAPTER II

PRELIMINARY CONSIDERATIONS PRIOR TO INCORPORATION

Preliminary Expenses—First Documents—Arrangements with Vendors—First Books of Account and Records—Draft Prospectuses and Articles—Certificate of Incorporation—Points for Prospectuses—Stock Exchange Quotation—Arrangements with Bankers	Pages	16-21
---	-------	-------

CHAPTER III

ORGANISING ADMINISTRATION

Secretary's and Accountant's Departments—Financial Matters—Sales Ledgers Department—Bought Department and Establishment Outlay—Registrar's Department—Secretary, Accountant, Registrar, relationship between—Director's responsibility	Pages	22-32
--	-------	-------

CHAPTER IV

SHARE APPLICATIONS AND ALLOTMENTS

Applications and Allotments Book—Arranging Applications—Deciding on Allotments—Partial Allotments—Surplus applications Allotment Letters—Letters of Regret—Application List—Numbering Shares—Progressive agreement in numbering—Returning surplus to Allottees—Separate Cash Accounts	Pages	33-43
---	-------	-------

CHAPTER V

CALLS ON SHARES

Separate Call Lists and Allotment Lists—Call Notices— Register of Calls—Transferee's Position—Allottee's Liabilities—Cash Accounts and Share Ledgers—Accounts with Bank—Uncalled Capital	Pages 44-51
---	-------------

CHAPTER VI

REGISTER OF MEMBERS AND SHARE LEDGER

Early preparation—Registers and Share Ledgers usually combined—Separate Registers for each class of Share—Registers for paid-up Capital when Share Ledgers dispensed with—Groups of Registers—Auxiliary alphabetical Registers—General Index—Card Indexes—Registers of Shareholders' Meetings—Annual Return—Vowel Indexing—Sub-Vowel Indexing—Daily Entries—Inspection of Registers—Copies of Lists of Members—Registers for small Companies	Pages 52-65
--	-------------

CHAPTER VII

TRANSFER REGISTERS

Transfer Registers perform functions of Journal—Relationship with Share Registers—Form of Transfer Register—Transfer Deeds—Stamp Duties	Pages 66-71
---	-------------

CHAPTER VIII

CERTIFICATION OF TRANSFERS

The need for Certification—Stock Exchange Form—Certification Stamp—Accompanying Share Certificates—Record of Certifications—Certifications Register—Certification and Registers of Transfer Deeds—Cancellation of Share Certificates—Endorsement of Share Certificates—Prevention of Fraud	Pages 72-79
--	-------------

CHAPTER IX

DEBENTURES

Mortgages and Character of Debentures generally—Issues of Debentures—Prospectus and Debenture Issues—Debenture Stock—Debenture Bonds—Application and Allotment of Debentures—Debenture Register—Debenture Bonds to Bearer—Transfer of Debentures—Mr. Justice Chitty's definition—Register of Debenture Transfers—Redeemable Debentures—Naked Debentures—Debentures in Priority of Series—Debentures at a Premium—Perpetual Debentures—Separate Cash Accounts—Journal and Ledger Accounts—Cost of Issues—Premiums—Redemption—Sinking Funds—Re-issues—Registration at Somerset House—Register of Mortgages—Scrip Certificates	Pages 80-101
---	--------------

CHAPTER X

CONVERSION OF SHARES INTO STOCK

Sanction and Powers for Conversion—Articles of Association and—Special Resolutions—Effect in Books of Account—Conversions and Transfer Deeds—Variations in Company's Liability upon Conversion—Journal Entries—Stock Registers—Conversion Journals—Cancelled Share Certificates—Registration at Somerset House—Stock must be Converted not Created—Debenture Issues and Debenture Stock—Minimum of Amounts and multiples thereof for Transfer Pages 102-108

CHAPTER XI

SHARE ISSUES AND SUBSIDIARY CASH ACCOUNTS

Need for special Cash Accounts—Separate Accounts for Allotment; and each Call, Debentures, etc.—Reconciliation with Bank—Repayment of Surplus Applications—Letters of Regret—Form of Cash Book for Shares—Unclaimed Deposits Pages 109-111

CHAPTER XII

THE FORFEITURE OF SHARES

Articles of Association and Defaulting Shareholders—Time for Default—Notice of Default—Forfeiture by Resolution of the Board—Statutory Declarations—Forfeited Shares property of Company—Re-issue—Ultimate Holder's Position—Journal and Ledger Entries—Conditions as to Register of Members—Annual Return Pages 112-116

CHAPTER XIII

OPENING THE PRIVATE ACCOUNTS

Initial Entries—Schedule of Assets and Goodwill—Payment to Vendor—Application Allotment Calls on Shares—Debenture Issues—General Cash Accounts and Vendor—Principal Journal Entries—First Ledger Accounts—Working Capital—Preliminary Trial Balance—Authorised and Issued Capital—Shares at a Premium—Journal Transactions for—After-treatment of Premiums—Conversion of small Companies—Family Concerns—Amalgamations and Absorptions Pages 117-136

CHAPTER XIV

SELF-BALANCING LEDGERS AND ADJUSTMENT ACCOUNTS

Each Ledger Self-contained—Sectional Balancing on Tabular Basis—Arrangement of Day Books—Returns—Purchases and Expenses—Tabulation of Cash Book—Sales Ledger Adjustment Account—Bought Ledger Adjustment Account—Suitable Division of Six Sales Ledgers—Alphabetical and

Topographical Divisions—Bought Ledgers—Paying Cashiers' Accounts—Bought Ledger Adjustment—Group System for large Staffs—Balancing Books—Adjustment Ledgers	Pages 137-159
--	---------------

CHAPTER XV

DEPARTMENTAL ACCOUNTS

Multiple-shop Principle—Standardizing Receipts and Expenditure—Wages—Raw Material—Power—Repairs and Renewals—Depreciation—Rent and Standing Charges—Retail Establishments—Tabular Profit and Loss Accounts	Pages 160-167
--	---------------

CHAPTER XVI

THE ACCOUNTS OF BRANCH ESTABLISHMENTS

Town, Provincial and Foreign Branches—Factory Accounts—Selling Departments—Head Office and Distributing Centre—Trial Balance—Foreign Currency—Foreign Branch Accounts, Head Office Books—Foreign Exchanges—Tabular Profit and Loss Accounts	Pages 168-182
---	---------------

CHAPTER XVII

BALANCING SHARE LEDGERS

Sectional Balancing applied to Share Ledgers—Compiling Dividend Lists and Annual Returns—Share Ledger Trial Balance—Progressive Agreements—Adjusting Share Ledgers separately	Pages 183-187
---	---------------

CHAPTER XVIII

FROM TRIAL BALANCE TO BALANCE SHEET

Extraction of Balances—Adjustment Accounts—Trial Balance—Departmental and Proportionate Overhead Charges—Stock-taking—Adjustments for Discount, Depreciation, and Suspense Accounts—Balance Sheet—Manufacturing Accounts—Trade Accounts—General Profit and Loss Accounts—Condensed Profit and Loss Accounts—Publicity—Sectional Trial Balances—Arrangement of Assets and Liabilities—Periodical Additions to Assets and Depreciation—Investments at Cost and Losses on—Statement of Share Capital—Double Account System	Pages 188-203
---	---------------

CHAPTER XIX

FINANCIAL ARRANGEMENTS

Working Capital—Resources for Revenue and Capital Purposes—Providing Assets out of Revenue—Separate Capital and Revenue Cash Accounts—Capital Cash Accounts—Revenue or Working Capital Cash Accounts—Separate Accounts with Bank—Transfers from Revenue to Capital—

Employment of Surplus Funds—Statement of Ways and Means—Installing Revenue and Capital Cash Accounts
Pages 204–209

CHAPTER XX

PROFITS AND DIVIDENDS

Dividends only from Profits—*Lee v. Neuchatel Asphalt Co.*, etc.—Directors' Responsibility—Interest on Capital—Cumulative Dividends—Articles of Association—Deferred or Ordinary Shares—Limitations—Dividends and Date of Incorporation—Dividend Warrants . . . Pages 210–213

CHAPTER XXI

DEPRECIATION, RESERVES, SINKING FUNDS, GOODWILL

Depreciation on Machinery—Obsolescence—Rate of Production—Prime Cost—Repairs and Replacements—Wear and Tear—Scrap Values—Inventory of Plant and Machinery—Effluxion of Time—Rates of Depreciation—Depreciating Book Values—Depreciation Funds and Investments—Reserves—General Reserve Funds—Dividend equalising Reserves—Reserves for Depreciation—Table of Sinking Funds—Table of Depreciating Book Values—Table of Reserve Funds—Bad Debt Reserves—Reserves against Debenture Redemption and Loss on Investments—Secret Reserves—Abuses of—Justification for—Mode of Application—Assets affected—Drawing upon Secret Reserves—Sinking Funds—Investments for—Redeeming Debentures—Expiration of Leases—Exhaustion of Mines or other Assets—Patent Rights—Account Books and Sinking Funds—Goodwill—Its Character—Depreciation and Goodwill—Existence of Goodwill—When maintained—Allied with Trade Marks, Patents, and Copyrights—Prospectus and Goodwill—Lord MacNaghton's definition . . . Pages 214–234

CHAPTER XXII

INCREASE, RE-ORGANISATION, OR REDUCTION OF SHARE CAPITAL

Conditions involving Re-organisation—Divisibility of Share Capital—Consolidation of Shares—Cancellation of Capital—Creation of Additional Capital—Alteration of Share Denominations—Operations with Members' Registers—Journal Entries—Letters of Renunciation . . . Pages 235–241

CHAPTER XXIII

STOCK AND STORE ACCOUNTS

Relation with Financial Books—Distinction between Stores and Stock—Ordering—Stores Records—Stock Ledgers—Stores' Day Books—Records for Selling Departments—Records for Factory . . . Pages 242–247

CHAPTER XXIV

COSTING

Multiple Costs—Terminating Costs—Single Costing—Analysis of Labour Outlay—Charging Raw Material—Overhead Expenses—Classification of Labour—Different Processes in one Factory—Departmental Arrangements—Time Dockets—Charge Sheets—Cost Ledgers—Relation with Stores Accounts—Summarising Establishment Charges—Summarising Distributing or Selling Costs—Machine-hour costing—Classes of Machines—Allocation of Expense to Machines—Warehouse or Stores Overhead Charges
 Pages 248–263

CHAPTER XXV

LIQUIDATION ACCOUNTS, VOLUNTARY

Conditions of Winding-up—Liquidator's Duties—Accounts at date of Winding-up—Insolvency—Trading by Liquidator—Systematic Accounts—Statutory Accounts—Journal and Ledger Entries—Realisation Accounts—Statutory Statement of Receipts and Expenditure and Affidavit—Final Statement Pages 264–274

CHAPTER XXVI

LIQUIDATION ACCOUNTS, LIQUIDATIONS UNDER SUPERVISION

Conditions of Supervisional Winding-up—Board of Trade Control—Liquidator's Position—Return of Receipts and Payments—Accounts as in Voluntary Liquidation Pages 275–276

CHAPTER XXVII

LIQUIDATION ACCOUNTS, COMPULSORY WINDING-UP

Petitions for Winding-up—Grounds for Petition—Procedure on Winding-up—Official Receiver—First Liquidator—Record Book—Statutory Cash Book—Statutory Trade Account—Vouchers—Cost of Winding-up—Priority of Claims on Assets—Bank of England—Cash Balance Limit—Official Receiver and Company Officials—Statement of Affairs—Deficiency Account—Balance Sheet at Winding-up—Adjustment with Deficiency Account—Set of Journal and Ledger Entries—Uncalled Capital—Lists of Contributories—Contributories' Dividends . . . Pages 277–329

INDEX Page 331

COMPANY ACCOUNTS

CHAPTER I

STATUTORY REQUIREMENTS REGULATING COMPANIES' ACCOUNTS

DESPITE the somewhat lengthy statute known as the Companies (Consolidation) Act of 1908, containing some 296 sections, it is surprising what a comparatively small amount of it deals directly with the subject of accounts and (what it is the purpose of this work to include) the whole of the recording system proper, such as would be absolutely essential to the successful working of any going concern registered under that enactment. It is true that in recent times, since 1900, very great improvements have been effected with a view to safeguarding the interests of the investing public. Even now, the clauses of the great consolidating Act embracing provisions solely for the purpose of defining any prescribed form of recording the hundred and one details of the affairs of a modern industrial or commercial limited liability concern, are exceedingly sparse. Indeed, they fall very far short of enforcing many points on subjects which are absolutely vital to a company's welfare. To many who take up the study of company law for the first time, this paucity of definite statutory clauses to regulate the accounts is a matter of some wonder. They imagine that the requisite recording systems are common to all registered companies. To some extent, as regards the share capital, this is no doubt true, but for the legislature to prescribe forms and rules of accounts for the multitudes of companies now in existence would be indeed a matter of impossibility. Yet even in broad aspects some subjects are ignored.

Were we, in preparing this work, solely concerned with the requirements for carrying out the provisions of the legislature, our task could be encompassed within the space of

half-a-dozen chapters. The main subjects coming under our review are, however, practically the outcome of established customs running more or less in generally accepted modes throughout the commercial community of this country. In a work of this description it would be obviously impossible to ignore certain clauses in the Consolidation Act, and in Table "A" given in the first schedule of that statute, the provisions found in the latter being such as would in all probability be found in the Articles of Association of most companies registered with their own regulations and incorporated under the parent Act. Where a company is registered without Articles of Association, it must adopt the clauses of Table "A" as its code of regulations. Our readers will gather from these preliminary remarks that the scheme of general accounts, whether of a financial character or those to record the matters dealing with shares, are to a large extent entirely a matter of discretion on the part of a company's executive. Where the statute speaks, it is seldom found that a prescribed form is required to be followed. The executive, or the board of directors, are expected to give certain defined information, but the procedure leading up to that information, or the manner of giving it, is not always stated. The company's officials have to adopt the most efficient means to attain this end.

The first section of the Consolidation Act setting out a provision for establishing a systematic record, is section 25, which requires every company to keep in "one or more books," a register of its members, which is to contain the names, addresses, and the occupations, if any, of all persons who have subscribed for shares in the company, stating also the shares of each class held by each member, with the distinctive numbers of these shares, and the amounts paid or agreed to be considered as paid thereon; the date when each name is entered upon the register, and also the date when a person ceases to be a member. The question as to dates must be very strictly observed, for the reason that a member may be held liable for any unpaid call upon his shares up to the

date of one year after his membership ceases, *e.g.*, as a contributory in winding up. Should the existing members be unable to satisfy their liabilities as to unpaid calls due, past members may, within the time above mentioned, be compelled to pay those liabilities (see section 129 (1) i and iii). If a company fails to keep these records it becomes liable to the penalty of five pounds per diem while the default continues, and every director and manager who knowingly and wilfully authorises or permits the default incurs a like penalty personally.

The next section, 26, no less important, but regarded by most officials in the company world as much more onerous and highly exacting, deals with the well-known annual return required to be made in each year, and a copy lodged with the registrar of joint-stock companies at Somerset House. This very exhaustive provision will be best set out in summary form. The return must show :—

(i) The list of all persons appearing on the Register of Members on the fourteenth day succeeding the first ordinary general meeting of shareholders in each year, and of all persons who have ceased to be members since the date of the previous return or (in the case of a first return) the date of the incorporation of the Company.

(ii) The list is to give the name, address, and occupation of each person appearing therein; the number of shares held by each; the number of shares with the dates of transfer of (a) those who still hold shares in the company, and (b) those who have ceased to be members.

The summary, on the face of the return, is to show the number and amount of shares issued for cash and those issued as fully paid, or partly paid up, otherwise than in cash, and

(a) The share capital of the company with the number and different classes of shares into which it is divided (the section does not specify the requirement as to the classes of shares, but the adopted Form E of the Board of Trade does demand this information).

(b) The number of shares of each class issued since the incorporation of the company.

(c) The amount of calls made on each class of share.

(d) The total amount of calls received.

(e) The total amount of calls unpaid.

(f) The total amount of the sums (if any) paid by way of commission in respect of any shares or debentures or allowed by way of discount in respect of any debentures.

(g) The total number of shares forfeited.

(h) The total amount of shares or stock for which share warrants have been issued and are outstanding at the date of the return.

(i) The total amount of share warrants issued and surrendered since the date of the last return.

(k) The number of shares or amount of stock represented by each share warrant.

(l) The names and addresses of the directors at the date of the return ; also such particulars as may be required by the Companies (Particulars as to Directors) Act, 1917, regarding nationality, former christian or surnames, and occupation ; and

(m) The total amount due by the company on debentures, mortgages, and similar charges requiring to be registered under the Act.

On the second page of the return, all companies not being "Private Companies," have to give a statement of their assets and liabilities in balance sheet form, made up to the date specified in the statement or balance-sheet. The statement is to contain a summary of the company's assets and liabilities specifying how the value of any fixed assets has been arrived at, but a statement of profit and loss is not required, though any balance of profit and loss account must necessarily be shown. The statute is in this respect somewhat misleading, for it is obvious the statement could not appear in balance-sheet form unless the totals of both sides agree. In this connection it will be fitting to mention the interesting case which came before a Divisional Court early in 1912 over

which Lord Alverstone, C.J., presided, *In re Galloway v. Schill Seeborn & Co., Ltd.* The defendants, who had attempted to file their return with the balance-sheet portion giving merely all their fixed assets in one line and represented by one amount, were ordered to make the return in such a manner as would represent the values of their "fixed assets" under three separate heads, (a) Buildings, (b) Goodwill and Trade Marks, (c) Machinery, Fixtures and Furniture.

The section concludes with the provision that the list and summary, as detailed above, is to form a separate part of the register of members, and a copy of the list and summary is to be completed within seven days from the fourteenth day after the first ordinary general meeting of shareholders, and filed with the registrar of joint-stock companies within that time, after being signed by the secretary or manager of the company. The *original* list and summary is kept at the registered office of the company, and a *copy* filed at Somerset House. Two lists *must* be prepared.

Default in complying with the provisions of this section imposes the penalty of five pounds per diem on the company *and* every director or manager who knowingly and wilfully permits such default. Many exacting convictions have occurred arising out of the imposition of this penalty, not only for neglect in preparing the return but also for giving false or incomplete information. The return is to be completed and filed once at least in every year. A year means a calendar year, or, 1st January to 31st December.

The statutory provision next in importance is that which deals with the registration of mortgages and charges on any property of the company. Before the date of consolidation, these requirements were scattered throughout a number of different statutes now repealed by the Consolidation Act, sections 93, 100, and 101 of which embrace these requirements. The first of these three deals more particularly with the registration of mortgages and charges at Somerset House; the two latter sections more especially demand our attention at this juncture. Section 100 provides for the

keeping of a register by the company, wherein must be shown all mortgages and charges specifically affecting any property of the company. A short description of such property must be given, with the amount of the mortgage or charge against that property, and the names of the mortgagees. Every officer of the company omitting to carry out this requirement is liable to a penalty of fifty pounds. In cases where an issue of debentures obtains, the names of some person or persons appointed as trustees (if any) for debenture holders would be named in the register as the mortgagees, or, in other words, they would stand as representatives of the general body of debenture holders. The next section, 101, requires all instruments such as a debenture bond giving effect to any mortgage or charge, and the register of mortgages, to be open to the inspection of any creditor or member of the company at all reasonable times, that is, during the ordinary business hours of the company. Such inspection must be gratis, but other persons may exercise the same right upon payment of a fee not exceeding one shilling. For refusing this privilege every officer of a company incurs the liability to a penalty of five pounds and a further penalty of two pounds per diem whilst the privilege is withheld. In addition to the imposition of these penalties, any judge of the High Court may, by order, compel an immediate inspection of the register and the copies of the instruments creating the charge or charges. The other principal section under this head (93) usefully defines the nature of the charges upon a company's assets, which require to be registered; such as a mortgage or charge created for the purpose of raising and securing any issue of debentures; a charge on the uncalled share capital of the company created or evidenced by an instrument which, when given by an individual, would require registration as a bill of sale; a charge created upon land, or upon land in which the company may have any joint or divided interest, wherever situated; a charge against book debts, or a general floating charge against the general undertaking and property of the company. It is declared that if

any such charge be not registered within twenty-one days of the date of creation, the instrument is rendered void against the liquidator and any creditor of the company, and if so becoming void, the moneys purporting to be secured under the instrument become immediately payable. The penalty for omitting to file these particulars with the registrar is, by section 99, stated to be fifty pounds for every day during which the default continues.

As regards the registrations of transfers or applications for shares, section 27 imposes the condition that no notice of any trust either "implied, expressed, or constructive" shall be entered upon the register, or be receivable by the registrar. This applies only to England and Ireland. In Scotland trusts are entered upon the register, but trustees there are themselves liable for the shares they hold.

The register of members required by section 25 is further mentioned in section 30, where an important provision is found to the effect that this book is required to be kept at the registered office of the company, and that for not less than two hours each day it is to be open to the inspection of members gratis, and to any other person on the payment of one shilling. It sets out, further, the right of anyone to demand a copy of this register, or any part thereof, or of the annual list and summary or any part thereof, upon payment of sixpence for every hundred words or part of a hundred words. For refusal to grant such inspection or to provide the above-mentioned copies, the company and every director and manager incur a penalty of two pounds, and two pounds per diem.

By section 31, companies are permitted, by so announcing their intention by means of advertisement in a newspaper circulating in the neighbourhood of the registered office, to close the register for a period of not exceeding thirty days. This provision is granted for the purpose of allowing the officials a convenient respite from the registration of transfers in order to enable them to balance up the share accounts at certain periods of the year, as will be shown in another chapter.

Sections 34, 35, and 36 apply to those companies having large connections with the colonies, and grant provisions for the keeping and maintenance, under certain prescribed conditions, of registers within such dominions of the Crown if they so desire.

Share warrants to bearer are not so largely resorted to in England as upon the Continent. The practice is, however, to some extent followed in this country. Where this obtains the reader is directed to the provisions of sections 37 and 38. The first allows a company itself, where the issue of share warrants to bearer also forms a part of the regulations of the company, to issue such warrants to bearer for its fully paid up shares, or for stock. The warrants must be under the common seal of the company and contain a statement to the effect that the bearer is entitled to the shares, the distinctive numbers of which must be given on the warrant. In the case of stock, the amount of stock to which the bearer is entitled must be specified. A bearer of a share warrant may, upon surrendering it to the company, elect to have the warrant cancelled, when, if his title to the shares is not disputed, he will be entered upon the register of members in respect of the shares covered by the warrant. Particulars of the issue of warrants are to be entered in the accounts of those members whose shares are to be so represented, the share certificates being, of course, surrendered and cancelled. Section 38 deals with fraud in regard to warrants, which we need not discuss here. The issue of share warrants to bearer for stock is very rarely found. The Stock Exchange committee will not countenance such securities.

Under section 43, companies limited by shares are permitted to convert fully paid up shares into stock. Notice of such conversion must be sent to the registrar of companies. Similarly a company may reconvert its stock into shares, when notice must also be given to the registrar.

We have thus far dealt in the main with the principal items in the statute dealing with the accounts, covering the subjects

of shares, debentures, and returns. We now pass on to two very important sections, 112 and 113, wherein we shall find the principal requirements of the statutes covering the financial accounts and audit, more especially with regard to the rights and duties of the auditors. It behoves all who are responsible for the accounts of a company to assimilate thoroughly the provisions of the law in this direction.

Section 112 states that at each annual general meeting every company shall appoint an auditor or auditors, and that, when appointed, they shall hold office until the next annual general meeting. If such appointment be not made in the manner provided, the Board of Trade may, at the instance of any member of the company, make an appointment for the current year and fix the remuneration. No officer of the company is allowed to act in the capacity of auditor. Except a retiring auditor, no person shall be capable of being appointed unless fourteen days' notice to the company is given by any shareholder of his intention to nominate any other person. The company is, in its turn, to give notice of such nomination to the retiring auditor and to the shareholders, not less than seven days before the annual general meeting. The directors of the company may appoint the first auditors, who will hold office until the first annual general meeting of shareholders. It is also within the powers of the board to fill any casual vacancy which may occur in the office of auditor to the company, and during any such vacancy, if there are any surviving auditors they may act until such appointment is made. The company in general meeting is to fix the remuneration of the auditors; but in the case of first auditors, or when elected to fill a casual vacancy, as before described, the directors will then fix their remuneration.

By the next section, 113, it is decreed that every auditor is to have access to the books and documents of the company at all times. The directors and all other officers are to afford the auditors such information or explanation as they may deem it expedient to ask for. The auditors are to make a

report to the shareholders on the accounts which they have examined, and on "every balance-sheet laid before the company on general meeting," stating :—

(a) "Whether or not they have obtained all the information and explanations required ; and

(b) "whether, in their opinion, the balance sheet referred to in the report is properly drawn up so as to exhibit a true and correct view of the state of the company's affairs according to the best of their information and the explanation given to them, and as shown by the books of the company."

Balance-sheets are to be signed by two directors of a company, or, in cases where there is but one director, by that director. If the auditors' report above referred to is not inscribed upon the balance-sheet itself, as is usually the case, then some reference to the report must be made at the foot of the balance sheet. The report of the auditors is to be read before the company in general meeting, when that report and the balance-sheet to which it refers are to be open to the inspection of all shareholders. Shareholders are further entitled to a copy of the balance sheet and report upon payment of not less than sixpence for each hundred words. It is, however, more usual to find that shareholders receive a printed copy of the balance sheet as well as the directors' and auditors' reports, with the notice convening the meeting. The requirements of the Act are here quoted to indicate the precise rights of the shareholder in this connection. For neglecting to observe the conditions of this section as regards the issuing and signing of the balance sheet, and attaching the auditor's report, the company, as well as every officer knowingly a party to such default, is liable to a penalty of fifty pounds.

In the case of banking companies registered after the 15th August, 1879, and having branches outside the limits of Europe, it is sufficient if the auditor is allowed access to such copies of extracts from the books and accounts of any such branch as have been sent to the head office of the bank in

the United Kingdom. The balance-sheets of such banks are to be signed by the secretary, and by at least three directors ; if there are less than three directors, then by all directors. In discussing these requirements it should not be overlooked that balance-sheets, before being signed as before described, must be formally submitted to, and approved by, the directors at a meeting of the board called for that purpose, at which a proper resolution should be passed approving the balance sheet, and stating the names of the directors who sign it. Shareholders may exercise their rights as to inspection of the balance-sheet and auditor's report, before the meeting to which it is to be submitted for their consideration. They may also demand copies of these documents upon the prescribed conditions, at any time. The important provision as to reading the report at the shareholders' meeting was not included in the new provisions of the Companies Act, 1907. This is an instance of an addition to the Consolidation Act, which was simply intended to repeal the various Acts previously governing companies, and to re-enact their clauses without amendment.

The consideration of these two important sections will serve to show how much the position of the auditors has been strengthened in the course of the last few years. The Companies Acts of 1900 and 1907 were practically wholly responsible for this great improvement. Prior to these two statutes the rights and responsibilities of auditors were very imperfectly defined. Unquestionably a great improvement in this direction has been wrought.

The early days of a company's career are now marked by the requirements of section 65, which call for the statutory, or first, meeting of its shareholders ; and for the preparation of what is termed "the Statutory Report," to be sent to all the shareholders who receive notice of that meeting. There is more than one important point, in connection with this report, which bears upon the accounts. After one month, and not more than three months, from the date of incorporation, every company in its Statutory Report must state,

on the prescribed form, the total number of shares allotted for cash, or otherwise than for cash ; the total amount of cash received by the company from its issue of shares ; and an account of its receipts and payments on capital account, together with an account, or estimate, of the preliminary expenses. If auditors have been appointed, they are required to certify as to the accuracy of receipts and payments. Any modification which it is proposed, or has been effected, in any contract required to be mentioned in the prospectus is also to be stated. A copy of the Report is to be filed with the Registrar at Somerset House immediately after circulation. "Private" companies, although not exempt from holding the statutory meeting, are not required to prepare a statutory report.

As regards Table A, the subject of the accounts receives treatment as scanty as that found in the Consolidation Act. We turn practically to the end of the table before we find any mention of accounts, clauses 103 to 108 being designed to regulate the financial administration of a company. As our readers will remember, the requirements of Table A, which forms the first schedule to the Consolidation Act, must be taken as practically laying down the law upon the internal regulation of a company's business. Although it does not of itself take the form of a statutory enactment in the usually accepted term, yet the clauses of the table itself actually apply to the administration of a company on an almost equal footing with the sections of the Act itself, as all companies incorporated under the Act are required either to adopt the provisions of the table, or, to formulate Articles of Association of their own. In the latter event, so far as the articles do not exclude or modify the regulations of the table, those regulations shall so far as applicable, govern the company as if they were contained in the duly registered articles. Undoubtedly the majority of companies adopt their own articles. For the purposes of this work we may therefore consider the clauses of the table as being on an equal footing with those statutory requirements previously

cited in this chapter. In any case the provisions are particularly meagre as regards accounting matters.

The first clause to demand our consideration is 103, wherein it is provided : "The directors shall cause true accounts to be kept of all sums of money received and expended by the company, and the matter in respect of which such receipt and expenditure takes place, and of all assets and liabilities of the company." The words quoted are those of the table. It will be seen that the manner of providing this information depends solely upon the discretion of the company's executive. It is for them to prescribe and formulate the means of keeping such accounts as will best serve the requirements set out in this all-important clause, which, on the face of it, seems to require very little indeed, but in reality these few meagre words imply a very great deal. They virtually lay down the provision that the whole of the machinery constituting the company's system of financial records shall be of the completest, the most efficient, the most exacting it is possible to devise. The mere keeping of a statement of receipts and expenditure, and a statement of assets and liabilities would fall very short of the mark. The Board of Directors which adopts a too literal view of this important clause of its articles would soon find itself in difficulties with the shareholders. A perusal of the other chapters in this book will convince the reader of the significance of this point, and he will readily perceive that, even in a company of moderate dimensions, there is a vast labyrinth of complicated groups of accounts, the records of which all lead to one focus, in the shape of the balance-sheet to be prepared at certain stated intervals. Such, then, is clause 103 of Table A. In it we observe the statutory provision forming the basis of a company's system of accounts.

Clause 104 states that the books of account are to be kept at the registered office of the company, or at such place or places as the directors may from time to time appoint, and that the said books be always open to the inspection of the board.

By clause 105 it is for the directors to determine to what extent, time, or place, any accounts or books of the company shall be open to the inspection of members, other than the directors, except as provided for by statutory enactment, such as in the case of the register of members, and the register of mortgages. It is most unusual that anyone outside the board of directors is ever allowed to exercise this privilege. The directors, in their fiduciary position, to which they have been elected by their fellow-members, act as the absolute guardians of the company's internal concerns.

The requirements of the next two clauses, 106 and 107, may be read into one another. They lay down the requirement that once, at least, in every year (*i.e.*, for the purposes of most articles a calendar year) a profit and loss account and balance-sheet shall be prepared and made up to a date not more than six months preceding the meeting at which they are to be submitted. The balance-sheet is to be accompanied by a report of the directors containing a statement of the company's affairs, and the amount they propose to distribute in the way of dividend, or what sums they propose to set aside to establish or augment a reserve fund, and the amounts to be carried forward to the next account.

The other clause, 108, provides that a copy of the balance sheet and report shall be sent to the members seven days before the holding of the meeting appointed to consider these matters.

Some regard must be had to clauses 95 to 102, which define the requirements imposed on the company as to the distribution of profits and the manner in which dividends are to be declared. Clause 97 is the most important. It states that no dividend shall be paid otherwise than out of profits. This provision must, however, be here stated with some qualification, which, moreover, the articles of the company would have to provide for. By section 91 of the Act it is enacted that a company may, on obtaining the previous sanction of the Board of Trade, pay a dividend not exceeding

four per cent. during the construction of any buildings or work, the completion of which will be protracted beyond the date of the company's incorporation ; and further, that the payment of such interest or dividend may be charged to capital account as a part of the cost of completing or erecting such buildings or works. The Board of Trade is to specify the time over which such payment out of capital may extend, but in any case it may not be extended over a period of more than six months after the completion of the works, buildings, or plant, as the case may be. Interest so paid is not to operate in any way towards the reduction of the paid up share capital upon which it is paid. The published accounts of the company are to show the share capital upon which interest has been paid under this section, and the rate of the interest.

Another important clause is 102, where we find that no dividend shall bear interest against the company. In effect, this means that unclaimed dividends are not subject to any superadded rate of interest.

In concluding our review of the statutory provisions on the subject of accounts, all interested in these matters, whether students or professional practitioners, should lay well to heart the judgment of Lord Justice Buckley in the case of *Newton v. Birmingham Small Arms Company, Ltd.* (1906), 2 Chan., p. 380. The first part of his lordship's finding is given as follows :—

" The Companies Act, 1862, was silent as to accounts. Table A which the Company might or might not adopt as it chose) contained provisions on the subject, but otherwise the Act left the matter untouched, relying, no doubt, upon the application of the ordinary principles applicable as between partners, and proceeds upon the footing that the members of a company under the Act are partners in a special sort of partnership modified and governed by statutory provisions."

CHAPTER II

PRELIMINARY CONSIDERATIONS PRIOR TO INCORPORATION

ALTHOUGH it may be said that the accountant proper would play a very small rôle until the incorporation of a company was an accomplished fact, the necessity of having all possible arrangements completed at the earliest possible moment is undoubtedly an advantage. The whole machinery of the routine surrounding the flotation of limited companies is even now exceedingly cumbrous, despite the comparatively easy legal code which now shapes its principles. The thousand and one details arising at the inception of a company's career are exceedingly complex, and entail in most instances some connection with the financial books, which have to be in working order at the earliest possible moment after the date of receiving the certificate of registration embodying its incorporation as a joint-stock concern.

The first matters requiring treatment will, in some cases, be those connected with the expenses consequent upon the formation, usually described as "Preliminary Expenses." It frequently will be found that the cost of starting a company may be met by a syndicate or firm from which the company derives its business as a going concern, in which case the officials may possibly be relieved of the onus of recording the various details in this connection.

The usual course is to include under the category of "Preliminary Expenses" all such items as Stamp Duties, Solicitors', Auditors', and Brokers' fees, the cost of formulating the Prospectus, Articles, and Memorandum of Association, advertising, valuer's charges, or other expenditure for professional or expert services which may have been rendered, clerical work, and the printing of all documents, and the cost of stationery required up to the stage of allotment. The law allows that as soon as a company is entitled to commence its business

operations, it must first have proceeded to allot, under certain prescribed conditions, the shares which have been applied for, so that at the moment of completing such an allotment the company may be said to be fully fledged. It will thus be obvious that if these preliminary charges have not been discharged by the vendor or vendors from whom the business has been acquired by the company under flotation, an item of expenditure has been created which demands the most careful treatment at the hands of those officials responsible for the welfare of the company.

The first books of account required by all commercial or industrial enterprises are the Cash Book, Journal, and Ledger. Where a company of any considerable size is in contemplation, these three books need to be of no modest dimensions. They should be brought into use as soon as possible after the company's existence becomes an accomplished fact. Agenda Books and Minute Books may not be considered as belonging to the financial transactions proper, but both are inseparable links between such records as contain narrative entries of decisions agreed upon by the prospective board, and those records contained in such books provided solely for the purpose of detailing monetary receipts and expenditure, or for recording obligations for and against the company. These books cannot be brought into use until the company is actually registered at Somerset House, but all discussions between promoters and the prospective directors prior to registration must be fully recorded on separate papers and carefully preserved for future reference. Agenda should be drawn up for all these preliminary proceedings, and proper minutes completed dealing with all the decisions arrived at. All drafts of skeleton Prospectuses and of Memorandum and Articles of Association should also be retained, showing each stage of revision.

When the requirements of the Board of Trade officials have been satisfied, and the Certificate of Incorporation is granted, the books before mentioned should be ready for use. The Agenda and Minute Books will be requisitioned

for the first official board meeting, to be held for the purpose of appointing all officials, publishing the prospectus, making arrangements with bankers and brokers, deciding upon the seal and its custody, settling details as to administration of business routine, the organisation of the system of accounts, and the procuration of the necessary books, stationery, and official equipment.

The Prospectus and Memorandum and Articles of Association having been definitely decided upon and finally made public, the officials or official responsible for the planning of the accounts should, at this early stage, study those documents closely and extract details of all matter pertaining to the financial side of the question. To take the prospectus first, the more salient points dealing with financial details will be in all probability as follows :—

(i) The nominal or authorised capital of the company, and full details as to its division into the different classes of shares and their numbers; the nominal value of each class of share; the precise description of the shares, particularly the priorities borne one over the other, and the amount of any stated dividend payable upon any class, and any conditions to be observed regarding the payment of dividend or the respective rights of shareholders as to distribution of surplus assets in the event of winding up or realisation of the company's business in liquidation.

(ii) Full details of any debenture issues, showing the conditions under which they are created; whether under a Trust Deed; particulars of the property to be acquired over which a charge of mortgage will be held; the rate of interest payable; and the dates and conditions under which they are to be redeemed (if any).

(iii) The minimum number of shares to be subscribed for before the Board is at liberty to proceed to allotment. If no minimum is stated the whole amount offered for subscription must be applied for before allotment can be commenced.

(iv) Particulars as to any shares or debentures to be allotted in kind, *i.e.*, otherwise than for cash, *e.g.*, those to be allotted

to the vendors in part or whole consideration for the business taken over, or in lieu of services rendered; whether the shares or debentures so allotted are to be issued as fully or only partly paid up and full particulars of the consideration for any such allotment. This should be obtained from the actual contract.

(v) The names and addresses of the vendor or vendors from whom the company is to acquire its property, with details, *e.g.*, the amount agreed upon as the value of the property and the consideration to be paid to each vendor, and as to how the payment is to be made, whether in cash, shares or debentures. This can and should be obtained from the actual contract.

(vi) Particulars as to the total purchase price of all property to be acquired for the company and the total amounts to be paid therefor in cash, shares or debentures.

(vii) The amount to be taken by the company as part of the property to be under the amount of Goodwill.

(viii) Details of any arrangements made for underwriting the issues of either shares or debentures, and the amount of commission payable for agreeing to subscribe in this manner. Underwriting contracts should be perused for this information.

(ix) The estimated amount of the cost of floating the company, or, if these preliminary expenses are to be borne by the vendors the extent to which the obligation applies, whether up to the date of incorporation or first allotment of shares embracing the first issue.

(x) Particulars as to amounts payable to any promoter and the consideration for any such payment. (Refer to contract.)

(xi) An epitome of any "material" contract entered into consequent upon the promotion of the company. A material contract is not held to include such contracts as merely embrace conditions arising out of the ordinary routine of business—assuming the business or businesses to be taken over are going concerns. A contract to be considered at this stage would be, for instance, the agreement or agreements for

Sale and Purchase between vendors and the company, on an agreement for service between a Managing Director or Managers, or a professional expert and the company, tenable for a certain number of years.

The foregoing points are required by law to be stated in the prospectus of all companies seeking to be incorporated under the Companies Acts, and every detail demands the closest attention of all officials who are to be held responsible for the organisation of a company's financial records. Due regard must be had to every point enumerated above before the system of accounts can be embarked upon.

In the majority of cases, at all events where a company is of the average size—one, for example, seeking to have its shares or debentures quoted on the official list of the Stock Exchange—arrangements would be made with the company's bankers for receiving the cash (known as the application money) to be paid on deposit by would-be shareholders. The bank will be in possession of all details concerning the proposed issue of shares, as it will require copies of the Prospectus and Memorandum and Articles of Association. The usual plan is to arrange with the bankers to open, in addition to a general cash account, separate accounts for the receipt of applications paid to them under the heads of the several classes of shares and debentures; and, at a later stage, when the period of allotments has arrived, to open further accounts for the receipt of the later payments accruing on the allotted shares, for allotment moneys and calls when due. In all cases receipts on account of the various classes of shares are kept in quite distinct accounts, the bank preparing a pass book for each account. To facilitate these arrangements, the bankers will probably require application forms to be printed on paper of distinctive colours for each class of share. A colour once adopted for, say, the preference shares, will be adhered to throughout the whole history of those shares. This plan should be applied to allotment notices or letters, call notices, letters of regret, dividend warrants, and share certificates. This

system practically secures the whole scheme from the danger of confusing one class of share or debenture with another.

In a succeeding chapter it is proposed to consider, as fully as possible, the whole course to be followed in this, the first stage of the company's financial affairs. The receipt of the capital moneys will be dealt with to the fullest extent, and minute examples given as to the method of dealing with payments made to the bankers, until the various shares accounts are closed and incorporated with the general financial records.

CHAPTER III

ORGANISING AND ADMINISTRATION

THE tentacles of the accountant's or secretary's department extend to every limit of a company's concerns. Other departments may have little or no relation with each other, but the secretarial or accounting branches of the executive have their connecting link with all. The registrar's department is, perhaps, more independent than any. We purpose in the next few pages to delineate the general outlines upon which the executive machinery of the modern industrial or commercial company may be planned. The majority of the principles we shall enunciate will be applicable to practically all limited liability concerns coming within this category. Those of a financial nature, such as banking or insurance companies, are run to a large extent upon customs which in some degree depart from those methods generally followed in ordinary businesses of a purely commercial or industrial nature.

Over eighty per cent. of the many thousands of companies carrying on business in the Kingdom have been formed for the purpose of carrying on enterprises of either a manufacturing or retail kind, or both; the employment of labour, the consumption of raw material or the distribution of the manufactured product forming the chief operations of such concerns. It is evident, nevertheless, that a vast number of companies which come within this description, have their own especial characteristics, which may demand particular treatment. It is unlikely, however, that their requirements would depart from the general outlines of administration in any material degree, and it would not be a very difficult matter so to modify the lines here suggested to meet any particular case. A thorough standardisation of methods will in all probability never be attained, though there can be no doubt that, in recent years, the interchange of ideas by business men

on the subject of individual commercial organisation has done a great deal towards it. Certain it is that in the average counting house a much higher state of efficiency will be found than was the case even a decade back, and with the aid of different institutions, the object of whose existence it is to promulgate and encourage the various improvements in business administration, this state of general efficiency will increase.

The following matters demand the closest attention and study of all who are responsible for the administration of any company's affairs. It may be the most convenient to deal with them under four separate heads :—

- (i) Financial.
- (ii) Labour and Purchase of Goods, or Raw Material.
- (iii) Sale of Goods, and Distribution.
- (iv) Registrar's Department.

These four main divisions, of course, embrace a host of minor matters which we shall have to consider. As stated above, they represent a concise and convenient epitome of the subject. The counting-house of the average sized company would certainly possess departments for the first three, whilst, if its shares were listed on the Stock Exchange, a separate one would probably be needed to deal with business under that head. As to the actual personnel of the administration, we cannot, of course, say much, but in the majority of cases the secretary is held responsible for the whole of the other officials, the accountant and the registrar being in their turn responsible to him. On the other hand, the accountant is, in some cases, found as an independent official responsible solely to the board. The duties of the registrar are, practically in all companies, carried out under the ægis of the secretary ; there are a few exceptions, however.

Financial Matters

- (i) For the greater convenience of carrying out the principles of adjustment accounts as they should be applied to both

the "bought" and "sold" departments of the counting-house, it is desirable that two channels be established for cash transactions, each being directly responsible to the secretary or the accountant. In the chapter dealing with cash accounts this principle will be exemplified.

(ii) Moneys received from shareholders resulting from an issue of shares, must be separately recorded, even in a small company. In large concerns separate cash receipt books must be provided, and whether kept by the accountant's or registrar's department, the totals should be passed direct to the general cash book. Where only a small number of shareholders is found, the receipts may be entered direct to the general cash book. It is essential that cash transactions of shareholders, trade creditors and debtors be kept rigidly distinct, though naturally in very small companies of a strictly private or family character, this precaution will be unnecessary, or rather, owing to the small staff, impracticable.

(iii) Receipts from shareholders and debenture holders will be treated in the manner described in the chapter dealing with those subjects.

(iv) Receipts from trade debtors should be acknowledged by means of manifold receipt books; the numbers of the receipts being duplicated on the manifold copy, this number being in its turn recorded in the cash receipts book.

(v) All payments by the company will be sanctioned by the board at their meetings, usually held at regular intervals, when statements of ways and means will be submitted with a list of accounts for payment, the list being accompanied by the vouchers or creditors' statements. When sanctioned and discharged, the payments must be recorded in the Cash Payments Book.

(vi) If practicable, those persons who are responsible for the payment or receipt of cash should have no control whatever over the books dealing with debtors or creditors. It is at all times advisable that cashiers and book-keepers should be kept rigidly distinct except in cases where the secretary, accountant, or other chief of the counting-house

exercises a close scrutiny over the financial affairs to the extent of actually checking the entries and transactions of his subordinates.

(vii) Payments for wages, whether for manufacturing or mercantile enterprises, demand the most careful precautions to guard against fraud or leakage. In factories, the employee's time-sheets are to be checked and signed both by the employee and the overseer, then entered upon the wages sheet, which in turn is checked and countersigned by the works manager. In large emporiums the same principle should be followed. In no case should the paying cashier hand over any money for wages until time-sheets or pay dockets have been vouched for payment by some responsible official having direct control of the employees, but who does not himself handle the cash. As the wages account will not be made up at such a time to accord with a directors' meeting, the difficulty of being unable to draw a cheque for the actual week's total is met by the plan of advancing an adequate sum at the board meeting immediately preceding the week-end; whilst in the succeeding week a cheque equal to the previous week's wages will be drawn, thus maintaining a fluctuating balance in hand from week to week. This balance should be checked each week by the "chief."

(viii) Petty cash will be best dealt with in the manner suggested for wages account. Some rule should be devised, however, to prevent the payment of any account larger than say £1, except by cheque. The Petty Cash Account may be conveniently subdivided into other accounts of a similar nature, as for instance, postage account, factory petty cash and sundry goods, but in all cases proper vouchers must be installed, no payment being advanced except upon the authority of some responsible person, such as an overseer or shopwalker, as the case may be. If separate petty cash accounts are in use, different coloured vouchers should be employed as a ready means of distinction, and all vouchers should be machine numbered to correspond with the entries in the petty cash books.

(ix) All cash receipts should be paid into the bank daily, a record of such payment being made in the cash receipts books to correspond with the total amount received for the day. The amount should also be entered in the general cash book, generally in the charge of the secretary himself or the assistant secretary, who will examine and compare the banker's voucher of the payment. All cash accounts should be balanced regularly each night. The bank pass books should be reconciled at least once a week, and also just prior to the date of board meetings, in order that an up-to-date statement of the financial statistics may be submitted.

Sales Department

(i) Before detailing the various conditions to be observed in organising the business arrangements in this connection, we must consider that, in practically every direction, each point to be observed has more or less relation to those previously laid down under the heading of cash transactions concerning receipts from trade debtors. So in reviewing the following notes, close regard must be had to such matters under those heads in order that the business details between the two departments may be so engineered as to admit of the greatest efficiency and precision without admitting any feature of unnecessary overlapping or undue clerical labour.

(ii) Except with retail businesses doing a cash or counter trade, it is now almost an universal custom to receive a written order from a customer to whom goods are to be supplied, or where orders are received through the agency of outside representatives, a similar written request from that representative would be used. In both cases some documentary evidence exists, more or less easy to substantiate, upon which to found a basis of every transaction embodying the sale of goods. These orders, whether received through the post, by the medium of a customer's messenger, or from the firm's traveller, are first subjected to the examination of some responsible member of the sales department, and by him handed on to the warehouse and packing rooms, where, after

being checked with the goods represented, they are passed on to the invoicing clerks.

(iii) Non-credit giving businesses, or whatever cash trade is transacted, will require somewhat different consideration from that outlined in the last paragraph. Here, as far as the customer is concerned, no actual documentary evidence is to be found, but almost all commercial houses now require their salesmen or shop assistants to prepare some record of their transactions with each customer. This is generally done on the manifold principle, each account of sale being examined and checked by a shopwalker or other responsible person, a third party, in the person of the receiving cashier, being concerned in the transaction on behalf of the business. Such an arrangement, involving as it does three employees, almost effectually prevents any derangement or fraud.

(iv) Modern devices known as billing machines or typewriters specially constructed for the purpose of invoicing goods outwards are now widely used, and the installation of such a machine cannot be too strongly commended. These machines are capable of preparing the invoice, day book, advice note, and label for addressing the goods to the consignee, whilst a most useful auxiliary contrivance operating in conjunction with the machine, automatically adds up the day's total discharged by each operator. Whether such a contrivance is utilised or not, it is essential, and by no means difficult, so to arrange the invoicing and sales department upon this basis which will give the same results, except, of course, the mechanical addition of the turnover. The main consideration is that if practicable, the invoice, day book, advice note and label be prepared at one operation and as expeditiously as possible ; the day book being founded on the manifold loose-leaf pattern and bound up into binders for each week or such other period as may be found suitable. Above all, the most unremitting care must be bestowed on these arrangements to ensure the impossibility of any goods being delivered without being charged up to the debit of the customer.

(v) Departmentalisation of sales must be so disposed as

best coincides with the nature of the business. It should be arranged, however, on such lines as will fit in with the general characteristics of different departments of the business involved. If it be assumed that all sales pass through one channel, and that, say, there are four distinct classes of goods, each dealt with in a separate department controlled by a more or less independent manager, then a given invoice containing goods from these departments collectively must be subjected to analysis either on the day book sheets, or subsequent abstraction from them, so that the turnover of all departments may be known, preferably from day to day.

(vi) The arrangement of debtors or sale ledgers, must, according to circumstances, depend upon the nature and size of the business. In large houses, doing town, country and foreign trade, it is oftentimes found expedient to divide the sale ledgers' staff into corresponding sections, the foreign ledgers acting in conjunction with the shipping or export department, the country with post orders and so on. These sections of the sales ledger department may be subdivided, such as country ledgers, A to F; G to K; L to R; and S to Z, as may be found necessary. Again, where orders reaching the house almost solely depend upon the efforts of travellers to whom are allotted certain territories, the ledgers may be planned on similar topographical lines to represent the field of operations of each representative. This is especially convenient if commission is paid to these persons, as failing such a division of the ledgers, it becomes necessary to mark each debtor's account, and after the monthly or other periodical balancing, prepare an abstract of the travellers' commissions accounts. Whilst on the subject of sales ledgers, the question presents itself of co-ordinating the cash invoices and returns, to correspond, if possible, with the sections of the ledgers. With most concerns it is found convenient to direct the invoices into the same channels as employed for the ledgers. As regards the cash receipts and returns, no difficulty should be experienced. These precautions are vital as will be seen by a perusal of the chapter dealing with adjustment accounts.

Properly conducted commercial houses positively demand a monthly balancing of accounts in order that smooth working of the administration may be ensured. It is necessary, moreover, that an accurate means of ascertaining the financial affairs should be forthcoming for the consideration of the board at periodical intervals; the sales and bought ledgers for preference, monthly; and other ledgers at least every quarter. Unless this is done, the balancing of large systems of account books becomes a more or less difficult and expensive matter. It also inevitably means delay in preparing the accounts for the audit whether for a half-yearly or annual balancing of the books, unless the self-balancing principle is employed and rigidly carried out at arranged periods.

(vii) As soon as the sales ledgers are agreed and the balances of the debtors are known, statements of accounts should be prepared and dispatched with as little delay as possible. A list of the balances with the customers' names should be immediately prepared by each book-keeper, who will submit his list to the counting-house chief. The list will contain such annotations as may be required against the names of any defaulters or any disputed debts which may need adjustment. The closest attention must be paid to all overdue accounts to guard against losses under this head.

Bought Department and Establishment Outlay

(i) Stores and stock ledgers to be kept in the warehouse or factory must be provided, their dispositions to be so devised as will best meet the nature of the materials or goods coming into the business. In a manufacturing concern, it is essential to observe a strict line of demarcation between raw material or stores, and the manufactured products arising from the combined result of productive labour and the materials consumed. It is convenient to keep account of material or stores used for the purpose of manufacture under the denomination of "Stores Ledgers," whilst the manufactured goods or component parts of a partly finished article will be recorded in Stock Ledgers. The latter books will be found to

work in conjunction with the Sales department, the former being in the main concerted with the bought ledger side of the counting-house. In purely wholesale or retail houses, the necessity for stores accounts would of course not arise. In their case, however, it is advisable, if at all practicable, to keep some system of stock accounts.

(ii) All goods when delivered should be entered into corresponding accounts in the stores ledger, the name of the firm supplying the articles, the quantity and price being recorded. When the invoice has been received, passed and handed on to the bought department of the counting-house for entry into the bought day book, subsequently to be credited to the suppliers, a note of such checking must be made in the stores account to that effect. This is a safeguard against passing any duplicate. The vouching of the invoice for the goods received will be carried out as to quantity and price by responsible officials in the warehouses or stores, afterwards being dealt with in the counting-house as to checking of calculations, discounts or other items. Subsequently it will be entered in the invoice or bought books and from there posted to the bought ledgers. Throughout all these processes it is desirable that means shall be forthcoming to trace the identity of the person performing each function. To assure this, a rubber stamp should be provided whereon space is given to record the initials of the various employees under whose care the invoice passes from the point of its reception to the time when it is passed to the credit of its appointed account in the bought ledgers.

(iii) Invoice books inwards or bought day books should be ruled in such a style as will admit of the analysing of the various purchases and other items of outlay. Thus, where the manufacture of goods is concerned, the principal items of raw material consumed should be provided with a column, or columns. Where an article in process of manufacture passes through two or more definite stages before being completed, each stage probably being represented by a separate department or workshop, appropriate columns should be provided.

As the majority of industries are divided into a number of separate and entirely distinct processes, it is very desirable that steps should be taken to ascertain the amount of labour expended and materials consumed. The case is the same with retail companies, where it is commonly found that, with a business doing, say, a trade in three or four distinct classes of commodities, each is a separate branch of trade in itself. In hundreds of the large emporiums up and down the land we find under one roof, drapery, furnishing, boots, hardware and other goods. For all such, the purchases under each head must be known. In the absence of such information it is impossible for directors to obtain the requisite data needed for individual returns of trading or economic administration. Stocks, sales, and wages being based upon the same principle, will ensure the necessary information for the several divisions of factory or shop.

(iv) The payment of accounts will be arranged at stated intervals, and must be so conducted as to safeguard against loss arising in any respect as to discount, duplication of invoices or overcharges on behalf of trade creditors. Adequate means should be secured to debit all accounts with returns and allowances, preferably from a book kept for the purpose in the warehouse to denote every kind of empties returned or claims for rebate. This is better than relying upon credit notes, though they should be obtained, checked, and passed on to the counting-house to be checked with the debits in the bought ledgers made from the returns book above mentioned.

(v) Accounts passed for payment should be vouched by the chief of the counting-house, who should periodically go through the bought ledgers to see that all accounts are promptly cleared up at the arranged times. All creditors' accounts in those ledgers should be provided in a conspicuous manner with any information pertaining to each creditor as to terms of discount or special time for payment, expiration of contracts, etc. Lists should be prepared of all accounts to be brought up for settlement at each board meeting, the vouched statements being presented with the list. It is the business of the

counting-house chief to scrutinise every voucher passing to the invoice book. This is the basis for every payment made by the company. The directors in their fiduciary position as the guardians of the shareholders' property, are of course primarily responsible for this, but the virtual burden rests upon the controller of the staff who carries out the duties we have described. He in his turn is responsible to the board. It behoves all who have to organise and administer these duties to display that zeal and industry the subject demands, that unremitting care and enterprise without which no lasting success can be achieved.

We have thus in the preceding pages of this chapter outlined in the briefest manner the salient points to be considered when setting out to organise or remodel any one of those thousands of companies which carry on the industries and trades of this kingdom. The general principles may, in the main, be taken as an indication of what is required for practically all concerns. Enterprises formed with the object of carrying on some public service such as railways, tramways, canals, gas, water, and electric light companies, as well as financial companies, have their own especial methods, each to a greater or lesser extent varying in some degree or other.

CHAPTER IV

SHARE APPLICATIONS AND ALLOTMENTS

THE procedure adopted in the promotion of a company, in connection with the issue of share capital, may be said to be practically common to all, whatever the purpose for which the company is being formed. This is true also with regard to shares accounts generally. Concerns promoted with the object of carrying on any trade or business, whether manufacturing, or wholesale or retail, mines, gas, water, banks, insurance, railways, or the hundred and one other objects for which the multitudes of companies now in existence are created, all require practically the same treatment in devising the recording system regarding the accounts of their members.

As it is the primary object of this work to deal as fully and completely as possible with this branch of joint-stock administration, it is desired in this chapter to set out in detail the whole procedure to be observed in the earliest stages of the members' accounts. The first book which usually requires attention is the applications and allotments book, a specimen page of such book being given on pages 40 and 41 (which is in a more or less complicated tabular form). The information shown cannot, however, be disregarded. It is there given in such a form as will meet the conditions more generally required, but can of course be so altered as may be necessary to meet any particular requirements, and to suit the needs of almost any situation of this kind. It is often found that in addition to the provision made for the applications, allotments, and return of application money, further columns are given to deal with the payment of further amounts due and to be received on the shares, in the shape of calls. This is a very good plan indeed where it is desired to keep the whole of this information under one cover, so to speak ; but the result is a ruled page of extremely awkward and

unwieldy dimensions. In the majority of cases it is more usual to find separate call lists prepared, even in instances where only two further instalments after allotment are specified in the prospectus covering the issue. Again, it is quite a common thing to find that the dates of calls to be made upon shares are more or less indefinite, or dependent upon the performance of certain stated acts, or the gradual completion of buildings, sinking of colliery pits, construction of railways, etc., up to a certain point. In all cases of this character, it would undoubtedly be wiser to keep the accounts for applications and allotments quite distinct from those intended for calls; especially so as it is frequently found that shares once allotted change hands by the process of transfer to an astonishing extent if the securities are much sought after. In such cases, the recording of the various instalments as they are received would entail a very great amount of labour in referring forward to the accounts of the buyers who undertake the obligations of the allottees on the date of purchase—assuming that the shares change hands upon those conditions, an almost invariable custom.

It will be assumed that the applications list under consideration is for an issue of preference shares, though precisely the same conditions would apply for shares of any other class, or for debentures. The columns given on the specimen are numbered for the purpose of reference in the text. We will therefore proceed to deal with them seriatim, starting from the left-hand side:—

Column 1 deals with the numerical order in which the applications are received at the bank. It is the usual custom to obtain these forms from the bankers so soon as they have been dealt with there. They should be kept in precisely the same order as they are recorded in the application account for the class of share to which they belong, the same order being followed in entering up the pass book representing that account. Care must consequently be exercised in preserving the order in which they are handed over by the bank officials. The applications should be

numbered in strict serial rotation and entered in the list in that order. It is well to use for this work one of the well-known devices known as a numerator, a small inexpensive little hand machine which comes in extremely useful for a variety of purposes in all large offices where documents are filed in numerical order. These simple machines are so constructed as to number in duplicate, thus enabling the operator to imprint the number in the desired spaces on the form and also on to the list. This method is much more expeditious than writing the numbers, is certainly much neater, and, above all, accurate.

Columns 2, 3, 4 and 5, contain spaces for names, addresses, and descriptions of the applicants. It is very essential that details in regard to the names of female applicants should receive the closest scrutiny. Married ladies who neglect to give the names of their husbands should be communicated with immediately for the purpose of obtaining this information. Ladies who omit to state whether they are married, widows, or spinsters must also be asked to provide these particulars.

Columns 6 and 7 contain the number of shares applied for and the amount paid by the applicant. Unfortunately, this amount does not always give the correct figure representing the sum to be deposited on application. A great number of people pay the full amount of the shares, possibly with the hope that they will thereby gain greater consideration at the hands of the Board when making the allotments. Whatever the idea may be, the habit is by no means uncommon. It is essential that all such matters should be looked for, and in all cases the amount of the deposit should be agreed with the number of the shares applied for on each form. The totals at the foot of each page should be similarly agreed, such surplus payments as mentioned above being duly allowed for.

Columns 1 to 7 thus provide the necessary matter up to the completion of the applications list, the total of which

must agree with the totals given by the bank pass book. Where the list is open for more than one day, it will be well that the list be completed for that day and agreed to that point, and so on for the lists of other classes of shares or debentures comprising the issue. In any case, the applications must be compiled ready for consideration by the directors, who will proceed with the task of allotting the shares at the earliest possible date.

An important point to bear in mind is "earmarked" applications or forms which bear the initials of a director. These forms are so marked in order to be singled out for special consideration, and any forms bearing marks of this description must be notified in the remarks column on the list, so as to attract special attention.

The drafting of a suitable form of book for the applications and allotments list demands a considerable amount of care and consideration. The cash columns must be so devised as to arrange in the most convenient manner for the various cases under which a given application for shares has to be dealt with. The major portion of the companies now promoted do not meet with the huge number of small investors' applications, such as was the case in the great industrial "boom" at the opening of this century, or even the more recent rubber "boom." Nevertheless, it is necessary in all cases to make the requisite provisions for all likely situations, each of which requires to be treated in its own special way. There are applications for shares, the whole of which will be allotted. In the greater number of instances, this will be the case, as there are few promotions nowadays where the applications exceed the number of shares offered for subscription. In successful issues there will be, in addition to the class of application above mentioned, those for which no shares, or only a portion of those applied for, can be allotted. If a partial allotment is made, the whole of the application, or deposit money may be just sufficient to meet the amount due on application and allotment; it may be insufficient or there may be a surplus to be returned to the shareholder.

Allotment letters need not be printed until the subscription lists close, when a good idea can be formed as to the extent and nature of the allotment for each class of share. When allotments are made, as they should be, within the smallest amount of time after receipt of the applications, the preparation of the Letters of Allotment does not need to be considered until the allotment itself has been decided, when the number and nature of the allotment letters can be settled. Should the board have to deal with a large surplus of deposits, four classes of Allotment Letters will be required :—

(i) Stating that the full number of shares has been allotted and requesting that the amount due on allotment be paid by a certain specified date.

(ii) Regretting the Board's inability to allot the whole number of the shares applied for, and giving the number they have allotted, and, if the amount paid on deposit is insufficient to meet the sum due on allotment, requesting a balance to be paid.

(iii) Regretting the Board's inability to allot more shares than such a number as will just absorb the amount paid on deposit for application and allotment, leaving no further sum due until a call is made.

(iv) Regretting that the Board are able to allot only a certain number of shares to the applicant, stating the amount due on allotment, which will leave a certain amount to be refunded to the applicant from the deposit money, after absorbing the amount due on allotment.

In addition to these four possible instances, another form will be required when no allotment is made to the applicant, and the whole of the deposit money is to be returned. This case is somewhat analogous to the last of the four above stated, but requires a totally different form of "Letter," as it is not an allotment. Such a form accompanying the returned money is known as a Letter of Regret, and must be treated in quite a distinct manner. The cashing of the cheque attached to a Letter of Regret at the company's bank severs all relationship between the company and the

applicant in respect of the shares applied for. In the matter of returning money to an applicant when a partial allotment has been made, the situation is wholly different, as the company still have a claim upon the applicant, who is now a shareholder, for the further calls due at prescribed dates, or under certain other defined conditions, upon the shares represented by the allotment letter.

The reader will appreciate the necessity for treating the application list in a somewhat wide and inclusive form. It will be obvious from what has been stated of the divergent characteristics under which an application for shares may be treated in an oversubscribed list, that the ruling of this book must be such as will show at a glance the manner under which each separate applicant has been treated. On the form of application and allotments list, given on pages 40 and 41, a full illustration of the instances named will be at once apparent.

For large flotations it will be impossible for one person to prepare this list of applications, as the list must be entered up and completed as soon as possible after the closing of the subscription lists. To accomplish this the more readily, it is advisable to have the sheets which are required to make up the list of applicants, so ruled that each contains twenty-five names to a page. A sufficient number of sheets are then temporarily bound into thin books of ten pages each, to contain two hundred and fifty names to each book. A book is given over to an individual, with the first two hundred and fifty forms after they have been numbered on receipt from the bank, and so on with the same number to each book, which, for the time, serves as a subsection of the whole list for one of the classes of shares. Thus the whole list is in progress in batches simultaneously.

We have previously urged the importance of quickly completing the application list. This is very necessary for two reasons, the first being, to agree the total amounts shown in the bank pass book with the total shown in the first cash column of the application list, and, secondly, when so agreed,

to place the list before the Board for consideration as to allotting the shares. In connection with this second point it is as well to bear in mind that any application for shares may be withdrawn at any time until the Letter of Allotment has been posted. Once this has been despatched to the shareholder it is irrevocable; the act of posting the letter completes the contract between the applicant and the company, and from that moment the obligations attaching to the shares become binding on the holder.

In addition to these two cogent points is the desirability of an early opening up of the members' registers and share ledgers, into which all allotments have to be posted, together with the various amounts paid on deposit, due and paid on allotment, as the case may be. This cannot be done until allotments have been completed, and delay with this portion of the work will mean hapless confusion when the later stages have to be considered.

Furthermore there arises the task of numbering the shares, which must be deferred until such time as the allotment of a certain class of share has been definitely fixed by the board, and the minute passed by them giving the number of shares allotted and the distinctive numbers of the shares. While on the subject of the numbering of shares, it will be opportune to mention one or two important features not always observed in the hurry and flurry of the thousand and one details demanding attention at such a busy time. It is very undesirable that the numbering of the shares of two or more classes should each commence from unity: for example, assume a company to be under promotion with, say, seventy thousand preference shares, eighty thousand ordinary shares, and fifty thousand founders' or deferred ordinary shares. In practice, it has been found very useful to adopt a continuous series of numeration for the whole two hundred thousand shares; in this way, the preference shares would be numbered 1 to 70,000, the ordinary 70,001 to 150,000, and the founders' shares 150,001 to 200,000. This system establishes a distinct and irrefutable individuality

APPLICATION AND ALLOTMENT LIST FOR CUMULATIVE

No. of application.	Applicants.		Address.	Description or occupation.	No. of shares applied for.	Amount paid on Deposit at 5s. per share.		No. of shares allotted.	Distinctive numbers.		No. of Allotment Letter.	Amount due on application and allotment at 10s. per share.	
	Christian Name.	Surname.							From.	To.			
1	North	Edward J.	The Drive, Claverton, Beds.	Farmer	100	£25	0	100	1	100	1	£50	0
2	Barrett	Samuel A.	9 Denzil Avenue, Chester.	H.M.C.S.	50	12	0	25	101	125	2	12	10
3	Harcott	Henry W.	c/o Cox & Co., Charing Cross, S.W.	Colonel	1000	250	0	400	126	525	3	200	0
4	Simpson	Louisa J.	1 Westbury Grove, Balham, S.W.	Spinster	300	75	0	200	526	725	4	100	0
5	Bolwell	Susan	1 Clapton Rise, West Ham, E.	Widow	50	12	10	0					

for the class of share concerned in any after transaction, and is a very good safeguard against the confusion of one class of share with another. Then, again, the actual numbering of the shares against the names of the allottees in the spaces provided for this purpose on the application and allotment list requires consideration. The most hopeless confusions have been known to arise from attempts to number the shares in an allotment list from beginning to end, without any concern for the accuracy of the figures until the end of the long list has been reached. It is entirely hopeless to proceed in such a way, as the least slip at any stage of the process must necessarily involve inaccurate numbers for all those holdings which follow. The total number of shares allotted to those allottees whose names appear on each page being known, it is a simple matter to agree the numbering of one page before another is proceeded with. Suppose that the twenty-five names appearing on the first page have each an allotment, the whole twenty-five totalling to, say, 20,000 shares; then the closing number against the last name would be 20,000, the closing number of the last allotment on the second page would be 20,000 plus the whole number of shares appearing as allotments on that page, and so on until the total has been reached.

Allotment Letters do not contain the distinctive numbers of the shares, but it is necessary to have the numbering completed very soon after they have been despatched, as it is frequently found that many shares, especially in a successful issue, change hands very freely on the Stock Exchange almost as soon as the allotment has been made known to successful applicants. Following upon this practice comes the task of certifying the transfer deeds, which will be fully dealt with in a subsequent chapter, but, to certify a transfer deed, the distinctive numbers of the shares bargained for require to be known. This necessity is also obvious for the purpose of entering up the share registers.

The amounts due from allottees will, in all probability, be paid direct into the bank, the bank keeping a separate

pass book to show the receipt of such payments as they are made by the holders. The Letters of Allotment, as well as the form of receipt to be signed by the bank officials being numbered, this number is entered in the pass book, which will be the sole indication of the identity of the payee. The pass book is obtained from the bank as often as possible, and the payments are entered into their proper places in the allotments list, with the date as it appears in the pass book. A certain date by which payment is to be made, is specified on the face of the allotment letter. As soon as this date has been passed, the list should be run through, when all vacant spaces, where allotment money is due, should be noted, and all the delinquents communicated with and an early payment requested.

The return of money to allottees (*i.e.*, where the deposit is more than is required at the allotment stage) is made in the form of a warrant, or cheque, payable at the company's bank. The same procedure is also followed when Letters of Regret are sent and the whole of the deposit is refunded. The bank will keep separate accounts for these should they be numerous. The payments by the bank will be noted on the applications list in the column provided, by entering the date of payment, or presentment, of the warrant.

The practice of keeping a separate cash receipts book for the purpose of entering payments of allotment money due at the bank is quite unnecessary, as the column provided for the payments as they are made is devised for this purpose. This column is totalled when all amounts have been collected by the bank and agreed with the balance of Allotments Account as shown by the pass book kept for that purpose. Should any shareholders fail to make their payments within a reasonable time after the prescribed date, allowance must be made for these when agreeing the total, and a special list of the delinquents, with the amounts due from each should be prepared for consideration by the board.

CHAPTER V

CALLS ON SHARES

It is stated in the foregoing chapter that in cases where more than one instalment is due on shares after the allotment stage, it is found more convenient in practice to prepare special books for the purpose of recording the calls due and amounts as paid on the shares. Most practitioners, indeed, strongly condemn the method of incorporating the call list with that designed for the subscription or application lists, even in instances when only one call is due on the shares after allotment. Doubtless this method has much in its favour, more particularly so in those companies whose shares are no sooner allotted than a ready market is found for them: sometimes even before the securities have been definitely accepted for inclusion on the official lists of the Stock Exchange. Shares allotted to stock brokers and jobbers change hands almost immediately on receipt of the allotment letter. It is obvious that in such cases the presence on the applications and allotments list of even one call against each name would be very inconvenient indeed, insomuch that the amount of the deposit and allotment instalments would have to be posted to the account in the share ledger of the allottee, and the amount due on the call instalment to the account of the transferee who acquired the shares after allotment. On account of these difficulties, the old practice of having application, allotment, one, two, or three calls upon one huge sheet has fallen into almost universal disuse. It is sometimes found more convenient to prepare entirely separate call lists for each of the instalments due on the shares after allotment, even in cases when only a month elapses between the date of any two calls. This, however, should only be necessary when it is thought probable that a very considerable demand for the shares is likely to arise, in which case a frequent change of hands would ensue.

It has been thought desirable to deal with the subject of calls immediately following the chapter on Allotment Lists, the two being, in a measure, analogous. The preparation of call notices and lists would not occur until the Members Register and Share Ledgers have been written up and completed from the allotment list ; call lists or books being written up from the members share accounts in the registers.

As compared with the case of Application and Allotment Lists, the preparation of a call list, or as it is more frequently termed, a Call Register, is a comparatively simple matter. In the former case the amount of accommodation required is entirely a matter of conjecture, it being impossible to foresee the extent of the applications which a Prospectus may gather in. For that reason the application list is usually prepared on loose sheets and left unbound until the business connected with the allotment has been definitely disposed of. As to calls, the case is entirely different. The number of calls is known within reasonable limits, so that the size of the Call Registers may be decided upon as soon as may be necessary after the allotments have been made and announced. The general principles to be observed in constructing a suitable register require that provision should be made for the following records :—

- (1) Number of the notice, *i.e.*, the consecutive numbers of the call notices.
- (2) The No. of the Register and folio of the member's account therein.
- (3) A column each for the name (divided into two sections for surname and Christian name), address, and description of the member.
- (4) The number of shares held ; the distinctive numbers in this case are not used.
- (5) The amount payable in respect of the shares.
- (6) The amount paid. This column is very useful, as many shareholders have a desire to pay more than is actually demanded for the call in question, and pay subsequent calls before they are made.

(7) Date when call is paid.

Columns 5, 6, and 7 are sometimes repeated for the purpose of recording the entry of a further call or calls. If the market for the shares should be slack, this is the best form to adopt, provided that the interval between the calls is not more than a month. On the other hand, where a considerable amount of bargaining in the shares is evident, it is much the better plan to construct the Call Register with the columns as described above, leaving subsequent calls to another register to be compiled in a similar manner.

An ample remarks column is indispensable, as recommended for the allotments list. Entries in this space, such as transfers, instructions to make further communications to banks or an attorney, will be frequent, and numerous complicated cases which require careful annotation generally present themselves. The shares upon which a call has been made may, in the meantime, have been wholly or only partly disposed of. In the former instance, the name of the person upon whom the liability of the call devolves will be entered, or, where a part has been sold, the number of the shares disposed of must be shown and the name of the person or persons given. This latter situation is frequently exceedingly difficult, on account of the fact that share dealers who sometimes receive a generous allotment dispose of their holdings in a number of small quantities. Though the allottee is directly liable for the call until the transfer of the shares is registered, it is, nevertheless, not uncommonly found that the transferees are allowed severally to discharge the call. Should such an instance occur, and there is not sufficient space in which to enter the different payments, it is as well to transfer the whole entry to the end of the register, where space should be found to give the required information in full.

It is important that the amount of the call per share should appear at the head of the column provided for the purpose on each page of the register. When entering the items, which should be done from the Share Ledgers direct (as these will

have been previously prepared and balanced to agree with the total amount of shares issued, or allotted), the surnames and initials of the members must be entered (it is unnecessary to give full Christian names in such instances), their addresses, the folio of the Share Register, and number of shares standing to each member's name (see Register on p. 49). The description of members need be observed only in cases where a special title, such as knight, colonel, is used ; or, where lady members occur, their status, Mrs. or Miss. All the details appearing in the Members Register or Share Ledger need only be observed. Where it is obviously necessary to denote such cases as have been mentioned, it must be borne in mind that the Call Register is really on a par with an ordinary day book, and is used chiefly for the purpose of recording the specific amounts due from the members severally. At the same time, it offers a ready and convenient means of exhibiting the payments of those who have satisfied their obligations. The column used for the number of the call notice will be filled in as the notices are prepared. The cash column in which payments of the calls are to appear will be entered from a special subsidiary Cash Book, similar to that used for recording payments on allotment ; the daily totals of which will be entered into the General Cash Book as described in another chapter.

The pages of the Call Register will be totalled and agreed, as to calls due, with the total call made by the directors, thus safeguarding the possibility of error in omitting the entry of any name or names from the list. When all payments have been received, the other column will be agreed, or, should there be amounts unpaid, such items as may be outstanding will be prepared as a separate list at the end of the original list, and added to the amounts received. If the Bank Pass Book, showing the several payments for the calls as they are received from the members, is checked with the Call Register, this will effectually check the accuracy of the entries in the Register, and also the Cash Book, from which they were made.

The manner of making a call will depend upon the conditions of the issue under which the share capital has been subscribed. The more usual practice is to announce by means of the Prospectus inviting the subscriptions, that the calls will be made for certain amounts per share at specified dates after allotment; or the making of a call may be made at such a time as the directors may appoint, if they have power to do so by the company's Articles of Association. It is sometimes necessary to obtain the consent of the members in general meeting by means of a resolution, to sanction such a proceeding. Banking and Insurance Companies commonly issue shares upon which only a comparatively small amount of the nominal liability is to be paid up immediately, the balance being allowed to stand until such a time as the concern may desire to make use of the uncalled capital. The fact that a company has this uncalled capital which it can call up at any time gives added strength to the concern, and gives increased confidence to those with whom it does business. With the majority of companies, however, it is usually found that, as compared with this practice, a portion of the authorised capital is left unissued, whilst the whole of the capital offered for subscription is to be paid up at definite and specified periods, the unissued capital being retained for use as occasion may require.

Although the dates when calls will fall due have been fully set out in the Prospectus, full regard must be had to the company's regulations as to the necessary points to be observed. Though the Prospectus will have been so framed as to avoid any breach of these regulations as regards the amount of any call, or the time which must elapse between the making of different calls, it must nevertheless be observed that members are entitled to reasonable notice, usually fourteen or twenty-one days, that such an instalment is due, and, further, to make the call effective the call notice must state the amount called and when and where and to whom it is to be paid.

A call is made by the board and a resolution must be passed

CALL REGISTER.

No. of Call Notice.	No. of Share Register and folio.	Members.		No. of Shares.	Amount of Call due at 5s. per share.		Date of Pay- ment.	Amount Paid.		Remarks.
		Name.	Address.		Description.	£5195		15	£5120		5 0
345	2/148	Sturgess, B. A.	Maiden Lane, Hounslow.	200	Colonel C.M.G.	50 0 0	191 . July 1	50 0 0		
346	"	Chaplin, J.	2 Capel Court, E.C.	50	Stockbroker	12 10 0	" 3	12 10 0		
347	2/149	Burgess, J. W.	Heron Court, Hunstanton.	100	J.P.	25 0 0	" 5	50 0 0		Paid First and Final call
348	"	Stanton, I. M.	5 Bakewell Place, Colchester.	20	Miss	5 0 0	" 2	5 0 0		
349	2/150	Hurd, B. H.	Conkwell, Sidmouth.	200	Gentleman	50 0 0	" 1	50 0 0		
350	"	Pitcher, E. O.	959 Park Lane, W.	1000	Mrs.	250 0 0	" 12	250 0 0		
351	2/151	Aplin, T.	4 The Parade, Tunbridge Wells.	50	Captain	12 10 0	" 10	12 10 0		

THE TIMBUCTOO COFFEE PLANTATIONS, LIMITED.

ISSUE OF 50,000 ORDINARY SHARES OF £1 EACH.

NOTICE OF SECOND AND FINAL CALL OF 5s. PER SHARE.

C2
345

19 Mincing Lane, E.C.

June 28th, 191 .

Sir (or Madam),

I have to give you notice that in pursuance of the terms of the prospectus dated April 18th, 191 , the final instalment of 5s. per share becomes due and payable by you within fourteen days from the above date.

The amount due on the 200 Ordinary Shares standing in your name is £50 0s. 0d.

I shall be obliged by your paying this amount on or before the 12th July, 191 , to the Cosmopolitan Bank, Ltd., 300 Lombard Street, London. Please forward to them this notice and receipt form entire with your remittance. The receipt when returned must be preserved by you to be exchanged in due course for the share certificate

I am,

Your obedient servant,

A. B. CURSANDT,

Secretary.

To COLONEL B. A. STURGESS, C.M.G.,
Maiden Lane,
Hounslow.

THE TIMBUCTOO COFFEE PLANTATIONS, LIMITED.

C2
345BANKER'S RECEIPT FOR PAYMENT OF FINAL CALL OF 5s. PER SHARE
(ORDINARY).

Received of Colonel B. A. Sturgess, C.M.G. the sum of fifty pounds
— shillings for the amount due on 200 ordinary shares in the
above Company.

per pro. THE COSMOPOLITAN BANK, LTD.

£50 : 0 : 0

2d.
Stamp.
G. A.
BROWN,
Cashier.

N.B.—This receipt must be carefully preserved to be exchanged for certificate.

at a meeting properly convened and held for the purpose, and the full particulars of the proceedings entered in the proper manner in their Minute Book. If the call is made in pursuance of the conditions contained in the Prospectus, this fact should be embodied in the resolution, but as regards the notice of call, it is only necessary to state that the instalment becomes due as set out in the Prospectus of such and such a date.

CHAPTER VI

REGISTER OF MEMBERS AND SHARE LEDGER

THE foregoing chapters have dealt with the various stages of the issue of share capital, and the means to be adopted to secure the adequate records required to account for the different stages of instalments through application and allotment, and the subsequent calls to complete the amounts due upon the shares, have been described. The consideration of the share registers has been purposely deferred until these several stages have been dealt with. The registers must, nevertheless, be prepared as soon as possible after the allotment has been completed. As a matter of fact, the law requires this task to be performed at the moment of making the allotment; in practice this legal requirement is of necessity not regarded in a literal sense. Indeed, it would be impossible, in the majority of cases, to carry out such an undertaking. The share registers must, however, be got under way with the utmost dispatch, not only to carry the demands of the law into effect, but to serve as a most useful and indispensable adjunct to the company's records at this busy period. The registers will form the first means of classifying the different members' accounts with full particulars relating to each, and, where perhaps many thousands of shareholders are concerned, will, with the form of general index and auxiliary share register which will be fully described at the end of this chapter, constitute a means of almost instant reference to any given account.

Immediately after the completion of the allotment, when the number of accounts will be known, the form of ruling having been previously decided, the necessary number of books for use should be ordered and obtained without the least delay, as well as the general index and auxiliary register which must form a separate book or books according to the

number of members. It is customary for the share register to be combined with the share ledger, and thus considerable saving of clerical labour is effected. It will be obvious that in cases where a number of share ledgers are required it will be somewhat inconvenient to provide each ledger with its relative index. A general index will, therefore, be brought into use which will refer to each of the ledgers, whether for preference, ordinary, or, say, founders' shares, and may at the same time give reference to the registers containing the holdings arising from a debenture issue. Though share capital and debenture issues have not the remotest relationship, it is of the greatest convenience to be in a position to ascertain almost instantly the precise holdings of both classes of security pertaining to any person.

The Members Registers or Share Ledgers, by whichever term they are alluded to, are, apart from the general books of account, the most important records which come under the charge of the company's officials. They are required to be kept by section 25 of the Companies (Consolidation) Act, 1908. The Act does not prescribe any particular form; it merely makes the provision that a list of members must be kept, giving their names, addresses, and descriptions, the number and class of share, distinctive numbers, with the amounts paid up on each, the date of entry as members, and the dates of ceasing to be members. The form of register commonly in use which has been found to satisfy all requirements is shown on pages 54 and 55. It assumes the form of any ordinary ledger as used for commercial purposes, but is of a somewhat more complicated and extended character. To satisfy the requirements of the legislature, the mere list of allotments would suffice, but to serve the purposes of company administration this would fall very short of the mark.

The accounts in the register are first entered up from the list of allotments, usually in the order in which they appear in that list. The date of entry must not be the date of allotment, but that on which the entry is made. This is an

ACCOUNT.

SHARES ACQUIRED.

Amounts paid.			Date of Entry.	No. of Allotment Letter or Trans. deed.	No. of Shares.	Folio of Register.	Distinctive Nos. (inclusive).		Amount paid up.	No. of Certificate.
Date of Payment.	CB. Folio.	Amount.					From.	To.		
April 1		£25 0 0	May 15	A 1	100				£100 0 0	1
" 20	50	25 0 0								
July 18	176	50 0 0								
		100 0 0								

CHESTER.

CIVIL SERVANT.

ACCOUNT.

SHARES ACQUIRED.

Amounts paid.			Date of entry.	No. of Allotment Letter or Deed.	No. of Shares.	Folio of Register.	Distinctive Nos. (inclusive).		Amount paid up.	Certificate Nos.
Date of payment.	CB. folio.	Amount.					From.	To.		
191 . 1		£12 10 0	191 . 15	A2	25					
April 1	153	6 5 0	May 15							
July 25	195	6 5 0								
"		25 0 0								
							101	125	£25 0 0	2

important point, inasmuch as the law does not recognise a person as a member until such time as that member's name appears on the company's official list; *i.e.*, the members' register or share ledger, though it is quite probable the powers that be would regard the allotment list as the official list where the preparation of the share ledger is unduly delayed. The number of the allotment letter, number and distinctive numbers of the shares and the amount payable on application and allotment complete the initial entry. The member's name, address, and description should be given as fully as possible, but in this instance it is sufficient if an unmistakable identity has been established. Though each entry must be irrefutable there is no need for the belaboured descriptions of titles, nor for more than one Christian name to be given in full.

The arrangements for accommodating the requisite number of share accounts in the share registers will be known on the completion of the allotment list. Separate registers will have to be provided for each class of shares. Few companies are now floated where one class of shares only is mentioned on the Prospectus; generally two, and sometimes even three and four classes are created. It is important that adequate space be allowed for those accounts wherein it is necessary to record the payment of the different instalments. A certain number must be allowed for, over and above those which figure on the allotment list, as it must be borne in mind that a considerable percentage of the allotments will be made to speculators who, immediately upon receiving notice of allotment, will dispose of their shares, the individuals taking up the shares becoming liable for any calls which may subsequently be made. Thus the account of the allottee may be closed, in which case the recording entries as to amounts due on calls will be made in the accounts opened in the names of transferees. In all such cases the deeds of transfer, or the contracts under which the property in the shares passes from one to the other, will contain information to the effect that the shares

Name, HARROWBY, JOHN, W.
Address, The Lindens,
Harrow.

Description, J.P.
Retired Civil Servant.

CUMULATIVE PREFERENCE SHARES OF £1 EACH FULLY PAID.

SHARES TRANSFERRED.					BALANCES.		SHARES ACQUIRED.				CERTIFICATE.
Date.	Folio of Transfer Register.	Distinctive Nos. (inclusive)		No. of Shares.	Date.	No. of Shares.	Distinctive Nos. (inclusive).		No. of Shares.		
		From.	To.				From.	To.			
191	58	{ 19341 8626 }	{ 19375 8640 }	50	191	100	191	19341	19375	35	1385
Nov. 10					Dec. 31		Sept. 3	8626	8640	15	1496
								75801	75900	100	1563

so bargained for are disposed of at so much per share paid up, which information must be recorded in the transfer register which we shall describe hereafter.

When all calls have been paid, another and much simpler form of share register may be brought into use, as it is obvious the large amount of space occupied for debiting and crediting the amounts due and paid on the shares respectively is then quite unnecessary. The number of registers to be provided will naturally depend upon the amount of business being done. It is often found, even in instances where the capital of a company is comparatively modest, but where its prosperity is well established, that there is a very quick market for the shares, with the consequence that they change hands with astonishing rapidity, taxing the resources of the registrar's department to the utmost. This is generally the case, too, with new issues which have met with a successful response on the part of the investing public.

In practically all companies whose shares have obtained the official Stock Exchange quotation (many thousands of which concerns already exist), the majority have multitudes of shareholders. With such companies a considerable amount of organisation is called for with a view to ready and immediate reference to each shareholder's account. The instances we have given of the different share ledgers to be brought into use would not be expected to contain more than a few hundred accounts. Many of them will be closed in course of time, as allottees dispose of their original holdings. The system of auxiliary alphabetical registers of members, to which we have previously alluded will, when share ledgers are multiplied, be an absolute necessity. These auxiliary registers provide, in short, a convenient general index to a whole system of share ledgers, embracing, perhaps, a series of ledgers for each class of shares, and maybe, for debenture holdings as well. They provide the means of ascertaining readily the holdings of any given member, the precise position of his account in preference, ordinary, or debenture registers, and, with a very little extra labour, the amount of his holding

of each class, this last information being entered in pencil to be altered as may be necessary from time to time. The absence of such a system would mean that to obtain the individual holdings of a given shareholder who may be holding shares of more than one class, one would be compelled to search through, say, the indices of half-a-dozen registers. This tedious process would be necessary in posting up every debit and credit entry from the register of transfers, and would from that fact alone cause more than double the work involved in the system here advocated.

Such a system of auxiliary registers or general indices for the share ledgers is best arranged in the form of an ordinary address book, contrived on the vowel indexing plan, or by adopting a card index system. In the latter case, as soon as a person ceases to be a member the card representing his holding is removed. There is an objection to the use of cards, as a series of drawers containing them is not sufficiently portable to be used at general meetings when those functions are conducted away from the company's registered offices, which is most usual. If the number of members is very numerous, it will be as well to divide the whole into say, four books or drawers, as the case may be, the first to take the members from A to F, the second from G to K, the third from L to R, the fourth and last from S to Z, each letter being subdivided into six sections, a, e, i, o, u, and y. This subdivision is very useful, as different books may be brought into use at the same time when two or more persons are occupied on the task of entering transfer deeds, compiling dividend lists, or annual returns of members.

The information contained in the general indices must be as full as possible in order to establish a complete list of the members, but it is unnecessary to give more information than is required to serve as a general list of members and their holdings, and thus provide a register in the most convenient form to be used at shareholders' meetings, and to form a basis for the preparation of the annual return of members in such a form as would reflect a certain amount

GENERAL ALPHABETICAL REGISTER OF MEMBERS AND DEBENTURE HOLDERS AND THEIR HOLDINGS.
PAGE OF BA "A" SECTION.

Names.	Addresses.	Descriptions.	Registers and Balances.					Date of ceasing to be a member.
			Preference Register and folio.	Shares held.	Ordinary Register and folio.	Shares held.	Debenture Stock Register.	
<i>Ballard, M.</i>	<i>Harroween, Derby Road, Walthamstow.</i>	<i>Miss</i>	<i>2/191</i>	<i>45</i>				
<i>Ballantyne, J. H.</i>	<i>2 Chapel Court, E.C.</i>				<i>3/109</i>	<i>1000</i>		
<i>Blacka, J. E. W.</i>	<i>2 High Street, Putney.</i>	<i>Captain</i>	<i>1/104</i>	<i>100</i>	<i>2/195</i>	<i>50</i>	<i>57</i>	<i>1000</i>
<i>Bardane, H.</i>	<i>1 Throgmorton Ave., E.C.</i>							
<i>Bannatyne, C. O.</i>	<i>5 Bannisters Court, Poultry, E.C.</i>				<i>1/38</i>	<i>500</i>		
<i>Blackhall, M. J.</i>	<i>5 Chepstow Villas, Monmouth.</i>	<i>Mrs.</i>	<i>2/11</i>	<i>25</i>				<i>July 10 191</i>

of credit upon the registrar's department of the company concerned. We say this, as it is too frequently found that lists as filed at Somerset House invariably omit any pretence to order or classification of members. A member's name may appear in one part of the return for one class of shares and elsewhere for another class, whilst alphabetical order is in the vast majority of cases, entirely ignored. It is true our legislators have not made this requirement a part of the statutes, but it must be obvious that where a list is filed in the most convenient form it is better for all concerned.

As these index books will be expected to withstand a very considerable amount of use, it should be borne in mind that the bindings should be of the strongest. Indeed they will be handled a good deal more than the registers to which they act as guides. If we assume the books to be required for the names embraced within the limits of A to F, and so on, as before described, the simplest and most convenient mode of constructing them is to allot a sufficient number of pages for each of the letters, each section being divided by a page of extra thick paper edged on the right-hand side with leather from top to bottom, and projecting about half-an-inch beyond the other pages. This section is again divided into six sections, representing the first vowels. The vowel sections are further marked by a similar number of sections for the second vowel occurring in a given member's name. Thus a shareholder of the name of Allardice would be entered in " A " division, section " a," for the first vowel, and subsection " i," for the second vowel. The name Motherwell would be placed in " M " division, section " o," subsection " e," and so on. A name with but one vowel would be allotted to that section in which the vowel appears, *e.g.*, Epps would be entered in " E," section " e " and subsection " e." The index cuttings to appear in each of the four letters A-D are given on the next page, but of course they may be modified to suit the requirements of any given instance.

There is another, and almost equally good method in use

whereby the whole of the names are entered in that section under which they would be placed for the first vowel. This is effected by allowing a much wider space in the column

A		B		C		D	
a	a	a	a	a	a	a	a
a	e	a	e	a	e	a	e
a	i	a	i	a	i	a	i
a	o	a	o	a	o	a	o
a	u	a	u	a	u	a	u
a	y	a	y	a	y	a	y
e	a	e	a	e	a	e	a
e	e	e	e	e	e	e	e
e	i	e	i	e	i	e	i
e	o	e	o	e	o	e	o
e	u	e	u	e	u	e	u
e	y	e	y	e	y	e	y
i	a	i	a	i	a	i	a
i	e	i	e	i	e	i	e
i	i	i	i	i	i	i	i
i	o	i	o	i	o	i	o
i	u	i	u	i	u	i	u
i	y	i	y	i	y	i	y
o	a	o	a	o	a	o	a
o	e	o	e	o	e	o	e
o	i	o	i	o	i	o	i
o	o	o	o	o	o	o	o
o	u	o	u	o	u	o	u
o	y	o	y	o	y	o	y
u	a	u	a	u	a	u	a
u	e	u	e	u	e	u	e
u	i	u	i	u	i	u	i
u	o	u	o	u	o	u	o
u	u	u	u	u	u	u	u
u	y	u	y	u	y	u	y
y	a	y	a	y	a	y	a
y	e	y	e	y	e	y	e
y	i	y	i	y	i	y	i
y	o	y	o	y	o	y	o
y	u	y	u	y	u	y	u
y	y	y	y	y	y	y	y

containing the members' names. Taking the form of the general index to the registers, on page 60, this latter plan is carried out in the following way, the names column being

simply divided by six blue vertical lines, allowing about an inch between each section "Ba"—

a.	e.	i.	o.	u.	y.	
<i>Ballard</i>			<i>Bantor</i>		<i>Banty</i>	<i>Miss M.</i>
	<i>Baness</i>					<i>H. O.</i>
					<i>Bayliss</i>	<i>W. H.</i>
<i>Bannatyne</i>		<i>Battridge</i>				<i>C. H.</i>
	<i>Bance</i>		<i>Ballor</i>			<i>Mrs. C.</i>
						<i>R. F.</i>
<i>Barratt</i>						<i>W.</i>
						<i>Col. W.</i>
						<i>Rev. J.</i>
						<i>O.</i>

Other systems of indexing are practised, but for large companies, or those of moderate size, the method here advocated and known as the double vowel system has been found to offer the greatest facility in manipulating all kinds of work concerning the registers. Space prohibits the consideration of any other method within the compass of this treatise, but the question demands the closest attention.

The entries into the Share Ledgers and the corresponding entries to the general indices should be carried out simultaneously, or, to be more precise, as nearly so as possible. As previously noted, the allotment sheets will be best kept in an unbound condition until the whole of the entries of the completed allotments have been made. A sheet will be first entered to the share ledger or ledgers of whichever class of shares with which it deals. It will then be passed on to another clerk who will have charge of the whole set of the general indices. The allotment sheet will contain all the information it is desired to index without reference to the share ledgers, the work upon both proceeding without interruption. The utmost care must be observed in dealing with the index to see that the name of an individual does not appear more than once. It is the principal object of this book to locate at one point the sole holdings of any given member. A sharp look out must be kept to guard against dual entries arising from the same person holding more than one class of shares, or, as sometimes happens, from the fact

that a shareholder may make more than one application for one class of share, and receive an allotment on each. It may be possible to place these two applications side by side in the applications and allotments list, but should it be overlooked, and the allotments go through in each case, there is a danger that two accounts may be opened in the ledgers for one person; a practice to be guarded against.

Before leaving the subject of the members and share registers, it is as well to mention one or two important statutory requirements which all companies have to observe. The law prescribes no specific form in which companies are required to keep the list of members or their accounts of members' holdings. The forms given are those which have been evolved out of long experience and are such as satisfy the exigencies of the situation. Whatever form these important books take they are required to be open to the inspection of members for at least two hours of every ordinary business day without charge, and to the public on a payment of one shilling. If the share registers have not been prepared or completed, any person may be allowed to inspect the list of allotments upon satisfying the conditions above mentioned as to payment of a fee where the applicant who wishes to inspect is not a member. Another provision requires that any person, upon payment of a sum not exceeding sixpence per hundred words, may be entitled, within a reasonable time, to a copy of the whole list of members. This privilege is largely indulged in by circular-addressing agencies, who obtain lists of the investing public. A deposit representing the approximate amount which may be charged by way of the fee, above named, should be demanded before the list is undertaken. A refusal to grant this privilege renders the company, but not its officials, liable to a penalty of two pounds per diem.

For small companies formed for private purposes, the elaborate and costly systems we have here described are quite unnecessary; in their case the law stationers stock very useful books, containing allotment lists, share ledgers,

index, directors' list, and transfer register, in the compass of one compact volume, an arrangement eminently suitable to such cases. From the information given in this chapter as to the keeping of share ledgers, the necessary instructions for the opening up and maintenance may be easily deduced.

CHAPTER VII

TRANSFER REGISTERS

WHEN the allotment list has been completed and entered into the share registers, the book ranking next in importance within the group of accounts dealing with the share or registrar's department, is the register of transfers. It is highly probable, for reasons which we have before mentioned, that this register will be brought into use comparatively early in the new company's career. Frequently we find transfers being left at the company's office for registration within a few days of the dispatch of allotment letters: even on the following day. As these deeds should be entered as they are received, the register must be prepared in readiness to meet this demand.

A register of transfers is practically tantamount to a journal such as would be used in ordinary book-keeping, but the book is drawn up on a much more elaborate scale. Indeed, it has been termed a "tabular journal," but this appellation is, however, a little wide of the mark. Nevertheless, by an inspection of the ruling it will readily be seen that the records therein partake of the nature of tabular records, the information being preserved in regular and convenient classification. Its sole function is to contain the whole of the necessary details contained in the transfer deeds, arranged in such a manner as to serve as a book of entry into the members' share accounts. It shows, on the one hand, the number of shares disposed of, and on the other, the same shares as acquired by the transferee.

In all large companies, separate share registers should be employed for each class of share, each book being bound in a colour to accord with the share ledgers containing the accounts of shares of the same class. With small companies, in which the receipt of a transfer deed is a comparatively rare occurrence, one register will, of course, suffice; and in instances

where the whole of the share transactions repose in the convenient dimensions of one binding, the practice of entering preference shares in red ink and ordinary in black has much to commend it, as this affords a ready distinction. A consideration of the following form will give sufficient detail of the whole features to enable the reader to adapt the form to almost any variation :—

Column 1 provides space for the number of the deed of transfer, the deeds being numbered consecutively as they are received. In large offices where the transfers are numerous, this numbering is best carried out by means of one of the well-known hand numerators ; further, the numbering should be carried out systematically, *i.e.*, the numbers ought to appear in one uniform place on the deed, usually in the top right-hand corner.

Column 2. Date of lodgment.

Column 3. (i) Transferor's name.

(ii) „ address (brief).

Column 4. Folio of transferor's share account.

Column 5. Particulars of shares covered by the deed.

(i) Number.

(ii) Distinctive numbers (inclusive).

(iii) Nominal value of the shares, or, if not fully paid, the amount paid on all.

Column 6. Number of old certificate lodged with the deed.

Column 7. Amount of the consideration received by the transferor.

Column 8. (i) Transferee's name in full.

(ii) Full address.

(iii) Description or occupation. Particular attention must be paid in this respect with regard to female transferees, especially if the shares are not fully paid ; a married woman must give the name, address and description of her husband.

REGISTER OF TRANSFERS (FOR ONE CLASS OF SHARES).

No. of Transfer Deed.	Date when lodged.	Transferor.		Number and folio of Share Ledger.	Number.	Shares.		Amount.	No. of Certificate to be cancelled.	Consideration.
		Name.	Address.			Distinctive numbers, inclusive.				
69	191 . Nov. 7	Harrowby, J. W.	Harrow	2/190	50	{ 19341 8626	{ 19375 8640	£50 0 0	{ 1385 1496	£57 10 0
70	" "	Chambers, H.	182 Fleet Street	1/131	25	31851	31875	25 0 0	383	28 15 0

REGISTER OF TRANSFERS—(CONTD.).

Transferees.			Number and folio of Share Ledger.	New Certificates.		Board Meeting Notes.			Remarks.
Name.	Address.	Description.		To Transfers.	For Balance.	Date of Meeting.	No. of Minute.	Chairman's Initials.	
<i>Hacker,</i>	<i>Silas W.</i>	<i>Grocer</i>	<i>3/12</i>	<i>1496</i>	<i>—</i>	<i>191 : Dec.</i>	<i>138</i>	<i>J. W. H.</i>	<i>Hold Balance Certificate</i>
<i>Binns,</i>	<i>J. Henry</i>	<i>Broker</i>	<i>3/13</i>	<i>1497</i>	<i>1498</i>	<i>" "</i>	<i>"</i>	<i>J. W. H.</i>	

Column 9. Folio of transferee's share account.

Column 10. (i) Number of new certificate to transferee.
(ii) Number of new certificate for balance to transferor.

Column 11. Particulars as to passing of the deed by the Board.

- (i) Date of meeting.
- (ii) Number of minute.
- (iii) Initials of chairman.

Column 12. Remarks.

In larger companies, the transaction of business dealing with share transfers is commonly relegated to a sub-committee of the Board, who report in detail to the principal executive on all their transactions, in the abstract form. These reports are to receive the formal confirmation of the board.

As transfer deeds are received, they are to be entered in rotation and numbered, after being carefully examined as to stamp duty, and the number and distinctive numbers of the shares they cover compared with the transferor's share certificate returned to be cancelled. It is most important that these certificates be immediately stamped with a special cancellation stamp across the signatures of the directors and the secretary. It is almost equally important to observe that the requisite amount of duty has been impressed on the deed. The scale of duty is as follows :—

Where the <i>consideration, i.e.,</i> purchase price, does not exceed	£5	1s
For every succeeding £5 or a fraction thereof up to £25	..	1s.
For every £25 or fraction of £25 up to and not exceeding £300	..	5s.
Above £300 the duty is at the rate of 10s. for every £50 or fraction thereof.		

It must be borne in mind that this duty is liable to alteration with the presentation of each year's budget, though the present scale has obtained now for a number of years without interruption. The duty is required to be paid within thirty days of the signing of the contract. If later, the instrument is void and must be returned to the broker, who is by custom

of the Stock Exchange held responsible for the stamping of deeds, though the real onus lies at the door of the company secretary, who is personally and solely liable to a penalty of ten pounds where the requisite amount of stamp duty has not been paid. Thus, neglect in this direction may lead to serious consequences. If no monetary consideration is mentioned in the deed, the stamp duty payable is the *ad valorem* duty on the market value of the shares, and an adjudication stamp should be obtained from the Commissioners of Inland Revenue at Somerset House : as, for instance, shares passing by deed of gift, or in consideration of services rendered.

CHAPTER VIII

THE CERTIFICATION OF TRANSFERS

THE enormous amount of business now carried on in financial circles, which has increased by leaps and bounds during the past few decades, has been brought about mainly by the great impetus given to trade and industry in all parts of the world in consequence of the introduction of the principles of limited liability. This has created the necessity for more than one new departure in the daily routine of offices in which the administration of companies is carried on. The process of "certifying" transfers is one of them. The need for this practice has arisen to facilitate the business of share brokers, and though not provided for in the statutes, has been countenanced by judicial authorities who pronounce the act of certification as a natural and necessary step precedent to that of the actual transfer of shares. The form of transfer officially adopted by the Stock Exchange Committee contains along the top of the left-hand margin, running at right angles to the body of the document the following words—

"Certificate for the within-mentioned shares has been lodged at the Company's office.

X. Y.

Secretary."

Most companies, however, with a Stock Exchange quotation, use a special certification stamp, of the india-rubber variety. This, while satisfying the requirements of the Stock Exchange Committee, offers additional facilities to the company's officials in identifying the deed when returned at a later date to be registered as a completed instrument for acceptance by the board of directors. The stamp is generally found in the following form, and should in its extreme dimensions not exceed four by one and a half inches, and would be imprinted

over the printed words on the form, or, as may happen, in the vacant space usually occupied by those words.

No. 583.

Certificate numbered 391 relating to the within-named lodged with the Company this 5th day of July, 19. .

DANIEL DUNLOP,
Secretary.

Accepted and examined by W. A. B.

It is important that before this stamp is used, the certificate handed in as cover for the deeds to be certified, should, after identifying the shares which it contains with those mentioned on the transfers, be immediately cancelled. Then, upon the back of the share certificate, is entered the number of the certification, the name of the transferee and the number of shares against each transferee. After this has been effected and checked, the deeds may then be stamped and certified and handed back to the broker's messenger. As an additional precaution in large transfer departments, it has been found necessary to employ a register of certifications. Without it it is impossible to keep an adequate record of the certifications which have been made. It will be seen from the description we have given that the record left in the office consists merely of the information contained in the endorsement of the share certificate deposited, the cancelled certificate being filed away in alphabetical order, *i.e.*, with the transferor's name as a guide. Where only a comparatively small number of registrations is received, this would suffice, as, when further deeds are left to be certified upon the same certificate, it could be quickly traced amongst a small number, but in large concerns, whose shares have a brisk traffic, the utility of the certifications register is apparent. The certifications are entered in serial order with the numbers of the corresponding certificates, the certificates themselves being filed numerically. It is thus possible to trace previous transactions in which a given certificate is concerned, with much greater promptitude, with

CERTIFICATIONS

Number of Certification.	Date.	Transferor's Name.	Cancelled Share Certificate.		Transfers Certified for.		No. Shares in Deeds.
			No.	Shares.	Names.	Addresses.	
51	19 .						
52	Sept.	Holiday, G. H.	361	500	Chatterton & Sons	5 Chapel Court, E.C.	50
53	"	"	"	"	"	"	100
54	"	"	"	"	"	"	75
55	"	Brownlow, C.	59	50	Blowitt & Puff	1 Angel Avenue, E.C.	125
56	"	"	"	"	"	"	15
57	"	"	"	"	"	"	5
58	"	"	"	"	"	"	10
59	"	Littlejohn, H. W.	203	125	Smidt, Boss & Co.	5 Throgmorton House	20
60	"	"	"	"	"	"	75
61	"	"	"	"	"	"	5
							20

REGISTER

Balance Tickets.		Certified by.	Date when deeds re- turned for Registra- tion.	Transferees' Names.	Remarks.
No. of Ticket.	Shares in Ticket.				
19	150	G. H. O. G. H. O.	19 Sept.	Baldwin, H. E.	{ Balance ticket 19, surrendered 16th Sept., 19 . Transferor retains 150 shares. Issue Share Certificate next board. Ticket 20 cancelled, 9/9/19 . .
20	35		" "	" 11		Curtis, J. S.
			" "	Blathwayt, S.	
			" "	Colport, C.	
21	25	B. M. J.	Sept.	Copwell, H.	
			" "	20		Johnson, B.
			" "	Capper, C. O.	

the additional advantage of having fuller information than is possible to be inscribed on the back of the certificates alone.

A study of the form of registration book with the specimen entries, as shown on pp. 74-75, will enable the reader to grasp thoroughly the principles in practice. A consideration of the circumstances surrounding the certifications numbered 51 to 54, representing the deeds left by the brokers, Chatterton and Sims, on behalf of their client, G. H. Holiday, reveals the fact that 350 of the latter's shares have been disposed of in four lots, leaving 150 shares still in his favour. The brokers having deposited the certificate with the company, they are now without any documentary evidence of their client's balance. To meet this, a ticket addressed to them is issued, notifying that they still have a residue to dispose of. This is in reality a balance ticket granted by the company, but it must not be confounded with the usual form of balance ticket issued for a balance of shares left over from a number of shares represented by deeds left for *registration*, a stage in the proceedings quite ulterior to *certification*. At the same time, it must not be supposed that all deeds have to undergo this troublesome process of certification ; fortunately, a considerable proportion do not. From the note appearing in the remarks column opposite the four certifications we are considering, it may be assumed that the shareholder, G. H. Holiday, has decided to hold the remaining 150 shares and has instructed his brokers to apply for a share certificate for that balance. The balance ticket is consequently handed in to be cancelled. It is usual to mark the cancelled ticket in some way, showing whether it has been surrendered against further certified transfers, or against the issue of a share certificate ; perhaps for both. The cancelled balance tickets should be carefully preserved and filed away in numerical order. To distinguish these forms from the balance tickets issued for residues left from a registration of transfers, they are frequently termed " balance notes." On next page is the usual form of balance note.

THE LAKE BAIKAL MINES, LIMITED.

No. 19.

BALANCE NOTE.

1009 Walbrook, E.C.

5th Sept., 19 .

To MESSRS. CHATTERTON & SONS,

5 Capel Court, E.C.

This is to certify that 150 Ordinary Shares Nos. 15,361 to 15,510 inclusive remain in the account of G. H. Holiday.

For The Lake Baikal Mines, Ltd.

ROBERT RIDDELL,

Registrar.

Ex certifications 51/54
returned 9/9/19 . .

A comparison of the particulars contained in this specimen "note" with those shown in the first entry in the certifications register will be sufficient to indicate the procedure to be adopted in these cases. As a further illustration it will easily be seen that the certifications numbered 55 to 58 follow a similar course to those we have discussed, with the exception that No. 55 only was made in the first instance, when a balance note was issued for the remaining shares. This note was returned three days later, accompanied by three further deeds for certification, thus disposing of the shares covered by the note, which was then cancelled. It may perhaps be asked why these deeds are not left for registration or held over by the brokers until completion. It must suffice to say that the course we have indicated has to be adopted owing to the inexorable exigencies of the Stock Exchange Settlement Department. To discuss the *raison d'être* of such a complicated routine is not within the scope of this book. We will merely add that it is the business of the company's registrar and his staff to afford every facility for the rapid execution of all business connected with the certification and registration of transfers. It is, moreover, work which calls for the most unrelenting exactitude; the slightest mistake which may go uncorrected may lead to the greatest possible confusion and very likely considerable loss. As to this

SHARE CERTIFICATE, ENDORSEMENT OF CERTIFICATE AND REGISTERED TRANSFERS.

Certifi- cation No.	Transfer Decd No.	Transferees.	No. of Shares.	Distinctive Nos. inclusive.		New Certi- ficates' Nos.	Date of Board Meeting.	Director's initials.	
				From.	To.				
51	79	Baldwin, H. E.	50	15011	15060	341	19/9/19 ..	} W. O.	
52	80	Curtis, J.	100	15061	15160	342	"		
53	81	Blathwayt, S.	75	15161	15235	343	"		
54	82	Colport, C.	125	15236	15360	344	"		
		Balance ..	150	15361	15510	345	"		
			500						

latter point, it must be remembered that should loss arise through negligence or carelessness on behalf of the transfer department, the directors may be, and in many cases have been held to be personally liable to make good those losses whether suffered by the company or other persons concerned in the transactions. The methods described in this and other chapters relating to the business of the registrar's department, are such as will be found in operation in the majority of the great companies in this country and in America. Such procedure admits of the smallest possibility of fraud either individually or where employees act in collusion.

CHAPTER IX

DEBENTURES

IF its regulations permit, a company may exercise, through its directors, who may, or may not, have to obtain the sanction of the members, the right of raising capital ; technically known, and referred to in the articles of association, as " borrowing powers." It frequently happens that an issue of debentures takes place, and forms part of the general arrangements in the promotion of a company, though, as will have been seen from previous chapters, these issues of debentures bear an entirely different relation in the company's affairs from the issues of the different classes of shares. A holder of a share in a company is tantamount to being a partner in the business, whereas debenture holders are connected with the concern in quite another manner. Their position is rather that of a money lender who holds a bond given by the company, carrying a prior right over ordinary creditors and members or a charge over certain or all of the company's property. The characteristics of the debenture holder's position have been likened, and with a good deal of truth, to those of a pawnbroker.

The methods to be pursued to carry out an issue of debentures follow very closely upon the lines adopted in the case of an issue of shares, assuming the issue to be made to the public. The routine practically follows that already indicated for application, allotment, and calls of shares. The keeping of a register of debenture holders is done in a similar manner to that outlined for the register of members. Changes of proprietorship in the debenture bonds, too, are effected in the same way as with the register of transfers for shares, a slightly modified form of transfer deed being utilised for the purpose.

The conditions under which an issue of debentures is

promulgated vary in the case of a simultaneous issue with shares as a part of the prospectus covering the issue of both ; and, in the case of an issue solely of debentures by a separate prospectus. In both cases the prospectus sets forth the whole of the stipulations, and states fully the rights and obligations of the company, and also of the prospective subscribers. As a rule, trustees are appointed who represent the general body of the debenture holders. To these trustees a document known as a trust deed is granted. The trust deed itself forms an undertaking or covenant given by the company, and secures to the debenture holders such properties and assets of the company, against which the trustees, on behalf of the debenture holders, will have a prior claim for the payment of the principal moneys covered by the deed, and consequently the several bonds and the specified rate of interest payable and accumulated thereon.

The X Company, Limited, possessing the necessary powers by its articles, proposes to make an issue of £50,000 in 5 % debentures, to be comprised of 500 bonds of £100 each. The company has appointed two trustees to represent the debenture holders ; a trust deed in the name of these trustees is drawn up and, together with a specimen of one of the bonds forming the issue, registered at Somerset House. The offer to subscribe for these debentures is made, we will assume, at the same time as the issue of the share capital ; in other words, will be embodied in the prospectus prepared at the date of promoting the company. To deal with these debentures, an entirely separate set of accounts will be needed, but for all practical purposes, they will be almost identical with those adopted for the share capital, except as regards the register of mortgages, which does not form a part of either the share accounts or those of the financial system. It is really a book kept, as we have shown, for statutory purposes, but bears no actual relation to the other books.

The prospectus will be accompanied by forms of application distinct in colour from those used for the various classes of shares. For the purposes of identification, and to prevent

confusion, these forms will be used by the persons applying for the debentures in the same manner as those in use for share applications. They will be presented to the bankers with the amount required to be deposited for each debenture, the bank keeping a separate account and pass book in which to record the several deposits. When so entered the application forms are sent to the office of the company where they are in turn recorded in the debenture application and allotment list. The £50,000 issue requires a ten per cent. deposit, and the balance to be paid up within one month of allotment. An applications book to record this information will require to show :—

- (1) The numbers of the applications.
- (2) The names, addresses and descriptions of the applicants.
- (3) The number of bonds applied for.
- (4) The amount deposited.
- (5) The number of bonds allotted and their distinguishing numbers.
- (6) Folio of Debenture Register.
- (7) The amount paid as balance due on allotment.
- (8) Date of payment.
- (9) Amounts returned to applicants where no allotment is made, or where only a part of the bonds applied for has been allotted, the amount of deposit being more than sufficient to cover the whole of the bonds allotted to any applicant.
- (10) Remarks.

A debenture issue may take the form of stock, in which case separate bonds, as shown in the instance we have illustrated, would not be issued for each debenture bond, but would take the form of so much stock, as in the case of stock forming part of the subscribed capital of a company when the shares have been converted into stock. It is usual to stipulate that debenture stock will be issued in multiples of £5, £10, £50, or £100, and will be transferred only in such amounts as may be adopted. This would also be the case with stock converted from shares.

APPLICATIONS AND ALLOTMENTS OF DEBENTURES.

£50,000 (£100 Bonds) numbered 1 to 500, payable £10 on deposit, balance on allotment.

No. of Application.	Applicants.		No. of Bonds applied for.	Amount paid on Deposit.	Bonds allotted.			Folio of Debenture Register.	Amount due on Allotment for Balance.	Date of payment of Balance.	Amounts refunded to Applicants	Remarks.
	Names.	Addresses.			No.	From.	To.					
1	Hardcastle, John W.	1 Backton Terrace, Rutland	15	£150 0 0	15	1	15	1	1350 0 0	191 . Nov. 10		
2	Campbell, William B.	5 Park Lane, W.	100	1000 0 0	10	16	25	2				
3	Brassey, Sir Henry O.	Bennett Manor, Aylesbury	20	200 0 0	1	25		3			100 0 0	
4	Sackville, Herbert H.	1 Grosvenor Crescent, Baywater, W.	10	100 0 0							100 0 0	
5	Cresswell, Mary S.	5 Benstead Villas, Norwood, S.E.	2	20 0 0	1	27		4	80 0 0	Nov. 15		
6	Baker, John	5 Capel Avenue, Threadneedle Street, E.C.	50	50 0 0	50	28	77	5	4500 0 0	" 9		
7	Hillsborough (Lord), Neville B.	Cherwell Manor, Hatfield	20	200 0 0	20	78	97	6	1800 0 0	" 21		

DEBENTURE REGISTER.

Name	Address	Description
Hardcastle, John W.	1 Beckton Terrace, Oakham, Rutland.	Gentleman.

Debenture Bonds disposed of.					Debenture Bonds acquired.							
Date of Transfer.	Transfer Deed No.	Particulars of Bonds.			Total value.	Date of Entry herein.	No. of Allotment or Transfer.	Particulars of Bonds.			Total value.	
		Transferee's Name.	No. of Bonds.	Distinctive Nos.				If by transfer, transferor's name.	No. of Bonds.	Distinctive Nos.		From.	To.
						191 . 10 Nov. 10	1	Deposit Allotment	15	1	15	150 0 0 1350 0 0 1500 0 0

Debentures, when issued to bearer, frequently have attached to them at the foot, certain coupons serially numbered, and each with a date corresponding with a period of a half-year or year. These coupons are to be presented to the company's bankers, or at the registered office of the company, at the dates specified, when the agreed amount of interest is paid to the person presenting the coupon. It is a common thing to find as many as thirty coupons attached to a debenture bond, each representing a half-year's interest. The coupon is detached by tearing it away at the perforation surrounding it. The dates and numbers commence from the bottom of the document.

The transfer of debentures is carried out by means of transfer deeds, as in the case of shares, the deeds being drawn up and completed by the contracting parties and presented to the company for registration in a transfer register kept for that purpose. The deeds, though very similar, should in no way be confused with those drawn up for the transfer of shares. As will be seen throughout this chapter, separate books must be kept for dealing with all transactions relating to debentures.

Probably the best definition of a debenture is that of Mr. Justice Chitty (*Levy v. Abercorris Slate Co.* (188), 37 Chan. Div., p. 264). His lordship said: "In my opinion a debenture means a document which either creates a debt or acknowledges it, and any document which fulfils either of these conditions is a debenture. I cannot find any precise legal definition of the term; it is not either in law or commerce a strictly technical term, or what is called a term of art." This pronouncement serves very usefully and concisely as a general description of this well-known, yet little understood, document. When issued or given by companies it is under seal. In effect it acknowledges a debt, and usually secures to the holder certain or all of the assets of the company. It may be in the form of a "Debenture to Bearer," in which case the property in it passes from one person to another by a mere act of delivery. If made to a registered holder, the

REGISTER OF TRANSFER

No. of Deed.	Date of Registra- tion.	Transferor.		Debitures.			Transferor's Register Folio.	Amount of Debitures transferred.
		Name.	Address.	No. of Bonds.	Distinctive Nos.			
					From.	To.		
1	191 . Dec. 14	Hardcastle, J. W.	Oakham	5	1	5	1	£ 500
2	" 16	Benjamin, Sir O.	5 Park Lane, W.	1	99	—	35	100
3	" 17	Simmonds, F.	19 Holloway Lane	3	105	107	38	300

OF DEBENTURES.

Transferee.			Transferee's Register Folio.	Amount of Consideration.		Remarks.
Surname.	Christian Name.	Address.		Description.		
Baynton	Samuel Henry	59 Bletchingley Street, Pimlico, S.W.	59	M.D.	£525 0 0	
Sampson	Marcus Percival	3 Throgmorton Street, E.C.	60	Broker	101 10 0	
Bertrand	Eustace Frederic	Belwood Manor, Oxshott, Surrey	61	Baronet	307 10 0	

title to it passes only by the execution of a deed of transfer. A certain rate of interest is always provided for, which interest as well as the principal, may also be secured to the holder by the creation of a charge. Debentures carrying a charge against property usually have the qualifying term of mortgage debentures. In other words, the property over which the bonds carry a charge is said to be mortgaged. It is often found that more than one series of debentures is issued which have a charge over the same property. The different series are designated first or second mortgage debentures, as the case may be. The first mortgage debentures have a prior claim over the property before the claims of the holders of the second series can be satisfied. A debenture which carries no charge over any property or effects of a company is termed a "naked" debenture. It is, nevertheless, under the company's seal, and is merely a bond promising to repay the principal moneys, and the stated rate of interest. A holder of such an instrument would, in a winding up, rank merely as an unsecured creditor, and would only be entitled to prove against the company in the ordinary way. It not infrequently happens that such bonds contain a proviso restraining the company from issuing any mortgage debentures, or prohibiting it from creating a charge over its properties and thus creating a prior claim over the bonds containing such a proviso.

The X Company, Limited, may have varied the conditions of their £50,000 issue of 5 % debentures to the extent that they were subscribed for at a discount of 5 per cent., to be redeemed at a period of, say, twenty years at par, or a certain number may be redeemed each year during that period, the numbers of the bonds to be redeemed on each occasion to be ascertained by ballot. Again, in the case of a flourishing and wealthy concern, it might be decided to make the issue on less favourable terms to the subscribers, by offering the bonds at a premium, or, say, £105 for a £100 bond, the company being held to a liability for the latter sum only, to be redeemed at a certain specified time ;

but, in such a case, only a lapse of, say twenty years, as there would be no advantage in paying a premium if the principal were to be refunded after a short term.

Irredeemable debentures are those which, in theory, are issued in perpetuity, except that such debentures may, by a condition precedent, be redeemed on the happening of any prescribed contingency somewhat remote. This class of debenture is very uncommon, and is by no means popular. The legality of such an issue was established by the Companies Act, 1907, the provisions being reproduced in the Consolidation Act, 1908, section 103.

It will be remembered that when we dealt with the methods of arranging for the cash receipts as they are paid in the case of share issues of moderate or extensive character, a plan of providing separate cash books was found to be essential, as a multitude of entries of a similar kind would soon exhaust the capacity of a company's general cash book, which should be utilised to record only daily or weekly totals of the cash received by the bank under the heads of application and allotment, calls, etc. With an issue of debentures of considerable magnitude, a similar course will be advisable for more than one reason, the primary one being mentioned above. The secondary reason is that a separate cash book for shares and debentures frees that volume for treatment at the hands of the registrar's department. The book would only be needed by the accountant and his staff in order to reconcile with the bank accounts and to enter the daily or weekly totals from it to the general cash accounts. An undue multiplicity of books in an establishment is an abomination to all concerned. On the other hand, to squeeze a vast amount of detail through one book in a case of this description, where two departments of the organisation are concerned, has very obvious drawbacks. Reference should be made to the subject as dealt with under the head of subsidiary cash accounts for shares on pp. 109 *et seq.*

In our examples given in this chapter, we have dealt with the case of a debenture issue consisting of two instalments,

an amount payable on deposit with the application for the bond, and a second and final one due upon allotment. This is, perhaps, the more usual course, but we find almost as frequently that calls are made after allotment, just as in the case of the majority of share issues. To cope with a situation of this kind, the same style of book used for applications, allotments, and calls for shares would adequately meet the case. In nearly all instances, the particulars required for calls, and the payments on account of them could be incorporated in one book, because the various instalments due upon debentures scarcely ever extend over a very protracted period. Having mastered and provided for the necessary books as dealt with under the head of share issues, the reader will find it a simple matter to apply the same principles to the needs of a debenture subscription. The particular character of the case in hand can be accommodated as may be deemed necessary. In any event, if the dates on which instalments become due are definitely known, it is much better to keep the whole under one binding, unless the instalments are too numerous ; but this is unlikely with debentures.

SUBSIDIARY CASH BOOK (DEBENTURES).

Date of Payment.	No. of Allotment Letter.	Names.	Folio of Allotment List.	Folio of Debenture Register.	Amount Paid.	Total General Cash Accounts.		
191 .								
Nov. 9	5	Baer, John	1	4	£4500 0 0	£5480	0	0
" "	58	Epps, Sir Henry	13	61	750 0 0			
" "	13	Baldwin, Wm.	11	55	160 0 0			
" "	135	Croft, Col. J. H.	31	148	70 0 0			
" 10	1	Hardcastle, J. W.	1	1	1350 0 0	2110	0	0
" "	17	Tompkins, Mrs. C.	7	25	150 0 0			
" "	318	Scrutton, B. H.	51	195	50 0 0			
" "	203	Bennett, F. C. H.	33	141	560 0 0			

For the purposes of treating the issue of the X Company's issue of debentures mentioned on p. 81, in the general financial books, we will assume that the 500 £100 5 % Debenture bonds were oversubscribed to the extent of 200

per cent., or that applications were received for 1,500 bonds. Ten per cent. was due on deposit, the bonds being issued at par, so that £15,000 will have been paid into the bank as deposit, at the closing of the subscription list. To some of the applicants allotments were made to the full extent of the bonds applied for; to others partial allotments were made, whilst to some the whole of the deposit was returned. The whole of the balance becoming due on allotment, those who obtained an allotment in full will be called upon to the extent of £90 per bond. To those who received a partial allotment, the amount of their deposit in each case over and above the bonds actually allotted, will be deducted from the amount due on allotment. On the 500 bonds £5,000 became due on application. The subscription being £15,000 it was £10,000 in excess. After the completion of the allotment, upon totalling the list it was found that £8,500 would be returnable to unsuccessful applicants who received no allotments. Consequently £1,500 remained of the surplus application money, representing those who had obtained partial allotments. Ninety per cent. being due on allotment of this £50,000 issue, £45,000 would be the amount due on allotment had there been no surplus application; the £1,500 being deducted from this amount leaves £43,500 due from allottees. In the financial books these transactions will appear as follows:—

JOURNAL.

191 .									
Oct. 1	Debentures Application & Allotment Account ..	P.L.	£5000	0	0				
	To Debentures <i>Dr.</i>	P.L.				£5000	0	0	
	Being amount due on issue of 500 5 % Debentures of £100 each issued by prospectus dated October 1st, 191 , representing £10 per bond.								
Nov. 1	Debentures Application & Allotments Account ..	P.L.	45000	0	0				
	To Debentures <i>Dr.</i>	P.L.				45000	0	0	
	Being amount due on allotment of above debentures at £90 per bond.								

GENERAL CASH BOOK.

191 .						191 .					
Oct. 5	To Debenture Applications and Allotments A/c deposits on applications as per list	P.L.	£15000	0	0	Oct. 15	By Debenture Applications and Allotments A/c for refund of deposits as per list..	P.L.	£8500	0	0
Dec. 3	To Debenture Applications and Allotments A/c balances due on allotment (see list), less £1,500 from deposits	P.L.	43500	0	0						

LEDGER ACCOUNTS.

5 % Debentures.

						Oct. 1	By Applica- tions and Allotments A/c	1	£5000	0	0
						Nov. 1	Do. do. do.	1	45000	0	0
									£50000	0	0

DEBENTURES, APPLICATION AND ALLOTMENTS.

Oct. 1	To Debentures (Application)	J. 1	£5000	0	0	Oct. 5	By Cash ..	C.B. 2	£15000	0	0
Nov. 1	" Debentures (allotment)	1	45000	0	0	Dec. 3	" "	19	43500	0	0
	" Cash returned to applicants	C.B. 12	8500	0	0						
			£58500	0	0				£58500	0	0

The outline of a straightforward issue at par such as we have just now discussed is comparatively simple, when compared with an issue involving more complicated terms as to whether the debentures are offered at a premium or at a discount. In each case, the company making such an offer is held liable to the extent of the nominal value of the bonds. Then, again, the question of underwriting may be present in the case of an issue at a discount. Instead of making the conditions of the issue as we have described them in the last example, we will assume that the £50,000 in

debentures were offered at 95 per cent. and that arrangements had been made with underwriters to guarantee the subscriptions in consideration of 2 per cent. commission on the nominal value of the bonds, thus reducing the money accruing to the company 7 per cent. below par ; or, 5 per cent. to the bondholders, and 2 per cent. to the underwriters. The difference between the net amount received and the nominal amount would be £3,500, which would have to be placed to the debit of the company's account, and would thus figure as a fictitious asset, which would have to be written off out of profits during the life or tenure of the debentures, preferably well before their time for redemption. In addition to the journal entries made for the issue assumed to be made at par, it will be necessary to pass further entries through the journal as follows :—

JOURNAL.

Cost of Debenture					
Issue Dr.	£2500	0	0		
To Discount on Debentures				£2500	0
Being 5 % discount on					
£50,000 in Debenture					
bonds as per prospectus.					
Cost of Debenture Issue	1000	0	0		
To X, Y & Z (under-					
writers) .. Dr.					
For commission of 2 %				1000	0
for guaranteeing the issue.					0

LEDGER ACCOUNTS.

COST OF DEBENTURE ISSUE.

To Discount on									
Issue ..	J.	£2500	0	0					
„ Underwri-									
ters' Com-									
mission ..	J.	1000	0	0					
		£3500	0	0					

NOTE.—Under sec. 90 of the Companies Act, 1908, it is provided that sums paid by way of commission in respect of any shares or debentures or allowed by way of discount in cases of debt must be stated in every B/S except to the extent they have been written off.

To meet this situation the second debit item of the cash book shown on page 92 will be augmented to the following extent, and these entries, when carried to the ledger, as shown, will result in the position we have indicated above.

GENERAL CASH BOOK.

Take the first of the above instances of debenture redemption, and assume that the series under consideration is issued on condition of being repayable on a given date, say twenty years hence, and that it is proposed to provide an annual amount out of profits to meet this liability, which is known to be falling due at a given date. It will be necessary to invest this amount set aside in each year in some sound investment, which will eventually yield the interest decided upon, or as near as may be, so that, at the end of the "life" of the bonds, the investments may be realised to pay off the bonds. The method of arriving at the required annual instalment will be found by taking the annual sinking fund value of £1 over twenty years at, say, 3 per cent., multiplying this value by the amount of the bonds in circulation, or by the amount which is to be redeemed. This will give the yearly sum at 3 per cent. to be set aside out of profits. Say the issue is £50,000, then, by Inwood's Tables:—

The annual instalments at 3 per cent. compound interest to produce £1 in twenty years is £·0372, therefore the amount to be provided yearly to redeem the *principal* on the debentures will be $50,000 \times \cdot 0372$ or £1,860.

This sum must be taken out of profits at the *close* of each financial year, and placed to the credit of an account for "debenture redemption sinking fund." The amount should be invested as stated above, and the interest accruing from the investment will be credited to the sinking fund. The basis of calculation being on compound interest, the dividends on the investment must be invested also.

The alternative to this method, though, perhaps, more expensive, is to arrange for the redemption by a policy of insurance, an equivalent to an endowment policy. This is, probably, the safer course, provided the insurance company is a sound one, as the amount at the disposal of the directors for the purpose of redemption will be a known quantity, whereas in the case of the sinking fund, it must of necessity be more or less approximate, depending, as it does, on the success, or otherwise, of their investments.

Where an issue of debentures is to be redeemed gradually, and at regular and stated periods, it is necessary to pay off only the bonds which have been balloted for, debiting to debentures account the amounts so paid, thus reducing the liability under that head by the amounts of the periodical payments. In the case of an issue of 500 £100 bonds to be redeemed in twenty years by equal annual instalments, it would be necessary to ballot for twenty-five bonds at the end of each year, for the redemption of which £2,500 in cash would be required.

A re-issue of debentures will necessitate the calling in of the bonds in circulation, and these must be cancelled, fresh bonds being issued in their stead, and the same formalities observed as in the case of the original issue. Suppose we take the case of a company which had issued debentures, say, ten years ago, and these debentures are now due for redemption. The company may be a prosperous one, but it has been found inexpedient to find the money for paying off their liability. The investment being satisfactory, the debenture holders would perhaps prefer to leave it undisturbed. This being so, we may assume that arrangements have been entered into and carried through, for a re-issue of the whole of the bonds for a further term of ten years, and the directors, in view of the successful working of the company, have induced the holders to accept the new issue on slightly less favourable terms as to rate of interest. We will presume then, that the 500 5 per cent. debentures of £100 each issued by the X Company, Ltd., arrive at their date of maturity, and that it has been decided to re-issue them in bonds of the same amount bearing interest at $4\frac{1}{2}$ per cent. instead of 5 per cent. This transaction will involve:—

(i) The calling in of the bonds in circulation and the preparation of a list showing the amounts held by each person; provision being made on the list for the particulars of the new bonds to be issued.

(ii) Notice must be sent to the Registrar of Joint Stock Companies that the liability of the company as to the original

original issue is now closed, whilst the second account represents the liability on the revised terms under the conditions of the re-issue.

Instead of debentures being in the form of registered bonds, such as we have hitherto dealt with in this chapter, an issue can be made as debenture stock, but in this case a trust deed must be prepared. In such instances, instead of preparing bonds of equal amount for each debenture, a certificate similar to that used for capital stock is prepared, the stock being circulated in multiples of a fixed amount of a pound, five pounds, ten pounds, and so on. When changing hands, the certificate is cancelled, as in the case of shares, whilst a new one is prepared in the name of the transferee. It will be observed that this is an entirely different practice as compared with registered debentures, or bonds, where we find the bond once issued holds good. The fact that it changes hands is simply notified by an official of the company, in the form of an endorsement on the back of the instrument, as explained under the subject of debenture transfers. The form of transfer and the registration thereof is in precisely the same form as that employed for registered bonds, except for the absence of distinctive numbers. The form of transfer register shown on pages 86-7 can easily be modified to suit the conditions of stock.

The practice of issuing scrip certificates to allottees of debenture stock or bonds is much resorted to if the different instalments due on the debentures run beyond the allotment stage. This is inevitable, as the bond or stock certificates could not be prepared until the whole amounts due had been paid up by the holders. The scrip certificate is a similar document to an allotment letter. As a matter of fact it may be said to fulfil almost the same office; it is issued to allottees and retained by them to be surrendered upon the payment of the final call in exchange for the bond or debenture certificate. Meantime, on the back of the scrip is inscribed by the secretary of the company, a note as to the payment, with date, amount, and nature of instalment. Call receipts

are, nevertheless, issued for each payment, and these, together with the scrip, must be handed up on completion of the payments.

*Impressed
Stamp
2d.*

DEBENTURE SCRIP CERTIFICATE.

No. 58.

THE "X" COMPANY, LIMITED.

(Incorporated under the Companies (Consolidation) Act, 1908)
Share Capital £150,000.

In 75,000 Preference Shares of £1 each and 75,000 Ordinary Shares of £1 each.

£50,000 5% Mortgage Debenture Stock.

Trustee for Debenture Holders,

The Rt. Hon. THE VISCOUNT TRALEE, K.P.

This is to certify that Emanuel Kanter, Esq., of Melrose, Firs Avenue, Buckingham, is entitled upon payment of all calls when due, and subject to surrendering all receipts for such calls or other instalments hereon, and this scrip certificate, to 5% mortgage Debenture Stock amounting to two hundred and fifty pounds (£250) in The "X" Company, Ltd., bearing interest at five per cent. per annum, the certificate for such Debenture Stock to be issued when all payments of calls have been made as provided by the Company's Articles of Association.

*As witness to the Common Seal of
The "X" company, Limited,
this 10th day of August, 191 .*

The Seal
of
The "X"
Company
Limited.

IGNATIUS BLOUNT, *Director.*

ICHABOD BLUNT, *Secretary*

N.B. The banker's receipts for calls will be endorsed on the back hereof when surrendered to the Company.

Date of Payment.		Application Allotment or Calls.	Rate %	Amount paid.			Secretary's Signature.
191 .							
June	10	Application	10%	£25	0	0	I. Blunt
"	30	Allotment	15%	37	10	0	I. Blunt
Aug.	15	First Call	30%	75	0	0	I. Blunt
Oct.	3	Final Call	45%	112	10	0	I. Blunt
				£250	0	0	
							I. B.

It is essential that these scrip certificates should be bound up in the form of a book with counterfoils, upon which should appear the same wording and information as on the scrip itself.

Within twenty-one days of the passing of a resolution to issue debentures carrying a charge upon any assets of the company, notice on the prescribed form has to be filed at Somerset House. This form must contain the following information :—

(i) The date of the trust deed and the name of the trustee or trustees to whom it is granted ; if there is no trust deed, then the date of resolution which creates the charge covering the issue.

(ii) The amount to which the mortgage extends.

(iii) Particulars of the property so charged, and if on specific assets of the company the location of such assets must be given.

(iv) The names of the trustees, if any, for the debenture holders.

(v) A statement of any allowance as to discount off the principal moneys, and also of commission to be paid in consideration of procuring the subscriptions for the issue, or for guaranteeing such subscriptions.

In addition to this, it will be remembered in our survey of statutory obligations that all companies are required to keep at their registered offices a register giving practically all the information detailed above. A study of both of these forms will sufficiently explain their import. The company's register also contains provision for any entries referring to the redemption or satisfaction of mortgages. As regards Somerset House, a separate " notice of satisfaction " is to be filed, which is duly noted in the Board of Trade records of the particular issue.

CHAPTER X

CONVERSION OF SHARES INTO STOCK

CONVERSION of shares into stock occurs occasionally with limited companies incorporated under the Companies (Consolidation) Act, 1908, but is frequently practised by companies which have been formed by special Act of Parliament, or where permission to do so has been provided for by a supplementary statute. With ordinary companies it is generally found that their articles contain a provision to the effect that, with the sanction by special resolution of the members, a conversion of the share capital, of any or all classes of shares, to stock, may be carried out. The Companies Act itself in section 41 (c) gives this power, subject of course to the necessary provision in the Articles of Association of the company contemplating such a step. The number of companies which have exercised the power is not large.

It is important to remember that the share capital of a company may not be offered to the public in the form of stock in the first instance. It must be first offered in the form of shares, and be afterwards converted; a special resolution to be passed by the shareholders to that end. This entails a considerable amount of work and consequent expense, as all outstanding share certificates have to be called in for comparison with the members' accounts. The certificates are afterwards cancelled, and certificates of holdings in the form of stock are issued in their stead.

The financial books are scarcely affected by a transaction of this description. It is merely necessary to open another account in the private ledger for the class of stock which is to be formed out of the existing share capital. A journal entry is then made crediting the new account and debiting the shares issued account; the result being an alteration of the denomination of the company's capital liability. The

process at this stage may be complicated, however, inasmuch as the conversion may be attended by conditions which impose an alteration in the nominal liability of the company to its members. It is quite within the bounds of possibility that a company may decide to issue stock in lieu of shares, either for a greater or less amount than that obtaining as regards the shares. If shares are being converted into stock of less nominal amount than the shares, then the stock will be issued at a premium. The transaction thus involves the creation of an account representing the premium or difference between the new stock and the defunct shares. Where the conversion takes place under conditions by which the members obtain a greater claim upon the company, then the circumstances give rise to the reverse effect, and the new issue is made at a discount. That is to say, the amounts which they paid for the old shares will be less than the amount of the converted stock which they receive, and the company will be under a heavier liability to the stockholders to the extent of the difference between the old shares and the increased capital liability in the form of stock.

The following example will best illustrate the position of the three different courses we have briefly outlined above. The X Company, Ltd., with an ordinary share capital account of £150,000, has the following three alternative propositions of converting these shares into stock, as:—

- (a) For equal, or par value.
- (b) For 5 per cent. less than shares held, or £95 stock for every £100 in shares.
- (c) Five per cent. of stock to be added to the existing shares, representing an accretion in value of such addition to be written off within two years of conversion.

As regards (a), we must assume that the company has found it advisable, owing to the complicated state of its members' accounts, to discard the use of distinctive share numbers; (b) that the occasion may be made use of to reduce to a small extent the amount of capital liability; and (c) that on the other hand, supposing the company's position

not being quite so unfortunate as in (b), it has been thought fit to utilise the conversion as a means of expressing its capital liability more in terms of the true market value of its shares.

To carry out the conversion under (a) it will be merely necessary to pass the following entry through the journal:—

Ordinary Share Capital Issued	Dr.	£150,000	
To Ordinary Stock	.. ..		£150,000
For conversion of 150,000 £1 Ordinary Shares			
into stock as per special resolution, 15th			
October, 191 .			

The posting of this into the private accounts results in the closing of the share account, whilst the new credit under the head of "ordinary stock" for the same amount is created.

If the second course be adopted, the entry will be as follows:—

Ordinary Share Capital Issued a/c	Dr. £150,000	
To Sundries		
Ordinary Stock	.. ..	£142,500
Premiums on Ordinary Stock	.. ..	7,500
Being the conversion of the Company's Ordinary Share		
Capital into stock at the rate of £95 per centum of stock		
per £100 in shares, as sanctioned by Special Resolution		
15th Oct., 191 .		

This will result in expunging the old share account which gives place to a new liability in the form of stock of £7,500 less than the old. The latter amount, although standing as a credit, will nevertheless not rank as a liability, the members' claims on the company being now less by that amount.

The third situation will be dealt with as follows:—

Sundries		
Ordinary Share Capital Issued	Dr.	£150,000
Discount on Stock Conversion a/c	.. ..	£7,500
To Ordinary Stock	.. ..	£157,500
Being the conversion of 150,000 £1 Ordinary		
Shares to stock at the rate of £105 of stock		
to each £100 in shares, sanctioned by Special		
Resolution, Oct. 15th, 191		

By this method the members of the company under their new claim as stockholders become jointly interested in the

liabilities to the extent of £7,500 more than was the case when they held the shares thus converted. The debit established in the shape of discount may be written off at an early date. We must therefore assume that considerable balances to the credit of either profit and loss or some reserve accounts have accumulated.

The procedure for the foregoing, as regards the transfer department, is a much more important matter. It is generally found advisable to open an entirely new set of members' accounts or stock registers, the books containing the share accounts being closed. The employment of a conversion journal, wherein are entered the old share certificates as they are received from the members, is brought into use; or the journal may be written up from the share ledgers. The latter is, perhaps, the better course, as the journal will then serve as a ready means of ascertaining the names of those who have omitted to hand in their certificates for cancellation. The column headed old certificate numbers will not be utilised until the certificates are received, when they should be carefully checked and compared with the accounts of the shareholders as to number of shares and their corresponding distinctive numbers. It is very necessary to carry out the work in an orderly and systematic manner. The utmost precautions should be observed before presenting the new stock certificates to the board, to see that the amount of stock upon each coincides with the nominal value of the shares inscribed upon the old certificate. These certificates must be produced to the directors who sign the new ones, preferably in the same order as they appear in the conversion journal. The whole business will thus be carried out in precisely the same way as that observed when dealing with transfer deeds; the notice to the shareholders requesting them to forward their certificates with that notice, taking the place of the deeds. The only other difference is that the names on the new certificates will be the same as appear upon those which have been cancelled. It may be as well to mention here that a number of people might attempt to

take advantage of the conversion by wishing to have their holdings made out under another name, seeking to avoid the stamp duty and registration fee. This will, of course, be quite in order if the request is accompanied by a duly stamped and attested deed, with the company's fee ; otherwise the transfer would be illegal.

The annexed form of conversion journal is one which will meet the requirements of most situations. From this journal the accounts in the share ledgers will be closed by entries posted from it to the debit of the members' old accounts. Conversely the same entries are made for the stock into the new ledgers, wherein the several accounts are credited. The result is often a welcome change from the old registers which perhaps contain a host of accounts of members who have been more or less active as transferors and transferees, thus creating a condition of some bewilderment as to the precise net holding of any particular individual. Thus it will be observed, the conversion of shares into stock accompanied by the introduction of new registers, may have the laudable effect of placing the accounts of shareholders upon a much more satisfactory footing if the change involves, as it generally does, this process of simplification.

The amounts to be entered into the second cash column will vary according to the conditions of the conversion. As the journal will be especially prepared, it will be better to print at the top sufficient information to explain the terms of the change into stock, *i.e.*, whether for equal, greater, or less amount than the nominal value of the shares.

A similar form of journal can be utilised in cases where debenture bonds of a certain definite amount for each are to be converted into debenture stock. The procedure to be followed is upon the same lines as far as the books are concerned.

The conversion of shares into stock has to be notified to the registrar of joint-stock companies, giving the date of the special resolution authorising the change and naming the number of the clause in the company's Articles of Association

**THE EBBW VALE RAILWAY COMPANY.
STOCK CONVERSION JOURNAL.**

For conversion of £1,500,000 £10 5 % Preference Shares into 5 % Preferred Stock at par.

Members' Names, etc.			Particulars of old Shares.					Particulars of Stock converted at Par.			Remarks.
Names.	Addresses.	Description or Occupation.	Old Certificate Nos.	No. of Shares.	Distinctive Nos., inclusive.		Share Ledger folio.	No. of new Certificate.	Amount of Stock.	Stock Ledger folio.	
					From.	To.					
Higgins, Sir H.	5 Bolton Square Mayfair, W. }	Knight	531, 539, 514	1500	{ 31031 1901 61306 }	{ 32050 2000 61705 }	4 ⁷ / ₈	39	£1500 0 0	2 ¹ / ₈	
Bitson, Jane	5 Manioba Rd., Croydon	Spinster	1805	2000	61501	63500	1 ⁷ / ₈	40	2000 0 0	2 ¹ / ₈	
Marks, Saml.	54 Threadneedle Street, E.C.	Broker	1208	500	{ 38011 20101 }	{ 38310 20300 }	2 ⁵ / ₈	41	500 0 0	2 ⁵ / ₈	
Cartwell, Hubert	3 Cheapside, E.C.	Merchant (Director)	138	10000	78501	88500	1 ⁶ / ₈	42	1000 0 0	2 ⁵ / ₈	
	Etc.			Etc.					Etc.		

sanctioning the action. The notice must further state the particulars of the shares affected by the conversion, as to number and full denomination as styled in the company's Memorandum of Association, and the precise terms under which the new stock is to be issued to the members.

Reconversion of stock into shares may be effected if desired, provided the articles permit. The statute gives the same power to do this under the same section which grants conversion of shares to stock. This is very seldom found in practice, but where such a case arises it will involve similar treatment to that outlined above, by simply employing a reversal of the conditions.

It should be remembered that stock is never issued to shareholders in the first instance. Stock can only be created from shares which are fully paid. As regards debentures, the case is, of course, different. An issue of debentures is perhaps now more frequently made in the form of stock than in the form of numbered bonds of a stated amount for each.

The condition obtaining as regards the transfer of capital stock or debenture stock is practically the same as that for shares or debenture bonds, the only difference being a dispensation with the distinguishing numbers. Conditions to regulate the minimum to be transferred, as well as to restrict the transfer of fractional parts of certain amounts such as one pound, five pounds, and so on, are, however, imposed. These prohibitions are made by the board of directors and are not by any means infrequently provided for in the Articles of Association.

CHAPTER XI

SHARE ISSUES AND SUBSIDIARY CASH ACCOUNTS

SPECIAL forms of waste, or subsidiary cash books are needed to keep an account day by day of the several payments made to the bank by the shareholders. This would not, however, be so with moneys received with applications, as in that instance, as stated in a previous chapter, the application list is entered up in rotation as the subscriptions or deposits are received at the bank, and so forms a list of payments in the proper order, the total of which is carried to the general Cash Book ; or, as some prefer, the list is totalled day by day for such a time as the list remains open, when the whole amount received daily and for each class of shares is carried to the debit of the General Cash Book. After allotments have been made, however, it becomes necessary, for the following reasons, to provide another channel through which are entered individual cash receipts on account of shares allotted :—

- (i) To serve as a book of entry into the share ledgers.
- (ii) To enable entries of payments to be made against the respective members' names in the allotment lists and call registers.

- (iii) To save the general cash book from being used as a receptacle for a multitude of minor transactions which occur only at the commencement of the company's career, or only at such times as and when an issue of share capital takes place.

From a study of the Allotment Letters and Call Notices, it will be remembered that the former have a strip attached to the foot, which, upon presentment at the bank with the necessary remittance, is detached and retained by the bankers as a note of the payment having been made. Again, in the case of call notices, these are retained by the bankers after the receipt forms attached to them have been returned to the shareholders. These allotment slips and call notices are held by the bank in the same way as are the application

forms, and are handed over day by day to the company's officials, who enter the payments into the waste cash book, the entries showing the date of payment, name of member (merely surname and initials), the number of the allotment slip or call notice, class of share and amount. As at the later stages the receipt on account of allotment, and the different calls, may overlap, it will be well to have the various papers sorted so that allotment payments may be all entered first, then each call in its respective order; and thus secure the possibility of showing a total amount received under each head per day, as shown in the accompanying form. The utility of such a system will be all the more appreciated when it is recalled that board meetings are frequent at such a period, when the latest information is required to be at hand, and that information is needed right up to date. This is not possible at all times, where the preparation of the various pass books is sometimes required at short notice. No opportunity should be lost, however, to have resort to these pass books as often as they can be obtained without inconvenience to the bank, for the purpose of checking the Cash Book and reconciling its balance with those of the respective pass books.

The accounts opened by the bank, under the head of application, allotment, and for each of the calls, will, when all payments have been received, be transferred to the credit of the company's general bank account, as also will the account opened under the head of Repayment of Applications in the form of Letters of Regret, and with the return of surplus application deposits to such allottees as have received only a partial allotment, the amounts paid by such applicants being in excess of the sum due on both application and allotment, as described in the chapter dealing with allotments. In all these cases of allotments, calls, and repayments, unbusiness-like people are always to be found who neglect to pay their different instalments, or, on the other hand, fail to present their warrants to claim the sums due to them. Wherever such instances arise, it is well not to delay the closing of the

subsidiary bank accounts, but to have the balances transferred as they stand, after having been reconciled with the different accounts in the company's cash book, and to make allowance for such calls, etc., as may be outstanding by making special accounts for the purpose for calls unpaid on the one hand, and for unclaimed refundments of application deposits on the other.

Except for public issues, such a system of recording capital receipts would be quite unnecessary. In small private concerns, or where only a comparatively small number of shareholders is involved, all the entries may be made to the debit of the General Cash Book. The totals received under the head of allotments and calls for each class of share are posted to the credit of share capital account in the Private Ledger, whilst the individual payment against each member's name is credited to that member's account, as will be shown in the chapter dealing with those books.

SUBSIDIARY CASH BOOK (SHARE ACCOUNTS).

Date.	No. of Allotment Letter or Call Notice.	Name of Member.	Folio of Allotment List or Call Register.	Folio and No. of Share Ledger.	Amount Paid.			Amounts to General Cash Book.		
191 Aug. 17		<i>Final Call $\frac{1}{2}\%$ (Ordinary)</i>								
	569	Baxter, G.W. O.	150	$\frac{1}{10}$	£50	0	0			
	125	Hunter, C.	19	$\frac{1}{10}$	12	10	0			
	169	Maxwell, Mrs. O.	89	$\frac{1}{10}$	100	0	0			
	171	Chalmers, J.	4	$\frac{1}{10}$	25	0	0	187	10	0
		<i>Final Call (Prefce)</i>								
	15	Bentwood, A.	15	$\frac{1}{10}$	25	0	0			
	29	Sackwell, Mr. H.	7	$\frac{1}{10}$	75	0	0	100	0	0
		<i>First Call (Prefce)</i>								
	58	Hassell, G.	58	$\frac{1}{10}$	100	0	0			
	169	Maxwell, Mrs. O.	89	$\frac{1}{10}$	100	0	0	200	0	0
		<i>Allotment Prefce.</i>								
	35	Harridge, I. (Coll.)	28	$\frac{1}{10}$	25	0	0	25	0	0
		<i>Allotment (Ord.)</i>								
	136	Harridge, I. (Coll.)	168	$\frac{1}{10}$	12	10	0	12	10	0

CHAPTER XII

THE FORFEITURE OF SHARES

THE conditions under which shares are forfeited are imposed as a penalising measure against delinquent members who fail in their obligations as to payment of any sums due on their shares. These conditions are always provided for in the articles of association, and any steps taken in this direction must be in strict conformity with those provisions. Regard, therefore, must be had to the particular powers granted to the board before applying this procedure in practice. It will be found in the majority of cases that the points we shall here treat of are in accord with the general custom. Articles of Association do not, as a rule, depart from the clauses of Table "A" in regard to forfeiture; the reader may therefore direct his attention to those particular clauses. The Consolidation Act itself contains no provisions for such a step, except, of course, that the "Table" is really an embodiment of the statute when the measures within that table are accepted by companies incorporated under the Act, or if they are formed with articles which contain the same or similar powers.

The circumstances to cause a forfeiture may usually be found to comprise the following points:—

(i) A shareholder who fails to pay any call or allotment on the day fixed for payments may be served with a notice from the directors requiring him to pay such instalment, to which may be added interest at a certain rate provided in the Articles, for such a period as the instalment may be overdue.

(ii) The notice is to name a day, usually not less than fourteen days from the date of the notice, on which the overdue payments are to be made by the defaulter, and to state that upon the expiration of such a period, the shares, if the default continues, will become liable to forfeiture.

(iii) Should the requirements of the notice not be satisfied, the shares may thereupon, by resolution of the Board, be made forfeit.

(iv) The Board are at liberty to dispose of the shares by sale or otherwise, in any manner as may seem fitting, or it is within their power to annul such forfeiture upon conditions which may be the most expedient.

(v) The holder of the shares which have been forfeited, ceases to be a member in respect of those shares, but is nevertheless still liable to the company for all unpaid instalments upon them.

(vi) A statutory declaration is to be made by a director or secretary of the company stating in writing that a share or shares have been forfeited, and giving all the circumstances of the case as to service of notice or notices.

(vii) The forfeiture may be exercised through the non-payment of any sum due upon the shares, even as regards premiums due upon them.

Forfeited shares become the absolute property of the company, and the directors may reissue them to any person who is prepared to take them up upon such conditions as they may consider necessary to impose, but these conditions must be so formulated that the sum demanded from the purchaser (when added to that already paid by the defaulting member) is not less than the nominal value of the shares, and any premium to which they may be subject. Thus, if a £1 share has been forfeited upon which only 10s. had been paid, the board may not re-issue the share for a less sum than 10s. to satisfy the nominal value of that share. The person becoming possessed of the re-issued share will consequently reap the benefit of the defaulter's delinquency, as he can claim full title to the share, and exercise all the rights and privileges of a member in common with other shareholders.

When a company exercises its powers in regard to forfeiture, it is more usually found that the forfeited shares are re-issued at their full nominal value. The money paid upon

those shares by the defaulter thus becomes a profit to the company, and may be taken to credit of a reserve account, but, as a matter of fact, there is no general rule of law against such a surplus being taken to credit of profit and loss and distributed in dividend.

Suppose the Sigma Company, Ltd., has issued £1 ordinary shares: 2s. 6d. on application, 7s. 6d. on allotment, and the balance in two calls of 5s. each at intervals of one month after the date of issuing the letters of allotment. A. B. C. applies for 100 shares, which are allotted to him. He duly pays the amount demanded for the allotment, representing, at that stage, 10s. per share. The calls subsequently become due, notice of both being given, but they are not paid. Other measures are adopted without avail, and the directors decide on the forfeiture of the shares, which, being quoted on the Exchange at a premium of 17s. 6d., the directors decide to offer at the market rate of 37s. 6d. This offer is accepted by X. Y. Z., who accordingly pays £187 10s. when the shares are allotted to him. To record this in the books the following entries in the journal must be made. We must observe,

JOURNAL.

Ordinary Share Capital	Dr.	P.L.	£100	0	0			
To Sundries—								
First Call Account	..	P.L.				£25	0	0
Second " "	..	P.L.				25	0	0
Forfeited Shares Account		P.L.				50	0	0
Being 100 Ordinary Shares								
forfeited by A. B. C. as per								
minute No. 159, amounts due								
on first and second calls being								
unpaid.								
Sundries—	Dr.							
Forfeited Shares Account..		P.L.	50	0	0			
X. Y. Z. .. ..	..		187	10	0			
To Sundries—								
Share Capital Account ..		P.L.				100	0	0
Premium on Shares ..						137	10	0
For the reissue of 100 Ordinary								
Shares (forfeited by								
A. B. C.) to X. Y. Z. in full								
at 37s. 6d. per share.								

in passing, however, that the full amounts due on the total issue of the shares will have been previously made to represent the company's total liability in respect of that particular class of share; it must be remembered that the forfeited shares being reissued, that liability remains undisturbed. We consequently debit ordinary shares account and credit calls account to extinguish the balance there, and credit forfeited shares account for the amount paid and forfeited by the defaulter.

This will result in the following ledger accounts. We must recollect that X. Y. Z. pays the amount demanded of him—£187 10s. This, entered from the cash book, will close his account, the cash being credited.

LEDGER.

ORDINARY SHARE CAPITAL ISSUED.

To Sundries ..	J.	£100	0	0	By Application and Allotment A/cs		100000	0	0
					By Sundries ..	J.	100	0	0

FIRST CALL ORDINARY SHARES.

To Share Capital A/c, 5s. per share..	J.	£25000	0	0	By Cash ..	C.B.	£24975	0	0
					„ Ordinary Share Capital A/c ..	J.	25	0	0
							£25000	0	0

SECOND CALL ACCOUNT.

To Share Capital A/c 5s. per share called up..	J.	£25000	0	0	By Cash ..	C.B.	£24975	0	0
					„ Share Capital A/c ..	J.	25	0	0
		£25000	0	0			£25000	0	0

FORFEITED SHARES (ORDINARY) ACCOUNT.

To Sundries ..	J.	£50	0	0	By Ordinary Shares ..		£50	0	0
----------------	----	-----	---	---	-----------------------	--	-----	---	---

CHAPTER XIII

OPENING THE PRIVATE ACCOUNTS

THE principles involved under this head do not vary in any very material degree from those of a private concern. The circumstances attending the issue of capital and debentures arising out of the incorporation of a company are, however, of a somewhat more extended character, and necessitate a considerable amount of elaborate detail. As regards the acquirement of property by the company the procedure to be followed is practically identical with that of a business owned by a private individual or a partnership. In both cases a very considerable amount of prudence, foresight, and circumspection must be displayed in order that the accounts forming the initial records of the concern are so disposed as to allow of suitable co-ordination between the private books and those of a subsidiary character. The special conditions which underlie the practice of issuing shares to the public, and also, in the case of private companies, require such treatment at the hands of the skilled accountant as is not demanded in any other sphere of his activities. It is not too much to say that initial entries in the private books relating to transactions as to share capital, debenture issues, acquirement of property, and the concomitant adjustments with the vendors, call for the highest skill and attention if this stage of the work is to be accomplished to the best advantage and with a minimum of trouble.

Although the conditions under which the multitudes of companies are promoted may be said to vary to an almost infinite extent, we propose in this chapter to consider the abstract and material points contained within two or three examples of typical prospectuses; and from these instances of company promotion, we shall, it is hoped, sufficiently illustrate the general principles which can be applied to the great majority of cases coming within the reader's experience.

In general, it may be said that nearly all companies are promoted for either one or other of the two following purposes :—

- (a) To acquire an existing business as a going concern, or,
- (b) To purchase some undeveloped property or patent rights, or to promote some public service.

The first of the two instances is, perhaps, the more frequent, and generally involves businesses of a manufacturing or commercial character. Such a one will be fittingly represented by the following extracts from its prospectus :—

The Theta Company, Ltd., has been incorporated with a share capital of £100,000 divided into 50,000 5% cumulative Preference Shares of £1 each, and 50,000 Ordinary Shares of £1 each, in addition to which it is proposed to issue £30,000 4½% Mortgage Debentures in bonds of £25 each, the debentures to carry a charge over the whole of the property to be acquired, a trust deed is to be prepared in the names of Lord Ditcham and Sir Anthony O'Toole as trustees for the debenture holders. The company is formed to acquire the business and undertaking of Messrs. Drummond and Maclure, Engineers and Ironfounders of Ardnamuich. The assets of the firm are as follows :—

	£	s.	d.
Freehold land and buildings	36440	0	0
Leasehold property, 38 years to run	1560	0	0
Machinery and Plant	15348	10	6
Loose tools and trade utensils	3169	10	3
Book debts, all good	28175	5	4
	84693	6	1
To which could be added the sum of £9,154 for Trade Marks, Patterns, and designs. It is agreed, however, to consider this as part of the Goodwill which is determined at	25306	13	11
	110000	0	0

By the terms of the contract for purchase of the business it is provided that this sum of £110,000 shall be paid in consideration of the purchase of the business in the following manner :—

25,000 in £1 Preference Shares
 25,000 in £1 Ordinary Shares
 60,000 in Cash.

£110,000

It is proposed to issue the remaining preference and ordinary shares and the debentures to the public at par on the following terms :—

25,000 £1 Ordinary, and 25,000 £1 Preference Shares.
 2s. 6d. on application.
 2s. 6d. „ Allotment.
 7s. 6d. „ First call 1 month after allotment
 7s. 6d. „ Final call 2 months „ „
 The £30,000 4½% Debentures are offered as follows:—
 12½% on application.
 87½% for balance on allotment.

The prospectus on being duly promulgated results in a subscription for 40,175 preference shares and 32,160 ordinary shares, whilst the debentures are over-subscribed to the amount of £38,150. The allotment is effected to the extent of the issue, the surplus applications are returned, and allotment letters and call notes are dispatched in due time, we must assume for the purpose of this example that we have arrived at the stage when the full instalments have been paid, we may thus proceed with the task of illustrating the requisite entries in the financial books.

It will be best to take the transactions which are to appear in the cash book first, the entries into which will be made from a subsidiary book, which will record the various payments of individual shareholders for calls and allotments.

CASH ACCOUNT.

191 . Aug. 5	To Preference Shares Ap- plication and Allotment A/c—for applications received on 40,175 Pre- ference Shares	4	5021	17	6	191 . Aug. 17	By Preference Shares Application and Allotment A/c —Amounts over- subscribed	£1,896	17	6
„ 5	„ Ordinary Share Appli- cation and Allotment A/c—for applications received on 32,160 Ordinary Shares	5	4020	0	0	Aug. 19	Less amounts retained on A/c of allot- ments £1,365	15	0	
„ 5	„ Debenture A/c— Amounts re- ceived on application..	6	8518	15	0		Amount refunded	4	531	2 6
						Aug. 20	By Ordinary Shares Application and Allotment A/c —Amounts over- subscribed	£895	0	0
							Less re- tained on allot- ment due 685	10	0	
							Amount refunded	5	209	10 0
							By Debentures A/c —For amounts over-sub- scribed £4,768	15	0	
							Less re- tained on account of allot- ments £3,950	17	6	
							Net repay- ment	6	817	17 6

applications have met with no success at all. The aggregate amount paid out by reason of these letters of regret, as applied to preference or ordinary shares, and the debentures, must be reconciled with the totals of the applications and allotments list in each case. The amounts retained on account of allotment moneys which become due must be deducted from the surplus application money. Consequently the totals of the allotment letters will be less by this amount than they would have been had the whole of the surplus application money been returned. The amounts received for calls must agree with the totals shown in the calls book.

JOURNAL.

Preference Shares Application and Allotment Account <i>Dr.</i>	4	6250	0	0			
To Preference Share Capital $\frac{a}{c}$	1				6250	0	0
Being 5s. per share due on 25,000 Preference shares issued by the prospectus dated August 1st, 19 .							
Ordinary Shares Application and Allotment Account .. <i>Dr.</i>	5	6250	0	0			
To Ordinary Share Capital $\frac{a}{c}$	2				6250	0	0
Being 5s. per share due on 25,000 Ordinary Shares issued by prospectus dated August 1st, 19 .							
Debenture Application and Allotment Account .. <i>Dr.</i>	6	3750	0	0			
To Debentures	3				3750	0	0
Being amount due on £30,000 Debentures at $12\frac{1}{2}\%$ by the above-named prospectus.							
Preference Shares First Call $\frac{a}{c}$ <i>Dr.</i>	7	9375	0	0			
To Preference Share Capital	1				9375	0	0
Being amount due on 25,000 Preference Shares at 7s. 6d. per share.							
Ordinary Shares First Call $\frac{a}{c}$ <i>Dr.</i>	8	9375	0	0			
To Ordinary Share Capital ..	2				9375	0	0
Being amount due on 25,000 Ordinary Shares at 7s. 6d. per share.							

JOURNAL.

Debentures Application and Allotment Account <i>Dr.</i>	6	26250	0	0			
To Debentures	3				26250	0	0
Being the balance due on £30,000 Debentures at 87½ %.							
Preference Share Final Call Account <i>Dr.</i>	9	9375	0	0			
To Preference Share Capital	1				9375	0	0
Being the second and final call on 25,000 Preference Shares at 7s. 6d. per share.							
Ordinary Share Final Call Account <i>Dr.</i>	10	9375	0	0			
To Ordinary Share Capital	2				9375	0	0
Being the second and final call due on 25,000 Ordinary Shares at 7s. 6d. per share.							
Sundries— <i>Dr.</i>							
To the vendors	11				110000	0	0
Goodwill (trade marks, designs, patents)	12	25306	13	11			
Freehold property and buildings.. ..	13	36440	0	0			
Leasehold property	14	1560	0	0			
Machinery and plant	15	15348	10	6			
Loose tools and trade utensils	16	3169	10	3			
Sundry Debtors	✓	28175	5	4			
(The last item is to be posted to the debit of the several accounts to be opened in the debtors' or sales ledgers for each customer taken over; also to the debit of an adjustment account should the ledger be designed on the self-balancing principle.)							
Being the property acquired by the company under the agreement for sale and purchase stated in the prospectus dated August 1st, 19 .							
The Vendors <i>Dr.</i>	11	50000	0	0			
To Sundries—							
Preference Share Capital $\frac{a}{c}$	1				25000	0	0
Ordinary Share Capital $\frac{a}{c}$	2				25000	0	0
For the issue of 25,000 Preference and 25,000 Ordinary Shares in part consideration for the above-named property.							

Thus far the foregoing cash and journal entries deal with the transactions arising out of the initial stages of the company's career. In the main the items shown are aggregations of a multitude of minor dealings with the members and debenture holders on the one hand, and the vendors on the other. To complete the task of opening the private accounts we shall now proceed with the ledger accounts, ultimately drawing up a trial balance to show the result so far as the promotion has been concerned.

LEDGER.

PREFERENCE SHARE CAPITAL ACCOUNT.

(1)

Dr.						Cr.	
To Balance ..	£50000	0	0	19 . Aug. 1	By Application and Allotment A/c ..	J.	£6250 0 0
					By First Call A/c	J.	9375 0 0
					" Final Call A/c	J.	9375 0 0
					" Vendors' A/c	J.	25000 0 0
	£50000	0	0				£50000 0 0
					By Balance ..		50000 0 0

ORDINARY SHARE CAPITAL ACCOUNT.

(2)

Dr.						Cr.	
To Balance ..	£50000	0	0		By Application and Allotments	J.	£6250 0 0
					" First Call A/c	J.	9375 0 0
					" Final Call A/c	J.	9375 0 0
					" Vendors' A/c	J.	25000 0 0
	£50000	0	0				£50000 0 0
					By Balance ..		50000 0 0

4½ % DEBENTURES ACCOUNT.

(3)

Dr.						Cr.	
To Balance down	£30000	0	0		By Application and Allotments	J.	£3750 0 0
					" Do. do.	J.	26250 0 0
	£30000	0	0				£30000 0 0
					By Balance ..		30000 0 0

ORDINARY SHARE SECOND (FINAL) CALL ACCOUNT.

(10)
Cr.

Dr.

To Ordinary Share Capital	J.	£9375	0	0	By Cash C.B.	£9375	0	0
---------------------------	----	-------	---	---	--------------------	-------	---	---

THE VENDORS, MESSRS. MACLURE & MACDONALD.

(11)
Cr.

Dr.

To Cash C.B.	£60000	0	0	By Sundries .. J.	110000	0	0
„ Sundries .. J.	50000	0	0				
	£110000	0	0		£110000	0	0

GOODWILL, TRADE MARKS, DESIGNS, AND PATENTS.

(12)
Cr.

Dr.

To The Vendors	J.	£25306	13	11				
----------------	----	--------	----	----	--	--	--	--

FREEHOLD PROPERTY AND BUILDINGS.

(13)
Cr.

Dr.

To The Vendors	J.	£36440	0	0				
----------------	----	--------	---	---	--	--	--	--

LEASEHOLD PROPERTY.

(14)
Cr.

Dr.

To The Vendors	J.	£1560	0	0				
----------------	----	-------	---	---	--	--	--	--

MACHINERY AND PLANT.

(15)
Cr.

Dr.

To The Vendors	J.	£15348	10	6				
----------------	----	--------	----	---	--	--	--	--

LOOSE TOOLS AND TRADE UTENSILS.

(16)
Cr.

Dr.

To The Vendors	J.	£3169	10	3				
----------------	----	-------	----	---	--	--	--	--

N.B.—The item for Sundry Debtors, £28,175 5s. 4d., will, of course, be entered in extended form in the Journal and posted to an account in the debtors' ledger for each customer.

The construction of a balance sheet from the trial balance of the Theta Company, Ltd., on the next page, will show the assets and liabilities in the same order ; the company, as a result of the promotion, being in possession of working capital to the extent of £20,000.

TRIAL BALANCE.

		<i>Dr.</i>			<i>Cr.</i>		
Ledger folio							
1	Preference Share Capital ..				£50000	0	0
2	Ordinary Share Capital ..				50000	0	0
3	Debentures				30000	0	0
12	Goodwill, trade marks, designs, and patents ..	25306	13	11			
13	Freehold property and buildings	36440	0	0			
14	Leasehold property ..	1560	0	0			
15	Machinery and plant..	15348	10	6			
16	Loose tools and trade utensils	3169	10	3			
Sales Ledgers	Sundry Debtors ..	28175	5	4			
Cash Book	Cash at bank	20000	0	0			
		130000	0	0	130000	0	0

The problem we have just considered in detail is free from any side issues such as unpaid calls, and it has been also assumed that the whole of the authorised capital was offered for subscription. This is, perhaps, unusual, as it more frequently happens that even for comparatively long periods of time after the calls are due, some remain unpaid, and as regards the issue of shares, most companies hold over a portion of the nominal capital for future contingencies. In such instances the procedure we have outlined would be followed, with the exception of designating the two share capital accounts showing credits of £50,000 each, as "issued," preference, or ordinary share capital, whilst in the balance sheet, above these accounts, would be given the authorised or nominal share capital of the company, with the denominations of the different classes of shares and the numbers and amounts of each. Where amounts remain unpaid on shares, the amounts of cash received under each head will be so much less, and these amounts must be shown upon the balance sheet by deducting them from the full value of the shares issued.

It will perhaps be advantageous, at this juncture, if we amplify the example of the Theta Company, Ltd., in such a

manner as will suitably illustrate the procedure to be followed, supposing either or both classes of the shares had been issued at a premium instead of at their par value. The assumption is that the whole of the ordinary shares—50,000 at £1 each—are to be issued as fully paid to the vendors instead of 25,000 of each class, and that the 50,000 £1 preferred shares are to form the public issue, but that they shall be subscribed for at the rate of 22s. 6d. per share—a premium of 2s. 6d.—the mode of payments to be made by the public being the same except that the final call will be 10s. per

CASH BOOK.

To Preference Share Application and Allotment A/c—For applications on 80,350 shares	1	£10043	15	0	By Preference Share Application and Allotment A/c—Amounts over-subscribed £3793 15 0				
To Preference Shares Application and Allotment A/c — Amounts received for balances on allotment ..	3	3518	10	0	Less retained on A/c of allotment 2731 10 0				
To Preference Shares First Call A/c — Amounts received on calls due ..	4	18750	0	0	Net re-funded	3	£1062	5	0
To Preference Shares Final Call A/c — Amounts received on call due ..	5	18750	0	0	By Balance		56250	0	0
To Premium on Preference Shares received in conjunction with final call	5	6250	0	0					
		£57312	5	0			£57312	5	0

share, or 7s. 6d. plus 2s. 6d. for the premium to be paid upon each. The different instalments will be as follows :—

2s. 6d. on application.
2s. 6d. on allotment.
7s. 6d. due as a first call, and
10s. 0d. final call (including the premium).
<hr/>
22s. 6d.
<hr/>

We shall find that the cash book is affected in precisely the same way as in the problem just dealt with, with this variation ; the amounts will be double for the first three instalments, the over-subscription remaining the same ; whilst the last will be increased by a third as it must include the amounts due upon the premium. The ultimate result, as regards the cash account will be that there remains a working capital £6,250 in excess of that which we arrived at in the trial balance. We need deal in cash book, journal, and ledger only with those entries dealing solely with the preference share capital.

JOURNAL.

Preference Share Application and Allotment Account <i>Dr.</i>	3	12500	0	0			
To Preference Share Capital	1				12500	0	0
Being 5s. per share due on allotment of 50,000 Preference shares issued by prospectus dated August 1st, 19 .							
Preference Shares First Call Account <i>Dr.</i>	5	18750	0	0			
To Preference Share Capital	1				18750	0	0
Being amount due for call of 7s. 6d. per share as by the terms of the prospectus.							
Preference Shares Final Call and Premium Account <i>Dr.</i>	5	25000	0	0			
To Sundries—							
Preference Share Capital..	1				18750	0	0
Premium on Preference Shares	2				6250	0	0
Being the sum of 10s. per share due on 50,000 Preference Shares, 7s. 6d. for final call and 2s. 6d. premium per share as by the prospectus.							

LEDGER.

PREFERENCE SHARE CAPITAL.

Dr.								(1) Cr.
	To Balance ..		£50000	0	0			
						By Application and Allotment A/c ..	J.	£12500 0 0
						By First Call A/c	J.	18750 0 0
						By Final Call A/c	J.	18750 0 0
			£50000	0	0			£50000 0 0

PREMIUM ON PREFERENCE SHARES.

Dr.								(2) Cr.
						By Premium on Shares ..	J.	£6250 0 0

PREFERENCE SHARE APPLICATION AND ALLOTMENTS.

Dr.								(3) Cr.
	To Cash returned to subscribers	C.B.	£1062	5	0	By Cash from subscribers..	C.B.	£10043 15 0
	To Preference Share Capital	J.	12500	0	0	" Cash from allottees ..	C.B.	3518 10 0
			£13562	5	0			£13652 5 0

PREFERENCE SHARE FIRST CALL ACCOUNT.

Dr.								(4) Cr.
	To Preference Share Capital	J.	£18750	0	0	By Cash	C.B.	£18750 0 0

PREFERENCE SHARES FINAL CALL AND PREMIUM ACCOUNT.

Dr.								(5) Cr.
	To Sundries ..	J.	£25000	0	0	By Cash, Final Call	C.B.	£18750 0 0
						" Cash Premiums ..	"	6250 0 0

BALANCE SHEET.

LIABILITIES.						ASSETS.			
To 50,000 Preference Shares of £1 each		£50000	0	0		By Cash		£56250	0 0
To Premiums on Preference Shares ..		6250	0	0					
		£56250	0	0				£56250	0 0

The modification of the original problem, designed for the purpose of showing the manner of dealing with the initial transactions of The Theta Company, Ltd., will place a somewhat different complexion on the ultimate result by reason of the issuing of shares at a premium, a practice by no means rare among wealthy and prosperous businesses. The premiums thus obtained are not infrequently utilised and ultimately partially or wholly written off as against the cost of promotion, or preliminary expenses, where these are not borne by the vendors. But to do this, the express permission of the shareholders in general meeting is invariably obtained.

It is much more usual, however, that premiums arising from the issue of share capital are permanently retained, figuratively speaking, on the liabilities side of the balance sheet. Should the premiums ever be used for the creation of a reserve fund, it will be necessary in all subsequent balance sheets where the reserve fund containing such an amount appears, to state specifically that those premiums to a stated amount are comprised in the reserve. This precaution must be observed to prevent any moneys derived out of an issue of shares in the shape of premiums from being ear-marked for the purpose of paying out of profits from a reserve. It is very questionable indeed whether premiums could, under any conditions, be regarded as a profit to the company issuing the shares upon which such premiums have arisen. In any case such a proceeding would undoubtedly be very unsound policy.

For private companies, the problem we have given in the foregoing pages would not be so elaborate as regards the accounts which deal with the different instalments on shares. In other respects the procedure would be the same. Private companies are, for the most part, promoted for the purpose of carrying on an existing business, the members of the company being mainly the proprietors of the business and their families. Recent legislation now permits two or more persons to form a private company. This has resulted

in a marked increase in the number of company promotions on a small scale. As contrasted with the somewhat pretentious scheme of company promotion which we have illustrated, it will be, perhaps, advisable to quote the following example as typical of the private company flotation.

Ernest Alexander, builder and contractor, has, with his two sons, William and George, carried on business as partners. The undertaking is an old established and prosperous concern ; they have decided to adopt the advantage of limited liability and accordingly propose to convert the partnership into an incorporated company. The claims of the three partners are as follows : one-half to the father, and a quarter each to the two sons. Their balance sheet at the time of the proposed formation is as follows :—

ALEXANDER & SONS, BUILDERS AND CONTRACTORS.

BALANCE SHEET.

<i>Liabilities.</i>	£	s.	d.	<i>Assets.</i>	£	s.	d.
Ernest Alexander				Freehold Land	1000	0	0
Capital Account	5000	0	0	Buildings ..	2100	0	0
William Alexander				Machinery and			
Capital Account	2500	0	0	Fixtures ..	1500	0	0
George Alexander				Loose Tools and			
Capital Account	2500	0	0	Plant ..	750	0	0
Trade Creditors	1569	0	0	Stores & Materials	1700	0	0
				Sundry Debtors	2750	0	0
				Cash	1769	0	0
	<u>£11569</u>	<u>0</u>	<u>0</u>		<u>£11569</u>	<u>0</u>	<u>0</u>

This balance sheet has been arrived at after a thorough review of their financial position, and after writing down the value of their fixed assets to the value stated from figures given by independent valuers, the respective capital accounts of the partners having been adjusted to correspond with the altered conditions. They desire to form a company to acquire this business, and seek authorisation for a nominal capital of £15,000 in 3,000 shares of £5 each. The company is duly incorporated and it is decided to issue 2,400 shares,

or £12,000 ; the business to be taken over as a going concern acquiring the assets as they stand in the balance sheet of the partnership, the company to satisfy the claims of the sundry creditors and to pay the cost of formation. Ernest Alexander is to be allotted 1,000 shares, William Alexander 500 shares and George Alexander 500 shares. They further agree to take up and pay for 400 shares, 200 shares by the father and 100 shares by each of the sons, this additional cash to be utilised in developing and improving the existing buildings and plant. As before, we shall describe first the cash book entries, though, from a theoretical standpoint the journal should receive prior consideration. In practice, this book, for some purposes, may be regarded as more in the nature of a convenience than a necessity. It is nevertheless indispensable in opening and closing the books of any business. Journal entries dealing with the capital issued for payment in full and by one instalment, as in this instance, may be dispensed with. The mere entry of the cash received in the cash book as shown will suffice. A reference to the minute authorising the allotment must be given, however.

CASH BOOK.

19 . Sept. 1	To Alexander & Sons—Cash balance taken over . . .	J.	£1769	0	0	19 .	By Balance ..	£3769	0	0
" 2	" E. Alexander For 200 shares allot- ted by mi- nute No. 5.	I	1000	0	0					
" 5	" W. Alexander For 100 shares allot- ted by above- named mi- nute ..	I	500	0	0					
" 11	" Geo. Alex- ander For 100 shares allot- ted by above- named mi- nute.	I	500	0	0					
			3769	0	0			£3769	0	0
	To Balance ..		£3769	0	0					

The first of the above items will be posted from the journal as shown in the entries which follow, the three payments for shares being posted direct to Share Capital Account.

JOURNAL.

The Vendors (Alexander & Sons) Dr.	2	10000	0	0			
To Share Capital	1				10000	0	0
For the issue of 2,000 shares of £5 each as follows, in accordance with the allotment made by minute No. 6 and the agreement for sale and purchase dated Sept. 1st, 1910—							
Ernest Alexander, 1,000 shares of £5 each ..							
£5000 0 0							
William Alexander, 500 shares of £5 each ..							
2500 0 0							
George Alexander, 500 shares of £5 each ..							
2500 0 0							
<u>£10000 0 0</u>							
<hr/>							
Sundries— Dr.							
To the Vendors (Alexander & Sons)	2				11569	0	0
Freehold Land	3	1000	0	0			
Buildings	4	2100	0	0			
Machinery and fixtures ..	5	1500	0	0			
Loose tools and plant ..	6	750	0	0			
Stores and materials.. ..	7	1700	0	0			
Sundry Debtors S.L.		2750	0	0			
Cash C.B.		1769	0	0			
For acquirement of the above property under the agreement between the company and the vendors, dated Sept. 1st, 19 ..							
<hr/>							
The Vendors (Alexander & Sons) Dr.	2	1569	0	0			
To Sundry Trade Creditors B.L.					1569	0	0
Being the amount of trade liabilities taken over and agreed to be paid by the company.							

LEDGER.

SHARE CAPITAL ISSUED.

Dr.												(1) Cr.	
19 . Sept. 2							By E. Alexander	C.B.	£1000	0	0		
							" W. Alexander	"	500	0	0		
							" G. Alexander	"	500	0	0		
							" The Vendors	J.	10000	0	0		
									£12000	0	0		

THE VENDORS, ALEXANDER & SONS.

Dr.												(2) Cr.	
19 . Sept. 1	To Share Capital	J.	£10000	0	0	19 . Sept. 1	By Sundries	J.	£11569	0	0		
	" Sundry Trade Cre- ditors	J.	1569	0	0								
			£11569	0	0				£11569	0	0		

FREEHOLD LAND.

Dr.												(3) Cr.	
19 . Sept. 1	To The Vendors	J.	£1000	0	0								

BUILDINGS.

Dr.												(4) Cr.	
19 . Sept. 1	To The Vendors	J.	£2100	0	0								

MACHINERY AND FIXTURES.

Dr.												(5) Cr.	
19 . Sept. 1	To The Vendors	J.	£1500	0	0								

LOOSE TOOLS AND PLANT.

Dr.												(6) Cr.	
19 . Sept. 1	To The Vendors	J.	£750	0	0								

STORES AND MATERIALS.

Dr.												(7) Cr.	
19 . Sept. 1	To The Vendors	J.	£1700	0	0								

The entries in the journal corresponding to Sundry Trade Debtors and Creditors will be made in detail in the sale and bought ledgers respectively, whilst as regards the cash item in the second journal entry it will be seen that this has been debited to cash account. It must also be remembered that the cash book, although a separate volume entirely, really represents an account in the same degree as any account appearing in the ledger. Technically, the cash book or cash account is a part of the ledger, but for convenience of entry it is kept apart.

If the accounts of the company are to be kept on the self-adjustment, or self-balancing principle, the items of trade debtors and creditors will be posted to accounts in the private or nominal ledgers, to be termed "sale ledger adjustment account" or "bought ledger adjustment account," as the case may be; and thus will form the nucleus of the self-balancing principle which will be described in another chapter.

The affairs of the newly-formed company, which we have just considered, will appear as shown in the balance sheet drawn up from the entries we have made.

ERNEST ALEXANDER AND SONS, LTD.

BALANCE SHEET, 11th September, 19 .

<i>Liabilities.</i>				<i>Assets.</i>			
	£	s.	d.		£	s.	d.
<i>Nominal Capital</i>				By Freehold Land	1000	0	0
3,000 shares of £5				„ Buildings ..	2100	0	0
each	15000	0	0	„ Machinery and			
				Fixtures ..	1500	0	0
<i>To Issued Capital</i>				„ Loose Tools and			
2,400 shares of £5				Plant ..	750	0	0
each, fully paid..	12000	0	0	„ Stores and			
„ Sundry Creditors	1569	0	0	Materials ..	1700	0	0
				„ Sundry Debtors	2750	0	0
				„ Cash ..	3769	0	0
	£13569	0	0		£13569	0	0

Comparing the balance sheet of the company with that of the partnership firm from which the business was acquired, it will be observed that the accounts dealing with fixed and

floating assets, with the exception of cash, are the same. The capital accounts of the partners disappear, and in their stead are shown liabilities of the company in the form of issued capital in bulk, with the addition of the £2,000 paid in cash, which corresponds to the increase in the cash account amongst the assets. The individual accounts of the shareholders will be entered up by making subsidiary entries from the cash book and journal into the register of members and share ledger, which all companies, private or otherwise, have to keep.

The opening of the books following upon the amalgamation of two or more companies will be upon similar lines to that given in the first example of this chapter, with the exception that in place of one vendor there will be a vendor in the person of the liquidator of each of the companies about to be merged into one concern. Such problems will present no difficulty if it be remembered that transactions with each liquidator will follow upon precisely the same basis as though there were a single vendor.

In instances where a large company desires, and has contracted for, the absorption of the whole of the undertaking owned by a smaller competitor, this will, of course, only involve the liquidation of the smaller concern, the purchasing company either issuing unissued capital or obtaining powers for further authorised capital for the purpose of making the purchase. The transaction in this instance is also carried out in precisely similar circumstances to that employed for a single vendor, an account being opened for the liquidator of the smaller company about to be absorbed.

CHAPTER XIV

SELF-BALANCING LEDGERS AND ADJUSTMENT ACCOUNTS

THE businesses owned by companies where all the transactions, apart from the records of their shareholders, are kept within the space of one general ledger, in which is recorded the whole of the assets, liabilities, expenditure, and revenue, are very few and far between. A company must, indeed, be of extremely modest dimensions if its trading does not need at least a private ledger and a general or personal ledger. We shall doubtless be aiming at the requirements of our readers better if we discuss a situation involving private, nominal, sales, and bought ledgers. It is probable that the majority of cases require that the sales ledgers—perhaps the bought books as well—be subdivided into at least two or more sections. We are, of course, assuming that our readers are interested only in enterprises which are sufficiently big to have been incorporated under the Companies Acts, though of course it is possible to incorporate a business with limited liability even for a few hundred pounds of nominal or authorised capital. However, such concerns need not detain us. At all events, the points to be considered in dealing with a moderate case will be a useful example for those needing less elaborate systems, and will serve them in good stead when the day for expanding or multiplying the business arrives.

The principal point to be observed by all who are responsible for the direction and control of the affairs of the modern limited company is that the accounts to be kept of its transactions must be established and maintained at the sole instigation of the board of directors. They will be well advised, however, to consult the company's auditors upon all questions of organisation and routine in which any question of the accounts may arise, but the directors are

responsible, however, for the methods adopted. The statute requires the auditors to examine and report on those methods and the facts they disclose. The auditors do not form a part of the company's executive; they exercise no voice in the administration of its affairs; their rôle is simply and exclusively one of guardianship over the rights of the shareholders. Thus it is clear, [and recent legislation has adequately defined the point in section 113 of the Companies (Consolidation) Act, 1908], the executive must present the accounts and balance sheet to the auditors, who examine them and report as to their state. In effect, the balance sheet and accounts are the accounts of the directors who are solely responsible for the manner in which they are maintained.

We have dealt at some length with the above point before proceeding with the subject of this chapter, in order to impress upon our readers the desirability of fully realising the nature of the responsibility of the company official who may be called upon to organise and control any given system of accounts for the company to which he is attached. It is imperative that the subject of this chapter should be thoroughly well grasped, as upon it depends the success which is to attend his efforts in arriving at early and accurate results to be placed before his directors. He must always work with the idea that he is to be held responsible to the board for the balance sheet, trading, production and profit and loss accounts. It is only possible to ensure that efficiency and punctuality which are necessary, by adopting a systematic method of adjustment accounts for the whole of the ledgers under his control, and, further, the daily routine must not for a moment be relaxed or chaotic conditions of a most unwelcome kind are bound to supervene.

To plan the necessary books of account designed for the purpose of departmentalisation of results, where required, and also for self-balancing purposes, calls for a considerable amount of generalship on the part of the accountant or secretary. The first consideration is a thorough knowledge of the routine of the factory or workshop on the one hand, and

selling departments on the other. A complete acquaintance with every stage of manufacture and the labour and materials used, or the class of goods handled by a selling establishment is a *sine quâ non*. If the officials concerned, being, perhaps, newly appointed, do not possess this knowledge, no pains must be spared in acquiring that knowledge and with the least delay. It is not too much to say that where ignorance of the subject exists, it will be impossible to devise adequate recording systems for economic or financial purposes. It may be objected that such a sum of knowledge in addition to one's expert abilities in the accountancy profession must be unattainable. We do not, of course, suggest that our readers should go to the extent of being skilled craftsmen or salesmen in the business run by their companies, but they must at least pursue this object by persistent enquiry and observation until a knowledge of every important detail is acquired. In order to achieve such a result, many secretaries and accountants of some of the larger manufacturing concerns have taken up a course of technical instruction in their spare time. Such a course, backed up by searching observations employed in actual practice, will go far towards ensuring the best methods. These remarks apply, of course, whether we are discussing accounts which are purely of a financial nature or those required for costing or stocks and stores. They apply with equal force to each.

When designing a set of books upon a self-balancing basis, the first and main principle to be observed is that each separate ledger shall contain within itself the requisite means of proving its accuracy; in other words, that the total debits and credits shall, at any time required, be in accord. Where such a method is not provided for, it is evident that if more than one ledger is in use and it is sought to effect a trial balance, it will be much less easy to locate an error in the books, as disclosed by such a trial balance, if it is not possible to say that the error is known to exist in any particular book. The institution of adjustment accounts renders this task a much lighter one, as, if by these means

it is known that the aggregate debits and credits are in agreement in any two ledgers, whilst in a third the difference existing in the trial balance is also exhibited, then that ledger is singled out for further checking, and the other two may be disregarded for the time being.

Taking a simple example in which we find merely a private or nominal ledger, a sales ledger, and a bought ledger of a small manufacturing company producing one class of goods, and where, consequently, the element of departmentalising does not arise, we will consider first the treatment of the cash book. The debits of this book will require to be so analysed as to show the amounts posted to the credit of the private ledger and the sales ledger. It is not probable that items will appear to the debit of cash account to be posted to bought ledger except in the unlikely event of a refund by a creditor whose account would, of course, appear in the bought ledger. The credit entries in the cash book must be analysed to show the total amounts posted to the debit of the private ledger and the bought ledger respectively ; also, if need be, to the sales ledger. If we assume that monthly adjustments or balances of the books are in view, the analyses must be made to correspond. The entries in the journal and bill books will not be sufficiently numerous to present any difficulty in arriving at an analytical result of their postings. The other books remaining to be considered are the sales journal or day book, and the purchases and expenses, or invoice book, with their corresponding books for recording claims, returns, and allowances, on either hand. These four books will be dealt with as follows :—

(i) *Sales Journal or Day Book*.—The individual postings, representing purchases of the customers, will be made to their debit in the sales ledger, whilst the monthly total, representing sales, will be posted to the credit of the Nominal Ledger Adjustment Account in the Sales Ledger. Thus it is seen that the sum total of the several purchases by customers to the debit will be equal to the credit in the adjustment account ; and, other entries being for the moment disregarded, the ledger agrees

(ii) *Returns Book (allowances to customers)*.—The position is reversed here. The total allowances for the month are, after being severally credited to the various debtors, debited to the adjustment account in the same ledger.

(iii) *Purchases and Expenses, or Invoice Book*.—Here we deal with the creditors. The position as regards the day or sales book is entirely reversed, the several items being credited in the bought ledger, and the totals of the purchases book placed to the debit of the nominal ledger adjustment account.

(iv) *Returns and Allowances Book (outwards)*.—Conversely we debit individual items and credit the total sum to the adjustment account.

The postings of the totals of these four books to the debit and credit of the two adjustment accounts must not be confused with the postings of those totals required to be made to the sales or purchases accounts in the nominal ledgers, as the case may be. Corresponding adjustment accounts will also be opened in the nominal ledger for sale and bought ledgers respectively, the entries being the same, but their order will be reversed. The result is that in the nominal or private ledger a complete statement of the assets and liabilities, with the exception of the cash account, will be contained.

The cash book for such a concern could best be drawn up as shown upon pp. 142 and 143. It can easily be kept in such a way as shown, to disclose readily the total postings to each of the three ledgers without interfering with the balances of cash at the opening or close of the period under review.

In posting Dr. and Cr. cash entries, the discounts allowed and received respectively are, of course, posted with the cash, and to the same side of the ledger accounts as the cash to which the discounts relate, so that in the adjustment accounts for either sales or bought ledgers, the total monthly discounts will be added to the total cash postings as shown upon the specimen cash account at the foot.

If the company's transactions involve the receipt or payment by bills, bills receivable will be, in all probability, only

Dr.	CASH ACCOUNT.	Dis- count.	Sales Ledger.	Private Ledger.
191 .				
July 1	To Balance brought forward			£158 7 9
" 1	" Johnson, E.	£5 6 0	£45 10 3	
" 3	" Scanell, Capt., 2 De- bentures			100 0 0
	Bank £145 10 3			
" 4	" Hemphill, Geo.	1 3 0	21 19 0	
" 5	" Burroughs & Co.		56 0 0	
" 5	" Samson, F., sale of ma- chine			50 0 0
	Bank £121 19 0			
" 10	" Jones & Edwards	10 6	10 1 0	
" 12	" Edwards & Davis	5 3	5 4 9	
" 19	" Carpenter & Evans	10 6	10 2 0	
	Bank £25 7 9			
" 20	" Richards & Co., Ltd., dividend			5 16 0
" 20	" Bartlett, F.	10 12 0	95 10 3	
	Bank £95 10 3			
" 24	" Simpson & Co.	5 3	5 4 9	
" 26	" Brown & Parrott	17 9	18 1 3	
" 31	" Bank Interest on de- posit			1 5 8
	Bank £23 6 0			
			£267 13 3	£315 9 5
				267 13 3
		£19 10 3		£583 2 8
	Cash to S.L. £267 13 3			
	Disct. to " 19 10 3			
	Total to " 287 3 6			
	To P.L. £315 9 5			

posted to the credit of the sales ledgers accounts; and bills payable to the debit of bought ledger accounts; the monthly totals of both being entered in the private ledger in the usual way. To satisfy the requirements of the adjustment accounts, it will therefore merely be necessary to take the same totals.

As regards the journal, the debits and credits must be separately analysed, which will be a small matter except, perhaps, at the balancing period for the annual accounts, when adjusting entries are of course more frequent. Care

PER CONTRA.			Dis- count.		Bought Ledger.		Private Ledger.		Cr.	
191 .										
July 3	By Wages.. ..	..					£15	16	0	
" "	" Petty Cash .. ..	..					5	0	0	
" 9	" Ballard & Sims .. ..	..	15	0	30	5	0			
" "	" Atkinson & Co. .. ..	..	2	9	3	1	0			
" "	" Stockwell, G... ..	..			9	9	0			
" "	" Baker & Son .. ..	..	10	0	19	10	1			
" "	" Samuels & Brown .. ..	..	17	0	33	3	2			
" "	" Hertslet, W. E. .. ..	..	1	8	1	17	10			
" "	" Capwell, M. .. ..	..	15	9	14	1	9			
" "	" Wages .. ..	..					16	5	9	
" 14	" Petty Cash .. ..	..					5	0	0	
" 16	" Wages .. ..	..					14	5	11	
" "	" Rates, a year to date .. ..	..					10	3	8	
" "	" Rent, Midsummer .. ..	..					36	0	0	
" "	" Directors' Fees, A.H. .. ..	..					25	0	0	
" "	" " J. H. .. ..	..					12	10	0	
" "	" Petty Cash .. ..	..					5	0	0	
" "	" Sampson, C. .. ..	..	10	5	11	9	11			
" 23	" Wages .. ..	..					15	3	10	
" 30	" Do. .. ..	..					14	17	5	
							£122	17	9	
							122	17	9	
							298	0	4	
	Balance carried forw.						285	2	4	
							£3	12	7	
							£175	2	8	
	To B.L. £122 17 9									
	Add Disct. 3 12 7									
	Total to B.L. 126 10 4									
	To P.L. £175 2 7									

must at all times be exercised to see that the posting folios in this book contain an initial letter to denote the particular ledger into which an entry has been made.

The two following outlines of the sold and bought ledger accounts as appearing in the private ledger should be ample to illustrate the necessary steps to be taken to complete the automatic adjustment of the books.

If the sales and bought ledgers are in the hands of an individual who exercises no control over the private ledger, it will be necessary for him to keep an adjustment account, styled the "Private Ledger Adjustment Account" in each

SPECIMEN OF SOLD LEDGER ADJUSTMENT ACCOUNT APPEARING IN THE PRIVATE LEDGER.

191 . July 1	To Balance as per schedule brought forward	✓	£754	16	1	191 . July 31	By Cash and discounts ..	C.B. 9	£287	3	6
" 31	" Sales ..	D.B. 93	468	10	3	" "	" Bills Receivable ..	B.B. 2	150	0	0
" "	Journal sundries ..	J. 6	38	10	5	" "	" Return and allowances, see credit's book ..	fo. 9	15	10	1
" "	Transfers to B.L. ..	✓	15	10	6	" "	" Journal entries ..	J. 6	9	3	8
						" "	" Transfers to B.L. ..	✓	91	2	3
						" "	" Balance, being debtors as per schedule c/d ..		724	7	9
			£1277	7	3				£1277	7	3
191 . Aug. 1	To Balance down ..		724	7	9						

SPECIMEN OF BOUGHT LEDGER ADJUSTMENT ACCOUNT APPEARING IN THE PRIVATE LEDGER.

191 . July 31	To Cash and discount ..	C.B. 9	£126	10	4	191 . July 1	By Balances as per schedule b/f	✓	£258	10	11
" "	" Empties Account ..	fo. 3	1	19	0	" 31	" Purchases and Expenses book total ..	fo.35	138	10	2
" "	" Bills Payable ..	B.B. 2	35	10	5	" "	" Transfer to S.L. . .	✓	15	10	6
" "	" Transfers to S.L. Balances as per schedule	✓	91	2	3	" "	" Journal	J. 6	75	0	0
	c/d	✓	232	9	7						
			£487	11	7				£487	11	7
						191 . Aug. 1	By Balances b/d ..	..	232	9	7

of those two ledgers ; but where the whole set of books is under the control of one person, it is merely necessary to record the adjustments in the private or nominal ledger as the case may be. This will readily be understood when it is seen that these accounts in the two personal ledgers for trade debtors and creditors will be exactly the same, but their respective entries will be reversed.

The balances of the two adjustment accounts represent the total of the scheduled amounts of debts due to and from the company. The accounts serve the dual purpose of proving the correctness of each personal ledger, and also of exhibiting within the firm's principal ledger the aggregate state of its position, including trade debtors and creditors.

To contrive the necessary steps for a small business such as we have just discussed is a comparatively easy matter. It would not be much more difficult if, in that example, there were sufficient customers to require the use of two sales ledgers. But if we have to provide a self-balancing system for a business of moderate dimensions, where perhaps half-a-dozen sales ledgers and two or three bought ledgers are in use, the problem presents a totally different phase. Whether a topographical or purely alphabetical division of the sales ledgers is adopted must depend entirely upon the conditions under which the company conducts its business. If its transactions are confined to the metropolis, an alphabetical arrangement will suffice ; but, on the other hand, if its customers are found in large numbers all over the kingdom and perhaps abroad, then a topographical division will best serve its needs. Assuming the latter case, we will suppose the six sales ledgers to be three provincial, two town, and one foreign. The provincial and town ledgers must be again divided into alphabetical sections. The whole set may be conveniently designated :—

1. Country A-J accounts
2. " K-R "
3. " S-Z "
4. Town A-L "
5. " M-Z "
6. Foreign.

First, dealing with the sales department, we must now consider the means to be adopted as regards the books of first entry which will be connected with these six personal ledgers. As in the last example, the primary step must be the marshalling of the cash account. In a business of such a size, a receiving cashier would be required who would in all probability be engaged exclusively on those duties. His cash book will, therefore, not be concerned with any payments save those which he makes when depositing his receipts into the bank account. Such a book as shown on p. 148 will be needed.

The total amount of daily cash receipts, in the specimen shown as £392 5s. 10d., will represent the amount of money paid to the bank for the day, which, together with the discount, the amount to be collectively passed to the credit of the several accounts in the sales ledgers is £410 13s. 1d. The various totals of each of the six ledgers for the day are shown under the respective headings referring to each. The whole of the totals are reproduced in summary form day by day in a similar book kept for the purpose by the chief of the counting house, who will also record the amount of cash paid to bank each day in the general cash book. By this means the amount of cash and discount credited to each of the sales ledgers is known at the end of the month. The receiving cashier's book is passed on to the book-keepers as soon as the day's takings are agreed and the summary has been completed and made to accord with cash and discount. The book-keepers then proceed to post the various items which relate to their respective ledgers. In so doing, each one will compile a rough list of each of his postings as to total amount only, the sum of which will equal that shown under the heading of his ledger at the end of each day. These rough records are retained and added together, when they should be in accord with the total summarised by the chief.

In contrast to the method of analysing cash from debtors in the manner just described, in some instances it is found that the receiving cashier will keep a separate cash book for

CASH RECEIPTS.

Date.	Name of Customers.	Fol.	Dis- counts.	Cash Receipts.	Totals of Cash and Discounts to Sales Ledgers.					
					Country, A-J.	Country, K-R.	Country, S-Z.	Town, A-L.	Town, M-Z.	Foreign.
191 . July	Brown & Co., G. T., London ..		3 5	3 8 6			23 4 5	311 11		
	Slater, Ltd., Glasgow..	1	3 1	22 1 4						
	Sujihi & Boja, Japan..			59 3 8						59 3 8
	Cataja, F. A., Calcutta		13 10	25 10 5						26 4 3
	Allen & Sons, Wells ..		9 10	10 3 8	10 13 6					
	Boardman, H., London		1 5	2 14 9						
	Sampson & Co., do.	9	3 8	92 16 0		25 9 8		216 2	101 19 8	
	Moons, Ltd., Chester..	1	5 10	24 3 10						
	Carson & Bell, Ipswich	5	6 2	152 3 8	157 9 10					
	£410 13s. 1d.	=	£18 7 3	£392 5 10	£168 3 4	£25 9 8	£23 4 5	£6 8 1	£101 19 8	£85 7 11
			P. L. 8	9 C.B. fo. 10	✓	✓	✓	✓	✓	✓
				£410 13s. 1d.		£410 13s. 1d.				

each of the ledgers in use. He sorts the remittances to correspond before commencing his daily entries, and at the end of the day the totals of each book are brought to an additional book. This plan has its advantages so far as the book-keepers are concerned, as they are then entirely independent of each other, but as regards the cashier, the work is found to be rather more arduous, and involves a greater number of books being kept.

To consider the marshalling of the sales, it will be necessary first to deal with the orders as they are received from the customers. As these come in, they are directed into channels to correspond with divisions of the company's clientele as represented by the several sales ledgers; packing rooms, forwarding and invoicing departments being so arranged as to preserve the same distinction throughout. In the case we are discussing, the six ledger clerks will, in all probability, be represented by at least a dozen invoicing clerks, who will be organised in groups to prepare invoices and day books to coincide with each ledger, thus providing a separate and distinct book of entry for the principal class of transactions falling to the lot of the average business house, *viz.*, the sales.

Returns and allowances to be credited to the sales ledgers should be treated in the same manner as the goods outwards, and by the same clerk. The other books of entry with which the sales ledgers will be concerned will be the bills receivable book and journal. In neither are the entries likely to be numerous, the analysis of the postings in both being a simple matter. Some businesses, such as breweries, where returned empties involve considerable records, are, however, notable exceptions.

On the other side of the Counting House, we find the books dealing with the purchase of goods and the personal ledger or ledgers containing the accounts of the trade creditors, *i.e.*, the bought department. Here, perhaps, two ledgers may be required. To arrange these books upon the self-balancing principle will be a less formidable affair than will the selling

department. The majority of houses of the magnitude we have imagined for the case under review, employ a separate cash book kept solely for the purpose of detailing the payments to creditors as they are passed by the board. The totals represent the amount of cheques authorised for payment at each meeting, and correspond with the minute book entries. The total cash entries are again entered to the credit of the general, or chief, cash book, kept by the accountant in the same way as was described in the case of the receiving cashier's book. It will be seen that this method ensures a very necessary amount of privacy as regards the financial position, as neither side of the office has any information as to the net state of the company's coffers; the respective staffs of the buying and selling sides of the Counting House being wholly independent of each other. The cash book, shown on p. 151, will meet the requirements we have outlined.

To obviate this form of analysing the cash outwards in some businesses, the accounts for payment are first sorted out in the three groups, each being recorded in a separate list by itself, providing in such a way the full amounts to be debited to each ledger. Both methods claim equally ardent partisans, but on the whole the analysed form of cash book seems to meet with the greatest approval both from the view of the controller of the office staff and the book-keepers. As regards the time occupied by each system, there is little to choose. Whichever form of cash book is utilised for payments passed by the directors, it must take one of the two designs we have above described, because, to satisfy the general scheme of self-balancing accounts, means must be furnished to show, with the greatest facility, the amount which at any given time has been passed to the debit of any of the bought or general ledgers; and, maybe, in a few isolated cases, to any of the sales ledgers also. We may point out in passing that the cash books in themselves form a general schedule of accounts presented to the board for consideration and payment, and are used

PAYING CASHIER'S CASH BOOK.

Cheques in favour of.	Discount.		Amount of Cheque.		Amounts posted to Ledger.				
					Bought, A—K.		Bought, L—Z.		General Ledger.
<i>Meeting, October 15th, 191 .</i>									
Macfarlane & McDougal ..	£5	10	0	£94	10	0	£100	0	8
Sampson, F. H. ..		3	10	7	14	0	7	17	5
Bartholomew & Co. ..	1	9	6	28	4	5			10
Walthon Watch Co. ..		10	5	11	7	4	11	17	9
Frampton & Brown ..		1	5	1	7	11			
Benton, C. ..	2	17	0	54	10	0	57	7	0
Crowton & Binns ..		3	11	7	14	1	7	18	0
Newton & Ward, Ltd. ..				159	19	0	159	19	0
Adlard Iron Co., Ltd....				39	18	0			
Ramshaw, Innes & Co., Ltd...	1	5	4	27	9	0	28	14	4
Wages to 18th Oct. ..				410	5	8			410
Bentham Overseers, rates ..				59	17	5			59
Bentham Gas Co. ..				114	9	10			114
Manager's Petty Cash Account ..				50	0	0			50
	£12	1	5	£1067	6	8	£308	8	11
							£634	12	11

in lieu of either a special list, or a detailed statement of each creditor's account to be paid appearing in the minute book or upon the agenda, as is sometimes needlessly done. This is effected by the simple expedient of obtaining the initials of those directors who sign the cheques at the end of each list of payments in the cash book.

The other principal book of entry connected with the bought ledgers is the invoice book of goods inwards, or, as it is more frequently called, the purchases and expenses book, a book which, in the majority of cases, records the amounts of the various invoices for goods received on the one hand, and shows, in tabular form, the account to be debited in the general or private ledger on the other. For our present purpose we have merely to consider the steps to be taken to satisfy the requirements of the posting analysis on the trade creditors' side of the book. The ordinary purchases book, with only one bought ledger related to it, will contain one cash column, into which the total amount of the invoice is entered, and a number of other money columns to show the impersonal account to bear the debit. To meet the conditions imposed by the adjustment account system where two bought ledgers are employed, the introduction of a second column for the invoice totals is the only requirement. The cash book specimen shows one bought ledger for the A-K accounts, another for the L-Z. The two invoice columns will therefore be employed in like manner. A side total at the foot of each page of the purchases or invoice book is shown in order the more readily to agree the cross casting of the columnar arrangement of this important book.

Empties and returns and rebates allowed by creditors will be similarly treated, preferably in a book ruled in precisely the same way as the purchases book, thus insuring that the impersonal accounts may, where possible, receive credit for allowances or empties in those accounts to which they specifically refer.

As with the sales ledgers, the allocation of postings from bill books and journal to the bought ledgers will present

EXAMPLE OF ONE OF SIX SALES LEDGERS' ADJUSTMENT ACCOUNTS
IN "BALANCE" LEDGER.
A—J. COUNTRY.

191 . Oct. 1	To Balances brought forward " Sales, as per Day Book, total (Obtained from separate Day, or Invoice Book, kept to correspond with this Sale Ledger.) " Transfers from Bought Ledgers— A—K = L—Z = (Posted from General Jour- nal, Other items such as bills returned or dishonoured, or interest, would be debited through the same source.)	By Cash and Discount .. (As per monthly totals as analysed in the reserving cashier's account for the month.) By Bills Receivable.. .. (As abstracted from the Bill Book.) By Journal entries (Abstracted from General Journal credits for the month, including transfers from Bought Ledgers.) By Returns and Allowances (From separate Returns Book correlated with this Sale Ledger.) By Balances as per schedule, carried down	£
191 . Oct. 31			£
191 . Nov. 1	To Balances brought down..		£

EXAMPLE OF ONE OF TWO BOUGHT LEDGERS' ADJUSTMENT ACCOUNTS AS KEPT
IN THE "BALANCE" LEDGER.

A—K.

191 . Oct. 31	To Cash and Discounts .. (As shown by total as analysed in paying cashier's book for the month.) To Returns and Allowances .. (Shown by first column in Returns or Empties Book.) To Bills Payable (Abstracted from Bill Book.) To Journal entries (Abstracted from debits for the month, if any.) To Balances as per schedule carried down	£					
191 . Oct. 1	By Balance brought forward By Purchases and Expenses Book (As shown by first column of Invoice Book relating to this Bought Ledger.) By Journal entries (Abstracted from credits in the General Journal representing bills renewed, interest thereon, and transfers from Sales Ledgers for contra settlements.)	£					
191 . Nov. 1	By Balances brought down..						

little difficulty, as it is not probable that entries in either will be numerous.

In such a scheme of organised accounts a "key" to the whole of the personal ledgers is sometimes usefully embodied in a separate ledger under the control of the accountant or secretary personally. This is known as the balance, or adjustment ledger, and is kept for the sole purpose of recording month by month, (assuming the agreement of the books is undertaken at such periods), the total balances and adjustment accounts of each of the sales and bought ledgers embraced by the system. A specimen of an account as appearing for one of the sale ledgers, and another for a bought ledger with the entries annotated to show the source from which various totals from the books of entry emanate, will serve as a useful and concise recapitulation of the scheme of adjustment accounts described in the foregoing pages. The introduction of the "balance" ledger removes the necessity of keeping the adjustment accounts in the general, private, or impersonal ledgers, which would otherwise be needed at some time during each financial year.

The methods adopted for small and medium-sized businesses have been fully dealt with. We now come to the consideration of Self-Balancing Accounts for larger companies. To accommodate the many thousands of entries which daily arise in establishments employing very large Counting House staffs, the tabular methods we have hitherto considered in this chapter would be inadequate, inasmuch as when twenty or thirty or more ledgers are involved in a Sales Department, it then becomes impossible to keep the invoicing and cash receipts analysed in one tabular book. The system usually adopted in such instances is so to arrange the billing or invoice clerks in groups of from two to four to represent one ledger, allocating groups of ledgers to each cashier. Thus, assume a Counting House in which forty-eight invoicing clerks are employed, where it has been found by experience that the output of four of the clerks can be encompassed by one ledger, and that the receipts passing through

or abstractor of the daily Sale Sheets in order that departmental totals may be arrived at by each invoicing group. At the end of each day the ledger clerk in charge of the "A-B" Ledger would be in possession of the total sales passing through these four invoicing clerks, and also of the dissected departmental totals showing how the sales through this section of the Sales Department had been arrived at. Modern Billing systems, which embrace the Loose-Leaf principle of Day Book, lend themselves very readily to such treatment as this, and a great amount of labour is saved. Coming again to the ledger keepers' duties at the end of every day, each one would be in possession of the total amount of sales posted from the respective Sales Sheets to the four billing clerks for his ledger, and also of the departmental dissections arising from those sheets, and these departmental totals, with the total sales of his section, will be recorded daily in a separate book kept by each ledger keeper for the purpose, or in a separate part of his ledger. It will be seen that the ledger keeper becomes the pivot, as it were, of the whole sales account organisation. He receives details of sales and departmental dissections with any returns or allowances from the four invoicing clerks, the abstractor, and returns clerk; whilst, on the other hand, a column in the Cash Book of the receiving cashier, A, is devoted to his ledger. Into this column is entered each item of Cash and Discount in a single amount concerning any of the customers for which he is responsible, and for these Cash and Discount, and Bill transactions, he also receives a daily total, so that at the end of the month the ledger covering "A-B" customers can be separately balanced; and so on for the eleven other ledgers comprising the system.

It has been found necessary in most Counting Houses to allot separate clerks to deal with returns and allowances. To meet such a contingency in the example illustrated above, it may be found possible for one clerk to deal with returns and allowances for each group of twelve billing clerks, or it may be, in other instances, where extensive systems of

returns and empties are the rule rather than the exception, one clerk may be needed for each group of billing clerks. As regards abstractors, or dissecting clerks, each ledger would contain an Adjustment Account in which departmental totals are tabulated daily, or a separate book may be kept for the purpose as before described, and these would be made to agree with all other postings at the end of each month. It is not suggested that the alphabetical division of the twelve ledgers given in the above example is practicable or advisable for all purposes ; this must be arranged to suit each particular case, and it is presumed that no up-to-date business would conduct their account-keeping except upon Loose-Leaf principles for the whole of its accounts, which render such arrangements as here described more or less elastic. The work of the two cashiers would be very similar to that shown in the example on page 148, but with the ledgers mentioned in the last example, the tabular headings would be altered to correspond to the division on the group system given above.

There are very few businesses in existence which call for such extended treatment in regard to their purchases or Bought Ledgers. On that side of the Counting House it would in all probability suffice if the Purchase Books and Bought Ledgers were entirely arranged upon the tabular system, not involving more than ten or twelve Bought Ledgers. If they exceed the latter number, then it is perhaps advisable to employ the "group system" as described for sales.

The accountant or such other official in control of the Counting House staff, or his immediate assistant, would keep a daily tabular record of all total departmental transactions from each group of invoice clerks with its corresponding ledger, and daily checkings would also be made of the tabular totals passing from the receiving cashiers to the ledgers on the other side of the customers' accounts. The same arrangements would, of course, apply as to departmental dissections and Bills of Exchange.

CHAPTER XV

DEPARTMENTAL ACCOUNTS

A VERY large proportion of the industrial and trading companies, as they exist at the present time, carry on their business on a multiple-shop principle. Apart from the great stores of the "universal provider" species, where the departments may run from a half-dozen to thirty or forty, we find numberless concerns constituted on more modest lines, but whose arrangements demand especial treatment under this head. In almost every instance in which a company manufactures or sells more than one class of goods it is found that each class is represented by a distinct and separately managed department. It is obvious that if such conditions prevail, it is incumbent so to arrange the books as to show the net result of the handling of labour and raw material, with any direct expenditure involved in the case of industrial undertakings on the one hand, and in buying and selling goods in retail establishments on the other. The same may be said of insurance companies, wherein recent legislation provides for separate accounts in regard to life, fire, and other classes of risks covered by any one company. Many public services such as gas and water undertakings, jointly owned by a single company, are very commonly found. In all cases of these descriptions the principles outlined in this chapter will apply and can easily be adapted to the peculiar needs of any.

For the greater ease in general adaptation of the scheme of departmentalisation, it will be convenient to assign an alphabetical denomination to each department. The special requirements of any trade or industry will then be more readily brought into line with the broad outlines as we hope to define them in the ensuing pages. It will be convenient, too, first to consider a case of an industrial company, and

later, that of a concern which is wholly of a trading or retail description. The treatment of both is, throughout, very similar, but it will be afterwards observed that several important details, not exactly common to both cases, require especial handling.

To what point the conditions of the departmental figures may be carried must depend, to a large extent, upon the amount of control exercised by departmental managers. If we assume each to be responsible for the handling of the productive labour and the purchasing of the raw material consumed in the products of manufacture, and the building and machinery to be quite distinct as far as the arrangements permit, then it should be possible, and would be extremely useful to the board, if a trading account could be supplemented by a profit and loss account for each department, the actual profits being eventually carried to a general administration account. Where it is impossible to carry the results of the individual workings of departments to such a fine issue, it is imperative to aim at a trading account for each, the resulting balances giving, of course, gross profits earned in the working of any given department. It is better to work to a closer result than this if the conditions admit, as in this way it will be found easier for each responsible manager to locate leakages which may occur in his particular sphere of influence, and, what is perhaps of equal importance, will provide a readier means of suggesting any possible economic reforms. Such a desideratum cannot be attained unless an exhaustive, but useful, classification of expenditure is periodically available. This is, moreover, especially advantageous when the general executive have the same data before them for each department, when comparative considerations are to be undertaken.

As regards industrial businesses, the task of arranging departmental accounts will be one of a simpler nature than with the case of retail houses. The finished products, representing the sales of the manufactured goods, are the cumulative result of a series of departments, the precise selling

value, as related to each department, being unknown. The problem thus devolves into one of analysing expenditure under the heads of departments. In such cases, where a series of departments manufacture and complete their products ready for market, the same conditions apply as to a purely retail establishment.

Taking first the case of the factory, the problem of an adequate division of labour, both productive and non-productive, and raw materials, first presents itself. A division of such items as power, rent, rates and taxes, insurances, fuel, light and cleaning, repairs, renewals of plant and loose tools, depreciation of buildings, machinery and plant, should also be aimed at if the organisation is a new one, or is being applied to a newly-constructed concern. We must assume throughout that the accounts of each department are collectively kept in one counting house. For economy's sake this is usually the case. If the departments are not numerous, the nominal or private ledger will contain rulings on a columnar plan to show the departments' several accounts of gains and expenses under each head as detailed above. To arrive at such a result, the "books of entry" must be arranged as follows:—

Wages.—Separate wage lists for each department will be prepared each week, or fortnightly as the case may be. The lists will be subdivided under two heads (*a*) for the workpeople employed wholly for the purpose of producing the company's output—in other words, the skilled labour; (*b*) the wages of odd men such as engineers, cleaners, messengers, if they are occupied solely in the work of a given department. Any unproductive labour of this description would be added to salaries of clerks employed exclusively by the departmental chief for the purpose of time-keeping or costing, should the department be responsible for that work instead of the counting-house. The latter is, however, more frequently the case. The wages sheets should be vouched by the departmental manager before being passed on to the counting-house for payment, where week by week the amounts of productive

and non-productive labour are recorded. More will be said of these matters when we treat the subject of cost in a subsequent chapter.

Raw Material.—If the material consumed by each department is of one description, it will merely be necessary to divide the item of purchases into separate channels—one for each department, but where any one department consumes material of more than one kind, and further, if each sort is used in comparatively large proportions, as, for instance, metal, timber, glass, etc., then separate accounts ought to be kept for each. These would be further subdivided into departments. A bought, or invoice book inwards, must be kept in a tabular form. Assuming three descriptions of raw material are each purchased in sufficiently large quantities to warrant distinct accounts being kept (we will say purchases A, B and C, are obtained for consumption in departments X, Y and Z); then the headings of the columns for the bought book will be as follows :—

1. Date.		
2. Name of creditor.		
3. Invoice number		
4. Ledger folio.		
5. Invoice total (subdivided if more than one bought ledger is kept on self-balancing basis)		
6. Purchases A.	i Department	X
	ii	Y
	iii	Z
7. Purchases B.	i Department	X
	ii	Y
	iii	Z
8. Purchases C.	i Department	X
	ii	Y
	iii	Z.

Columns 6, 7, 8 are thus subdivided into three minor headings representing the departments. It may be that material is purchased in large quantities, which, moreover, may be used in course of time by all departments in common. In this case a provision must be made for purchases consigned to "stores account" whence the goods would be requisitioned from time to time. The departments would in such instances be

charged with the cost of the raw material as supplied by the stores keeper (see chapter on Stock and Stores Accounts).

Power.—This item is, in most factories, sufficiently high to necessitate a separate amount being charged to each department. The power for the whole plant for economic purposes will be in all probability generated at one source. It is not, however, a difficult matter to apportion satisfactorily the relative horse power required to drive the machinery in each shop. From this basis the proportionate departmental cost can periodically be approximated. The power bill is usually levied on each shop by taking the cost of labour in the engine room, fuel consumed, repairs and depreciation of engines and boilers and engine-house, the total cost being divided over the shops according to the estimated power required by each.

Repairs and Renewals.—These items of expenditure are easily separated for the departments as they occur. Where machines and tools are in use, the cost of repairs and renewals is always heavy and should be charged separately whenever it is possible.

Depreciation.—It should always be the aim of the management so to devise the private ledger accounts representing assets in the shape of buildings, machinery and plant, loose tools, in such a way as to denote easily at the outset the precise value of each assigned to each shop or department. The same conditions should also be observed whenever additions have been effected. This enables the accountant to charge a definite amount under the head of depreciation to any department.

Rent, Rates, Taxes, Insurance, Heating, Light, etc.—It may be possible to assign an equitable proportion of any or all of these items of expense entailed by the factory. In the case of standing items such as rent, rates, taxes, and insurance, it is safer perhaps to apportion such items on the basis of the number of cubic feet occupied by each department. As to heating, the cost of the whole per foot per hour is generally found satisfactory, whilst lighting can be best apportioned by calculating the cost per burner or lamp per hour. Thus in

both cases, each department would, as regards heat and light, be charged according to the number of hours worked by each in the course of the half-year or year, as the accounts may represent.

An extension of the bought book to cover these several items of expense may be found convenient, though an extensive number of rulings should be guarded against. Many such books containing as many as thirty cash columns are frequently found. It is much preferable to adopt a division by providing one invoice book for purchase of raw material proper, and another for expenditure.

Turning our attention to the case of a retail establishment, the conditions as regards outgoings may be said to be comprised in those required to be followed in a manufacturing concern, just as we have described above. But as regards the sales of, say, a company owning a large retail store, in which there are a number of independent departments, each of them supervised by a manager who is responsible for all incomings and outgoings, sales and purchases, and a distinct selling staff, it is necessary to widen considerably the scope of the departmental scheme of analysing the trading and profit and loss returns. Here the first consideration will be the proper allocation of sales to credit customers, as no doubt the sales of this description all pass through one counting house, where the day books, or sales journals, will be required to show, item for item, the amount of goods disposed of in each department. Cash sales will present no difficulty, as it is usual to find that such goods as will be disposed of to cash buyers are paid for at a cash desk, acting in unison with each particular department; or, where the cash in such circumstances is handled by a device on the principle of the pneumatic tube or overhead gravitation methods communicating with one central cashier's office, arrangements will be made in that office to record automatically the cash accruing to the respective parts of the store.

Analyses of sales by large retail concerns doing principally

a wholesale trade are generally carried out by employing day books with a separate cash column for each department, the arrangement being similar to the bought book described on p. 163, but simpler, allowing provision for the following details :—

(1) Date (which, however, may be omitted, especially where the daily entries are numerous, in which case the date may be merely given at the commencement of the transactions for the day, and at the head of each folio).

(2) Customer's name and address.

(3) Details of goods and quantities.

(4) Prices.

(5) Cash representing details of each item of the invoices.

(6) Invoice totals.

(7) Posting folios.

To the right of this column will be as many additional cash columns as there are departments to be represented.

A similar book will be utilised for allowances made to customers for empties, rebates, or overcharges, regard always being had to the proper allocation of such credits to the department responsible for the charge.

In dealing with departments of a business, the taking and keeping of stock-in-trade must be carried out with a view of discriminating closely between the goods of each department. In order to obtain reliable trading returns, it is imperative that the value of the stock on hand for every department should be known, as only by this means is it possible to ascertain correctly the exact cost of the goods disposed of over a given period. Briefly stated, such an arrangement would exhibit for Department A, over a period of six months, the statement as shown on page 167, and so on for each of the other departments. Against the gross profits of each should be charged, on similar lines to those advocated in the earlier part of this chapter, all wages, establishment and administration charges, which can be directly or equitably placed to the debit of each. The net profit of all departments is eventually carried to the credit

DEPARTMENT A. TRADING ACCOUNT.

6 MONTHS ENDED 31ST DECEMBER, 191 .

Dr.		Cr.
191 . Dec. 31.	To Purchases— Stock, 1st July, 1910 £3000 0 0 Add Pur- chases .. 8000 0 0 <hr/> 11000 0 0 Less Stock, 31st Dec., 1910 .. 3600 0 0 <hr/> £7400 0 0 To Balance, Gross Profit 7600 0 0 <hr/> £15000 0 0	191 . Dec. 31. By Sales £15000 0 0 <hr/> £15000 0 0 By Balance, Gross Profit 7600 0 0

of a general profit and loss account, against which would be debited the other charges of administration not borne by the departments individually, such as directors' fees, debenture interest, etc. The board are thus placed in a position to gauge exactly the respective merits or drawbacks of the several sections making up the business as a whole.

Before closing this chapter, it should be noted that the requirements of the scheme of adjustment accounts dealt with in the preceding chapter will in no way be interfered with in carrying out the necessary steps of analysing the incomings and outgoings of the departments. The only precaution to be observed will be that of keeping separate sales journals and bought books to correspond with the respective sales or bought ledgers; or, a separate column for the totals of the invoices inwards or outwards in each case, according to the number of ledgers in use. A study of the two chapters will explain clearly the dual scheme of keeping books on a self-balancing principle, and at the same time providing for a full account of any given department.

CHAPTER XVI

THE ACCOUNTS OF BRANCH ESTABLISHMENTS

FOR the more convenient and effective methods of distribution of a company's products, the opening up of branches as retail depôts follows as a natural consequence the expansion of trade. These branches may be establishments in constant and convenient communication with the parent factory or head office, or at more remote distances in other cities and towns throughout the kingdom; or again, those branches may be overseas. In any of these three instances, the relations between the depôts and the central controlling establishment will be in principle much on the same footing, though on account of the greater or less distance from the head office, the actual arrangements with each class will vary more or less according to the means of communicating with them, or, what is probably more important, with the amount of responsibility exercised by branch managers. This latter condition generally increases in degree with the greater remoteness of the branch. For general purposes we may classify the branches into :—

- (i) Metropolitan or town.
- (ii) Provincial.
- (iii) Foreign and Colonial

The broad principle underlying the relations between any branch and the central depôt will be such that the latter will treat each of the former in the same manner as a customer's account would be dealt with, but varied according to the amount of detail work carried out in the books of the depôt. It may be treated as a more or less self-governing entity, rendering to the parent periodically a trading and profit and loss account, or it may simply keep the "books of entry" for cash receipts, sales, purchases, wages, and expenses, these being afterwards dealt with in ledgers kept by the head office

staff. These latter conditions are likely to prevail only in branches within easy distance of the central administration. With provincial and foreign establishments of a company, the internal arrangements of each will most probably embrace a comprehensive and self-contained system of accounts, the main results of trading revealed by those accounts being duplicated in aggregate in the books of the head office, where, if the branches are numerous, a branch ledger would be kept for that sole purpose. The problem of adapting a system of books for such branches will be the same for any business. It will consequently serve our purpose better to discuss at some length the measures it would be desired to adopt in a case where the counting house of a given company has the task of keeping and compiling the accounts of the head establishment and also those of outlying depôts.

In the following example, which will represent a manufacturing company owning, besides its central establishment—comprising, in addition to its factory, a selling department, where the main volume of its business is effected—a couple of branches run for the greater convenience of vending its wares in outlying districts of the same town. The branches will draw their supplies from the head establishment, whence will be paid all the expense of maintaining those branches, separate accounts being kept for both on the “imprest” system. In other words, an initial sum will be advanced to cover the probable cost of wages and other cash expenses to be disbursed by the branch managers, who will each week render an account of the total cash expended, with a statement of cash in hand. A cheque is then drawn in favour of the branch, equivalent to the total week’s outlay, thus bringing the cash in the manager’s hands up to the original amount advanced, and so on from week to week. All invoicing will be carried on by the respective businesses, the day books being kept on the loose-leaf principle. The leaves, or copies of the invoices, representing the branch day books will be sent each day to the head office where the whole of the ledger work will be carried on, as well as the receipt of

cash from credit customers : cash sales being remitted daily from the branches to the counting house at headquarters. It is desired so to devise the accounts with a view to showing the cost of production in the factory, and the net trading and profit and loss accounts for the head office and the two branches respectively. The accounts to be placed before the directors are to exhibit :—

- (i) Manufacturing or Production Account.
- (ii) Trading and Profit and Loss Account for Head Office.
- (iii) Trading and Profit and Loss Account for Branch A.
- (iv) Trading and Profit and Loss Account for Branch B.
- (v) Net Profit and Loss Account.
- (vi) General Balance Sheet, the details of which are required to show the amount of stock on hand, debtors' and creditors' balances, and the value of leasehold buildings, and also of furniture and fixtures at each of the various establishments.

We must consider, as briefly as possible, the details under each of the above heads. The business may be said to present two distinct phases : the first an industrial one, or the accounts dealing with productions of the factory ; secondly, the selling side, or the trading accounts of the head office and the two branches respectively.

i. *Factory Accounts*, representing cost of production.

The accounts are so designed to allow the factory to exhibit a detailed cost of turning out its products on the basis that, apart from the separate selling departments, it shall, by itself, contribute to the general profits of the company. This is effected by taking the cost of wages, or skilled labour involved, and the raw material consumed, to which is added a certain percentage, arrived at annually from the factory's accounts, to cover the whole of the charges involved in maintaining and administering the works. By these means the full manufacturing cost is known. Cost Accounts are kept whereby the actual cost of each article is obtained. Before being charged up to head office or either of the two branches, a profit (say 10 per cent.) is added to the cost of the goods supplied to those departments. It is found in this manner

that the factory by itself contributes approximately this percentage of profit on its output to the general profit and loss account each year. In principle the three distributing establishments thus fulfil the rôle of customers of the producing establishment. They in their turn vend the same goods to their respective customers at a uniform price designed to cover the respective costs of carrying on their departments, and at the same time contribute profits to the general funds. The goods as manufactured are passed to a general store attached to and administered by the factory staff, to which requisitions are made by the selling departments as their respective stocks are depleted.

ii, iii, and iv. *Selling Departments* (Head Office : Branch "A" and Branch "B").

The accounts of each of these establishments will be kept in the general counting house on a uniform basis, thus standardising the method adapted for each. As explained previously, each will be charged according to the goods delivered to them by the factory. The sales of each department will be credited from the totals of the monthly sales obtained from loose-leaf day books kept by all the establishments, whilst the cash sales will be credited each day as paid in to the head counting house. The several day books may be posted into one set of sales ledgers, the postings therein being indicated by an initial letter before the folio of the day book : such as "H" = head office, "A" = branch "A," "B" = branch "B." The ledgers will thus be common to all customers of the company, though the debtor's accounts contained in them will reveal the branch from which the goods were supplied.

The nominal ledger should be so ruled as to admit of a tabular statement debiting and crediting each branch under the heads of sales, purchases, and each of the various heads of expenditure common to each, such as wages, manager's salary, and travellers' commission, rent, rates and taxes. It is also advisable to treat any of the capital accounts with which the several selling establishments may be concerned,

such as buildings, leaseholds, furniture and fixtures, so that the proper amount of depreciation can be assigned to each. This is also necessary for insurance purposes. Separate stock accounts must also be shown. A set of ledger accounts to illustrate this procedure will be found on pages 178 to 181, where a set of trading and profit and loss accounts for separate parts of the business, and a general balance sheet with a final profit and loss account, are also shown.

Foreign branches introduce a somewhat more complex problem, inasmuch as the element of fluctuating exchanges demands that the figures representing the status and trading of the dépôts overseas shall be converted into the currency adopted by the parent establishment. A business established abroad would naturally be conducted on a self-contained basis, rendering accounts of its trading and assets and liabilities periodically to the principal office at home, but making remittances of surplus cash as circumstances permitted, as well as rendering intermediate reports, say monthly, as to its sales, purchases, and principal items of expenditure.

A manufacturing company possesses a branch in Paris, supplying its manufactures at the same rate as charged to its English establishments. The Paris house pays all expenses of its establishment, including wages, duty on the goods imported from home, freight, advertising, etc. At the close of a year the following trial balance is prepared and forwarded to the English house to be incorporated into the general accounts of the company. For convenience the exchange may be taken as 25 francs equals £1.

Stock at date is 28,000 francs. The head office account agrees with the corresponding debit in the books there. The differences, representing gains and losses on exchange arising from the remittances from Paris, will have been credited or debited to the branch in the home office account, the result forming part of the balance stated. The 55,000 francs sent home from time to time during the period covered by the trial balance represent, at 25, £2,200, whereas the

several remittances have realised £2,210 10s., a gain of £10 10s., with which the Paris house is credited.

THE GAMMA COMPANY, LTD.

TRIAL BALANCE.—PARIS BRANCH.

31st August, 191 .

	Francs.	Francs.
Head Office		180,000
Remittances to Head Office Account	55,000	
Buildings	75,000	
Plant, Furniture and Fixtures	15,000	
Sundry Debtors	20,000	
Sundry Creditors		7,000
Stock (as per last account)	23,000	
Sales		145,000
Purchases	75,000	
Salaries and Wages	18,000	
Duty on Goods received	13,000	
Advertising	10,000	
Trade Expenses	15,000	
Discounts	3,000	
Cash	10,000	
	<u>332,000</u>	<u>332,000</u>

When received, the head office will first proceed to convert the trial balance into another, showing the statement of the Paris books in English currency, as follows:—

TRIAL BALANCE.—PARIS HOUSE.

	£	s.	d.	£	s.	d.
Head Office				7,200	0	0
Remittances Account	2,210	10	0			
Buildings	3,000	0	0			
Plant, Furniture and Fittings	600	0	0			
Sundry Debtors	800	0	0			
Sundry Creditors				280	0	0
Stock (as per last account)	920	0	0			
Sales				5,800	0	0
Purchases	3,000	0	0			
Salaries and Wages	720	0	0			
Duty	520	0	0			
Advertising	400	0	0			
Trade Expenses	600	0	0			
Discounts	120	0	0			
Gain on Exchange				10	10	0
Cash	400	0	0			
	<u>£13,290</u>	<u>10</u>	<u>0</u>	<u>£13,290</u>	<u>10</u>	<u>0</u>

Stock at date, £1,120

The result of the year's working of the French house, and its indebtedness to the parent business, will be arrived at by journalising the items of the foregoing trial balance as far as the revenue items are concerned, whilst the respective debit and credit items representing the individual assets and liabilities, will be merely placed to the credit or debit of the Paris house in the head office books.

It has been decided to write off the following items for depreciation, and to reserve a percentage of book debts against discounts to be allowed.

4% off buildings.
 10% „ plant, furniture and fixtures.
 2% „ book debts; and £25 to be
 reserved for bad and doubtful debts.

These adjustments will be incorporated with the journal entries embodying the items shown in the trial balance.

		£	s.	d.		£	s.	d.
Paris Branch Capital Account, <i>Dr.</i>	..	6,930	10	0				
To Paris Branch Trading Account	..					6,930	10	0
		£	s.	d.				
Stock at date	..	1,120	0	0				
Sales	..	5,800	0	0				
Exchange a/c	..	10	10	0				
		<hr/>						
		6,930	10	0				

Corresponding entries must be made in the books of the foreign branch for this depreciation and the reserve, so that the accounts for the assets affected will be written down by the amounts charged to trading account from time to time.

These entries, when posted to the existing account in the books representing the branch's capital account, will exhibit the standing of that branch at the date of making up the accounts. The same adjusting entries must be made in the books of the branch, when the account with the head office will reveal the same position of affairs as between the two establishments.

JOURNAL.

Paris Branch Trading Account, <i>Dr.</i>	£6501	0	0			
To Paris Branch Capital Account ..				£6501	0	0
Stock (last account) .. £920 0 0						
Purchases .. 3000 0 0						
Salaries and Wages .. 720 0 0						
Duty .. 520 0 0						
Advertising .. 400 0 0						
Trade Expenses .. 600 0 0						
Discounts .. 120 0 0						
Depreciation: Buildings 120 0 0						
Plant .. 60 0 0						
Reserves : Discounts .. 16 0 0						
Bad and Doubtful Debts .. 25 0 0						
	£6501	0	0			
Remittances Account <i>Dr.</i>	2210	10	0			
To Paris Branch Capital Account .				2210	10	0
Paris Branch Trading Account ..	429	10	0			
To General Profit and Loss Account				429	10	0

It has been assumed throughout that the rate of exchange has been the same, viz., 25 francs = £1 : this was adopted to simplify matters. But in actual practice the rate of exchange, of course, varies from day to day, although within somewhat narrow limits. The amount standing to the credit of the branch's capital account or head office account at 180,000 francs, was represented in its English equivalent at the above rate as £7,200, as a debit against the branch in the head office books. This would be the state of affairs at the commencement of the period covered by the transactions we have disclosed, supposing the rate of exchange to have been the same then. But as it was probably a different rate, some adjustment would have been necessary to bring matters into accord, prior to incorporating the branch's figures into the general accounts if the uniform rate of exchange we have used were not observed. This would be effected by crediting or debiting the branch's account, under the head of exchange, with the difference between the rates existing at the two dates. This would have altered the amount we have shown to have been gained by the branch during the year on the

The result of the year's working of the French house, and its indebtedness to the parent business, will be arrived at by journalising the items of the foregoing trial balance as far as the revenue items are concerned, whilst the respective debit and credit items representing the individual assets and liabilities, will be merely placed to the credit or debit of the Paris house in the head office books.

It has been decided to write off the following items for depreciation, and to reserve a percentage of book debts against discounts to be allowed.

4% off buildings.
 10% „ plant, furniture and fixtures.
 2% „ book debts; and £25 to be
 reserved for bad and doubtful debts.

These adjustments will be incorporated with the journal entries embodying the items shown in the trial balance.

	£	s.	d.	£	s.	d.
Paris Branch Capital Account, <i>Dr.</i>	..	6,930	10	0		
To Paris Branch Trading Account	..				6,930	10 0
	£	s.	d.			
Stock at date ..	1,120	0	0			
Sales ..	5,800	0	0			
Exchange a/c ..	10	10	0			
	<u>6,930</u>	<u>10</u>	<u>0</u>			

Corresponding entries must be made in the books of the foreign branch for this depreciation and the reserve, so that the accounts for the assets affected will be written down by the amounts charged to trading account from time to time.

These entries, when posted to the existing account in the books representing the branch's capital account, will exhibit the standing of that branch at the date of making up the accounts. The same adjusting entries must be made in the books of the branch, when the account with the head office will reveal the same position of affairs as between the two establishments.

JOURNAL.

Paris Branch Trading Account, <i>Dr.</i>	£6501	0	0			
To Paris Branch Capital Account ..				£6501	0	0
Stock (last account) .. £920	0	0				
Purchases 3000	0	0				
Salaries and Wages .. 720	0	0				
Duty 520	0	0				
Advertising 400	0	0				
Trade Expenses .. 600	0	0				
Discounts 120	0	0				
Depreciation: Buildings 120	0	0				
Plant .. 60	0	0				
Reserves : Discounts .. 16	0	0				
Bad and Doubtful Debts .. 25	0	0				
	£6501	0	0			
Remittances Account <i>Dr.</i>	2210	10	0			
To Paris Branch Capital Account .				2210	10	0
Paris Branch Trading Account ..	429	10	0			
To General Profit and Loss Account				429	10	0

It has been assumed throughout that the rate of exchange has been the same, viz., 25 francs = £1 : this was adopted to simplify matters. But in actual practice the rate of exchange, of course, varies from day to day, although within somewhat narrow limits. The amount standing to the credit of the branch's capital account or head office account at 180,000 francs, was represented in its English equivalent at the above rate as £7,200, as a debit against the branch in the head office books. This would be the state of affairs at the commencement of the period covered by the transactions we have disclosed, supposing the rate of exchange to have been the same then. But as it was probably a different rate, some adjustment would have been necessary to bring matters into accord, prior to incorporating the branch's figures into the general accounts if the uniform rate of exchange we have used were not observed. This would be effected by crediting or debiting the branch's account, under the head of exchange, with the difference between the rates existing at the two dates. This would have altered the amount we have shown to have been gained by the branch during the year on the

[illegible]

To Stock	₹920	0	0			
„ Purchases	3000	0	0	3920	0	0
„ Duty	520	0	0			
„ Advertising	400	0	0			
„ Trade Expenses..	600	0	0			
„ Salaries & Wages.				1520	0	0
„ Discounts				720	0	0
„ Depreciation and Reserves—				120	0	0
Buildings	120	0	0			
Plant & Fixtures	60	0	0			
Discounts	16	0	0			
Bad Debts	25	0	0			
„ Balance Net Profit (carried to General Profit and Loss A/c)				221	0	0
				429	10	0
				6930	10	0

To Paris Branch Capital A/c.. ..						2210	10	0
----------------------------------	--	--	--	--	--	------	----	---

By Remittances A/c				2210	10	0
„ Paris Trading A/c				6501	0	0
„ Sundry Assets c/d:						
Buildings £3000 0 0						
Less Depreciation.. 120 0 0						
	2880	0	0			
Plant, Furniture and Fittings £600 0 0						
Less Depreciation.. 60 0 0						
	540	0	0			
Debtors.. 800 0 0						
Less—						
2% Reserve Discts. £16						
Reserve for Bad Debts 25						
	759	0	0			
Stock.. ..	1120	0	0			
Cash	400	0	0			
				5699	0	0
				14410	10	0
By Balance b/d ..				280	0	0

[illegible]

By Cash (received at various dates) .	2210	10	0
---------------------------------------	------	----	---

IMPERSONAL, OR PRIVATE LEDGER, ON TABULAR

Dr.

SALES

		Folio	Head Office.			Branch "A."			Branch "B."			Totals.		
191 Jan.	31	To Returns Sundry Persons . . . Balance to Trad- ing and P. & L. Account . . .	30	10	8	15	9	10	6	9	3	52	9	9
			1553	0	1	933	0	3	777	13	10	3263	14	2
			1583	10	9	948	10	1	784	3	1	3316	3	11

PURCHASES

191 Jan.	31	To Purchases, Sundry Persons . . .	739	11	3	463	19	1	386	11	5	1590	1	9
			739	11	3	463	19	1	386	11	5	1590	1	9

WAGES AND COMMISSIONS

191 Jan.	31	To Wages, etc., for month . . .	120	3	10	78	3	6	65	10	3	263	17	7
-------------	----	------------------------------------	-----	---	----	----	---	---	----	----	---	-----	----	---

RENT, RATES,

191 Jan.	31	To Rent, etc... .	85	10	3	48	6	3	35	10	9	169	7	3
-------------	----	-------------------	----	----	---	----	---	---	----	----	---	-----	---	---

FUEL, LIGHT,

191 Jan.	31	To Sundries . . .	25	10	3	12	9	8	8	6	5	46	6	4
-------------	----	-------------------	----	----	---	----	---	---	---	---	---	----	---	---

REPAIRS AND

191 Jan.	31	To Sundries . . .	65	10	8	8	9	3	5	4	1	79	4	0
-------------	----	-------------------	----	----	---	---	---	---	---	---	---	----	---	---

STOCK

191 Jan.	1	To Stock on hand	3450	10	9	1258	10	1	859	6	7	5568	7	5
	31	To Stock on hand	3759	3	1	1468	12	11	968	19	5	6196	15	5

PRINCIPLE, TO PROVIDE FOR BRANCH ACCOUNTS.

COUNT.

Cr.

		Folio	Head Office.			Branch "A."			Branch "B."			Totals.		
Dr.	31	By Sales, Sundry Persons	1583	10	9	948	10	1	784	3	1	3316	3	11
			1583	10	9	948	10	1	784	3	1	3316	3	11

COUNT.

Dr.	31	By Returns and Allowances, Sundry Persons ..	8	3	10	15	1	11	2	10	8	25	16	5
		By Balance to Trading and Profit & Loss Account..	731	7	5	448	17	2	384	0	9	1564	5	4
			739	11	3	463	19	1	386	11	5	1590	1	9

COUNT.

Dr.	31	By Trading and Profit & Loss Account	120	3	10	78	3	6	65	10	3	263	17	7
-----	----	--------------------------------------	-----	---	----	----	---	---	----	----	---	-----	----	---

TAXES AND INSURANCE.

Dr.	31	By Trading and Profit & Loss Account	85	10	3	48	6	3	35	10	9	169	7	3
-----	----	--------------------------------------	----	----	---	----	---	---	----	----	---	-----	---	---

AND CLEANING.

Dr.	31	By Trading and Profit & Loss Account	25	10	3	12	9	8	8	6	5	46	6	4
-----	----	--------------------------------------	----	----	---	----	---	---	---	---	---	----	---	---

RENEWALS.

Dr.	31	By Trading and Profit & Loss Account	65	10	8	8	9	3	5	4	1	79	4	0
-----	----	--------------------------------------	----	----	---	---	---	---	---	---	---	----	---	---

COUNT.

Dr.	31	By Trading Account	3450	10	9	1258	10	1	859	6	7	5568	7	5
-----	----	--------------------	------	----	---	------	----	---	-----	---	---	------	---	---

Dr.

FURNITURE AND FITTINGS

		Folio	Head Office.			Branch "A."			Branch "B."			Totals.		
191 Jan.	1	To Balance	3859	10	6	1287	13	8	969	14	10	6116	19	0
	31	Sundries additions for month				58	10	2	138	14	7	197	4	9
			3859	10	6	1346	3	10	1108	9	5	6314	13	9
191 Feb.	1	To Balances down..	3843	8	10	1340	15	11	1104	7	10	6288	12	7

TRADING AND PROFIT

191 Jan.	1	To Stock on hand	3450	10	9	1258	10	1	859	6	7	5568	7	5
"	31	" Purchases	731	7	5	448	17	2	384	0	9	1564	5	4
			4181	18	2	1707	7	3	1243	7	4	7132	12	9
"	31	Less, By Stock on hand	3759	3	1	1468	12	11	968	19	5	6196	15	5
			422	15	1	238	14	4	274	7	11	935	17	4
		" Wages	120	3	10	78	3	6	65	10	3	263	17	7
		" Rent, Rates, Taxes, and Insurance	85	10	3	48	6	3	35	10	9	169	7	3
		" Fuel, Light, and Cleaning	25	10	3	12	9	8	8	6	5	46	6	4
		" Repairs and Renewals	65	10	8	8	9	3	5	4	1	79	4	0
		" Depreciation ..	16	1	8	5	7	11	4	1	7	25	11	2
		" Balances carried to General Profit & Loss Account	817	8	4	541	9	4	384	12	10	1743	10	6
			1553	0	1	933	0	3	777	13	10	3263	14	2

ACCOUNT.

Cr.

		Folio	Head Office.			Branch "A."			Branch "B."			Totals.		
191 an.	31	By Profit & Loss 5% Depreciation p.a. for 1 month on values at 1st Jan. 1910.. ..	16	1	8	5	7	11	4	1	7	25	11	2
"	"	" Balances carried down	3843	8	10	1340	15	11	1104	7	10	6288	12	7
			3859	10	6	1346	3	10	1108	9	5	6314	3	9

AND LOSS ACCOUNT.

191 Jan.	31	By Net Sales	1553	0	1	933	0	3	777	13	10	3263	14	2
			1553	0	1	933	0	3	777	13	10	3263	14	2

amounts realised from time to time on remittance account. Such an arrangement as we have described would suffice for a business where the money represented is not greatly in excess of that we have stated, but with larger establishments, involving heavy amounts, it would be wiser to adopt the plan of treating the assets and liabilities at the current rate of exchange, whilst those amounts in the trial balance representing revenue items, would be converted into English equivalents at an average rate of exchange for the year or for such period as the trial balance represents.

The consideration of the accounts of a foreign branch and their incorporation into the books of the parent concern will apply in the case of a provincial or other establishment of a company carrying on business on a similar footing, being for all intents and purposes a distinct and separate business. The only difference between the two classes of branches will be the elimination of the question of foreign exchange rates.

CHAPTER XVII

BALANCING SHARE LEDGERS

AT certain periods of the financial year, such as at dividend distributions, or when compiling the annual return of members, the share accounts of all persons holding shares in the company, or in the case of an interim dividend, those members having shares upon which such a dividend is to be paid, must be agreed with the total amount of shares for each class as shown in the private books. Should the company be a small one, or where the members' accounts are few, this can be accomplished easily by preparing the dividend list off hand, as no difficulty should be experienced in making the total number of the shares at the termination of the list coincide with the issue. When, however, the share accounts are numerous, a systematic method must be employed to ensure that the transfer and allotment entries have been correctly made; just in the same way as ordinary accounts in everyday business routine require methodical means to be provided on the self-balancing principle, should more than one share ledger be in use. With only one ledger, it is necessary, however, to take some steps, as we shall now show, to ascertain its correctness before a dividend list or annual return is prepared from the balances in that ledger. We will deal with the self-balancing principle to be applied in the case of a multiplicity of ledgers at a later stage in this chapter.

Presuming that we have to deal with a case of compiling a dividend list for a company whose members number about two hundred or so, their accounts being contained within the compass of one register, we shall proceed upon the following lines. Extract, in serial order, in the form of a trial balance, the folios and balances of shares of such accounts as remain open throughout the register. If the entries and balances abstracted have been accurately recorded, the total number

of shares issued will be arrived at by casting the balances appearing in such a trial balance. Closed accounts may be ignored, but if the list is prepared for the purpose of making out the annual list of members, regard must be had to such closed accounts as are required by law to figure therein, *e.g.*, all those members whose shares were disposed of since the date of the last annual return; or, in the case of a first return, all accounts must then be noted. For the purpose of dividends, however, closed accounts may be left out of the question, the object of the trial balance in such an instance being to arrive at the existing share accounts.

To prepare such a trial balance we shall proceed in the following manner:—

TRIAL BALANCE SHARE REGISTER.

Folio.	Shares.	Folio.	Shares.	Folio.	Shares.
1	25	etc.		etc.	
	150				
2	1000				
3	15				
	60				
4	300				
5	75				
	160				
6	90				
7	100				
	500				
etc.					

By providing a suitable number of such columns, the balances of 100 to 150 ledger accounts may be accommodated within the space of a foolscap sheet, and such a list may be compiled in a very short time. If the total agrees, the list of dividends may be proceeded with, the trial balance serving as guide or key to the accounts which have to appear therein. Thus, on folio 1, both accounts figure in the list, assuming that each folio of the register contains two accounts, on folio 2 only one account, and so on.

With a large number of shareholders, involving more than one register for each class of share, much more extended

precautions are necessary. Trial balances would be extracted from each register in the same way as that just described, and a separate list of balances prepared for each. To render the possibility of a quick agreement of the whole share accounts, the necessity of introducing the self-balancing, or adjustment principle becomes apparent. It is evident that if, after extracting the whole of the balances from each register, a difference exists, a much longer task must be involved in searching through the whole, than where it is possible by the adjustment plan to localise the difference to any particular register; or if they all happen to be wrong, to ascertain the actual difference existing in each, thus providing the means of correcting the errors of one book before the next is dealt with, until the whole have been adjusted to agree with the total number of the shares in circulation.

If it is known that more than one register will ultimately be brought into use before the period of balancing comes along, steps should be taken to provide the means for analysing the postings from the transfer register to the share ledgers. We must recollect that the function of the transfer register is identical with the journal as used in everyday book-keeping, and once the entries from the allotment list have been completed, this register is the only book of entry affecting the members' share accounts. The principles of self-balancing share registers are consequently of a simpler nature than those to be employed for the books dealing with the ordinary financial matters, where journals, cash books, sales books, invoice or bought books and bill registers have to be considered. With only one source from which entries are made the necessary preparations are quickly effected.

To take a moderate instance, it may be imagined that a company, recently promoted, is about to close its registers for the first time for the purpose of paying an interim dividend. The number of shares involved is 150,000 held by, say, 2,000 members whose accounts are contained, for the present (remembering that the accounts will be constantly increasing), within the space of three registers with a capacity of 800

openings in each. All three are full so that about 400 accounts will have been closed. The amount of shares posted to each register from the allotment list will be known from that point in the list where the capacity of each register was exhausted. It only remains at the balancing period to add to those allotments in a given register the amounts of shares subsequently posted to the accounts of transferees or members acquiring shares ; then to deduct from the sum thus arrived at, the amounts of shares disposed of by transferors, to obtain a result which, if all has been correctly entered, will agree with the balances of the accounts in that register. The analysis of postings from the transfers will be best effected in the following way :—

ANALYSIS OF TRANSFER POSTINGS.

Reg. folio 19.

TRANSFEREES' ACCOUNTS.				TRANSFERORS' ACCOUNTS.				
Register 1	Register 2	Register 3	Register 4	Shares	Register 1	Register 2	Register 3	Register 4
	50			50			50	
10				10		10		
	75			75			75	
100				100		100		
		15		15	15			
		20		20	20			
		35		35		35		
		60		60			60	
75				75	75			
		80		80		80		
		120		120	120			
		15		15	15			
	10			10			10	
		150		150		150		
185	135	495		815	245	375	195	

It will be a great convenience if the analysis sheets are ruled so as to provide for the same number of entries as appear on each page of the transfer register. It thus becomes possible to check the totals of each at frequent stages, or, to save space, the analysis may be more congested in such a way

as to contain on each sheet the contents of two or even three folios of the transfer register, but in any case the lateral rulings should be either twice or thrice the number contained in the register, as the case may be. If three times, then the total of each sheet will agree with the total of every third page of the register.

The sum of the three columns to the right and left-hand sides of the analysis of postings will both agree. The central column may be dispensed with if thought advisable ; it has been inserted here as a means of showing the total represented by the transfers dealt with on the sheet.

When carried out to the end of the period prior to balancing, the totals of shares posted to debit and credit of each register will be known. Dealing with register number 1 as an example, we will assume that the total shares entered into it as allotments were 80,000

Add. Postings to transferees' accounts.. 31,000

111,000

Less. Postings from transferors' accounts 46,000

Leaving 65,000

which should agree with the total balances extracted from that register.

CHAPTER XVIII

FROM TRIAL BALANCE TO BALANCE SHEET

WE shall assume that our readers have thoroughly grasped the principles of adjustment accounts or balancing the various ledgers by sectional stages as enunciated in Chapter XIV. Having done so, the next step is to consider the work involved in preparing the accounts for consideration by the Board, and, at a later stage, to formulate those accounts for presentation to the shareholders or for publication. In perusing the chapter on adjustment accounts, above referred to, it will be apparent that the personal accounts having been agreed at the stage at which we then arrived (the balances of bought and sold ledgers being shown in either the impersonal or general ledger, or again, if a very large business, in a special balance ledger kept for the purpose, such as previously described), it will next be necessary, after completing all postings, to extract the balances from the impersonal ledgers, *i.e.*, whether described as impersonal, general, or private. In so doing, it must be remembered that the balances of the whole of the ledgers will be embodied in one composite whole in the form of a trial balance which must first be drawn up and agreed. From this list of balances the financial position is first considered, and from it many necessary adjustments are generally found expedient before the final accounts can be drafted in the form of manufacturing or production accounts, trading account, profit and loss account and Balance Sheet.

It will be instructive again to take the case of an industrial concern, owning a factory, with a distinct selling department, for upon such a basis the majority of our great manufacturing concerns are now conducted. More frequently it is found that a company has removed its factory to a position comparatively remote from its point of distribution, for the purpose of economy in the matter of cheaper land with its concomitant lower rent and rates, and for the advantage of its factory hands where the bulk of the labour bill is in all

probability spent. Its warehouse and executive offices will be found in the centre of some city or town for the better convenience of marketing its wares and for the greater facilities of conducting its business generally.

The trial balance of such an imaginary company is here given. The figures are, however, mainly based upon those shown by the accounts of a well-known and highly successful and old-established business, conducted on the most approved and up-to-date methods. From this trial balance some after adjustments will be made before we consider the Manufacturing, Trading, Profit and Loss Accounts and Balance Sheet, which will be prepared from it. In practice, most of these would be effected before attempting to balance, but in this case it will be instructive to consider them in the manner indicated.

SCOTT, DICKENS & SWAIN, LIMITED.

TRIAL BALANCE, 31ST DECEMBER, 19 .

	<i>Dr.</i>			<i>Cr.</i>		
Private Ledger—						
Goodwill, trade marks, designs, etc.	55000	0	0			
Machinery, plant.	150000	0	0			
Freehold property and buildings, Walthamstow Works	70000	0	0			
Do. do. Warehouse, Long- acre, W.C.	50000	0	0			
Leasehold property, Manchester and Glasgow Depôts	12500	0	0			
Fixtures and Furniture	1500	0	0			
Loose tools and portable plant	12000	0	0			
Ordinary Share Capital paid up				220000	0	0
Preference Shares do. do.				90000	0	0
5 % Debenture Stock				100000	0	0
Sinking Fund Account				25000	0	0
Investment Account	25000	0	0			
Revenue Reserve Account (Equalisation of Dividends)				16000	0	0
General Reserve				28000	0	0
Investments in General Reserve Trust Funds (Redemption of Debentures)	37500	0	0			
Stock-in-trade, Jan. 1st, 19						
Dept. A £11000						
„ B 16000						
„ C 21500						
	48500	0	0			

TRIAL BALANCE (*continued*)

	<i>Dr.</i>			<i>Cr.</i>		
Stores, Jan. 1st,						
19 .. Dept. A £2000						
" B 7500						
" C 4000						
	13500	0	0			
Profit and Loss Account ..				5000	0	0
Sundry Debtors, A—F Ledger ..	7500	0	0			
Do. G—L do. ..	2000	0	0			
Do. M—R do. ..	5000	0	0			
Do. S—Z do. ..	6000	0	0			
Do. Foreign do. ..	3000	0	0			
Sundry Creditors, A—L do. ..				2800	0	0
Do. M—Z do. ..				4300	0	0
Deposit at bank	37000	0	0			
Cash	8700	0	0			
General Ledger—						
Sales, A Dept.				57500	0	0
Do. B do.				39000	0	0
Do. C do.				110000	0	0
Do. Residues and Waste ..				1200	0	0
Materials, A Dept.	9000	0	0			
Do. B do.	6500	0	0			
Do. C do.	16000	0	0			
Wages, A Dept.	17000	0	0			
Do. B do.	12500	0	0			
Do. C do.	29500	0	0			
Power, Light, and Heat, A Dept.	1000	0	0			
Do. do. B do. ..	800	0	0			
Do. do. C do. ..	1700	0	0			
Salaries at factory	1200	0	0			
Repairs and renewals at factory	1950	0	0			
Rates, taxes, and insurances do.	850	0	0			
Stables and haulage do. ..	1100	0	0			
Depreciation of plant, etc., do.	15000	0	0			
Sundry expenses do. ..	2000	0	0			
City Office and warehouse sala-						
ries and wages	3500	0	0			
Travellers' salaries, expenses,						
and commission	2850	0	0			
Advertising Account	5000	0	0			
Rates, taxes, and insurance ..	1295	0	0			
Printing and stationery	1460	0	0			
Depreciation, furniture, etc. ..	150	0	0			
Postages, etc.	585	0	0			
Transfer fees, etc.				120	0	0
Directors' fees	1000	0	0			
Trade and sundry expenses ..	2000	0	0			
Debenture interest	5000	0	0			
Discounts	7000	0	0			
Carriage	8280	0	0			
	698920	0	0	698920	0	0

It will be assumed the foregoing trial balance represents the state of the Company's books on the 31st December, 19 , and that it has been prepared entirely for the purposes of:—

- (i) Ascertaining the correctness of the books, and
- (ii) Providing a list of the various items which will comprise the statement of the company's liabilities and assets, and the result of its business operations since the date of the last balance sheet.

It is desired in the present instance to draw up a manufacturing, or production account, trading account, profit and loss account and balance sheet. The manufacturing and trading accounts are to show the results of working of each of the three departments. The amount of Stock-in-trade and Stores on hand on 31st December, 19 , was as follows:—

				Stock-in-trade.			Stores.		
				£	s.	d.	£	s.	d.
Dept. A	..	..	..	10000	0	0	2500	0	0
„ B	..	..	..	17000	0	0	6000	0	0
„ C	..	..	..	18000	0	0	4500	0	0
				<u>£45000</u>			<u>£13000</u>		

Depreciation being in the present case determinable on the basis of book values at the commencement of the period under review, it is included in the trial balance as shown. The administrative and overhead charges of the factory are borne by the three departments in the following proportion $A\frac{6}{21}$, $B\frac{4}{21}$, $C\frac{11}{21}$, the expenses of the city establishment not being departmentalised.

A further £12,500 is to be written off the sinking Fund (Debentures Account), a requisite amount at 4 per cent. being invested in suitable securities to produce this amount at the required time. (See Debentures, Chapter IX.)

Five per cent. is to be reserved for discounts to be allowed to debtors, less $2\frac{1}{2}$ per cent. for discounts to be received from trade creditors. Steps have been taken to ensure that all liabilities have been included up to the date of the trial balance and

SWAIN, LIMITED.

YEAR ENDED 31ST DECEMBER, 19 .

ASSETS.					
<i>Freehold Property and Buildings—</i>					
Walthamstow	70000	0	0		
Long Acre	50000	0	0	120000	0 0
<i>Leasehold Property—Manchester and Glasgow ..</i>					
<i>Machinery and Plant as at</i>				12500	0 0
Jan. 1st, 19	142000	0	0		
Additions during year ..	23000	0	0		
	165000	0	0		
Less Depreciation ..	15000	0	0	150000	0 0
<i>Loose Tools and Portable Plant</i>					
<i>Fixtures and Furniture, Jan. 1st, 19</i>				12000	0 0
Additions	1400	0	0		
	250	0	0		
	1650	0	0		
Less Depreciation ..	150	0	0	1500	0 0
<i>Investments—</i>					
British and Colonial Government Securities ..	10000	0	0		
British Railway Stocks ..	3000	0	0		
English Corporation Loans	8500	0	0		
Industrial Shares	3500	0	0	25000	0 0
(Present market value, £24,650.)					
<i>Goodwill, Trade Marks and Designs</i>					
<i>Investments in Trust Funds (Debenture Redemption)</i>				55000	0 0
<i>Stock-in-Trade and Stores ..</i>				37500	0 0
<i>Trade Debtors</i>	23500	0	0	58000	0 0
Less Reserve for discounts, etc.	1175	0	0		
				22325	0 0
<i>Cash at Bank—</i>					
Deposit Account	37000	0	0		
Current Account	8700	0	0	45700	0 0
				539525	0 0

Dr.

MANUFACTURING ACCOUNT.

19 .					A Dept.	B Dept.	C Dept.		
Dec. 31	To Stores on hand, Jan. 1st, 19				2000	0 0	7500	0 0	4000 0 0
" "	" Materials pur- chased ..				9000	0 0	6500	0 0	16000 0 0
					11000	0 0	14000	0 0	20000 0 0
	Less Stores on hand at date..				2500	0 0	6000	0 0	4500 0 0
	Net consumption				8500	0 0	8000	0 0	15500 0 0
" "	" Wages				17000	0 0	12500	0 0	29500 0 0
" "	" Power, Light, and Heat ..				1000	0 0	800	0 0	1700 0 0
" "	" Salaries	1200	0 0						
" "	" Repairs and Renewals ..	1950	0 0						
" "	" Rates, Taxes, and Insurances	850	0 0						
" "	" Stables and Haulage ..	1100	0 0						
" "	" Depreciation of Plant and Machinery ..	15000	0 0						
" "	" Sundry Expenses	2000	0 0						
		22100	0 0						
	Dept. A, $\frac{2}{1}$ say				6314	0 0			
	" B, $\frac{2}{1}$ say					4210	0 0		
	" C $\frac{2}{1}$ say							11576	0 0
					32814	0 0	25510	0 0	58276 0 0

TRADING ACCOUNT.

Dr.

19 .									
Dec. 31	To Stock on hand, 1st Jan., 19				11000	0 0	16000	0 0	21500 0 0
" "	" Manufacturing Acct. balance brought down				32471	0 0	25281	0 0	57648 0 0
" "	" Balances carried down, being gross profits ..				24029	0 0	14719	0 0	48852 0 0
					67500	0 0	56000	0 0	128000 0 0

PROFIT AND LOSS ACCOUNT.

*Dr.**(Not for Publication)*

19 Dec. 31	To Salaries and Wages	3500	0	0			
	„ Travellers' Salaries, Expenses and Commission ..	2850	0	0			
	„ Advertising ..	5000	0	0			
	„ Discounts	7998	0	0	£11350	0	0
	„ Carriage	8280	0	0			
	„ Rates, Taxes, and Insurances ..	1295	0	0	16278	0	0
	„ Printing and Stationery ..	1460	0	0			
	„ Depreciation on Furniture ..	150	0	0			
	„ Postages	585	0	0			
	„ Trade Expenses ..	2000	0	0	5490	0	0
	„ Directors' Fees ..	1000	0	0			
	„ Debenture Interest	5000	0	0			
	„ Do. Redemption Sinking Fund	12500	0	0	18500	0	0
	„ Balance being net profit to Balance Sheet				36102	0	0
					87720	0	0

PROFIT AND LOSS ACCOUNT.

*Dr.**(Condensed for Publication.)*

19 Dec. 31	To Rates, Taxes, Insurance, General Trade Expenses, and Depreciation	5490	0	0
	„ Directors' Fees	1000	0	0
	„ Debenture Interest	5000	0	0
	„ „ Redemption Sinking Fund ..	12500	0	0
	„ Balance being net Profit for the year ..	36102	0	0
		60092	0	0

that such items as rates, taxes, and insurance represent in all cases the period covered by the revenue account. The first account to prepare is the manufacturing account, which may be conveniently given in tabular form to show the net cost of producing the goods appertaining to the respective departments; the resulting balances from this account

TRIAL BALANCE TO BALANCE SHEET

197

YEAR ENDED 31ST DECEMBER, 19 .

Cr.

[illegible]

YEAR ENDED 31ST DECEMBER, 19 .

Cr.

19	By Profits for the year	..	..	..	59972	0	0
Dec. 31	„ Transfer Fees	..	..	..	120	0	0
					60092	0	0

representing the cost of the goods as delivered to the city establishment for distribution or warehousing, as the case may be. The various items known as overhead charges at the factory will be grouped together and then divided in the above ratio.

There is another, though only slightly modified, description of trial balance which offers some advantages over the orthodox form. Instead of taking the balances from the ledgers in strict rotation on to one form as given on page 186 the balances are divided under three or more headings: (1) capital items or those which figure in the Balance Sheet; (2) all balances comprised in the manufacturing account; (3) items of the trading account; (4) items for the profit and loss account and, possibly, (5) any balances which strictly appertain to the appropriation of profit and loss. The greatest advantage to be derived from extracting the trial balance in such a manner is that some indication of profit earned or loss sustained is, perhaps, more quickly arrived at; because, in the absence of such a segregation of balances, no means are available for quickly ascertaining these results until the balance sheet and profit and loss accounts have been drafted. Another advantage is that, owing to convenient groupings, it is a much simpler matter to draft the final accounts.

The Balance Sheet, Manufacturing, Trading and Profit and Loss Accounts appearing on pp. 192-7 are in the form for presentment to the Board, but in practice the revenue accounts should be supplemented with comparative figures for the previous year, as well as percentage calculations (worked upon the basis of net turnover) against each item of expense. It is, perhaps, a better plan to draw up the accounts as shown here, and supplement them with a tabulated revenue account giving the current year's figures with comparisons for one or more years, and with percentages against each item for each year. Another method is to prepare the accounts on widely ruled paper, and to state the comparative figures and percentage ratios for former years in different coloured inks immediately underneath the figures for the year under review. Whatever means are adopted, the directors must be provided with the fullest information at the time of the audit, and no pains should be spared to make such returns as complete and concise as possible, full regard, of course,

being had to the most scrupulous accuracy in every statement and figure.

There is a great distinction between drawing up the Balance Sheet and Accounts for consideration by the directors, and preparing from that Balance Sheet and Accounts a similar but nearly always modified form for presentment at the shareholders' meeting and for publication. In the first instance the fullest information must be forthcoming in order to give the directorate as much guidance as possible in their deliberations on this all-important topic, whilst in the case of the Balance Sheet and Accounts for publication a great deal of careful discrimination needs to be exercised in order to decide what shall and what shall not be divulged, though in every case the fullest information should be given in regard to the items figuring in the Balance Sheet. The section of the published accounts which, in the majority of industrial and commercial concerns, needs a good deal of curtailment, is that dealing with revenue. It is very rarely found that such companies publish amongst their shareholders any information which would give any indication of their turnover or the cost or volume of production. It is, indeed, seldom found that gross profits, properly so considered, are given with the Balance Sheet. The most usual method of stating the earnings for the year is "By Profit on trading for the year," against which will appear the expenses of administration, depreciation, etc., sometimes bracketed together, at others set out *in extenso*. The purpose of thus condensing the published accounts is to withhold any sort of information as to the economic working of the business, which, if in the possession of competitors, would obviously be very harmful to the concern. It is very desirable that once the line of demarcation has been decided upon, it should be rigidly adhered to in after years, or an accurate comparison of profits as presented to the members would be impossible. Many very delicate and subtle questions arise in connection with the form of published accounts; for example, the board may consider it undesirable, and with every reason, to state what amount

had been spent on, say, advertising, not from any desire on their part to withhold from the members the knowledge of the extent of any given expenditure, but solely because it would be unsound policy to place such information at the disposal of competitors. It must never be forgotten that with public companies, a member is often also a competitor. Unfortunately, owing to the many diverse factors which enter into the circumstances of each individual case, it is impossible to lay down any hard and fast rule. But a primary principle to be kept constantly in view whenever this question arises is, "Tell your shareholders as much as is consistent with safety."

The compilation of the Balance Sheet is a subject which calls for very careful and searching consideration by all concerned. No stereotyped form exists, nor do the statutes require the statement of liabilities to be given in any particular sequence. The old Table A contained what was termed a statement in the form of a Balance Sheet, and gave the order and manner in which liabilities and assets were to be set out. The new Table A does not give this, and it may safely be said that the "suggestion" embodied in its forerunner was practically ignored. There is, however, a marked tendency to follow some kind of method in its presentment, but this has been the outcome of more or less settled principles adopted by the accountancy profession itself. Balance Sheets, as now prepared by all the most capable authorities will, almost without exception, be found to display the assets in a sequence the order of which either denotes the ease of realisability or the reverse, usually the latter; that is to say, the assets are generally displayed in such a way as will give those most readily converted into immediate use, last; whilst the liabilities are ranged with the shareholders' claims appearing first. The order usually adopted is shown on the next page. When displaying the assets it is customary to state, in the case of Freehold Property, Plant, Fixtures, etc., the balance as at the commencement of the year, plus any additions, less the depreciation for the same period. In some cases these assets are treated more fully; the original cost is first given

<i>Liabilities.</i>		<i>Assets.</i>	
<i>Permanent Liabilities.</i>		<i>Fixed Assets of Presumptive Existence.</i>	
Paid Up Capital.		Goodwill. Patents or Trade Marks. Leases.	
(If all the nominal capital has not been issued the nominal or full authorised capital should be carefully stated as on page 190.)		<i>Fixed and Material Assets.</i>	
Debentures on Loans.		Freehold Land, Buildings, Plant, Machinery or Fixtures.	
<i>Transacting Liabilities.</i>		<i>Floating or Transacting Assets.</i>	
Sundry or Trade Creditors.		Stores and Stock-in-Trade, Investments.	
<i>Reserves or Surplus -</i>		Debtors.	
<i>Liabilities.</i>		Cash.	
Reserve Funds (in order of their realisability).			
Balance on P. & L. A/cs.			

to which is added any additions to the date of the last Balance Sheet, afterwards adding additions for the year under review, the depreciation being similarly treated by giving amounts depreciated to the last account and the amount written off in the current year. Thus:—

Plant and Machinery at cost from Vendors	£10,000	0	0
Plus additions to 31 Dec., 191	£1,000	0	0
" " to 31 Dec., 191	400	0	0
	<hr/>	1,400	0 0
<i>Less.</i>		11,400	0 0
Depreciation to 31st Dec., 191	£1,600	0	0
Depreciation to 31st Dec., 191	1,700	0	0
	<hr/>	3,300	0 0
		<hr/>	£8,100 0 0

Although there are few Balance Sheets which display assets in such extended detail, a good deal must be said in favour of it, as the shareholder is given the fullest information, not only of the existing book values but of the past history of those assets.

The current market value of investments should always be stated, and if any depreciation has been written off, either previously or in the year being dealt with, the amount of depreciation ought to be stated in each case. Where an investment has been made as a set-off against any reserve or sinking fund it should be so stated and kept distinct from securities held for general purposes.

The item of stock-in-trade or stores must always be stated as having been vouched for by the managing director or secretary, or by responsible managers, and some statement should follow as to the basis of valuation, *i.e.*, "at or below cost." Trade discounts and any cash discounts should always be deducted before arriving at cost prices in the stock lists.

Trade Debtors must be stated less any deductions to be allowed for in respect of bad or doubtful debts, and also for reserve for discounts to be allowed. Bills Receivable must be separately shown, but as part of the total under the heading of Trade Debtors, if the bills are held for ordinary book debts; but where bills are held in the nature of accommodation bills or for loans advanced, then it is an open question whether they should not be so specified quite distinct from trade debts.

On the other side of the Balance Sheet the fullest statement of the company's obligations to its shareholders is necessary. Information as to both nominal or authorised capital of each denomination must first appear, or where the whole of the share capital has been issued it should be referred to as "capital authorised and issued." The nominal amount per share of each class, and the amount per share called up, must be stated, less any calls which may be in arrear; and where calls have been paid in advance these should be added to appear last in connection with the item for share capital. Any particulars as to forfeited shares, or for money received as premiums on shares must be separately given. Next in order under liabilities will come items of loan capital or borrowed money, such as debentures or loans, the precise character of which must be displayed. Trade creditors on open account may be given, less any discounts about to accrue in the ordinary course of business. Bills Payable are separately given. Any reserves or sinking fund should be stated immediately before the item of Profit and Loss.

Balance Sheets prepared on the Double Account principle apply only to those companies which have been constituted

by special Parliamentary powers, though there are a few isolated instances where companies under the Companies Acts have voluntarily adopted the principle. It will be remembered that no company, not specially constituted by special statute, is committed to any form of Balance Sheet ; but is merely required to present a Balance Sheet to its shareholders. The great disadvantage of the Double Account principle is, that it practically debars any provision being made in the accounts for the purpose of depreciation or other wastage of assets, and, further, it requires that all outlay in the nature of renewals or replacements of assets is to be regarded as revenue outlay. For purely internal financial arrangements, however, the principle of the Double Account system may be most usefully employed *as an auxiliary* to the general financial accounts, inasmuch as by such means it is the easiest and best method of ascertaining from time to time, what capital receipts and payments have occurred up to any given point. This has been made the subject of a separate chapter dealing with Financial Arrangements.

CHAPTER XIX

FINANCIAL ARRANGEMENTS

ONE of the most perplexing problems confronting Boards of Directors is the question of resources of working capital for revenue purposes as compared with its cash for capital expenditure. Numerous instances have arisen in the Author's experience, both in prosperous as well as in some less fortunate concerns, where no attempts have been made to distinguish between these two heads of receipts and expenditure. It is very frequently found, more often with rapidly expanding companies where Profit and Loss Accounts reveal substantial balances available for distribution as dividend, that the cash balance at the bank is wholly inadequate to meet dividends which could be quite prudently declared. On the face of it, such a condition of affairs would appear to be impossible; but when it is considered that such situations are invariably brought about through a succession of years of profitable trading accompanied by constant demands upon the working capital of the company for incessant increases to buildings, machinery and plant, and other similar fixed assets, without at any time considering the advisability of issuing fresh proposals for additional share capital or debentures, the result of such practices is very obvious. Such a condition of affairs may involve a situation very detrimental to the company's interest. For one reason alone, the management would be strongly tempted to more or less harass its trade debtors for payments on account, bringing about conditions with the company's customers which would amount to a curtailment of the usually recognised terms of credit. It is clear that if this is done, the interests of the concern are bound to suffer in competition with rival firms whose terms of credit remain unimpaired. Apart from this, the absence of readily available cash in a thoroughly sound and robust concern is bound to hamper its rate of expansion.

A well-tried system is in use amongst some of the larger London companies, and has for its object the totally distinct recording of all receipts and expenditure on capital as compared with revenue accounts. This system of segregating capital and revenue cash would be more widely known, if, amongst the more highly organised business houses, it were not one of those practices which are dealt with by only a few directing heads of the management. If this method is adopted and properly administered from the date of the company's incorporation, it is a simple matter, at any time thereafter, to state the precise position of that company's resources under both heads. To take an actual instance, suppose a company to have been formed with a share capital, which has been fully subscribed and paid up, of £100,000, and that it has acquired a business as a going concern for £70,000, some £30,000 being left over for working capital. This has been stated in its simplest form in order that the theory may be the more readily understood. Let us now suppose that the new Board of Directors, possessed of this £30,000 for working, or surplus, cash capital, consider that, in the near future, further additions to its fixed assets will be imperative, and that £15,000 will be required for the acquisition of those profit-earning assets. They accordingly decide to open two accounts at the bank: one to be known as the "Capital Account" or "C. A/c," the other as the "Revenue Account" or "R. A/c," for £15,000 each. The position of affairs can be formulated as follows—

CAPITAL CASH ACCOUNT.

<i>Dr.</i>			<i>Cr.</i>
Paid-up Capital . . .	£	100,000	
			Vendor
			Revenue Account trans-
			ferred
			Balance, estimated to
			be required for
			further capital acqui-
			sitions
		<u>£100,000</u>	<u>£100,000</u>

REVENUE (OR WORKING CAPITAL) CASH ACCOUNT.

<i>Dr.</i>	<i>Cr.</i>
	£
To amount transferred from Capital A/c .	£15,000

Starting from this basis, all receipts and payments affecting the company's transactions must be so treated as to fall under one of these two accounts. To take the first, or "Capital A/c," all receipts of money arising from further issues of share capital or any calls due, issues of debentures, sales or realisation of fixed assets, must be debited to this cash account; the only payments made therefrom will be such as represent the purchase of some fixed asset, such as freehold land, buildings, plant and machinery, or any item which would in the ordinary way not fall under the head of Revenue expenses or purchases. In this connection, it should be pointed out that if, amongst the £70,000 paid to the vendor mentioned in the above example, there were items such as Trade Debtors and Cash, these would be subtracted from the amount paid to the vendor and transferred to the Revenue account when the company started its business operations, assuming, of course, the directors decide that any cash taken over is to be treated for Revenue purposes. With regard to the entries in the Revenue Cash Account, all items arising from the usual course of trade will fall under this head, such as the purchase of materials, wages, and other revenue expenditure, debenture interest and dividends; whilst the receipts will comprise amounts received from cash sales, payments from trade debtors, transfer fees, etc. In many cases it may be found that a payment to a creditor may involve a combination of both capital and revenue items, a portion being for raw materials, another portion for some purpose augmenting, for instance, the company's machinery and plant account. In such an instance, two cheques must be drawn, one on the Revenue account for that portion representing raw material for ordinary trade purchases; another cheque, on capital

account, for that portion representing the purchase of plant, or such other capital item.

Where this principle is consistently followed from year to year, it becomes possible for the directorate accurately to arrive at its true financial position in regard to working capital. In rapidly expanding companies, it will be found that transfers from Revenue to Capital Account frequently arise in order to meet capital expenditure for which no provision has been made, by offering further capital or debentures for subscription, or possibly arranging with the bank for a mortgage loan. All transfers from one account to the other should always be made by cheque, and authority for such a transaction should be recorded in the minutes. It is further very necessary that the Board, whenever it is called upon to consider its financial affairs, should be placed in possession of full details as to the standing of both accounts, somewhat on the lines of the specimen statement of "Ways and Means," shown opposite. All statements as to cash at bank on the different accounts should be verified by Pass Books and reconciled with the company's Cash Books. Statements of amounts due by trade debtors should be based upon actual data taken from the Sales Ledgers as balanced and agreed from month to month; the same as regards amounts due to creditors; whilst careful scrutiny should be made of Bill Books to verify the statements made concerning them.

Opinions differ in regard to the employment of Tabular Cash Accounts on the one hand, as against separate books on the other. In the writer's experience, and he believes it to be the opinion of the majority, separate cash books are distinctly advisable. It must be remembered that the Cash Book kept for general purposes is already burdened with an abundance of cash columns, and when the tabular method is overdone it is very doubtful whether any gain arises either in regard to economy of space or saving of time. The employment of separate books offers an advantage which will appeal to most secretaries on the score that

STATEMENT OF "WAYS AND MEANS," 31st JANUARY, 19...

RESOURCES.		Capital.	Revenue.	COMMITMENTS.		Capital.	Revenue.
		£	£			£	£
Balances at Bank ..	..	5,192	3,918	Immediate—	..	7,162	5,374
on Deposit ..	..	—	5,000	Creditors' Account due ..	..	—	5,000
Trade Debtors ..	..	—	15,638	Wages ensuing month ..	..	—	1,200
Bills Receivable—				London Office and other standing expenses, ensuing month ..	..	—
February ..	..					
March ..	..					
April ..	..					
Treasury Bills—							
Two months ..	..	—	3,520	Contingent—		7,162	11,574
Three months ..	..			Bills Payable, March ..	..	1,000	—
	..	10,000		" " April ..	..	200	500
				Debtenture Interest, 1st April ..	..	—	1,500
				Preference Dividend, 1st April ..	..	—	5,000
		£15,192	£28,076			£8,362	£18,574
Total Immediate and contingent Resources—				Total Immediate and contingent Commitments—			
Capital ..	..	£15,192		Capital ..	..	£8,362	
Revenue ..	..	28,076		Revenue ..	..	18,574	
		£43,268				£26,936	

information regarding capital expenditure or any proposed scheme of expansion is generally required to be very jealously guarded as highly confidential, in such a manner that even the cashiers in a large counting-house are sometimes not in possession of such information at any stage. Indeed, it is not uncommonly found that the Capital Cash Account is only seen by the Secretary and Accountant, the Directors, and Auditors.

Where surplus funds exist, and the Board decide to employ them usefully by placing certain sums on deposit with the bank, or by purchasing Treasury Bills, such transactions should be treated within the scope of the Capital Cash Book ; and any demands made upon such sums so deposited or invested would be appropriated either for Capital or Revenue purposes as occasion may require. It is, of course, always understood that transactions of this nature are at all times controlled by decisions of the Board or the Finance Committee, and appropriately recorded in their minutes.

It is obvious that the system we have described is easily applied if adequate steps are taken when the company actually commences its business operations ; but in cases where a Board of Directors, after many years of experience, and since their company was incorporated, find themselves in a quandary as to their position with regard to working capital, very careful consideration is called for in installing such a system as we have outlined. Searching investigation will be called for in regard to the company's financial stability, and the whole range of its projects in regard to the contemplated expansions should be thoroughly gone into before arriving at any allocation under the two heads of capital and revenue. Such funds as the company possesses can then be divided to form starting balances for the two accounts, the functions of each being thereafter carefully observed.

CHAPTER XX

PROFITS AND DIVIDENDS

ONE of the most vague provisions contained in the Companies Act is clause 97 of Table A, which reads as follows :—

“ No dividend shall be paid otherwise than out of profit.” It may be that the term profit, so far as the Act was concerned, could not be adequately defined. It is not surprising, under these circumstances, that quite a crop of case law exists, arising out of this somewhat delicate question, the most important decisions being *Lee v. Neuchatel Asphalte Co.* (C. A., 1889, 41 Ch. D. 1), *Verner v. General and Commercial Investment Trust* (1894, 2 Ch. 239).

In the first of the two cases above cited the directors were held to be within their rights in declaring a dividend where no provision had been made for wastage in value of certain of its property, though it could easily be shown that the assets must of necessity be of a wasting nature. This decision was arrived at in view of the fact that the company's regulations contained no stipulation whatever which restrained the directors from declaring a dividend without having first set aside sums out of revenue for the replacement of depreciating property. The second case, that of *Verner v. the General and Commercial Trust*, is probably of a much more flagrant nature, showing, as it does, the onerous responsibility placed upon Boards of Directors. In coming to a decision on this all important question in this latter instance, it is obvious that the business of the company depended largely upon speculation, and that although in the course of evidence before the Court it was shown that some investments made by the company were known to be of an almost worthless character, it was upheld in the Court of Appeal that the company had not exceeded its powers in declaring a dividend without first writing down the book values of

its investments. Here again, however, the company's articles were without any restraint in the matter of finding losses out of revenue. Probably the best and most concise judicial dictum given on this point is that of Lord Justice Buckley in his work on the Companies Acts. His lordship says *inter alia*, "The profits of an undertaking are not such sum as may remain after the payment of every debt, but are the excess of revenue receipts over expenses properly chargeable to revenue account. As to what expenses are properly chargeable to capital, and what to revenue, it is necessarily impossible to lay down any general rule. In many cases, it may be for the shareholders to determine this for themselves, provided the determination be honest and within legal limits."

From first to last, the whole question resolves itself into one of discretion and prudence on the part of the Board when they are faced with the duty of considering the appropriation or disbursement of profits. (See chapter, Depreciation, etc.)

The Companies (Consolidation) Act makes one exception under section 91, in which case companies are permitted under certain specified conditions, and after having first obtained the consent of the Board of Trade, which must be announced in the prospectus, and also be contained as a proviso in the company's Article of Association; "to pay interest out of capital not exceeding 4 per cent. per annum and charge the same to capital as part of the cost of construction of the work or building, or the provision of plant." Later in the section it is provided that this payment out of capital is not to have the effect of reducing the capital of the company which in other respects would be illegal.

Broadly speaking, the position of affairs arising at the stage when the directors have to consider this somewhat subtle question is as follows—

(a) A searching enquiry must be made into the nature of each of the fixed assets as to the adequate provision to be made for any shrinkage or wasting in actual values, and the fullest information should be forthcoming in regard to the

precise character of all property of this nature in order that the auditors may be in possession of the actual facts.

(b) The provisions of the company's Articles of Association must be carefully scrutinised in order to ascertain what provisions are necessary for the creation of, or for augmenting, any reserve or reserves. It is not uncommonly found that a company is, by its own regulations, required to make good or reinstate properties of a wasting nature by means of the creation of a Sinking Fund (*q.v.*). But a Sinking Fund must not be invested in a company's own securities.

(c) Some companies have very complex provisions as to the nature of priorities in regard to the claims of the different classes of shareholders and the fullest consideration must be given to such questions.

All points in relation to cumulative dividends on preference shares as regards any dividends which have fallen into arrear, must also be taken into account. Then, again, some involved questions frequently arise in regard to the claims of deferred ordinary or founders' shares, and to limitations which may exist in regard to payment of dividend without having first provided sinking funds or reserves for any specified object.

In the case of newly-formed companies it is important to remember that no amount of profit earned before the date of incorporation can be distributed as dividend. This is a situation which often arises in instances where a company is formed to take over a business as a going concern as from a date antecedent to the date of the company's actual registration. For instance, X Company is formed and registered on the 15th March to take over the business of A B as from the 1st of January preceding. If it is decided to adhere to the vendor's practice of closing his accounts on the 31st December, then it will be necessary for the directors of the new company to ascertain what would adequately represent the proportion of profits earned from 1st January to the 15th March, because those profits could not be distributed to the shareholders. It is also necessary to remember that any such profits may not be added to any form of revenue reserve

The following is a useful form to employ for the purpose of compiling the dividend list, which is done upon the key prepared from the share ledger trial balance, explained on page 184 :—

[illegible]

The notice accompanying the warrant should bear a statement that tax has been deducted: this will be sufficient evidence for the holder in making his return for income tax.

CHAPTER XXI

DEPRECIATION, RESERVES, SINKING FUNDS AND GOODWILL, ETC.

THE character of this chapter will be that of a miscellany, and within its pages we propose to treat of several subjects which at all times and at all seasons offer problems of more or less complexity. For the most part the subjects mentioned in the title are such as crop up at a certain definite period in every company's history. On every occasion they appear to assume a different phase. Even where we find the same board of directors carrying on its august duties year after year, a change of opinion on past policy very frequently asserts itself. This is not to be wondered at in view of the many standpoints from which each of these topics can be viewed. Every case demanding treatment seems to possess its own peculiar characteristics, but in reality practically all can be boiled down to a comparatively few and easily defined basic principles. Above all, it must be remembered such subjects as we now propose to discuss demand the ripest business experience of an all-round character, and the highest and most thoroughly searching professional skill.

Each of the four subjects named in the above title will find a place for discussion in the affairs of the majority of limited liability concerns. In the first year's business they will figure most prominently in the deliberations of the executive and its advisers ; although, as we remarked just now, with each recurring year, experience will probably teach the necessity of a change of such policies as have originally been decided upon. The fortunes of the company as they fluctuate with the changing conditions of trade, and the constant march of scientific research, will demand at each annual

summation of the affairs of the concern a reconsideration of the value of its properties, with the consequent need for looking ahead as to its present and contingent liabilities.

Depreciation.—This is a subject which demands the widest scope of any of those mentioned. It is applied in a variety of ways, but for a greater variety of reasons. The term as known to the commercial world implies a shrinkage of values. The measure of that shrinkage may be due to a number of causes and the remedies to be invoked to provide for such shrinkage are more or less subject to the dictates of experience, but are none the less determined by fairly common modes of treatment which have found universal recognition in business circles. The exact measure of depreciating values can never be accurately known. The annual or other periodical amounts to be set aside to meet this shrinkage must, in all cases be mere approximations, yet in all cases due care and skill must be employed to ensure that whatever amounts are set aside for this purpose are adequate, or in course of time the properties would appear in the books represented by inflated and falsely overstated values.

Machinery of all kinds at all times presents the most difficult and complicated problems. In the past two decades, engineering science and the skill of inventors have made greater revolutions than in any previous similar period. Obsolescence is now a more troublesome factor to be reckoned with than ever it was before, the question of mere wear and tear being regarded as of quite secondary importance. The first point at issue must and always will be "when is this machine or apparatus likely to be superseded in the markets by a better, possessing as it probably would, economic possibilities which would place its predecessor entirely in the background as to rapidity and quality of output and consequently render it outclassed in point of cost of production?" These problems can only be satisfactorily solved by the aid of the most experienced valuers in the respective trades supplying the particular apparatus. A company in its first year, and at certain intervals after, should obtain the advice

and assistance of some valuer of repute. Nevertheless, the fundamental principles should be well considered by all who have any responsibility in this connection. To enable our readers to do this, we propose to outline the principal factors to be considered so that the great question of depreciation, when it has to be decided upon at the period of preparing for audit, may be properly understood. Taking first the case for machinery the following points must be borne in mind :—

(i) The cost of a machine when first installed. This should not include any charges for carriage and must be arrived at after deducting any discounts which may be conceded.

(ii) The necessary repairs or replacements of parts will, during the ordinary life of the machine, be met out of revenue but should, at any time during that period, be ascertainable. It should be remembered that such repairs and replacements will be needed to maintain the machine in its original state of efficiency or as near thereto as possible.

(iii) The approximate duration of its efficiency for profitable purposes as to (a) obsolescence and (b) mere wear and tear.

(iv) Its probable value as scrap iron when it has ceased to be of use as a profit-bearing unit, *i.e.*, when it has been outclassed by modern devices.

To meet the provision for such information which shall be forthcoming at any time during the lifetime of any given machine, or the whole of the company's machinery individually and collectively, a properly constituted form of inventory book or Register of Plant should be kept, and direct reference should be available to it from each item as it appears in the Plant and Machinery account in the private or impersonal ledger. This book is very conveniently kept on the loose-leaf plan, which renders it readily expansible, and, moreover, admits of the particulars contained in it being classified under suitable groups such as departments and reference numbers of machines. The following is a very useful form of ruling.

MACHINE—25-TON PUNCHING AND SHEARING.

Date of installation : 1st October, 19 .

Purchased from : *Kearns & Littlewell, Redditch.*Erected in : *Machine Shop.* Cost £550 : 0 : 0.

	Repairs.				Renewals of Parts.			Depreciation at 10 % per ann. on Book value.		
19 . Nov. 10.				19 . June 13.				19 . Dec. 31. 3 mos.	£13	15 0
<i>Adjusting bearings</i>	5	10	6	<i>2 new Main Cogwheels</i>	£14	0	0	19 . 12 mos.	53	12 6
								19 . 12 mos.	48	5 3
								Etc.		

It is not suggested that there is any need to work out the depreciation on each machine every year. This provision has been made so that at any time it will be possible to ascertain the approximate "book value" of any given machinery of sufficient importance. It may be found necessary to consider whether a certain machine is doing as good work as compared with others of more recent and improved construction. It then becomes necessary to ascertain the precise sums which have been expended upon it by way of repairs, renewals of parts and annual depreciation. By making such allowances, neglecting repairs and renewals, the approximate value is arrived at. The reason for recording the cost of maintaining it in a state of efficiency as represented by the outlay on repairs and renewals, is to afford information as to the average annual cost of such upkeep, quite apart from mere wear and tear or effluxion of time. It must be always borne in mind that there is a shrinkage in value, no matter at what high state of repair it is kept, or what its general ability to do its original work may be.

The rates of depreciation vary for different classes of machinery and also to some extent in regard to locality. In both cases the question is mainly one of trade and local custom. Space will not permit to give any particulars in this connection.

The methods of applying the rates of depreciation will

require some consideration. We have so far spoken of a certain rate per cent. on "book values." Thus, if we assume in our example that it has been decided to write off 10 per cent. per annum on the book value of machinery, this does not mean that the cost of that machinery will be met out of profits in ten years. It would be very much longer than that, because the rate of deduction is only taken off the balances remaining at the end of each year. If it were decided to write off the cost of the machinery in ten years, it would be necessary to include as depreciation a tenth part of the *original cost* each year.

The accompanying diagram will be useful, illustrating as it does the approximate values in the books, at the end of each year up to twenty-five years at various rates for depreciation, of an item of property purchased at £1,000. *E.g.*, at 2 per cent. per annum off the yearly book values, a building costing £1,000 to erect, would, after twenty-five years, stand at about £600. Again, a machine costing £100, at the end of ten years with a decremental shrinkage on annual book balances at 10 per cent. is still worth, say, £35. Arithmetically it would be equivalent to £34 16s. 8d.

Depreciation is provided for in this way far more frequently than by all other means combined. In cases where due care has been exercised in maintaining the property in as high a state of efficiency as is possible, no doubt in most instances the method is adequate. Exceptional cases are, however, at all times likely to occur in the experience of most trades. A machine may, after say, eight years' use, be found to have been entirely superseded by a new piece of apparatus capable of producing work at a price which renders the productivity of its predecessor hopelessly out in the cold. It is consequently found expedient to scrap the latter for what it will realise. Assume this machine to have cost, say, £500, eight years previously, and to have been subjected to an all-round depreciation rate used in common in the concern, its present book value will be approximately £215, so that only £285 has been written off so far. If as scrap iron

At end of 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 Years.

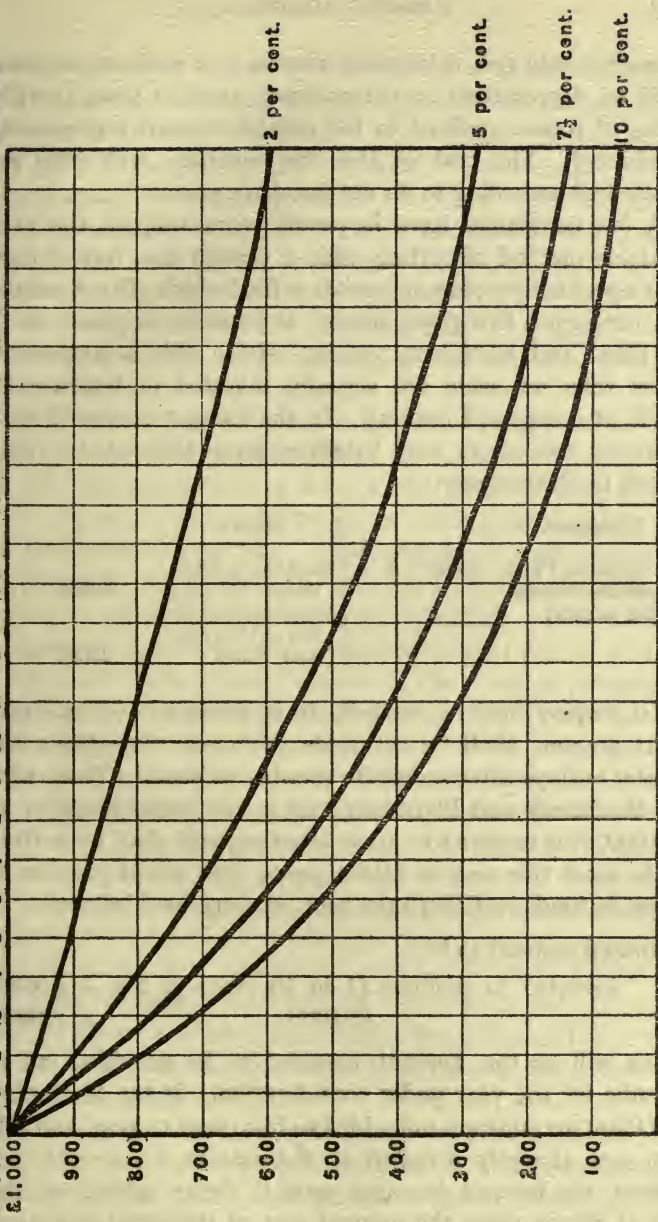


CHART REPRESENTING THE BOOK VALUES OF DEPRECIATED PROPERTY AT DIFFERENT RATES PER CENT. FOR EACH YEAR UP TO 25 YEARS.

it realises only £50, it becomes necessary to write off an extra £165 as depreciation in the accounts for that year, the £50 being of course credited to the capital account representing machinery. The cost of the new machine will then be capitalised according to its net purchase price.

A few companies have in recent years adopted the very laudable method of setting aside a certain sum out of each year's profits towards a depreciation fund which will automatically extinguish in a given number of years the original cost of all plant and machinery coming within this arrangement. Sums thus set aside are actually invested in trustworthy funds at compound interest. In the balance sheets of such concerns the assets and liabilities thus affected are then shown in this manner:—

<i>Liabilities.</i>				<i>Assets.</i>			
	£	s.	d.		£	s.	d.
Depreciation Fund (as per investment a/c per contra)	25000	0	0	Machinery and Plant at cost	50000	0	0
				Investments in lieu of Deprecia- tion Fund	25000	0	0

To employ such a method, it is necessary to ascertain what amount shall be set aside each year to replace the capital outlays after a definite number of years. Thus, with the Machinery and Plant standing in the books as above at £50,000, it is required to know what amount shall be written off to meet this sum in fifteen years. The board propose to invest in funds realising 3 per cent. at compound interest.

Annual amount to be

invested to produce £1 in 15 years @ 3% = £.0538

“ “ “ £50,000 “ = £2690

which will be the amount required to be provided out of revenue for the year under consideration. If the Machinery and Plant account was not added to from year to year, and this sum was annually invested at the rate of 3 per cent. per annum, the interest accruing upon it being added, at the end of fifteen years the original cost of this asset will have

been completely replaced by the creation of a specific reserve in the shape of realisable investments to be utilised as required. The probability of the absence of additions to machinery and plant from year to year, is, however, extremely remote. The amount to be set aside will be based upon the total cost of machinery and plant as they stand in the books at the beginning of each year. In this way provision will be made for the complete elimination of this capital outlay at a date fifteen years from the date of purchase of the original asset, or from the time of the purchasing of such additions as have been acquired, as the case may be.

The depreciation of leaseholds is best provided for on the basis of the method last described. If the funds of a company permit, there cannot be a sounder method. A plan which serves equally well is to arrange for an insurance policy on the endowment principle. The wastage of such an asset is accurately known from the amount paid and the term of years over which it runs, adding dilapidations.

Reserves.—A reserve may be either created out of profits or set aside from capital receipts in the form of premiums upon shares or debentures which may not be distributed as profits. Such a fund is usually formed for a particular purpose, though in the majority of instances it may be termed a general reserve to be appropriated in such a manner as the board think fit. Many companies have founded a General Reserve Fund for the purpose of meeting any unforeseen contingencies, and at the same time have other reserve accounts ear-marked for specific purposes such as :—

Dividend Reserves, sometimes termed a Dividend Equalisation Reserve Fund, which may be drawn upon only in such years as there are insufficient balances to the credit of profit and loss to pay an average rate of dividend and carry forward an adequate amount.

Depreciation Reserves, or a fund to be used in cases of the wasting of fixed assets, such as wear and tear or obsolescence of machinery and plant, a fall in the value of freehold land, depreciation on buildings and fixtures.

TABLE OF DEPRECIATED BOOK VALUES

Values of £1 depreciated up to twenty-five years—*i.e.*, Book Values of outlay of £1 at the end of each year at the given rate per cent.

Years.	2 per cent.	5 per cent.	7½ per cent.	10 per cent.
	1·000	1·000	1·000	1·000
1	·980	·950	·925	·900
2	·960	·902	·855	·810
3	·941	·857	·791	·729
4	·922	·814	·732	·656
5	·903	·773	·677	·590
6	·885	·735	·626	·531
7	·868	·698	·579	·478
8	·850	·663	·535	·430
9	·833	·630	·495	·387
10	·817	·598	·458	·348
11	·800	·568	·424	·313
12	·784	·540	·392	·282
13	·769	·513	·362	·254
14	·753	·487	·335	·228
15	·738	·463	·310	·205
16	·723	·440	·287	·185
17	·709	·418	·265	·166
18	·695	·397	·245	·150
19	·681	·377	·227	·135
20	·667	·358	·210	·121
21	·654	·340	·194	·109
22	·641	·323	·179	·098
23	·628	·307	·166	·088
24	·615	·291	·153	·079
25	·603	·277	·142	·071

*Example :—*A machine costing £300 will, at the end of eight years, after deducting 7½ per cent. per annum from the balances in the books, be equal to $(£300 \times .535) = £160.5$ in value; or $(£300 - 160.5) = £139.5$ will then have been written off.

SINKING FUND TABLE

Annual amount required to be set aside and Invested with Accumulated Interest added each year to produce £1, up to twenty-five years.

Years.	2½ per cent.	3 per cent.	4 per cent.	5 per cent.
1	1·0000	1·0000	1·0000	1·0000
2	·4938	·4926	·4902	·4878
3	·3251	·3225	·3203	·3172
4	·2408	·2390	·2355	·2320
5	·1902	·1884	·1846	·1810
6	·1565	·1546	·1508	·1470
7	·1325	·1305	·1266	·1228
8	·1145	·1125	·1085	·1047
9	·1005	·0984	·0945	·0907
10	·0893	·0872	·0833	·0795
11	·0801	·0781	·0742	·0704
12	·0725	·0705	·0666	·0628
13	·0660	·0640	·0601	·0565
14	·0605	·0585	·0547	·0510
15	·0558	·0538	·0492	·0463
16	·0516	·0496	·0458	·0423
17	·0479	·0460	·0422	·0387
18	·0477	·0427	·0390	·0355
19	·0418	·0398	·0361	·0327
20	·0391	·0372	·0336	·0302
21	·0368	·0369	·0313	·0280
22	·0346	·0327	·0292	·0260
23	·0327	·0308	·0273	·0241
24	·0309	·0290	·0256	·0225
25	·0293	·0274	·0240	·0210

Example :—Amount to be set aside each year to produce £17,000 at 3 per cent. c.p.i. in seventeen years ($£17,000 \times \cdot046$) = £782 p.a.

RESERVE FUND TABLE

Amount of £1 per annum accumulated with Compound Interest at various rates up to twenty-five years.

Years.	2½ per cent.	3 per cent.	4 per cent.	5 per cent.
1	1.000	1.000	1.000	1.000
2	2.025	2.030	2.040	2.050
3	3.076	3.091	3.122	3.153
4	4.153	4.184	4.246	4.310
5	5.256	5.309	5.416	5.526
6	6.388	6.468	6.633	6.802
7	7.547	7.662	7.898	8.142
8	8.736	8.892	9.214	9.549
9	9.954	10.159	10.583	11.027
10	11.203	11.494	12.006	12.578
11	12.483	12.808	13.486	14.207
12	13.796	14.192	15.026	15.917
13	15.140	15.618	16.627	17.713
14	16.519	17.086	18.292	19.599
15	17.932	18.599	20.024	21.579
16	19.380	20.157	21.825	23.657
17	20.865	21.762	23.698	25.840
18	22.386	23.414	25.645	28.132
19	23.946	25.117	27.671	30.539
20	25.545	26.870	29.778	33.066
21	27.183	28.676	31.969	35.719
22	28.863	30.737	34.248	38.505
23	30.584	32.453	36.618	41.430
24	32.349	34.426	39.083	44.502
25	34.158	36.459	41.646	47.727

Example :—The amount of £782 invested annually at 3 per cent. p.a., c.p.i. in seventeen years = £(782 × 21.762) = £17,017.884.

Bad Debt Reserves are sometimes established in view of possible losses on book debts, and in some instances an amount may be added to such a reserve to provide for the average amount to be allowed on book debts for the usual cash discounts, though it is best to show this as a deduction from the item for trade debtors.

Debenture Redemption Reserve is a provision the object of which is to pay off a given issue of debentures at a known date or a series of dates. (See debentures, Chapter IX.)

Loss on Investment Reserve.—This is a very necessary provision to make where a company has invested its surplus earnings. In financial companies a precaution of this kind is imperative. Wherever the market price of any security has dropped, it is better actually to provide for this out of profits rather than to state the asset at its cost price and add a note of current market value.

Such in the main are the instances under which specific reserve funds may be met with. They may be the outcome of prudence on the part of the board, but in some companies there may be an obligation under its articles of association to set aside a reserve out of profits before a certain rate of dividend can be paid.

Another form of providing for future contingencies is the creation of Secret Reserves. Amongst successful companies this method of strengthening the financial status is well known, but owing to its nature the method of treatment is only imperfectly understood by the lay reader. If the practice has been properly made use of, it may safely be said to be a policy which may be commended. Instances have been known, however, of directors who have taken advantage of writing down the assets of their company with the deliberate intention of causing a fall in the market prices of its shares. Afterwards they reinstate those assets to their former value, thus adding to the profits earned and so effecting an ultimate rise in the shares. This is a dishonest practice of the worst description, and is only mentioned here to show that abuses have been known in connection with secret reserves. To the words "secret reserves" some persons have a strong objection, on the grounds that the words suggest something of a clandestine or hidden character, or that there is something doubtful or suspicious about them; though, of course, the very existence of such provisions having been resorted to would be known only to the board itself, the secretary and

auditors. The possible disclosure of such means having been employed may arise in the course of subsequent events, as, for instance, arising out of the enquiries of a Committee of Investigation, or in liquidation.

The best authorities are agreed that Secret Reserves should be resorted to only in instances where profits have been earned in quite abnormal circumstances. If the effect of making such a provision would be likely to cause a fall in the market prices of the shares, then it is best not to employ this method of laying by undistributed profits. Given a period of prosperity, however, with large accretions to its coffers, a company may adopt these measures with a view to establishing a thoroughly sound financial basis which will provide a very useful means of equalising dividends in future years when its affairs have been less fortunate; or the reserve may be utilised to redeem debentures, to provide for loss on investments, etc.

The *modus operandi* employed to effect these provisions depends, of course, upon the circumstances above indicated; thus, in the event of a large increase in profits, it would be quite competent for the directors either

(i) To place against revenue for the year any large outlay on machinery and plant as would in the ordinary course be regarded as a capital charge, or of effecting improvements and additions to buildings, plant and machinery, such being ordinarily and legitimately capitalised.

(ii) To introduce an inordinate rate of depreciation to diminish greatly the full value of plant and machinery, or perhaps eliminate those items from the balance sheet.

(iii) To write down the actual values of stock-in-trade much below cost prices, or greatly reduce the values of stores of raw material to a figure far below average market rates.

(iv) To create abnormal reserves for losses on book debts or for excessive rates of cash discounts to be allowed.

Assets which have an appreciating value have been suggested as suitable items, but it is the more usual, and certainly the more prudent policy to allow an asset with an accretion

to its value to remain on the books at its original cost in any event. The possession of such property constitutes a reserve in itself and should not be singled out for the purpose of forming a secret reserve in the strict sense of the term. Cash at Bank on deposit, too, has received attention as a likely asset which may be understated, but there are many objections to such a course. Of the four instances given above (i), (iii) and (iv) are perhaps the most suitable, being assets of a circulating character; the two latter items are not shown on the balance sheet in such a way as would give information as to additions as in the case of "buildings" or "machinery." It is different with (ii) where both freehold land and buildings, and machinery and plant are usually stated in the balance sheet, showing the value at the last publication of affairs, with additions acquired since, as well as depreciation deducted. Some shareholders skilled in the analysis and criticism of balance sheets would in all probability detect the deduction in the amount brought forward or in an abnormal amount being allowed for depreciation, and thus defeat the object of the secret position desired. Additions to plant or buildings, stock and debtors are thus more opportune, as they offer the least chance of detection.

The following figures represent the *actual* values of the several assets given and the amount of profit earned for the year.

Profit for year ended Dec., 19..	£	Machinery and Plant as at Jan. 1st 19..	£	
56,000		..	100,000	
		Additions for the year	15,000	
			<hr/>	
			115,000	
		Depreciation	12,000	
			<hr/>	
				103,000
		Stock-in-trade and Stores		30,000
		Debtors		45,000

It is desired to create a secret reserve of £15,000 out of the year's profits. To effect this it has been decided to understate

additions to Machinery and Plant £5,000, Stock, etc., £5,000, and Debtors £5,000, representing net profits at the equivalent of these three amounts, or £15,000 *less*, than actually earned, *i.e.*, £41,000. These items will consequently appear in the balance sheet as follows :—

	£		£	£
Profit for the year ended Dec., 19..	41,000	Machinery and Plant as at Jan., 19..	100,000	
		Additions for the year ..	10,000	
			<hr/>	
			110,000	
		Depreciation ..	12,000	
			<hr/>	98,000
		Stock-in-trade and Stores ..		25,000
		Debtors ..		40,000

To give effect to this, a board minute must be passed and entries made in each of the private ledger accounts concerned, with a reference to the minute. Of course, the advice and concurrence of the auditors would be first obtained. When it is desired to draw upon the reserve in future years, it is merely necessary to reinstate the assets to the amount drawn upon, adding a corresponding amount to the year's profits. The entries must in all cases be supported by board minutes, and each decision must also be recorded below the ledger balances of the accounts affected at the time.

Sinking Funds.—The method of initiating such a fund, and the subsequent periodical setting aside of sums of money, has been mentioned in the chapter on debentures, and also earlier in this chapter under the subject of depreciation, etc. The operation of the fund depends upon the gradual accumulation of the periodical instalments provided out of profits and the investment of those instalments from time to time, and also of the interest accruing at the end of each period, usually annual increments.

It is essential that the investments be made in reliable securities which may reasonably be depended upon to maintain their market value and so provide the amount required in cash

at the desired date. The fund will always be raised for a specific purpose and may not be otherwise utilised or in any way drawn upon. These funds are established for a great variety of objects and are probably utilised to a much greater extent in the accounts of parliamentary companies and local authorities than in either limited liability or private ventures. Where, however, the certainty exists of having to face a heavy payment for some cause or other at a future date, and the necessary cash for the sinking fund can be found out of surplus profits, the directors should not hesitate to employ the advantages offered by this method of replacing a wasting asset, or of extinguishing or renewing a debenture loan.

The following are the principal objects for which a sinking fund may be requisitioned :—

- (a) The redemption of a series of terminable debentures.
- (b) The replacement of amounts expended on the purchase of any patent rights, upon expiry of those rights.
- (c) The replacement of capital spent in the sinking of mining shafts or like developments, spread over a period by which it is estimated the yield of the mine will be exhausted.
- (d) To replace the cost of a premium on a lease at the end of its term and at the same time to provide a suitable sum which, under the terms of that lease, the lessee may be required to spend in defraying the cost of putting the premises in proper repair.

The operations involved in connection with these funds are somewhat complex and require very careful consideration and treatment. The following example is based upon the table of sinking fund instalments at various percentages of interest on page 215. If it is assumed that the premium on a lease has cost £900 and the necessary repairs at the end of its term, four years hence, will cost say £100, it becomes necessary to set aside four annual instalments to meet this, say at 5 per cent. By the table the amount for £1 at 5 per cent. for four years = £·232, or £1,000 will require $(1000 \times \cdot 232) = £232$ to be annually appropriated from revenue account, which, invested at 5 per cent., together with interest as earned

will produce £1,000, *when the fourth instalment has been paid, i.e.*, the last increment from profits may be drawn from cash account at any time during the fourth year of the term. At one year before the end of any such period, provided the annual instalments, except the last, have been invested at the commencement of each year, the accumulation of instalments and the interest invested with them will provide the required sum, less the final instalment. Thus it must be remembered all sinking fund tables are drawn up on the basis of annual instalments, not over a given number of years. In our example it will be seen that if investments are made promptly, the £1,000 *could* be found *three* years hence by *four* instalments :—

					£	s.	d.
First instalment	..	..	..	..	232	0	0
1 year's interest @ 5%	..	..	..	..	11	12	0
					<hr/>		
					243	12	0
Second instalment	..	..	..	..	232	0	0
					<hr/>		
					475	12	0
1 year's interest	..	..	..	..	23	16	0
					<hr/>		
					499	8	0
Third instalment	..	..	..	..	232	0	0
					<hr/>		
					731	8	0
1 year's interest	..	..	..	..	36	12	0
					<hr/>		
					768	0	0
Fourth instalment	..	..	..	..	232	0	0
					<hr/>		
					£1000	0	0
					<hr/>		

For simplification, interest has been calculated to the nearest shilling. From the above it is shown that interest has contributed (£11 12s. 0d., £23 16s. 0d., £36 12s. 0d.) = £72 and principal (£232 × 4) = £928 to produce the £1,000.

The following entries will be necessary :—

					£	s.	d.	£	s.	d.
First year	{	Revenue account	..	..	232	0	0			
		To Sinking Fund	..	..				232	0	0
		Sinking Fund Investment	a/c	..	232	0	0			
		To Cash	..	..				232	0	0
Second year	{	Cash	..	..	10	18	6			
		Income Tax	..	..		13	6			
		To Interest Account	..	..				11	12	0

		£	s.	d.	£	s.	d.
Second year	Interest Account	11	12	0			
	To Sinking Fund				11	12	0
	Revenue Account	232	0	0			
	To Sinking Fund				232	0	0
	Sinking Fund Investment a/c.	243	12	0			
	To Cash				243	12	0
	etc.						

It will be noticed that income tax must be incorporated with the problem, and it will be necessary to invest the gross amount of interest accruing annually as shown: not the net receipts. By a judicious selection of securities, it is possible to provide a greater return on the invested instalments. Should this arise, any surplus at the end of the term may be credited to profits for that period. It is not suggested that this can be safely done on a 5 per cent. basis; that rate has been selected as a simpler illustration. As a result of these operations, the balance sheet will exhibit each year the position of affairs, giving, under liabilities, the amount of accumulated yearly instalments with the interest earned upon the cash invested. A corresponding asset will appear representing the actual investments made, and specifying their character as well as the purpose they serve. In other words, the particular investments will be "ear-marked" as a set-off against the sinking fund opposite. As the fund matures, the investments can be converted into cash for the purpose of purchasing a renewal of the lease, if necessary, and also to pay for the amount of dilapidations to the building.

Goodwill.—This is an item which appears among the assets of a large proportion of companies. It is not so usual in the case of privately owned or partnership concerns, though in such instances it may exist on an equally sound basis. The term has been most succinctly described as representing the "value attached to reputation." Goodwill is entirely intangible. It possesses no material existence, yet it may represent material worth. It is capable of being more or less approximately assessed as to its monetary equivalent. As applied to businesses which are privately owned either by a sole proprietor or a partnership, goodwill is not so commonly

found, though under such conditions it is much more likely actually to exist than in the case of companies, where it may be recognised on paper and yet possess no foundation in fact. To prove that this is so, it is only necessary to consider the position of the private trader or merchant in relation to his business which he expects to yield him a greater proportion of profit than would a body of shareholders possessing the same or a similar business under equal conditions. The private proprietor seeks a profit which will adequately recompense him for his time spent in the business, and, in addition, a return for his capital invested in it. The shareholder, on the other hand, devotes no time to the administration of the concern, and consequently looks only for a return on his investment. It is for this reason, to a very great extent, that such a large proportion of joint-stock ventures, which have acquired established businesses, have been over-capitalised. The amounts paid for the purchase of some businesses as going concerns have considerably exceeded the amounts of assets acquired as they stood in the books of the vendors, the excess being regarded as Goodwill in the books of the company. In many instances these excess payments have been perfectly justifiable. A highly profitable business, when owned by a private individual who sells it to a company, the vendor remaining in the position of chairman or managing director, may be still capable of yielding a good average and moderate profit on, perhaps, double the amount of capital sunk by shareholders. Goodwill existed in this case as a highly valuable asset of the vendor under the old conditions, though the vendor's books may not have contained actual cognisance of such a thing as goodwill. As owned by the shareholders, it could quite conceivably still exist at the same value, but in relation to capital the goodwill would represent a smaller proportion according to the amount of new capital introduced. Provided the earning power of the concern has not increased, the profits would then be applied to a greater amount of capital and so reduce the percentage of profits. Suppose the business to have

been yielding the vendor an average annual profit of 20 per cent. on his capital, and that he sold the concern for approximately double the amount of that capital, the yield on the money ultimately sunk will still be equal to 10 per cent. By this illustration it is not contended that it is sound policy to recognise the existence of goodwill even where the business can be confidently expected to maintain its profit-earning capacity and its good reputation remains unimpaired. On the contrary, it is a much wiser course to apply profits to the purpose of writing off such an asset or to build up a reserve of substantial amount which will in course of time equal the amount of goodwill. There is an objection to the latter course, inasmuch as a reserve is open to be drawn upon for other purposes. In all cases, the safer policy is to depreciate the amount of goodwill periodically, whether the rate of profit has been maintained or augmented. It is obvious that where the rate of profit is a diminishing quantity it is difficult to maintain any claim whatever as to the existence of goodwill. There can be no justification for the appreciation of goodwill, under any circumstances.

Although, as we have pointed out, the writing off of goodwill is a safer course to pursue, it must be observed that there is no obligation to do so. So long as the profits remain at a sufficiently high level to pay any dividend, after making all obligatory provisions, the necessity for depreciation of this asset *may* be ignored. It is entirely a question of prudence, and if the shareholders understand the position no one will attempt to question the action.

The amount to be assigned to the item of goodwill is usually arrived at by reference to the agreement for sale and purchase between the vendor and the company. But if this document makes no provision for goodwill as a specific item amongst the assets taken over, goodwill can be deemed to exist only if the amount of the purchase exceeds the total values of the other assets acquired under the deed. On the other hand, the amount thus in excess may be regarded between the parties as representing the value of other intangible assets such as

Trade Marks, Patents, Copyrights, etc., the question of good will *per se* being ignored. In that case the surplus will be represented by Trade Marks, Patents, etc., where they are mentioned in the deed, and for the purposes of arranging the assets, their value will be the surplus over the other assets. Then again, it is not uncommonly found that goodwill is regarded as a distinct asset side by side with trade marks, patents, etc., figuring as a composite item in the agreement, and eventually as an asset of the company. In practically every case of this description, co-existence of these items is perfectly natural. Goodwill could not appear if the business were bereft of the monopoly conferred upon it by trade mark or patent rights.

The following judicial dictum is worthy of note, as it very broadly defines the actual meaning of goodwill. Lord Macnaghten describes the subject thus :—

“ It is a thing very easy to describe, very difficult to define. It is the benefit and advantage of the good name, reputation, and connection of a business. It is the attractive force which brings in custom. It is the one thing which distinguishes an old-established business from a new business at its first start. The goodwill of a business must emanate from a particular centre or source. However widely extended or diffused its influence may be, goodwill is worth nothing unless it has power of attraction sufficient to bring customers home to the source from which it emanates. Goodwill is composed of a variety of elements. It differs in its composition in different trades and in different businesses in the same trade. . . . For my part, I think that if there is one attribute common to all cases of goodwill it is the attribute of locality, for goodwill has no independent existence. It cannot subsist by itself. It must be attached to a business. Destroy the business and the goodwill perishes with it, though elements remain which perhaps may be gathered up and be revived again.”

Before leaving this subject, it should be noted that every prospectus issued by a company, not being a “ private ” company, is required to state the amount agreed to be paid to the vendor for goodwill. (See Companies (Consolidation) Act, 1908, Sec. 81 (1) g, and Sec. 82.)

CHAPTER XXII

INCREASE, REORGANISATION, OR REDUCTION OF SHARE CAPITAL

INCREASE in share capital, as part of the subject-matter of this chapter discloses, is distinct from an increase in the issue of share capital for such amount as remains unsubscribed or hitherto unissued. Increasing the authorised capital of a company is quite another matter ; the extra capital requires to be registered, and the proper duties paid as when the company was incorporated. The Consolidation Act, section 41, gives a company power to alter its memorandum of association, if so allowed under its articles, where such memorandum contains no provision (a) for increasing its share capital ; (b) to consolidate or divide its existing shares ; (c) to convert paid-up shares into stock and reconvert such stock to shares of any denomination ; (d) to divide its shares into shares of smaller amount, but if the shares to be divided are only partly paid-up, the subdivision must be strictly proportional as to paid and unpaid parts of each share ; (e) to cancel any shares which may not be taken up. The powers conferred by this section may be exercised by any company if so authorised by its Articles, and are carried into effect usually by means of a special resolution.

The provisions of a company's articles of association must be in all cases most fully considered before any definite steps can be taken towards the increase of authorised capital. More frequently the board required to obtain the sanction of the members in general meeting, by means of a special resolution, though in some cases a board may, if the Articles of Association so provide, upon its own responsibility pass the necessary resolution for the purpose of increasing the company's capital. With every increase in capital the scale

of duty payable is the same as that payable on the incorporation of the company, and, in the matter of the accounts, the other steps in relation to an increase of capital are similar to those followed when dealing with the first issues of share capital. The reorganising or reduction of share capital requires some further consideration. We will first take the case of reorganisation of share capital. This embraces, as will be seen above, conversion of shares into stock, which has been dealt with elsewhere in a separate chapter. Other forms of capital arrangements comprise :—

(i) The creation of a new and distinct denomination of share or shares out of or wholly covered by an existing issue of another class.

(ii) The conversion of any two classes of shares into those of another denomination to form one class.

(iii) The alteration of the nominal amount of the shares of any denomination, *e.g.*, £5 changed to £1 or 50,000 shares of £5 each converted to 250,000 shares of £1 each.

To carry any of these projects into effect is a costly and troublesome process. Provided the company's articles permit, as they most probably will, the confirmation of the court must be obtained after the special resolutions are passed by the shareholders at meetings held for the purpose. When the obstacles have been surmounted, it will be found necessary to call in all certificates affected by the change, in order that new ones embodying the new conditions can be prepared in their stead. Consequently the share account of every member holding shares of that class has to be altered. The financial books are, however, not greatly concerned. Thus, to take an example, as in (iii) a company whose £5 ordinary shares are quoted at about £30 each, finds it would be an advantage if the nominal amount per share were reduced to £1 each. It has observed all the formalities required by its regulations and the statutes. Notice is given to all its ordinary shareholders that their certificates are to be surrendered for cancellation and that new shares of £1 each will be issued in the ratio of 1 to 5, the notice being

supplemented by advertisement in at least two well-known newspapers, notices and advertisements giving the terms of the shareholders' resolutions. It will be necessary to prepare a list of the ordinary ledger balances, the total of which must agree with the amount of the issue, and ruled spaces for the following must be provided :—

- (1) Ledger and folio.
- (2) Names, addresses and descriptions of members.
- (3) Number of existing shares.
- (4) Number of new shares.
- (5) Distinctive numbers of new shares.
- (6) Numbers of old certificates surrendered.
- (7) Numbers of new certificates issued.

We mentioned, in dealing with conversion of shares into stock, and vice versâ, that shareholders sometimes attempt to evade the stamp duties by having the new certificates made out to some other person. This obviously cannot be permitted unless a proper deed of transfer is drawn up and completed, and stamped with the requisite amount of duty. It is, of course, not irregular to describe the shares in the transfer by their own denomination and distinctive numbers. The deed must go through the process of registration in the usual way.

As the old certificates are received from the shareholders, their numbers are checked and entered in the list. Those holders who have failed to send their certificates in for cancellation will easily be denoted by the absence of any entries under the column for the old certificate numbers. The new distinctive numbers can be entered on the list in the same way as described when dealing with allotment lists (pp. 39, 42). This should be carried out as soon as possible after the list has been checked and agreed, as, when the old certificates have been handed in, it will be possible to prepare the new certificates without delay. This is advisable, because if the new issue is unduly protracted, an unwonted amount of "certification" is bound to arise in consequence. The financial records will merely require the following journal

entry, and the consequent opening up of another account in the private ledger for the new class of shares.

		£	s.	d.	£	s.	d.
Ordinary (£5) shares	Dr.	250,000	0	0			
To Ordinary (£1) Shares					250,000	0	0
Being the conversion of the 50,000 Ordinary Shares of the company from the amount of five pounds per share to the amount of one pound per share as per Special Resolution of the 15th October, 191 .							

When this entry has been posted to the private ledger, the old shares will have been extinguished whilst the new are created in their stead.

Another instance in connection with the rearrangement of share capital which we might usefully quote is that of changing certain shares held by the directorate into the equivalent of deferred ordinary shares, or ordinary shares converted from shares of no particular denomination when the shares all carry the same rights and obligations. This is sometimes resorted to when it is considered advisable to distinguish the holdings of those responsible for the administration of the company, and those who are merely shareholders. By such an arrangement the latter take precedence as to capital interests and priority of dividends over the shares held by the directorate, who, on the other hand, though taking greater risks from their investment, derive additional benefits therefrom as to distribution of assets and dividends as the prosperity of the company increases, the re-arrangement thus conducing to that end.

The conditions of such an arrangement would not be by any means of so arduous a nature as in the case of the preceding example. The directors, and may be other officials of the executive, only would be affected unless it had been decided to modify the conditions of the remaining members' holdings as well. Thus, a company with 50,000 £1 ordinary shares agrees in general meetings by means of special resolutions, and having power so to do, to convert £25,000 of those into deferred ordinary shares, which are to be held by members

of the board, or such members of the staff as the board may nominate; the remaining £25,000 shares to carry prior rights over those converted both as to assets and dividend. Here it will be essential to call in all the certificates for cancellation, as new ones must be issued, whilst the distinctive numeration of the shares, now in two classes, will be altered.

The following journal entry will dispose of the matter in the private books :—

	Dr.	£	s.	d.	£	s.	d.
Paid up Share Capital		50,000	0	0			
To Sundries							
New Ordinary Shares. Fully paid					25,000	0	0
Deferred Ordinary Shares. Fully paid					25,000	0	0
Being the conversion of the company's paid up share capital into two classes of shares as provided by Article 10, and passed by Special Resolution on the 15th October, 191 .							

The issue of further authorised capital, or the residue of unissued capital, is often prescribed by the articles of a company, to the extent that such offers can be made only to existing shareholders, who may make application for allotment in proportion to their present holdings, perhaps irrespective of the class of share held. Where such conditions apply, no person save a shareholder can be allotted any of the shares of the new issue, and then only in strict proportion to the present holding. The shareholder may, however, renounce his right to allotment and may nominate another person to whom the allotment may be made, the person so nominated agreeing to take up the shares and pay any calls thereon as they become due. A "Letter of Renunciation" is appended. The stamp duty thereon is the same as for allotment letters, and is determined in the same manner, *i.e.*, 1d. for a letter representing shares the nominal value of which does not amount to £5; if £5 or over the stamp duty is 6d. for every letter, the stamps can be impressed as shown on the form. A perusal of the form will show that it virtually represents a letter of allotment, the addressee being given

LETTER OF RENUNCIATION.

THE UTOPIAN BANKET REEFS, LIMITED.

5 Puddle Alley, E.C.

9th November, 191

To MIRAM HAXIM, Esq.

Thraxton House,
Buckhouston.

ISSUE OF 50,000 £1 ORDINARY SHARES

Dear Sir,

In accordance with clause 39 of the Articles of Association of the Company, you are entitled, as a shareholder, to allotment of 500 of the above shares at par. In pursuance to the Special Resolution passed at the shareholders' meeting on the 1st instant, the said shares will be duly allotted to you on the basis of one share for each of the five shares now standing in your name unless I am instructed by you to the contrary before the 26th instant.

If you decide to renounce your right to this allotment or desire to nominate some person as an allottee kindly sign the Letter of Renunciation appearing below, and return this document to me intact not later than the 20th inst.

Yours faithfully,

CORNELIUS WINKLE,
Secretary.

LETTER OF RENUNCIATION.

To The Directors.

THE UTOPIAN BANKET REEFS, LIMITED.

6d. Stamp.

I hereby renounce my right to allotment of 500 £1 Ordinary Shares in your company, and request you to allot the said shares to Edward Chirton Vivian, Viscount Somertown, Peer of the Realm of Somertown, Stoneshire and 99 Park Lane, W.

(Signed) MIRAM HAXIM.

Nov. 13th, 191 .

To The Directors,

THE UTOPIAN BANKET REEFS, LIMITED.

I hereby agree to accept the above 500 £1 Ordinary Shares, and undertake to pay the calls thereon. I accordingly hereby request you to enter my name on the Register of Members in respect of the said shares.

As witness my hand this 20th day of November, 191 .

(Signed)	SOMERTOWN.
(Address)	99 Park Lane, London, W.
(Description)	Peer of the Realm.

Issuing shares against undistributed profit or reserves was very infrequently resorted to before the war, but it has now become quite a common practice. A very large proportion of limited companies, both public and private, have found it expedient to issue bonus or additional shares to their members instead of paying much larger dividends than had hitherto been possible. How far such a practice has been justifiable depends upon circumstances surrounding each individual case, but it may be said in a general way, that property of all descriptions has greatly increased in value. As far as the books of account are concerned the procedure is relatively simple. Suppose a company has on its books £50,000 to the credit of Profit and Loss Account and £100,000 on General Reserve, and it has decided that half of these sums shall be distributed in bonus shares to the holders of ordinary shares, and that half each of the Profit and Loss and Reserve Accounts be reduced for the purpose; as the company still has a portion of its authorized ordinary share capital unissued to the extent of £100,000, no further application for increase of capital is necessary. A journal entry as follows will put the matter in order as far as the books are concerned. The issue of shares will follow on the lines as indicated elsewhere in this chapter. The transaction will be subject to a decision of the Board, and reference in the journal entry must be made to the Board minute.

Profit and Loss Account	.	.	.	.	Dr.	£ 25,000	£
General Reserve Account	.	.	.	.	Dr.	50,000	
To Ordinary Share Capital Account	.	.	.	.			75,000

For the issue of 75,000 ordinary shares at £1 each to be issued pro rata to the ordinary shareholders in the proportion of one share to every five shares now held in accordance with Board minute 1st day of April ...

CHAPTER XXIII

STOCK AND STORE ACCOUNTS

THE importance of keeping systematised accounts of goods passing through or stored in a factory or warehouse cannot be overestimated. It is now, indeed, quite imperative that a proper method of recording information of a thoroughly reliable description should be provided, and these records must be so devised as to be correlated with both the financial records of the counting-house and the books of the costing department in the case of a factory. The connecting link between the three sections of the accounts system is such that instant and complete reference from one to the other must be readily available.

There is a somewhat delicate distinction between Stores and Stock Accounts. "Stores" accounts are those which record the information dealing solely with the supplies on hand of raw material or such goods as are stored for the purpose of carrying on the business. "Stock" accounts, on the other hand, record the quantities and other particulars of the stock-in-trade or manufactured or selling products. It is important that the distinction should be rigidly observed, and, for the most part, in larger companies the two accounts would probably be under the charge of different clerks. The stores clerk would perform the duties of order clerk ; the other would be solely concerned in recording and watching the quantities of manufactured goods on hand, as well as acting as a check upon the stores or warehouse. Taking first the considerations relating to stores, the principal purposes of keeping records of stores are:—

(i) To provide an easy and ready means of quickly ascertaining the quantities of any given material on hand, together with the price and the position in the store rooms, such as shelf number, bin number, as the case may be.

(ii) To serve as a check upon the store-keeper by showing in detail full information as to receipt and disposal of any goods he may be responsible for.

(iii) To show by references (made upon the invoices for goods inwards) to stock ledgers, the manner of disposal of any goods received, *i.e.*, whether the goods have been acquired directly for work in hand or carried into the stores.

(iv) To allow an easy method of quickly reviewing the quantity of all stores on hand for the purpose of replenishment, and at the same time to denote under the head of each article stored the normal quantity below which the stores should not be allowed to drop.

(v) As an aid in stock-taking operations, the keeping of stores ledgers is almost indispensable. At stock-taking periods the figures shown by the ledgers must be made to agree with the stock sheets prepared in the store rooms from the actual stores on hand.

Stock ledgers now almost universally take the form of card indexes ; in this particular instance the card index is probably unequalled for the easy manner with which it can be adapted to almost any situation as a record of stores on hand. In any case, either the card index or the loose-leaf ledger should be brought into use. It is very desirable that the cards should be kept in the counting-house or factory office, and not by the stores-keeper, or there would be no check upon the latter. The cards would be entered up from delivery notes received with the goods, or from the invoices. The stores-keeper in some concerns does not see the invoices at all, in which case a delivery note is insisted upon. The name of the firm supplying the goods, with the date and quantities of materials, are first entered from the note. At a later stage the rate and amount are obtained from the invoice when passed by the ordering department. The spec men shown on page 244 has been found to serve the purpose of a store card used on the card index plan.

The column headed quantities can be provided with

sub-rulings to denote stores held in weight or measurement, as required, or cards can be specially prepared to provide for both, or for other particular purposes if needed.

In the store room, the man in charge will keep a "stores day book," into which he will enter seriatim, on the one hand, each item of deliveries into stores, with the name of the firm, date and quantities; and will place a number on the delivering firm's delivery note, which number will also be entered in his day book. He will record the goods he delivers to the factory, giving the work order number, name of job, and quantity. The requisition notes sent by the factory to the stores will be made out on the manifold principle so that a replica of the requisition to the stores-keeper is always available in case of dispute, or need for verification.

Every invoice passed through to the counting-house should bear the initials of all those who have been responsible for the receipt and disposal of the goods represented by the invoice, as well as the number of the card in the stores ledger which contains that information.

Stock Ledgers are practically analogous to the ledgers or cards which we have just discussed, but in this case it has generally been found more convenient to employ the loose-leaf system. As we have said, the recording of stocks embraces those goods which have undergone the process of manufacture and are ready for delivery to the selling departments. The same system holds good in establishments of a retail character in which the goods are sold in the condition in which they are obtained. Stock accounts, in some cases of this description, are found to be as necessary as with the manufacturer. A careful analysis of the various lines stocked must be kept and a judicious classification and grouping is desirable. The form of ruling for a Stock Ledger will differ to some extent from the example described and illustrated for stores, as in most cases there will be a great many more entries for out-goings than for entries recording goods inwards, but the essential principles are practically the same in both instances, whilst the functions discharged may be said to fulfil the same

ends. Perhaps the greatest benefits to be derived from the keeping of store and stock records is the ability to review rapidly under two convenient heads all material on hand at any given time, provided the books or cards are kept up to date, and the totals are frequently put in. Stores accounts again furnish the only data as to movement in goods themselves ; financial records will not do this except where the channels of turnover under one or more heads represent a particular article under each head of turnover ; and where this is so, it is not at all uncommonly found that the selling departments require to be possessed of information in regard to parts or fittings.

The ruling on page 246 will be found suitable for most purposes, but can be easily modified for adaptation to any particular requirements.

The column headed "Quantities" can of course be so arranged to accommodate figures recording movements of goods in weights, lengths, dozens, etc. In both the card index or loose-leaf systems it is possible to prepare suitable rulings of different kinds to meet the various descriptions of goods.

Information in regard to patterns, moulds, designs, etc., is also usually entered into the accounts for manufactured goods, and for the sake of homogeneity a definite number usually denotes each particular line manufactured or stocked.

CHAPTER XXIV

COSTING

IN all processes of manufacture, building, or construction of any description, cost accounts are now considered as a *sine quâ non*. The information disclosed by an adequate system of costing is quite indispensable to the welfare of every business or public undertaking. The commercial man must provide the necessary data which will enable him to arrive at the precise cost of his wares both in the factory and in the warehouse ; indeed, it is necessary that he should know the cost of the separate parts which go to make up a unit of his product as completed for the markets. The builder and contractor must know the cost of his contract up to any given stage, as well as the cost on completion.

In its broad aspects the subject of costing can be roughly divided into at least five distinct headings, each being applicable in the main to the different classes of manufacture or public service, as the case may be.

1. *Multiple costing* is used in such undertakings as produce a variety of articles, or a product the parts of which necessitate a distinct value as it leaves the factory.

2. *Terminating costs* determine the cost of buildings, engineering enterprises, ships, etc.

3. *Process costing* involves the cost of converting raw material into a product to be used in another industry.

4. *Single costing* is that which provides the cost of working mines, for the cost of raising coal, minerals, or ore per ton ; the products of breweries and distilleries at per gallon or per barrel.

5. *Operating costs* are such as are involved in ascertaining the mileage rate of railways and tramways, and the products of gas, water and electricity enterprises.

Under these five categories we have set out briefly the various uses to which a system of cost accounts can be put. From the above it will be gathered that the subject of costing has pervaded every branch of trade and industry, but before attempting to construct a system for any given business the parties responsible must be assumed to possess a very close acquaintance with every branch of the process of manufacture or construction which may be in hand. The case of multiple costing is probably the one which offers the most scope to the ingenious organiser. It is that branch of costing which is most widely used, as it embraces almost every conceivable kind of manufacture, and owing to the fact that the system is required to inquire into the most minute details of cost, it is undoubtedly the system which offers the most complex problems.

The basic principles which together make up a set of accounts for costing require :—

(a) An analysis of all productive labour expended upon each specific item of work produced, classified appropriately in relation to each item of work.

(b) The charging of any materials or goods requisitioned from stores for each item.

(c) An approximation of all overhead expenses involving the cost of maintaining and directly supervising the factory, embracing all incidental expenditure which cannot be separately charged to each item of work in hand; such as unproductive labour, salaries of supervisors or clerks, cleaners, engine-men, etc., rent, rates, taxes, insurance, repairs, renewals, power, fuel, light, water, depreciation, etc. The method of apportioning these overhead charges, known most familiarly as "Establishment Charges" or "Factory Burden," will be fully explained later on in this chapter.

These are the three factors which go to make up what is commonly known as "factory cost." The total cost of a product as it leaves the factory for the warehouse is the total cost plus a certain percentage, uniformly agreed upon throughout each individual undertaking, to represent *factory*

profit, the resulting price being the full cost to the warehouse or selling departments.

The first factor, productive labour, is the one which demands the closest attention in most cases, when arriving at factory cost. In the more up-to-date establishments systems have been devised whereby workmen are required to hand to their foreman a daily record of their time, which, after having been passed by the foreman, is charged up next morning to the several jobs passing through the works. Other establishments have found it sufficient to arrange for the whole week's wages to be analysed and charged up weekly instead of daily, but the daily record involves very little more time in the office, and offers much greater advantages. It is therefore advisable to adopt a method whereby the chargeable wages can be ascertained day by day if possible. Many useful devices exist in the form of automatic time registers, specially constructed for the purpose of recording time on the workmen's daily dockets, but, unfortunately, we are unable to devote space for the purpose of describing them. It is very essential that the workmen should be spared as much trouble as possible in recording their time; it is also desirable that the dockets employed should be simply arranged in order that the foreman and time clerks can quickly discern the information they contain. For the most part the products of many of our factories pass through two or three distinct departments before they reach the completed stage. Then again it is almost universally found that the product will undergo several distinct operations in each department. In other words, it emerges as a marketable commodity after having passed through the hands of many workmen, each one being, in his particular way, an expert; or at most he practises only a few of the operations of any given department; seldom, if ever, is he a practised hand in more than one department. To illustrate a case involving the analysis and rapid charging up of productive labour, let us assume a case where the product of a factory passes through three departments, each quite distinct from the others yet virtually under the same roof,

and that in each department the articles being manufactured pass through several processes:—

	{	Process d
		e
Dept. A	{	f
		g
		h
		i
Dept. B	{	j
		k
		l
		m
Dept. C	{	n
		o

Take only the case of department, or workshop A; the arrangements for the other two will be on the same footing. It is desired to design a suitable time-docket for that workshop. The distinct kinds of work undertaken by this department of the factory are five; it will thus only be necessary for each employee to mark under the column headed by one of the letters d, e, f, g, and h the time of starting and finishing his task *or* the time occupied, and also the works ticket number and a brief description, with his name. His number on the pay roll will have been affixed to the docket, by means of a hand enumerator, before it was handed out.

The dockets and requisition orders to stores for materials should be on tinted paper to denote readily the department from which they emanate.

This docket is passed by the foreman or overseer next morning, and handed to the costing department, with the dockets for the rest of the productive staff. In the costing office the dockets serve two functions; in the first place they are marked in reference to the amount to be charged to each job the man has been engaged upon, and then the amount is entered upon the charge sheet for the week as shown below, the marking being always expressed in money, except where

the rate of wage for productive labour is the same all through the department, when the marking on the charge sheet is expressed in time. At the end of the week, or at any stage during the week when a given job is finished, the money equivalent is arrived at, after totalling the time entered since the week started. At the close of each week the charge sheet is totalled and approximately agreed with the full amount of productive wages actually paid for that department. The second function of the docket is to provide a voucher for the payment of wages. Each day dockets are filed away numerically. At the time for payment of wages, the daily dockets of each employee are assembled in batches of six, representing the time for the week of each individual, and then checked off with the time-book, register, or clock recorder.

DAILY TIME DOCKET.						Employee's Number	59
THE X COMPANY, LTD. DEPARTMENT A.							
Employee's name <u>E. Adkins</u>							
Rate <u>1s.</u> per hour.				Date <u>30/9/19</u> <u>Thur.</u>			
Factory Work Order No.	Description.	Operations.					
		d.	e.	f.	g.	h.	
3891	500 articles			3.30			3/6
3785	1,000 „			5.30			5/6

Countersigned,

G. P., Overseer

The charge sheet, which as will have been gathered, is a weekly analysis of the wages cost of each department, is in

effect sometimes a collection of sheets, but this depends upon the number of men employed and the number of jobs per department. The sheet is best ruled in brief size paper, as it will accommodate a greater number of job records. Only a small section is given here. It will be observed from the two entries made from the docket on page 252, where it is assumed that the work in question has been finished. If a workman's task is unfinished from day to day, throughout the week, the overseer will withhold that man's dockets from the office till he finishes the work order, or, till the end of the week; in this way the necessity of entering up small items day by day is obviated. Entries are made only when a man finishes a given order or at the pay day.

The weekly charge sheets constitute a book of entry for the Cost Ledger which may be similar to the following. It will be observed from the method explained of making daily entries of finished jobs, that the charge sheet can be posted to the Cost Ledger whenever a job has passed through the factory, as it will be the duty of the overseer or his clerk to hand in next morning all dockets for finished jobs.

The Cost Ledger is best kept upon the card-index plan, this method being particularly adaptable for numerical filing, the arrangement of the jobs being on a numerical basis in practically all cases. The drawers for the cards are best arranged to accommodate, say, 1,000 cards each. As the guide cards easily distinguish each 100 and each subdivisional ten, the units can quickly be turned up. For instance, the two entries on the charge sheet, page 253, numbers 3891 and 3787, would be in the drawer containing the cards from 3001-4000. 3891 would almost instantly be found under section 800, subsection 90, and so on.

The entries from charge sheets of each department are all entered into the cost card or ledger in their appropriate order. Provision is also made for entry of material used in each department and also for the addition of establishment charges, the method of ascertaining both of which we shall describe later. It is important that the totals of the

charge sheets, as well as the entries to the cost cards, should be checked. They should be ticked off and initialled week by week.

The charging of material is effected from the Waste Book kept by the stores-keeper, who, it will be remembered from the particulars of the preceding chapter, will enter *all* goods received into the factory, whether specifically ordered for a job in hand or held in stock. He will indicate the quantity of every article he issues to each department, giving the work order number in each case. It is usual to add a nominal percentage to the actual cost (cash discounts being neglected), of all material requisitioned and supplied to foremen, as well as a further addition, also by way of percentage, for profit on handling the stock, though more frequently one addition is made to cover the cost, whilst the profit is added to the prime cost as a whole. In such a case the price of the raw material is charged up at a fixed rate of, say, 5 or 10 per cent. on the invoice prices, to cover the cost of storage, handling, etc. It is important to scrutinise carefully each works order ticket to ensure that the proper amount of material has been charged. This can best be managed by checking off the overseer's requisition slips with the stores-keeper's Waste Book from time to time. (See STORES ACCOUNTS, *infra*.)

The various methods of arriving at the apportionment of establishment charges would half fill such a volume as this. The system given on the form on page 257 is self-explanatory, and is based upon the working of a well-known factory of repute. It will be noticed that the whole cost of maintaining and administering the factory has been provided for, the figures given having been taken from the actual financial records. Incidentally this is an excellent method of enquiring into the economical working of the several departments, and has been known to act as a valuable stimulant towards preventing leakages in running costs. Not infrequently overseers or works superintendents are paid bonuses for the economical working of their departments.

It will not be possible for us to discuss the advisability of

ESTABLISHMENT CHARGES, BASED UPON TRADING AND PROFIT AND LOSS ACCOUNTS, FOR THE YEAR ENDED
DECEMBER 31st, 19..

Total Outlay (excluding Materials).	Amount in Annual Accounts.	Departments.			How Apportioned.
		A.	B.	C.	
Wages, productive ..	£9500 0 0	£2000 0 0	£4500 0 0	£3000 0 0	Analysed weekly.
" non-productive	1500 0 0	300 0 0	950 0 0	250 0 0	"
Rent, Rates, and Taxes	750 0 0	120 0 0	400 0 0	230 0 0	On valuer's estimate of depart- mental annual values.
Insurance	280 0 0	50 0 0	180 0 0	50 0 0	(1) Fire on insured values ; (2) employer's risks on wages paid and varying rates.
Salaries and Commission	1200 0 0	400 0 0	900 0 0	650 0 0	On approximate annual value of output in previous year.
General Expenses ..	750 0 0	50 0 0	450 0 0	100 0 0	On approximate horse-power required in each.
Power and Water.. ..	600 0 0	50 0 0	80 0 0	50 0 0	(1) On number of lights ; (2) on number of heat radiators.
Fuel and Light	180 0 0	50 0 0	500 0 0	200 0 0	On value of machines, etc.
Depreciation	800 0 0	100 0 0	180 0 0	70 0 0	Analysed from accounts.
Repairs and Renewals	300 0 0	50 0 0	300 0 0	100 0 0	On approximate capital sunk.
Debenture Interest ..	550 0 0	150 0 0			
Departmental Oncost	16410 0 0	£1270 0 0	£3940 0 0	£1700 0 0	
Approximate ratio of labour to Oncost ..		65 %	90 %	60 %	

SELLING COSTS, APPORTIONED DEPARTMENTALLY. ESTABLISHMENT CHARGES ARE BASED UPON COST OF PURCHASES AGAINST OTHER OUTLAY FROM TRADING AND PROFIT AND LOSS ACCOUNTS FOR THE YEAR ENDED DECEMBER 31ST, 19..

Total Outlay.	Amounts from Annual Accounts.	Departments.			How Apportioned.
		A.	B.	C.	
Purchases net (starting and finishing stocks allowed for)	£9000	£18000	0	0	Analysed in financial books.
Salaries and Wages ..	£2500	500	1500	0	
Travellers' Salaries and Commission ..	1500	300	800	0	Actually analysed where possible, leaving about one-third for general supervision and administrative purposes distributed in ratio of turnover.
Discounts ..	1600	320	850	0	
Rent, Rates, Taxes, and Insurance ..	1200	500	300	0	On ratio of space occupied.
Advertising ..	2100	700	400	0	
Depreciation ..	400	100	100	0	As in Salaries and Wages, but about one-fourth distributed on basis of turnover.
Trade Expenses ..	1500	300	800	0	
Bad Debts ..	800	160	430	0	On value of fixtures and furniture. On ratio of turnover.
Approximate Oncost based on cost of purchases ..	£11600	£2880	£5180	£3540	
		17½ %	35 %	22½ %	

including certain charges in this respect. Considerable divergence of opinion exists amongst the highest authorities on the subject of including such an item as, say, interest on capital sunk. In private concerns no doubt the principle is wrong, but we are inclined to think that in the case of companies, such a standing charge as debenture interest is permissible in any case where the conditions of trade competition or favourable markets will permit of it. It is more commonly found that this item does figure in the return.

As distinct from the principle of labour plus establishment costs, there is another method, and one which is growing rapidly in favour in many classes of industry, known as "Machine hour-costing." The basis upon which such a system rests is similar to the method previously described, except that labour and overhead charges are appropriated to individual machines, or a class of machines, in any given department, the resulting hour-cost covering all factory outlay expressed in units of rates per hour per machine according to grade.

Machine hour-costs are best arrived at upon the principle shown on the tabular statement for establishment charges on page 257, and assuming that department to be under treatment for this form of costing as shown upon that schedule, it will be seen that the total productive wages of the department, £4,500, and other overhead charges amounting to £3,940, could be taken collectively and split up over the number of machines, or different classes of machines, used in that department. It will serve as a useful illustration if, in the present instance, it is assumed that the department consists of five Alpha machines and ten Beta machines. It will be useful to tabulate the hour-costing system on the following basis, using the same figures as appear on the schedule mentioned, assuming that the Alpha machine involves the constant employment of two men and two labourers, and the Beta machine one man and one labourer.

It will be observed from the following table that the machine hour-costs of the first machine is 6s. 6d. per hour, that of

MACHINE HOUR-COSTS.
ANNUAL STATEMENT OF DEPARTMENT " B."

Expenditure, year ended 31st Dec., 19...		Five Alpha Machines	Ten Beta Machines
	£	£	£
Productive Wages . . .	4500	2250	2250
Unproductive do. . . .	950	400	550
Rents, Rates and Taxes . .	400	160	240
Insurance	180	80	100
Salaries and Commissions }	900	400	500
General Expenses			
Power and Water . . .	450	200	250
Fuel and Light	80	30	50
Depreciation	500	200	300
Repairs and Renewals . . .	180	80	100
Debenture Interest . . .	300	150	150
	<u>£8440</u>	<u>£3950</u>	<u>£4490</u>
Annual cost per Machine . .	—	<u>£790</u>	<u>£449</u>
Hour cost per Machine . . .		£.316	£.1796
2500 hours (50 weeks of 50 hours each)		or 6s. 4d. say 6s. 6d. per hour	or 3s. 7d. say 3s. 9d. per hour

the second machine 3s. 9d. per hour, and these figures cover all labour costs and other outlay involved in that part of the factory. The growing popularity of this system is undoubtedly due to the simplicity with which it is worked, both for estimating and costing purposes, but it is very essential that a close watch should be kept upon the relative outlay of each of the factory departments, certainly not less than every twelve months, preferably quarterly or half-yearly, in order to see that the machine hour-cost is adequately covered. In other respects the factory cost is arrived at under this principle by merely adding cost of material plus such percentage as is necessary for covering expense of handling, plus a profit for the whole.

The above tabulated example of machine hour-costs has been drafted on the simplest possible plan. The same principle will apply to any given workshop where the two machines mentioned in the example are to be treated or where the working

has to be applied to a greater number. Instances are on record where no less than twelve different rates of machine hour-costs have been calculated for one department of a factory, and six or seven for another department of the same works. Some difficulty may be experienced in approaching the question of allocation of the different items of overhead expenses, but as a general rule the method of apportionment shown on the table for establishment charges treating the three separate departments can be followed. Many factories, however, have different methods of treating their accounts for machine hour-costs. For instance, the ratio of amounts applicable to a machine or class of machines for unproductive wages may arise from a variety of factors, and must be treated accordingly. In the present instance this item of unproductive wages is based upon the production value of the machine concerned. In the case of rents, rates and taxes, the obvious method is to apportion the expenditure under superficial feet occupied by a machine or class of machines. Insurance can be based upon the values concerned. Salaries, commissions, general expenses, are usually apportioned in the same way as unproductive wages, so also would be fuel for warming, and light. Power and water, however, must be rated according to individual circumstances. It should be possible to allocate power according to dynamometer tests per machine. The question of water will depend upon whether this commodity is used in the process of manufacture or not. If water is only consumed for the purpose of cleaning, it can be classified under fuel and light. Depreciation should, if possible, be levied on each machine according to its value, and the same with repairs and renewals, accurate analytic accounts of which should be kept in all machine shops. Such items as debenture interest or interest on capital where this is taken in, will depend upon the approximate amounts involved in each department, and will be levied on the machines according to their value or space occupied.

More modern methods of charging raw material have a strong tendency to embrace some system of a percentage

establishment charge based upon the total value of goods purchased and passing through warehouses or stores. The older custom which is rapidly becoming obsolete, of including all expenditure on the upkeep and wages and maintenance of stores attached to factories and placing that expenditure on the establishment charge of the factory itself, has been superseded, and kept entirely distinct from the industrial or factory costs. The arrangements are very similar to the system of selling costs dealt with later in this chapter. Simply stated the arrangement can be set down somewhat as follows, omitting details:—

Total materials purchased, twelve months	£28,000
Expenditure, covering all wages, proportion of salaries, commissions, and general expenses of the whole concern; rates, taxes, and insurance; fuel, light, and water, approximately apportioned to the warehouse; depreciation of warehouse buildings and fittings; repairs and renewals to same; debenture and capital interest estimated to be involved	£1,400

It will be seen that this gives a ratio of 5 per cent. to cover the cost of storing and handling raw material charged up to the various jobs.

The use of workmen's time dockets previously mentioned in this chapter will be modified for machine hour-costs to the extent that the leading hand on a machine would record the time occupied for himself and mates, and upon this basis costs would be charged according to the hour rate for the machine plus such materials as are chargeable on the basis given above. To the whole would be added the agreed rate for factory profit.

In addition to ordinary factory cost finding, there is another and equally important phase of costing to consider, known as Selling Costs, though in some few isolated instances the two are treated under one heading. This may serve where the factory and the distributing centre are located under one roof as it were, but in cases where the two are distinct and especially when under separate management, it is certainly desirable to arrange for the finding of a figure to represent selling or distributing cost. If necessary this can also be arranged

for departmentally. Indeed, in many cases this will be essential in view of the fact that the wares of one given business may differ to such an extent that the selling cost for the whole would be alarmingly erratic for certain departments. As an instance, we might mention the disparity between the cost of running a department dealing with provisions, and another, say, with jewellery: gross profits and selling costs are greatly at variance on a percentage of turnover. The second statement of overhead charges for selling purposes will readily be understood upon perusal. Here again the annual statement serves an extremely useful purpose as an economic stimulant.

The application of the principle of selling costs is a very vital one for every trader. The subject treated here deals more aptly with businesses, both industrial and commercial, on a somewhat extensive basis; very small businesses being left out of account. Nevertheless, this subject should be very closely studied by all parties having to do with production and distribution, no matter how small the factory or how diminutive the retailer's shop may be. Sometimes the subject has to be dealt with collectively, that is to say, both from the producer's and distributor's point of view, but a close inspection of the two tables given on pp. 256 and 257 should inculcate into the enquirer's mind the proper function of this branch of accounting, and a due consideration of the principles enunciated will render it apparent to the reader that this is a vital subject which cannot be ignored in any business.

CHAPTER XXV

LIQUIDATION ACCOUNTS—VOLUNTARY

THERE are three forms of winding up the affairs of companies, the preliminary steps and subsequent procedure to be observed varying with each form. The simplest method of winding up as regards the accounts is that of voluntary liquidation, because no settled form has been laid down by the statutes, except where, in the case of a "pending" liquidation either voluntarily or under supervision, the proceedings are protracted for over a year, when the liquidator is required under Sec. 224 of the Act of 1908 to make a return of receipts and expenditure passing through his hands in connection with the winding up. He is also required to do this at prescribed times thereafter until the winding up is concluded. The statement is to be made upon official forms obtainable from the Board of Trade. Where, however, the winding up has been concluded within a year of the date from which the Special Resolution to wind up was passed by the shareholders, the liquidator is only required to lay before the creditors and contributories a statement of his receipts and expenditure, and no prescribed form for such a purpose is provided; it is usual, however, to draw up this account in a similar manner to that prescribed for by the section above quoted, though, as has been stated, this will not be filed with the authorities if the final meeting of the liquidator is to be held within one year from the commencement of liquidation.

It is not within our province in this work to go into the many observances which have to be very closely attended to by a person appointed to discharge the important and onerous duties of liquidator: ponderous volumes exist on the subject of "rights and duties" of these officials, whilst the greater and last part of the Consolidated Act deals almost solely with the subject. It is only possible to deal with the question of

the accounts to be kept for the different forms of liquidation and with statements in connection with accounts.

When appointed, the liquidator should proceed immediately to examine the state of accounts of the company, and obtain a proper balance sheet drawn up at the date of liquidation. He should verify the accuracy of all figures contained in the accounts, and at the same time take steps to satisfy himself that the share registers are also written up, so that the list of contributories may be correctly compiled. It will depend upon the nature of the proceedings as to whether he should have the company's fixed and movable assets valued and the list of debtors and creditors verified. If the liquidation has been decided upon for the purpose of handing over the company's affairs to another company at a stated figure, the transactions in liquidation are comparatively simple. On the other hand, in cases of insolvency involving the realisation of property and distribution of effects to creditors and contributories, the liquidator's task is somewhat different. Again, he may be required to "carry on" the affairs of the company more or less indefinitely with a view to disposal as a going concern as opportunity presents itself: in other words, he would be required to be responsible for the trading of the business in the same way as though the company were still controlled by directors before the liquidation. In such cases the liquidator is usually assisted by a manager appointed by him.

In each of these forms of voluntary liquidation the forms of accounts will not vary very greatly, except in the case where trading is continued, when it is necessary to consider the forms of account in vogue before the liquidation commenced. If these are deemed adequate for proper economical and efficient purposes the old system may be adopted, but care should be exercised in this respect, inasmuch as straitened and impoverished circumstances are more often brought about by inefficient accounts than otherwise. If, therefore, trading is to go on, full regard should be had to this side of the system of accounts.

For the most part, a case of voluntary liquidation is more likely to require as speedy a termination to the proceedings as possible, and whether the situation involves the sale of the whole effects outright or the disposal of the various assets piecemeal on the most advantageous terms, the recording system to be adopted is of the simplest description. A statement of affairs in the usually accepted form will be required only in the case of insolvency and is even then not required by law where the liquidation is not compulsory (*see supra*). But where it is drawn up in voluntary liquidation the statement is wanted merely for the guidance of the liquidator, for he may or may not include in his accounts of the financial proceedings a statement of what assets were expected to realise and the amounts actually obtained, but the liquidator must always offer to provide such information as he is able to give. He is, as a matter of accepted custom, required to state in his final report to the creditors and contributories his willingness to afford all particulars of the winding up which it may be in his power so to do.

A separate set of books must be obtained in which to detail his transactions: a Cash Book, Ledger, and a small Journal will suffice. The final statement of affairs or balance sheet, as the case may be, must be his starting-point in the financial transactions; he will debit in his books under the respective headings, each asset of the company, whilst, on the other hand, credits will be created for the several liabilities. The Cash Book will commence with the amount taken over at the bank and cash in hand, and will contain all subsequent receipts and payments until the liquidation is complete.

The following balance was drawn up just prior to a resolution to wind up. The company was formed for the purpose of working a concession of land from which china clay had for some years been very profitably extracted; the yield of clay had, however, some two years previously become of such a character that it could not profitably be worked. A liquidator was appointed whose remuneration was to be £75; he was to realise the assets of the company to the best advantage,

and pay off the creditors and any remaining surplus to the contributories. The amounts realised for the several assets and the other costs of liquidation will be found in the Realisation and Cash Accounts respectively.

THE X COMPANY, LTD.

BALANCE SHEET.—31ST DECEMBER, 191 .

<i>Liabilities.</i>			<i>Assets.</i>		
To 12,000 Shares of £1 each, fully paid ..	£12000	0 0	By Freehold Buildings ..	£3400	0 0
„ Bank Loan, secured on Freehold Buildings ..	2500	0 0	„ Machinery and Plant ..	6000	0 0
„ Sundry Creditors ..	1900	0 0	„ Stock-in-trade ..	1000	0 0
			„ Debtors ..	3000	0 0
			„ Profit and Loss ..	3000	0 0
	£16400	0 0		£16400	0 0

With this balance sheet before him, the liquidator will be in a position to start his accounts, and the first step in that direction is to make the following Journal entries:—

<i>Liquidation Account</i> ..	Dr.	£16400	0 0
<i>To Sundry Liabilities</i>			
Share Capital—			
12,000 Shares of £1 each, fully paid		£12000	0 0
Loan (secured on freehold buildings) ..		2500	0 0
Sundry Unsecured Creditors ..		1900	0 0
<i>Sundry Assets</i> ..	Dr.		
<i>To Liquidation Account</i> ..		164	0 0 0
Freehold Buildings ..		3400	0 0
Machinery and Plant ..		6000	0 0
Stock-in-trade ..		1000	0 0
Debtors ..		3000	0 0
Profit and Loss ..		3000	0 0

From these entries the following Ledger openings will arise:—

LIQUIDATION ACCOUNT.

To Sundries	£16400	0 0	By Sundries.. ..	£16400	0 0
-------------------	--------	-----	------------------	--------	-----

SHARE CAPITAL.

To Loss on Realisation ..	£8323	0 0	By Liquidation A/c.. ..	£12000	0 0
„ Cash to Contributories at 6s. 1½d. per share ..	3675	0 0			
„ Cash Balance to Bank of England (Liquidation A/c.)	2	0 0			
	£12000	0 0		£12000	0 0

COMPANY ACCOUNTS

BANK LOAN.

To Cash	£2500	0	0	By Liquidation Account ..	£2500	0	0
-----------------	-------	---	---	---------------------------	-------	---	---

UNSECURED CREDITORS.

To Cash	£1900	0	0	By Liquidation A/c..	£1900	0	0
-----------------	-------	---	---	----------------------	-------	---	---

FREEHOLD BUILDINGS.

To Liquidation A/c..	£3400	0	0	By Realisation A/c..	£3400	0	0
----------------------	-------	---	---	----------------------	-------	---	---

PLANT AND MACHINERY ACCOUNT.

To Liquidation A/c..	£6000	0	0	By Realisation A/c..	£6000	0	0
----------------------	-------	---	---	----------------------	-------	---	---

STOCK-IN-TRADE.

To Liquidation A/c..	£1000	0	0	By Realisation A/c..	£1000	0	0
----------------------	-------	---	---	----------------------	-------	---	---

DEBTORS.

To Liquidation A/c..	£3000	0	0	By Realisation A/c..	£3000	0	0
----------------------	-------	---	---	----------------------	-------	---	---

PROFIT AND LOSS ACCOUNT.

To Liquidation A/c..	£3000	0	0	By Profit and Loss (Realisation A/c)	£3000	0	0
----------------------	-------	---	---	--	-------	---	---

REALISATION ACCOUNT.

To Freehold Buildings ..	£3400	0	0	By Cash, Sale of Buildings..	£3100	0	0
„ Plant and Machinery ..	6000	0	0	„ „ Auction Sale of			
„ Debtors	3000	0	0	„ „ Plant and Stock	2500	0	0
„ Stock	1000	0	0	„ „ Debts collected ..	2650	0	0
				„ Balance to Profit and			
				Loss (Realisation) A/c	5150	0	0
	£13400	0	0		£13400	0	0

PROFIT AND LOSS (REALISATION) ACCOUNT.

To Loss at date of Winding up	£3000	0	0	By Balance to Share Capital A/c	£8323	0	0
„ Loss on Realisation A/c ..	5150	0	0				
„ Cash Liquidator's Fee..	75	0	0				
„ „ Auctioneer's Charges ..	58	0	0				
„ „ Stationery and Printing ..	15	0	0				
„ „ Postage and Expenses ..	25	0	0				
	£8323	0	0		£8323	0	0

CASH ACCOUNT.

To Sale of Buildings by private treaty	£3100	0	0	By Bank Loan	£2500	0	0
„ Proceeds of Auction of Plant, Machinery and Stock	2500	0	0	„ Sundry Creditors (details)	1900	0	0
„ Book Debts collected (details)	2650	0	0	„ Liquidator's fee	75	0	0
				„ Auctioneer's Charges ..	58	0	0
				„ Stationery and Printing ..	15	0	0
				„ Postage and Expenses..	25	0	0
				„ Payments to Contributories at 6s. 1½d. per share as per schedule	3675	0	0
				„ Balance to Liquidation A/c at Bank of England	2	0	0
	£8250	0	0		£8250	0	0

Probably a large proportion of liquidators appointed in a voluntary winding up are content with a mere single-entry system of receipts and payments. This is, however, unsatisfactory, inasmuch as the liquidator's books ought, for his own satisfaction, to comprise the full details of the transactions from the moment when dissolution commenced. He should be able to show by his own books the amounts realised on the various items against the values at which they were represented at the close of the company's activity. From the foregoing example the total loss to the shareholders is made quite plain in the Profit and Loss on Realisation Account, where the loss on disposal of the effects is coupled with the amount of excess of liabilities over assets at the date of winding up. Then follow the details of cost of liquidation. If he chooses, the liquidator may embody in his final return to the creditors and contributories the amounts at which the various assets stood in the books at dissolution, or where steps have

been taken to get a more or less approximate statement of what the assets were expected to realise at the commencement of the winding up, he would state those figures against the amounts actually received.

If the winding up has been carried out with expedition, and it is possible to hold his final meeting within a year of the date of the winding-up resolution, the liquidator's statement of affairs to be placed before the meeting may be made out as follows. Where proceedings are protracted beyond that time the liquidator must make a return on the statutory forms given on pp. 267 to 270, and he must fill in on the back of the form in the spaces provided the information as to the position of the proceedings, causes of delay and prospects of termination, etc. The return must be accompanied by an affidavit which must be sworn before a Commissioner for Oaths.

THE X COMPANY, LIMITED IN LIQUIDATION

FINAL STATEMENT OF THE LIQUIDATORS' RECEIPTS AND EXPENDITURE TO
BE SUBMITTED AT THE MEETING OF CREDITORS AND CONTRIBUTORIES ON
MARCH 31ST, 191 .

<i>Receipts.</i>				<i>Expenditure.</i>			
To Proceeds of Sale of Freehold Property by private treaty (value in books, £3,400 os od.) ..	£3100	0	0	By Bank Loan (overdraft fully secured)	£2500	0	0
„ Proceeds of Sale by Auction of Plant, Stock, etc. (value in books, £7,000 os. od.)	2500	0	0	„ Unsecured Creditors ..	1900	0	0
„ Debts collected (amount in books, £3,000 os. od.)	2650	0	0	„ Cost of Liquidation—			
				Liquidation Fees	75	0	0
				Auction Charges	58	0	0
				Stationery and Printing ..	15	0	0
				Postage and Expenses ..	25	0	0
				„ Payments to Contributories at 6s. 1½d. per share ..	3675	0	0
				„ Undistributable Balance paid to Liquidations A/c at Bank of England ..	2	0	0
	£8250	0	0		£8250	0	0

I shall be glad to afford shareholders such further information as I am able to offer.

SEPTIMUS SLEUTH,
Liquidator.

195 Bucklersbury, E.C.,
March 15th, 191 .

Number }
Company }

Form No. 92.

[Re

Limited.

This is the Exhibit marked " B " referred to in the Affidavit
of

sworn before me this day of 19

1

FORM OF STATEMENT OF RECEIPTS AND PAYMENTS, AND GENERAL
DIRECTIONS AS TO STATEMENTS.

1. Every Statement must be on sheets 13 inches by 16 inches.
2. Every statement must contain a detailed account of all the Liquidator's Realisations and Disbursements in respect of the Company. The Statement of Realisations should contain a record of all Receipts derived from Assets existing at the date of the Winding-up Order or Resolution and subsequently realised, including Balance in Bank, Book Debts and Calls Collected, Property Sold, etc.; and the Account of Disbursements should contain all payments for costs and charges, or to creditors or contributories. Where property has been realised, the gross proceeds of sale must be entered under Realisations, and the necessary payments incidental to sales must be entered as Disbursements. These accounts should not contain payments into the Companies Liquidation Account, except Unclaimed Dividends (*see paragraph 5*), or Payments into or out of Bank, or Temporary Investments by the Liquidator, or the proceeds of such investments when realised, which should be shown separately—

(a) By means of the Bank Pass Book;

(b) By a separate detailed Statement of Moneys invested by the Liquidator, and Investments Realised.

Interest allowed or charged by the Bank, Bank Commission, etc., and profit or loss upon the realisation of Temporary Investments, should, however, be inserted in the Accounts of Realisations or Disbursements, as the case may be. Each receipt and payment must be entered in the account in such a manner as sufficiently to explain its nature. The receipts and payments must severally be added up at the foot of each sheet, *and the totals carried forward from one Account to another without any intermediate balance, so that the gross totals shall represent the total amounts received and paid by the Liquidator respectively.*

3. When the Liquidator carries on a business, a Trading Account must be forwarded as a distinct Account, and the Totals of Receipts and Payments on the Trading Account must alone be set out in the Statement.

4. When Dividends or Instalments of Compositions are paid to Creditors, or a Return of Surplus Assets is made to Contributories, the total amount of each Dividend, or Instalment of Composition, or Return to Contributories, actually paid, must be entered in the Statement of Disbursements as one sum; and the Liquidator must forward separate accounts showing in lists the amount of the claim of each creditor and the amount of dividend or composition payable to each creditor, and of surplus assets payable to each contributory, distinguishing in each list the dividends or instalments of composition and shares of surplus assets actually paid, and those remaining unclaimed. Each list must be on sheets 13 inches by 8 inches.

5. When unclaimed Dividends, Instalments of Compositions, or Returns of Surplus Assets are paid into the Companies Liquidation Account, the total amount so paid in should be entered in the Statement of Disbursements as one sum.

6. Credit should not be taken in the Statement of Disbursements for any amount in respect of Liquidator's remuneration, unless it has been duly allowed by resolution of the Company in General Meeting, or by order of Court.

LIQUIDATOR'S STATEMENT OF ACCOUNT.

Pursuant to Section 224 of The Companies (Consolidation) Act, 1908.

Name of Company

Nature of Proceedings

(whether wound up by the Court, or under the Supervision of the Court, or Voluntarily)

Date of Commencement of Winding Up 19

Date to which Statement is brought down 19

Name and address of Liquidator

[illegible]

* NOTE.—No balance should be shown on this Account, but only the total Realisations and Disbursements, which should be carried forward to the next Account.

ANALYSIS OF BALANCE.

TOTAL REALISATIONS	£	s.	d.
„ DISBURSEMENTS			
BALANCE	£		

The Balance is made up as follows :—

1. Cash in hands of Liquidator	£	s.	d.
2. Total Payments into Bank, including Balance at date of commencement of Winding Up (<i>as per Bank Book</i>)			
Total Withdrawals from Bank			
Balance at Bank			
3. Amount in Companies Liquidation Account	£	s.	d.
4. Amounts invested by Liquidator*			
Less Amounts realised from same			
Balance			
TOTAL BALANCE as shown above	£		

NOTE.—Full details of Stocks purchased for investment and of realisation thereof should be given in a separate Statement.†

* The investment or deposit of money by the Liquidator under competent authority does not withdraw it from the operation of Section 224 of The Companies (Consolidation) Act, 1908, and any such investments representing money held for six months or upwards must be realised and paid into the Companies Liquidation Account, except in the case of investments in Government Securities, the transfer of which to the control of the Board of Trade will be accepted as a sufficient compliance with the terms of the Section.

NOTE.—The Liquidator should also state—

1. The Amount of the estimated Assets and Liabilities at the date of the commencement of the Winding Up

{	Assets (after deducting Amounts charged to Secured Creditors and Debenture holders)	£	
	{	Secured Creditors ..	£
		Unsecured Creditors	£
2. The Total Amount of the Capital paid up at the date of the commencement of the Winding Up

{	Paid up in Cash	£
	Issued as paid up otherwise than for Cash	£
3. The General Description and Estimated Value of Outstanding Assets (if any)
4. The Causes which delay the termination of the Winding Up
5. The Period within which the Winding Up may probably be completed

CHAPTER XXVI

LIQUIDATION ACCOUNTS—LIQUIDATIONS UNDER SUPERVISION

ALTHOUGH a company's shareholders may have passed a resolution to wind up voluntarily, it is open to any creditors or contributories upon petition to obtain an order from the court that the proceedings shall be carried out under its supervision. The manner and character of such control over the liquidator will be decided by the court ; this is imposed by sec. 199 of the Consolidated Act. This is a form of liquidation proceedings which may be said to be midway between the conditions which govern a winding up voluntarily and a compulsory winding up by the court. Under supervision, the conditions as regards the liquidator's relation to the court more nearly partake of the voluntary proceedings than the compulsory. The most important point to remember is that though the court has intervened and imposed certain conditions, it has no power to direct the manner of keeping any accounts or books whatever, nor is there any audit by the Board of Trade or any relations whatever with that department, neither is the liquidator under the control of a committee of inspection, as is provided for in the case of winding up by the court. A liquidator acting under the supervision of the court is, however, compelled to comply with sec. 224 in regard to filing a return of receipts and payments where the winding up has proceeded for more than a year, and at certain intervals thereafter in the same way as in a voluntary liquidation (*see infra*).

It is perhaps needless to add that in cases where a creditor or contributory, or bodies of either, have intervened, the proceedings are not likely to be of such a simple character as were outlined in the previous chapter. Notwithstanding this, the arrangements for keeping accounts may proceed on exactly

the same principle as therein described ; the same form of accounts can be kept and statements of receipts and payments must be prepared and submitted at the prescribed times to both creditors and contributories, assuming the former not to have been paid off. It is also usual for a liquidator to state the causes which delay the determination of the proceedings and to furnish the creditors and contributories with the same information as is required on the back of the form shown on pp. 267-70.

CHAPTER XXVII

LIQUIDATION ACCOUNTS—COMPULSORY WINDING UP

THE subject of the two preceding chapters deals with forms of winding up which leave largely to the shareholders the right to consider their position; but where a condition of affairs has arisen involving a winding-up order by the Court, provided for by section 129 of the Companies Act, an entirely different phase presents itself. It is, of course, open to a company in general meeting to pass a special resolution that its affairs shall be wound up by the Court. In effect it performs an act similar to that of an ordinary trader, partnership or private individual who files his petition in bankruptcy; indeed, a condition of things ensues which, in broad aspects, very closely resembles that which obtains in the affairs of a bankrupt, though the position of a company under the process of compulsory liquidation is more involved; the procedure in many stages of the operations being much more complex.

In addition to resolving to wind up compulsorily, petitions may be made:—

- (i) For default in filing the Statutory Report or holding the Statutory Meeting.
- (ii) Where business has not been commenced within a year of incorporation, or if a company has ceased its ordinary business operations for a year.
- (iii) When the number of members of a public company has been reduced to less than seven; or, in a "private" company to less than two members.
- (iv) If a company is unable to discharge its debts.
- (v) When the Court considers it just and equitable that a company should be wound up.

Space prevents our going into the question as to who presents a petition, and under what circumstances it can be

made ; nor can we go into the matter dealing with the hearing of the petition or the consequences which immediately follow upon the issue by the Court of an order to wind up, nor questions involving the settlement of the lists of contributories, meetings of contributories and creditors, appointment of liquidator, or committees of inspection, proof of debts, etc. It will be our province to deal solely with the question of accounts and cognate subjects directly appertaining to the accounts.

Upon the issue of a winding-up order by the Court the Official Receiver is, by virtue of his office, provisional liquidator, and remains so until the contributories and creditors appoint a liquidator. The Official Receiver will also act in the event of the position of liquidator being vacant for any reason. The first step to be taken after the issue of the order will be a request to the directors and secretary to prepare a statement of affairs (section 147). This is a formidable document, or rather collection of documents, the forms for which are supplied by the Companies Liquidation Department of the Board of Trade ; a complete set appears on pages 306 to 326, and the forms contain examples of the entries to be made as compiled from the following position of affairs of Domestic Requisites Ltd. It should be noted that under section 147, subsec. (5) any person who makes default in complying with the application of the Official Receiver for the preparation of a statement of affairs may be held liable to a penalty of ten pounds per diem for every day the default continues ; this is a personal liability incurred by each director and the secretary or other chief officer of the company. Recent instances have arisen where this penalty has been imposed on both directors and secretaries. If the Court so directs, any person who has acted in the formation of, or served the company within the space of one year, may be similarly dealt with. Fourteen days are allowed in which to make the return, but the Court may at its discretion extend the period for preparation. If appeal is made to the Court the cost of making this statement of affairs will be allowed out of the assets of the company.

In making out the statement of affairs, and in order to make the resultant figures of the Deficiency Account agree as shown, it is necessary to be provided with all details of receipts and expenditure, with gross and net profit or loss, for a period of three years if the company has been incorporated for a longer period; if not, these particulars must be available since incorporation. This information should be displayed in the manner shown in the example which follows, and should be accompanied by the company's balance-sheet as last drawn up, the assets being annotated as to presumed current values. The whole procedure will be fully described at a later stage.

Unlike a liquidator under voluntary winding up or under supervision, this official, when concerned with a compulsory winding up, is compelled to keep a Record Book in which to enter the minutes of all proceedings and transactions of meetings of creditors, contributories and committees of inspection; and a Cash Book, and where trading is still carried on, he is required to enter in the official Cash Book the weekly totals of receipts and payments arising out of the trading transactions. In this latter respect it is very important that careful discrimination is shown as between receipts and payments of the estate on the one hand and trading on the other. Trading by a liquidator under compulsory winding up is not very frequent, though commonly found in voluntary proceedings. On pages 327, 328 are specimens of the Official Cash Book and Trading Account. The Cash Book and vouchers, with the Record Book, are to be subjected to audit at least once in every three months, by the Committee of Inspection, or the Official Receiver, whilst the trading account must be verified by affidavit once a month, and afterwards audited by the committee or one of their number appointed by them for the purpose.

Six months from the date of the winding-up order, and at every six months thereafter until the final meeting and dissolution of the company, the liquidator must forward to the Official Receiver his Cash Book and vouchers as audited,

with certificates of the committee as to the audit, a summarised statement of the affairs, giving in red ink the amounts realised for each asset and an explanation of the delay in realising any other property of the company. Where the assets have been all realised and distributed the account must be audited and sent to the Board of Trade without delay.

Assets are distributed in the following order, but as to the cost of the proceedings the Court may decide to vary the order:—

1. Cost of petition.
2. Cost of winding-up proceedings.
3. Remuneration of Liquidator, etc. In general, the order usually follows that indicated on the specimen form of liquidator's account given on page 325.

Preferred debts are:—

1. Local rates and King's taxes not exceeding one year prior to the date of winding up.

2. Salaries, not more than £50 in any individual case, nor for more than four months; and wages of workmen not exceeding £25 each, for more than two months.

3. Claims up to £100 incurred and awarded under the Workmen's Compensation Act prior to the date of winding up, and any accumulation of contributions under the National Insurance Act not exceeding four months prior to the winding-up order.

These claims rank in priority over any charge which the company may have contracted by way of mortgage.

All cash in the hands of Liquidators over the amount of £50 must be paid into the Companies' Liquidation Account at the Bank of England.

As has been stated, the preparation of the statement of affairs, with its numerous subsidiary forms, is the first duty which falls upon the responsible officials of the Company, directly a winding-up order has been made. In itself, the statement of affairs may be said to be a summarised form of the assets and liabilities of a company on the date of

winding up. If a period should, as is most likely, intervene between the time of the winding-up order and the date of the last balance-sheet, the books of the company must be written up in precisely the same manner as though the Directors were proceeding to issue their annual balance sheet. In the example appearing on pages 304-5, for the sake of simplicity, it is assumed that the winding-up order was made at the date of the last balance-sheet which is given. Particular care must be observed by the officials responsible in estimating the probable realisable value of the various assets, and it must also be borne in mind that any official concerned in the preparation of the statement and its forms must be prepared to give to the Official Receiver any further information he may desire. Furthermore, after the presentation of the statement, this official, or such others concerned in the promotion or management of the company, must be prepared to appear before the Official Receiver at such times and places as he may deem necessary. Every care must be taken to see that all assets and liabilities are included in the balance sheet and summary of the Profit and Loss Account, before attempting to commence entries into the summary. It will be noticed that the character of the summary differs in many important respects from the usually accepted form of balance-sheet. The purpose, however, is much the same in its ultimate result, the important exceptions being:—

(a) The summary gives as the values of the assets the amounts which they are estimated to realise. In the case of stock-in-trade and freehold property, the actual cost of these items is also stated. With regard to other assets, the actual cost is not required in the summary, but it will be noticed later on, when dealing with List "H," which is a schedule of company's property, that estimated costs are to be given side by side with the estimated values for realisation.

(b) It is important to note the special treatment to be observed in regard to preferential creditors, the amounts due to them being deducted from the total value of the assets.

In the same manner, liabilities due under mortgages are similarly treated. After making the two deductions referred to, the amount remaining is the sum available to meet the claims of the unsecured creditors, subject to the costs of liquidation.

(c) Secured creditors' claims have to be stated in conjunction with any assets of the company upon which they bear a specific charge. In the instance given it will be noted that the balance estimated for surplus, £7,900, is carried to the right-hand side of the summary.

These three points deal with the first portion of the summary, which is intended to deal particularly with the claims of ordinary creditors as distinguished from the claims of contributories or shareholders, which appear on the second portion and back of the form. In the second section of the summary, the respective claims of the various classes of contributories are set out. The deficiency or surplus shown on the first portion of the summary is also carried to the appropriate columns in the second section.

We will now deal with the various subsidiary forms, all of which have to be filled up and filed with the statement. They are officially referred to as "List 'A,' 'B,'" and so on, being collectively known as Form C.26, or in some cases C.33, required by the winding-up rules.

List "A." Unsecured Creditors. There are one or two important points to be observed in the preparation of this schedule. The creditors have to be divided into two groups. Those of £10 and upwards are to appear in the first portion of the list, the smaller amounts appearing in the same form later, but in both cases they have to be arranged in strict alphabetical order and numbered numerically throughout the two sections, that is to say, they should not be numbered afresh from unity onwards at the commencement of the second section, but should continue to the end.

The question of "set-off" arises in this list. Specific instructions are laid down that where a creditor also figures in the company's books as a debtor, the difference between

his claim and the amount he owes the company is to be stated in List "A." The importance of this stipulation will be apparent if we consider the position of a creditor whose claim is entered for, say, £100, and who at the same time owes the company at the time of winding up, £50. He can only appear as a creditor for the balance of £50, and the method of arriving at that amount is to be stated in List "A" in the manner shown at the head of the form. If this principle were disregarded in the instance given, the creditor would receive, at a dividend of 13s. in the £1, £65, whilst he would have to pay back the £50 due to the company. When properly treated, however, the net result will be that he receives a dividend on £50 at 13s. in the £1, or £32 10s. This principle does not apply in regard to contributories liable for unpaid calls, and appearing in List "K" (*supra*).

In this List, all details in regard to bills of exchange, promissory notes, or I.O.U.'s held by a creditor are to be inserted below the name and address of the party concerned, and not in the last column provided for details of consideration for value.

Creditors who are or have been shareholders in the company, should be placed at the end of the List as contributories, and so described. The dates to be inserted in the List are those which represent the first item in any creditor's list of claims. Creditors who are also debtors to the company for a larger amount do not appear in List "A," but in List "I" (see *supra*), where the "set-off" principle also applies in the converse direction.

List "B." Creditors fully Secured. (Not including debenture holders.) This is a schedule of any debts contracted by the company, such as loans or overdraft with bankers, for which certain specific property of the company is pledged as security. The List must contain full particulars of the secured creditor, with his address and occupation, the amount loaned and when, consideration for the loan, full particulars of any of the company's property secured, and date when that security was given. Details must also be shown as to

estimated value of the property secured, and the estimated surplus from the security over and above the debt contracted.

List "C." Creditors Partly Secured. The same particulars are required in this instance as in List "B," with the exception that, as these creditors are only partly secured, there will be a claim against the company for the difference between the amount of the debt and the estimated value of the security. The amount of this unsecured balance is placed in the extreme right-hand column.

List "D." Liabilities on Bills Discounted. (Other than their acceptances for value.) This schedule is provided for the enumeration of details concerning bills which the company may have discounted. Any bills which have been so treated, and which have not, at the time of the winding-up order, reached maturity, must be included in this List, giving the acceptor's name and address and occupation, whether the company is liable as drawer or endorser, the date of maturity, and amount. The name of the holder, with his address and occupation, so far as is known, should be specified, and information should be given as to whether it is thought that the bill may be dishonoured, or if it is known that the acceptor has compounded with his creditors or has been declared bankrupt. The amount which it is expected to be claimed from the company should be inserted.

List "E." Other Liabilities. In this schedule must be detailed all particulars relating to contingent liabilities, giving the name of the creditor or other person who purports to have a claim against the company, his address and occupation, the amount claimed, the date when the debt was contracted, and the nature of the claim and consideration thereof. If the claim is more or less partly acknowledged by the company, an approximate amount should be inserted in the last column showing what figure it is thought may meet the circumstances. Claims under pending litigation may be inserted, or uncalled amounts on any shares held by the company.

List "F." Preferential Creditors for Rates, Taxes, Salaries

and Wages. All details of such items as here described, with creditors' names, addresses, occupations and claims, the period for which each item extends, and the date when due, must be inserted. In the instance given on page 315, it will be noted that two items are in excess of the amount which can be claimed for priority. This has been purposely done so that an opportunity may be provided to show how the adjustment is made when dealing with the Liquidators' accounts at a later time. In any case, when such a List as this is presented, the Official Receiver would note these discrepancies for the Liquidator's guidance, but if greatly in excess, the adjustments would have to be made before the statement of affairs was accepted, as this would naturally affect the amount of preferred creditors and unsecured creditors. We have previously dealt with the nature and character of such items as may be claimed for priority, on page 280.

List "G." List of Debenture Holders. Where only one series of debentures exists, these can be tabulated on the List, giving holder's name and address, the amount of the debentures, and a general description of the property on which the charge is held, but if different series of debentures exist, these must be shown on separate Lists, and in precisely the same manner, fully describing the relationship between the different series. It will be noted on page 316, in the example given, that the charge in this instance is effected upon all the company's assets except freehold property. It will be remembered that the bankers, in List "B," hold a specific charge for overdraft.

List "H." Property. This List contains details of the general property of the company with the exception of book debts, bills, and unpaid calls, stated in such a manner as readily to distinguish between the book values of the several items and the amounts which it is estimated they will produce when realised. All property belonging to the company not included in Lists "I," "J," and "K," must appear on List "H."

List "I." Debts due to the Company. This is practically the converse of List "A." The company's debtors are alphabetically arranged and numbered, but their accounts are arranged under the three heads of "Good," "Doubtful," and "Bad." In this instance the schedule requires information as to where details of each entry may be found in the company's books, though this is not asked for in List "A." The period over which the debts extend in each instance must be noted, and also the amounts they are expected to produce. Where the company holds any security for any of the amounts, such as a lien on goods or other property held, full details must be entered in the extreme right-hand column. For example, if the company has been manufacturing goods for one of its customers on the condition that certain of the goods are retained pending payment, this is a good lien for its claim, and should be entered on the List, giving the approximate value of the goods so held.

The question of "set-off" also arises in connection with this List to the extent that where a debtor who is at the same time a creditor of the company for a less amount than appears in the List, the entry must be made as shown at the head of the specimen List, and his name would not then appear in List "A."

List "J." Bills of Exchange, Promissory Notes, etc. The particulars required here are the name of the acceptor of any unmatured bill or note held by the company, the address of the acceptor, the amount, the date of maturity, and the estimated amount it will produce, and whether any property is held as security for the bill, of a similar character to that described in List "I." Full particulars must be noted.

List "K." Unpaid Calls. For the purpose of winding up, any unpaid calls are to be regarded on the footing of realisable assets. The schedule calls for details giving reference in the share register, name, address, and occupation of the shareholder, number of shares, and the total amount unpaid against each entry, with the amount which it is estimated each item will realise.

List "L." Founders' Shares.

List "M." Ordinary Shares.

List "N." Preference Shares.

These three Lists deal with the various classes of shareholders under their respective headings. As with all other Lists, entries have to be made in alphabetical order with names, addresses, share register numbers, nominal amount of shares, shares held, and the full amount of the holding as called up. The question of alleged contributories or shareholders does not arise at this juncture. It is for the Liquidator or the Official Receiver to determine these points after the full investigation of the share registers and entries from the transfer deeds, and the deeds themselves. Neither is it necessary in these three Lists to distinguish in separate sections between shareholders in their own right and those who are merely representatives of others, but if a shareholder is deceased, in bankruptcy, or *non compos mentis*, the name of his or her representative must be given, with the address, and in what capacity he acts, *e.g.*, as trustee, executor, or as the case may be.

List "O." Deficiency Account. The official forms dealing with this account are termed List "O" (1) and List "O" (2). The first is drawn up where the company has been in existence less than three years. The second is utilised where incorporation took place more than three years previously, and where, consequently, three years' Revenue Accounts exist. The purpose of this account is to show in minute detail the precise position of the financial affairs after making due allowance for all profits and losses arising, not only throughout the period covered by the Profit and Loss Account involved, but also such further losses as may accrue, and which are almost certain to accrue, by reason of the assets having to be valued on the assumption that the business is ceasing to be a going concern.

The starting-point, assuming as in the instance given, that the "O" (2) Form is requisitioned, is to state in the extreme top right-hand corner the amount represented by

the losses as they were known three years previously; or, conversely, if at the commencement of the three years the company was able to show a profit, the amount of such profit would be entered in the left-hand column. In either case, the next step would be to insert the full amounts, for the period taken, of the various items of general expenditure under the various heads as shown in the tabulated example, page 304. Then would follow the amount of any Directors' fees paid or due covering the same period, the same particulars as to dividends declared or paid, and all losses or depreciation actually sustained and written off in the company's books during that period. The most important part under section 6 of this Form is to ascertain the extent of any losses and the amount of depreciation arising from the probable depreciated values of the company's property by reason of the winding up alone. Any further losses or expenditure not covered by the various sections in the right hand of the account should be separately detailed on a schedule by itself, and the total carried to the account. The result of this will show the total deficiency, subject only to such items as may appear upon the left hand of the account. The difference between the two sides represents the deficiency which is shown in Part 2 of the summary of the statement of affairs, and must agree with that amount.

It is important carefully to note the particulars to make up the amount of £65,060 in the example given. This is arrived at by examining the items enumerated in the balance sheet on page 305, whereon are noted various amounts estimated for current values, which in the present instance are to be presumed as values for realisation. The amounts stated in the column represent the book values as they appear at the date of balancing for winding up. The reason for including the amount of £65,060 is that it represents an additional loss, owing to the writing down of these assets, for the purpose of realisation, to their presumed values. The amount is arrived at as shown on the following page.

	Book Value.	Estimated present value.	Difference.
	£	£	£
Freehold property	14500	10000	4500
Patents, Trade Marks, etc..	44000	3000	41000
Machinery, Fittings & Plant	16850	5500	11350
Rolling Stock, Cars, etc. ..	3060	800	2260
Stores	1200	850	350
Stock	8600	3000	5600
	£88210	£23150	£65060

This item, as will be observed, is collectively stated under section 6 dealing with losses. Other similar losses arise in winding up, for book debts and investments are separately stated and valued, and the further loss for each is to be shown.

Any other loss or special expenditure not enumerated in List "O" (2), is to be separately specified under section VII of that Form, and if they are numerous or require special explanation, a separate schedule should be provided and attached to the List.

List "P." This is a summary of the various Schedules. Lists "A—O" are to be returned with the general statement of affairs. On List "P" are to be noted any special remarks applicable to each of the other schedules, but more especially it must be noted that if any List is returned without any particulars being inserted, the word "Nil" to be marked against that List.

It is thought that by a careful perusal of the example given on pages 304–5, and if the entries on the Balance Sheet of the Profit and Loss Account as summarised for the three years are followed into the summary of the statement of affairs, and the subsidiary schedules are examined with the Deficiency Account, little difficulty should arise in the preparation of this somewhat difficult and involved return.

Under the heading of "Voluntary Liquidation," it is stated that Liquidators are not called upon to keep any specific form of account which would show the whole of their

transactions in a systematised manner. It has been previously stated also that a Liquidator in compulsory winding up is merely called upon to keep a Cash Book and a Record Book. The majority of accountants who act in this capacity find this system of mere simple entry unsatisfactory, in that it does not provide them with the full details, showing the thorough working of the Realisation Accounts and the Profit and Loss Accounts in the course of liquidation. It must be borne in mind, however, that the Statutory Cash Book shown on page 327 *must be kept*. This in many instances has been utilised as part of the scheme of accounts which we shall set out in detail in the concluding pages of this chapter. For the sake of simpler treatment in the confined limits of these pages, we have adopted, in the example of the accounts to follow, a separate or auxiliary Cash Book to the one which the Liquidator must keep as provided for by the Statutes. It is, however, possible to dispense with this simple form of Cash Book and to use the Statutory Cash Book which is convenient for its tabular form, the periodical totals being from time to time posted to the different Ledger Accounts dealing with the liquidation.

It will be readily conceded that the above arrangement of writing up the Liquidation Accounts in proper journal form, and the subsequent treatment in Ledger Accounts, is the only one which can afford satisfaction to officials responsible for the somewhat involved procedure of winding up. It is the only method by which the realisation of assets accounts and the final winding up accounts can be adequately shown, and the systematic arrangement of these accounts will be of the greatest assistance to the Liquidator, particularly when confronted with awkward questions arising at the final winding-up meeting.

It will be seen in the pages which follow that the journal and ledger transactions are more extensive than in the example given in voluntary liquidation. The adjustment entries have been so selected as to provide a varied number of instances which will occur and call for adjustment. They are probably

a small fraction of the number which are encountered in actual practice, but they have been so selected as to afford the widest range of instruction. Where entries occur in the Liquidator's Record or Minute Book from which a journal entry arises, reference should be made in the narrating portion of the journal entry to the Record or Minute Book and its number.

In such a system of accounting, it will be simpler to follow the summary of Liquidator's accounts to be prepared at statutory intervals and at the conclusion of the liquidation. The form prescribed for this appears on page 329. The set of accounts, however, as we have detailed them, are merely kept for the Liquidator's convenience, but he can, of course, produce any of these books when so called upon. It should be noted that where the proceedings are protracted, and a series of these summaries are prepared, each successive summary does not contain a progressive or cumulative total at each stage. The accounts for Receipts and Payments in the summary are merely those which represent transactions from one date to another, so that in the final return, where a series of dividends have been paid to, say, unsecured creditors, the final dividend only will appear in the last return, assuming that dividend to be the only one in the period represented at the head of the statement, and no reference is made in that statement to former transactions beyond the statement of any balance in hand or owing.

The form for Trading Account appearing on page 328 requires very careful consideration, and it is very frequently found that liquidations conducted by the Court embrace a continuance of the company's operations in whole or in part. Great care must be exercised in keeping separate all receipts and payments arising from the ordinary course of trading as and from the date of the winding-up order. All these transactions must be described in detail from time to time, as previously mentioned on the form quoted above.

All vouchers in connection with this form must be carefully numbered and filed ready for verification by the committee of inspection.

DOMESTIC REQUISITES, LTD., IN LIQUIDATION.

JOURNAL.

		£	s.	d.	£	s.	d.
<i>Liquidation Account</i> ..	Dr.	133900	0	0			
<i>To Sundry Liabilities</i> ..	..				49960	0	0
Preference Contributories, 50,000 £1							
Preference Shares fully paid (less							
40 per cent. calls unpaid). Ordinary							
Contributories, 50,000 £1 fully							
paid Ordinary Shares ..	..				50000	0	0
Debenture Holders, 50 £1000 5 per							
cent. Mortgage Debentures, carry-							
ing general charge ..	..				5000	0	0
Floyd & Barrs Banking Co., Over-							
draft secured on Deeds for Free-							
hold property of the Company ..					2100	0	0
Sundry Preferential Claims—							
Salaries ..	..				160	0	0
Blanktown Corporation (rates) ..	..				40	0	0
Sundry Unsecured Creditors (in-							
cluding Bills payable £14500) ..					26640	0	0
(as per the Company's books at							
date of Winding-up Order).							
<i>Sundry Assets</i> ..	Dr.						
<i>To Liquidation Account</i> ..	..				133900	0	0
Freehold Property ..	..	14500	0	0			
Patents, Trade Marks, etc. ..	..	44000	0	0			
Machinery, Fittings, etc. ..	..	16850	0	0			
Rolling Stock and Cars ..	..	3060	0	0			
Stores ..	..	1200	0	0			
Stock ..	..	8600	0	0			
Sundry Trade Debtors ..	..	9280	0	0			
Investments ..	..	1500	0	0			
Cash (in hand). (See <i>Cash Book</i>)	..	14	0	0			
Profit and Loss Account ..	..	34896	0	0			
(as per the Company's books at							
date of Winding-up Order.)							
<i>Unpaid Calls</i> ..	Dr.	40	0	0			
<i>To Preference Contributories Account</i>					40	0	0
For unpaid calls of Carmichael and							
Slipaway (both Preference) as							
per List "K" in Statement of							
Affairs.							
<i>Sundry Preferential Claims..</i>	Dr.	60	0	0			
<i>To Sundry Unsecured Trade Creditors</i>					60	0	0
For two salary claims of £80 each,							
only ranking as to £50 each for							
priority.							

JOURNAL—(contd.).		£	s.	d.	£	s.	d.
<i>Liquidation (Adjustment) Account</i> Dr.		187	0	0			
To <i>Sundry Unsecured Creditors</i> ..					187	0	0
For sundry claims as proved and accepted but not included in List "A" of Statement of Affairs, now added to Schedule.							
<i>Sundry Unsecured Creditors</i> .. Dr.		21	0	0			
To <i>Liquidation Adjustment Account</i>					21	0	0
For two items Nos. 57 and 93 in List "A" of Statement of Affairs not proven and disallowed.							
<i>Preference Contributories</i> .. Dr.		60	0	0			
To <i>Liquidation Adjustment Account</i>					60	0	0
To write back 60 Preference Shares in the name of I. H. Carmichael, share register folio 79, unpaid calls upon this holding being first item in List "K" of Statement of Affairs irrecoverable. Shares consequently not ranking as per Company Articles, clause 27.							
<i>Liquidation Adjustment Account</i> Dr.		137	0	0			
To <i>Debenture Holders</i>					137	0	0
For interest accrued from date of last Balance Sheet to time of payment of secured claims, interest ranking concurrently as secured claim.							
<i>Unsecured Creditors</i> .. Dr.		300	0	0			
To <i>Liquidation Adjustment Account</i>					300	0	0
For waivers of claims for fees of three Directors included in Statement of Affairs (one claim of £100, Mr. Maurice Jacob, remaining).							
<i>Realisation of Assets Account</i> Dr.		72851	0	0			
To <i>Sundry Assets</i> —							
Freehold Property					5750	0	0
Patents, Trade Marks, etc. ..					42750	0	0
Machinery Fittings, etc. ..					12750	0	0
Rolling Stock, Cars, etc. ..					2510	0	0
Stock					5200	0	0
Investments					1500	0	0
Debtors					2361	0	0
Unpaid Calls					30	0	0
(being losses on realisation).							

JOURNAL—(contd.).

NOTE.—Any available information which could be added to any of these items under the different assets should be made in the usual form of Journal narration, e.g., under "Investments." "The 1,500 £1 Shares in the British Patents Developments Ltd., wound up in Liquidation, unable to pay its Creditors' claims (see Minute No. 58)."

	£	s.	d.	£	s.	d.
Stores Dr.	200	0	0			
To Realisation of Assets ..				200	0	0
Being gain on Realisation.						
Preference Contributories Account Dr.	49940	0	0			
Ordinary Contributories Account ..	50000	0	0			
To Final Winding-up Account ..				99740	0	0
Amounts transferred, realisation of assets being insufficient to meet Creditors.						
Unsecured Creditors Dr.	9298	0	0			
To Final Winding-up Account ..				9298	0	0
Being deficiency against claims of creditors.						
Liquidation Adjustment Account Dr.	34	0	0			
To Final Winding-up Account ..				34	0	0
For balance of sundry adjustments by Liquidator, written off.						
Final Winding-up Account Dr.	34896	0	0			
To Profit and Loss Account ..				34896	0	0
For loss at date of commencement of winding up.						
Final Winding-up Account Dr.	72651	0	0			
To Realisation of Assets				72651	0	0
For further net losses arising in course of winding up.						
Final Winding-up Account Dr.	1718	0	0			
To Cost of Liquidation Account ..				1718	0	0
Being total cost of Liquidation expenses transferred.						
Final Winding-up Account Dr.	7	0	0			
To Cash Account (see Cash Book)				7	0	0
Being undistributable balance at Bank of England (Companies Liquidation).						

CASH ACCOUNT.

BANK OF ENGLAND (COMPANIES' LIQUIDATION ACCOUNT).

To Balance in hand at date of Winding-up Order	£14	0	0	By Board of Trade and Court Fees	£238	0	0
„ Trade Debtors—Good	6151	0	0	„ Petitioners' Law Costs	79	0	0
„ „ „ Doubtful & Bad	768	0	0	„ Solicitors' Charges (advising)	33	0	0
„ Freehold Property sold by auction	8750	0	0	„ Law Costs <i>re</i> Unpaid Calls	2	0	0
„ Patent Rights sold by Private Treaty	815	0	0	„ Preparation of Statement of Affairs allowed by Court ..	12	0	0
„ Trade Marks, do. do.	435	0	0	„ Official Receiver's fees	39	0	0
„ Proceeds of Auction Sales—				„ Liquidator's Remuneration	203	0	0
Machinery & Plant .. £4100				„ Auctioneer's charges, property sale ..	435	0	0
Cars .. 550				„ Auctioneer's charges, plant, etc. ..	560	0	0
Stores .. 1400				„ Patent Agent's charges	67	0	0
Stock .. 3400				„ Shorthand Writer's charges	5	0	0
„ Unpaid Calls (Slipaway.) ..	10	0	0	„ Printing	18	0	0
				„ Postages	15	0	0
				„ Stationery	9	0	0
				„ Gazette Notices ..	3	0	0
				„ Debenture Holders fully secured ..	5137	0	0
				„ Floyd & Barrs Banking Co. (fully secured)	2123	0	0
				„ Preferential Claims—			
				Salaries	100	0	0
				Rates	40	0	0
				First composition to creditors, £26566 at 5s.	6641	0	0
				Second do. at 5s. ..	6641	0	0
				Third and Final at 3s.	3986	0	0
				„ Balance	7	0	0
	£26393	0	0		£26393	0	0

NOTE.—It has been explained that this form of Cash Book has been introduced here for the purpose of completing the scheme of accounts illustrated in this example. The Statutory Cash Book p. 327 can be utilised for the purpose equally well, by posting the tabular total from time to time. The above entries would amount to many times those shown.

LIQUIDATION ACCOUNT.

To Sundries	£133900	0	0	By Sundries	£133900	0	0
-------------------	---------	---	---	-------------------	---------	---	---

PREFERENCE CONTRIBUTORIES.

To Liquidation Adjustment A/c	£60	0	0	By Liquidation A/c ..	£49960	0	0
„ Final Winding-up A/c	49940	0	0	„ Unpaid Calls ..	40	0	0
	£50000	0	0		£50000	0	0

ORDINARY CONTRIBUTORIES.

To Final Winding-up A/c	£50000	0	0	By Liquidation A/c ..	£50000	0	0
-------------------------	--------	---	---	-----------------------	--------	---	---

DEBENTURE HOLDERS.

To Cash	£5137	0	0	By Liquidation A/c ..	£5000	0	0
				„ Liquidation Adjust- ment A/c	137	0	0
	£5137	0	0		£5137	0	0

FLOYD & BARRS BANKING COMPANY.

To Cash	£2123	0	0	By Liquidation A/c ..	£2100	0	0
				„ Liquidation Adjust- ment A/c	23	0	0
	£2123	0	0		£2123	0	0

SUNDRY PREFERENTIAL CLAIMS.

To Sundry Unsecured Cre- ditors (Salaries) ..	£60	0	0	By Liquidation A/c ..			
„ Cash—Salaries ..	100	0	0	Salaries	£160	0	0
„ „ Rates	40	0	0	Blanktown Corpora- tion	40	0	0
	£200	0	0		£200	0	0

SUNDRY UNSECURED CREDITORS.

To Liquidation Adjust- ment A/c	£21	0	0	By Liquidation A/c ..	£26640	0	0
„ Cash, „ 1st Compositn.	300	0	0	„ Sundry Preferential Claims	60	0	0
„ „ 2nd „	6641	0	0	„ Liquidation Adjust- ment A/c	187	0	0
„ „ Final „	6641	0	0				
„ Final Winding-up A/c	3986	0	0				
	9298	0	0				
	£26887	0	0		£26887	0	0

FREEHOLD PROPERTY.

To Liquidation A/c ..	£14500	0	0	By Cash	£8750	0	0
				„ Realisation of Assets	5750	0	0
	£14500	0	0		£14500	0	0

PATENTS, TRADE MARKS, ETC.

To Liquidation A/c ..	£44000	0	0	By Cash Patents ..	£815	0	0
				„ Trade Marks ..	435	0	0
				„ Realisation of Assets	42750	0	0
	£44000	0	0		£44000	0	0

MACHINERY, FITTINGS, ETC.

To Liquidation A/c ..	£16850	0	0	By Cash	£4100	0	0
				„ Realisation of Assets	12750	0	0
	£16850	0	0		£16850	0	0

ROLLING STOCK, CARS, ETC.

To Liquidation A/c ..	£3060	0	0	By Cash	£550	0	0
				„ Realisation of Assets	2510	0	0
	£3060	0	0		£3060	0	0

STORES.

To Liquidation A/c ..	£1200	0	0	By Cash	£1400	0	0
„ Realisation of Assets	200	0	0				
	£1400	0	0		£1400	0	0

STOCK.

To Liquidation A/c ..	£8600	0	0	By Cash	£3400	0	0
				„ Realisation of Assets	5200	0	0
	£8600	0	0		£8600	0	0

SUNDRY DEBTORS.

To Liquidation A/c ..	£9280	0	0	By Cash, Good A/cs ..	£6151	0	0
				„ „ Doubtful & Bad	768	0	0
				„ Realisation of Assets	2361	0	0
	£9280	0	0		£9280	0	0

INVESTMENTS.

To Liquidation A/c ..	£1500	0	0	By Realisation of Assets	£1500	0	0
	£1500	0	0		£1500	0	0

PROFIT AND LOSS ACCOUNT.

To Liquidation (at date of Winding Up)	£34896	0	0	By Final Winding-up A/c	£34896	0	0
	£34896	0	0		£34896	0	0

UNPAID CALLS.

To Preference Contribu- tories	£40	0	0	By Cash, Slipaway ..	£10	0	0
				„ Realisation of Assets	30	0	0
	£40	0	0		£40	0	0

LIQUIDATION ADJUSTMENT ACCOUNT.

To Unsecured Creditors	£187	0	0	By Unsecured Creditors	£21	0	0
„ Debenture Holders ..	137	0	0	„ Preference Contributions	60	0	0
„ Floyd & Barrs Banking Co.	23	0	0	„ Unsecured Creditors	300	0	0
„ Final Winding-up A/c	34	0	0				
	£381	0	0		£381	0	0

REALISATION OF ASSETS ACCOUNT.

To Freehold Property Loss	£5750	0	0	By Stores Gain	£200	0	0
„ Patents, Trade Marks, etc.	42750	0	0	„ Final Winding-up A/c	72651	0	0
„ Machinery Fittings, &c.	12750	0	0				
„ Rolling Stock, Cars, &c.	2510	0	0				
„ Stock	5200	0	0				
„ Investments	1500	0	0				
„ Debtors	2361	0	0				
„ Unpaid Calls	30	0	0				
	£72851	0	0		£72851	0	0

COST OF LIQUIDATION ACCOUNT.

To Cash A/c:—				By Final Winding-up A/c	£1718	0	0
Board of Trade and Court Fees ..	£238	0	0				
Petitioner's Law Costs	79	0	0				
Solicitor's Charges	33	0	0				
Law Costs (unpaid Calls)	2	0	0				
Preparation of Statement of Affairs ..	12	0	0				
Official Receiver's Fees	39	0	0				
Liquidator's Remuneration	203	0	0				
Auctioneer's Charges—							
Property	435	0	0				
Other effects	560	0	0				
Patent Agent's Fees and Charges ..	67	0	0				
Shorthand Writer's Charges	5	0	0				
Printing	18	0	0				
Postages	15	0	0				
Stationery	9	0	0				
Gazette Notices ..	3	0	0				
	£1718	0	0		£1718	0	0

FINAL WINDING-UP ACCOUNT.

To Profit and Loss A/c:—				By Preference Contributions	£49940	0	0
Loss at commencement of Winding Up	£34896	0	0	„ Ordinary Contributions	50000	0	0
Realisation of Assets further losses in Winding Up ..	72651	0	0	„ Unsecured Creditors' Deficiency	9298	0	0
Cost of Liquidation	1718	0	0	„ Liquidator's Adjustments of Liabilities and Claims	34	0	0
Cash at Bank of England	7	0	0				
	£109272	0	0		£109272	0	0

At the foot of the Statement of Affairs which appears on page 306, will be found space for giving information in regard to unpaid capital. This is necessary where a company in liquidation has a certain portion of its share capital uncalled, for which the shareholders are liable in winding up. Such a situation is rarely found in the case of commercial and industrial undertakings, but is common in regard to banking and insurance companies where uncalled capital is frequently regarded as a sort of asset. In any case it would be treated as a resource on which the management could fall back in case of need. In such instances it rests entirely with the Official Receiver or the Liquidator to make a call on the contributories, and he must be guided entirely by the conditions of the Articles of Association or the stipulations under which the shares are held. Again, it is not infrequently found that debentures are issued carrying a charge on uncalled capital, and if so, these conditions must be stated in the space provided at the foot of the statement of affairs as shown. This is a subject which it will be impossible to deal with here in any detail, and the reader is directed to the Company Winding-up Rules, clauses 83-87, and also to Forms 52-62 inclusive, specimens of which are published with the Company Winding-up Rules, 1909, and can be obtained from the King's printers.

In all cases where the question of unpaid capital arises in a winding up, the important procedure known as "settling the list of contributories" is called for. This is covered by the Winding-up Rules 77-82, which require the Liquidator to settle without delay the various claims of the contributories as represented by the books of the company. In this task he is primarily guided by the Lists "L," "M," and "N," dealt with under the subject of the Statement of Affairs (see *infra*). These Lists merely provide the Liquidator with the groundwork upon which he is to base his investigations, and from the entries made in the several Lists he prepares the information called for in the Winding-up Rule, Forms Nos. 42-45. A very important point to be borne in mind

is the perusal of all transfer deeds and the register of transfers in relation to all entries made from that book into the register of members, for it must be remembered, in the case of uncalled capital, that all persons who have ceased to be members during a period of less than one year from the commencement of the winding up are liable for the debts of the company if the existing members fail to meet them, but no person being a past member of the company is liable for debts which have been incurred after the date upon which his membership ceased. Care must be observed in drawing up the list of contributories to distinguish between those shareholders who figure as beneficiaries and those who appear in the List in a representative capacity. The Lists, as in the case of Form 45, also provide for the names of such persons as have been excluded from the list of contributories by the Liquidator, and, furthermore, these have also to be arranged under two heads, distinguishing those who figure in their own right and those who stand as representatives for others, such as deceased shareholders, bankrupts, or others whose estates are under the Lunacy Commissioners.

All creditors appearing in the different Lists filed with the Statement of Affairs are required to give proof on their debt under oath, as provided for on Form 63 of the Winding-up Rules, but it is open to the Court to admit a creditor or class of creditors without proof. Proofs must be sworn before a duly authorised Officer of the Board of Trade. Workmen prove on a separate Form, No. 64, and where there are numerous claims for wages, one proof for the whole will suffice if the proof is made by a foreman or some other person on behalf of those creditors. All proofs of, or above, the amount of £2 must bear the customary stamp of 1s., for which the creditor is responsible; claims below that amount are admitted without cost. When all the proofs have been lodged the Liquidator is required to make a schedule of the whole of the claims on Form 66, distinguishing between those which have been rejected or partly rejected in the cash columns provided. At a later stage, when proofs have been finally

settled, a further list is prepared on Form 68, distinguishing claims under £2, from those of, or above, that figure. For the purpose of paying dividends to the settled list of creditors, Form 69 is requisitioned, which is to state the amount proved for and the amount to be paid out as dividend. Each dividend or composition made out is to be made on Form 95, which also gives the amount of proof, the amounts which have been paid, and such amount as have been unclaimed.

Where the surplus is sufficient to pay a dividend to contributories, which is, of course, paid in order of priority, if one class has prior rights, Form 96 is provided. One of these forms for the payment of dividends or compositions, either creditors or contributories, is used with each payment or instalment, specifying whether first, second, or final, as the case may be.

In the pages which follow is an example of a Balance Sheet and three years Profit and Loss Account referred to in previous pages, together with the whole of the Statutory forms making up a Statement of Affairs and its Subsidiary returns "A" to "P." The Journal and Ledger entries arising from the Balance Sheet and Profit and Loss Account above-mentioned will be found *infra* pages 292-298 inclusive.

DOMESTIC REQUI

LIABILITIES

BALANCE SHEET AT DATE

	£	s.	d.	£	s.	d.
<i>Authorised Capital—</i>						
50,000 Preference Shares of £1 each ..	50,000	0	0			
50,000 Ordinary Shares of £1 each ..	50,000	0	0	100,000	0	0
<i>Capital Issued—</i>						
50,000 Preference Shares	50,000	0	0			
50,000 Ordinary Shares	50,000	0	0			
	100,000	0	0			
Less Calls unpaid, considered irrecoverable	40	0	0	99,960	0	0
50 £100 5 % Debentures against general effects				5,000	0	0
<i>Sundry Creditors as follows—</i>						
Bank overdraft (secured on Freehold Property £10,000)	2,100	0	0			
Salaries and Wages	160	0	0			
Rates	40	0	0			
Bills Payable (Company's acceptances) ..	14,500	0	0			
Unsecured Creditors	12,140	0	0	28,940	0	0
				133,900	0	0

Amounts debited to Profit and Loss Account are as follows:—

	191 .			191 .			191 .			Totals.		
	£	s.	d.	£	s.	d.	£	s.	d.	£	s.	d.
Salaries	3,600	0	0	3,450	0	0	3,200	0	0	10,250	0	0
Commissions	1,780	0	0	1,960	0	0	1,890	0	0	5,630	0	0
Rent	860	0	0	869	0	0	875	0	0	2,604	0	0
Rates and Taxes ..	459	0	0	463	0	0	471	0	0	1,393	0	0
Insurance	231	0	0	248	0	0	259	0	0	738	0	0
Trade Expenses, Advertising, and Repairs ..	3,610	0	0	3,580	0	0	3,795	0	0	10,985	0	0
Interest	461	0	0	483	0	0	456	0	0	1,400	0	0
Debenture Interest ..	140	0	0	250	0	0	250	0	0	640	0	0
Directors' Fees	400	0	0	400	0	0	400	0	0	1,200	0	0
Bad Debts	249	0	0	953	0	0	1,541	0	0	2,543	0	0
Depreciation	1,210	0	0	1,255	0	0	1,300	0	0	3,765	0	0
Law Costs				896	0	0	1,189	0	0	2,085	0	0
	13,000	0	0	14,807	0	0	15,626	0	0	43,233	0	0

OF WINDING-UP ORDER.

	£	s.	d.	£	s.	d.
Freehold Property				14,500	0	0
(valued at £10,000)						
Patents, Trade Marks, etc.				44,000	0	0
(valued at £3,000)						
Machinery, Fittings, and Plant.				16,850	0	0
(valued at £5,500)						
Rolling Stock, Cars, etc.				3,060	0	0
(valued at £800)						
Stores				1,200	0	0
(estimated to realise £850)						
Stock				8,600	0	0
(estimated to realise £3,000)						
Book Debts				9,280	0	0
Good	6,500	0	0			
Doubtful	1,000	0	0			
(estimated to realise £500)						
Bad	1,780	0	0			
Investments				1,500	0	0
(estimated to realise £400)						
Cash in hand				14	0	0
Profit and Loss Account				34,896	0	0
				133,900	0	0

Gross Profits in each of the three succeeding years, including the year ended when the above balance sheet was drawn up, were as follows:—

	191 .			191 .			191 .			<i>Totals.</i>		
	£	s.	d.	£	s.	d.	£	s.	d.	£	s.	d.
Transfer Fees	8,877	0	0	7,813	0	0	6,201	0	0	22,891	0	0
Net Losses	10	0	0	5	0	0				15	0	0
	4,113	0	0	6,789	0	0	9,425	0	0	20,327	0	0
	13,000	0	0	14,607	0	0	15,626	0	0	43,233	0	0

In the *High Court of Justice*
IN THE MATTER OF THE COMPANIES CONSOLIDATION ACT, 1908,

¹Insert
full name of
Company.

AND

IN THE MATTER OF¹ DOMESTIC REQUISITES, LIMITED.

STATEMENT OF AFFAIRS on the 1st day of *April*, 19...., the date of the Winding-up Order.

(I.) AS REGARDS CREDITORS.

Gross Liabilities.		Liabilities.		Expected to Rank.		Assets.		Estimated to Produce.	
£	s. d.			£	s. d.			£	s. d.
Debts and Liabilities, viz. :—						(a) Property, as per List "H," viz.—			
26,640	0 0	(a) 305 Unsecured Creditors, as per list "A" ^(state number)		26,640	0 0	(a) Cash at Bankers		14	0 0
		(b) 1 Creditor fully secured (not including debenture holders) as per list "B,"				(b) Cash in hand		3,850	0 0
2,100	0 0	Estimated value of Securities				(c) Stock-in-Trade		5,500	0 0
		Estimated Surplus ..				(d) Machinery			
		Carried to List "C" £				(e) Trade Fixtures, Fittings, Utensils, etc.		400	0 0
		Balance to contra (d) £				(f) Investments in Shares, etc. ..			
		(c) Creditors partly secured, as per List "C,"				(g) Loans on Mortgage			
		Less estimated Value of Securities				(h) Other Property, viz.—			
		Estimated to rank for dividend				Freehold Property £10,000 (cost £14,500) held as security per contra Trade Marks, Patents, Cars, etc. ..		3,800	0 0
						(b) Book Debts (514 debtors), as per List "I," viz.—		13,564	0 0
						Good		6,500	0 0
						Doubtful			
						Bad			
								2,780	0 0
								500	0 0

(d) Liabilities on Bills discounted other than the Company's own acceptances for value, as per List "D"	£	s.	d.	: :	N i l
Of which it is expected will rank for dividend.					
(e) Other Liabilities as per List "E"	£	s.	d.	: :	10 0 0
Of which it is expected will rank for dividend.					
(f) Preferential Creditors for Rates, Taxes, Wages, etc., as per List "F," deducted contra	£	s.	d.	: :	28,474 0 0
(g) Loans on Debenture Bonds, as per List "G," deducted contra (17 holders)	£	s.	d.	: :	200 0 0
Estimated Surplus (if any) after meeting liabilities of Company, subject to cost of liquidation	£	s.	d.	: :	23,274 0 0
Estimated Surplus (if any) after meeting liabilities of Company, subject to cost of liquidation	£	s.	d.	: :	3,366 0 0
£33,940 0 0					26,640 0 0

The nominal amount of unpaid capital liable to be called up is £ nil, which is (available to meet above deficiency) or (charged to debenture holders), or as the case may be.

(II.) AS REGARDS CONTRIBUTORIES.

Capital issued and allotted, viz.— ——Founders' Shares of £ per Share (——Share- holders).		£	s.	d.	£	s.	d.	Estimated Surplus as above (if any), subject to Cost of Liqui- dation	£	s.	d.
(a) Issued as fully paid. Amount called up at £ per Share, as per List "L"								.. .. .		
50,000 Ordinary Shares of £1 per Share (178 Shareholders).								.. .. .		
(a) Issued as fully paid. Amount called up at £ per Share as per List "M,"		50,000	0	0				.. .. .		
50,000 Preference Shares of £1 per Share (310 Share- holders).								.. .. .		
(a) Issued as fully paid. Amount called up at £1 per Share, as per list "N"		50,000	0	0				.. .. .		
(b)											
Amount (if any) paid in advance of call											
Less Unpaid Calls estimated to be irrecoverable		100,000	0	0							
Add deficiency to meet Liabilities as above		30	0	0							
								Total deficiency as explained in Statement "O"	103,336	0	0
									£ 103,336	0	0

(a) Where capital is issued as partly paid up, the form should be altered accordingly.

(b) Add particulars of any other capital.

I, Samuel Sly, of 35 Brick Court, London, E.C. Secretary

make oath and say that the foregoing Statement and the several Lists hereunto annexed marked A, B, C, D, E, F, G, H, I, J, K, L, M, N, O(2), and P are, to the best of my knowledge and belief, a full, true, and complete statement of the affairs of the above-named Company, on the first day of April, 19..., the date of the Winding-up Order.

Sworn at	1055 Pump Court, Temple, E.C.,	}	Signature	Samuel Sly
in the county of	London,			
this	fifteenth day of April, 19...,			
Before me				
	.....Tobias Fogg,.....		
	A Commissioner for Oaths.			

The Commissioner is particularly requested, before swearing the Affidavit, to ascertain that the full name, address, and description of the Deponent are stated, and to initial all crossings-out or other alterations on the printed form. A deficiency in the Affidavit in any of the above respects will entail its refusal by the Court, and will necessitate its being re-sworn.

Statement of Affairs.

List "A."

LIST "A." Unsecured Creditors.

The Names to be arranged in alphabetical order and numbered consecutively,

Creditors for £10 and upwards being placed first.

NOTES.—1. When there is a contra account against the Creditor, less than the amount of his claim against the Company, the amount of the Creditor's claim and the amount of the contra account should be shown in the third Column, and the Balance only be inserted under the heading "Amount of Debt," thus:—

£ s. d.

Total Amount of Claim

Less: Contra Account

No such set-off should be included in List "I."

2. The particulars of any Bills of Exchange and Promissory Notes held by a Creditor should be inserted immediately below the name and address of such Creditor.

3. The names of any Creditors who are also Contributors, or alleged to be Contributors, of the Company must be shown separately, and described as such at the end of the List.

No.	Name.	Address and Occupation.	Amount of Debt.	Date when Contracted.		Consideration.
				Month.	Year.	
1	Brown & Thompson	1 Hightown Road, Littlewell	£ 129 10 0	March	191—	Printing and Stationery
2	Billiter & Co., F. C.	10 Howell Street, Brigtown	15 10 9	January	191—	Machinery Repairs
3	Cowell, George etc.	Batley, Yorks etc.	1,500 0 0 etc.	February etc.	191—	Metals etc.
			26,640 0 0			

Signature Samuel Sly,

Dated 15 April, 191—

LIST "B." Creditors fully secured (not including Debenture Holders).

The names to be arranged in alphabetical order and numbered consecutively.

No.	Name of Creditor.	Address and Occupation.	Amount of Debt.	Date when Contracted.		Consideration.	Particulars of Security.	Date when given.	Estimated Value of Security.		Estimated Surplus from Security.	
				Month.	Year.				£	s. d.	£	s. d.
1	Floyd & Barrs' Banking Co.	Blanktown	£ 2,100 0 0	Oct.	191-	Overdraft	All Freehold Property	Oct. 191-	£ 10,000 0 0	s. d. 7,500 0 0	£	s. d. 0 0 0

Signature Samuel Sly,

Dated 15 April, 191 .

LIST "C." Creditors partly secured.

The names must be arranged in alphabetical order and numbered consecutively.
(State whether also Contributories of the Company.)

No.	Name of Creditor.	Address and Occupation.	Amount of Debt.	Date when Contracted.		Consideration.	Particulars of Security.	Month and Year when given.	Estimated Value of Security.		Balance of Debt Unsecured.	
				Month.	Year.				£	s. d.	£	s. d.
		Nil	£ s. d.						£	s. d.	£	s. d.

Signature Samuel Sly,

Dated 15 April, 191 .

**"LIST D." Liabilities of Company on Bills discounted other than their own
Acceptances for Value.**

The names to be arranged in alphabetical order and numbered consecutively.

No.	Acceptor's Name, Address, and Occupation.	Whether liable as Drawer or Endorser.	Date when due.	Amount.		Holder's Name, Address, and Occupation (if known).	Amount expected to rank for Dividend.		
				£	s. d.		£	s.	d.
	Nil								

Signature *Samuel Sly,* Dated 15 April, 191 .

Statement of Affairs.
List "E."

LIST "E." Other Liabilities.

Full particulars of all Liabilities not otherwise Scheduled to be given here.
The names to be arranged in alphabetical order and numbered consecutively.

No.	Name of Creditor or Claimant.	Address and Occupation.	Amount of Liability or Claim.	Date when Liability incurred.		Nature of Liability.	Consideration.	Amount expected to rank against Assets for Dividend.	
				Month.	Year.			£	s. d.
		Nil	£					£	s. d.

Signature

Samuel Sly,

Dated

15 April, 191 .

LIST "F." Preferential Creditors for Rates, Taxes, Salaries, and Wages.

The names to be arranged in alphabetical order and numbered consecutively.

No.	Name of Creditor.	Address and Occupation.	Nature of Claim.	Period during which Claim accrued due.	Date when due.	Amount of Claim.		Amount payable in full.		Difference ranking for Dividend.
						£	s. d.	£	s. d.	
1	Henry Slack Samuel Sly Blanktown Corporation	1 Berry Villas, Blanktown 199 Coleby Road, do. Guildhall, Blanktown	Manager's salary Secretary's salary Rates	3 months	31 Dec. 191	80	0 0	80	0 0	
2				do.	do.	80	0 0	80	0 0	
3				6 do.	do.	40	0 0	40	0 0	
						200	0 0	200	0 0	

Signature

Samuel Sly,

Dated

15 April, 191 .

Statement of Affairs.
List "G."

LIST "G." List of Debenture Holders.

The names to be arranged in alphabetical order and numbered consecutively.
 Separate Lists must be furnished of holders of each issue of Debentures, should more than one issue have been made.

No.	Name of Holder.	Address.	Amount.			Description of Assets over which Security extends.
			£	s.	d.	
1	Baker, Louisa G., Mrs. Cammell, George H. etc.	1 Bakewell Terrace, Oakley 9 Porchester Terrace, Putwell etc.	500	0	0	All except Freehold Property do.
2			100	0	0	
			5,000	0	0	

Signature Samuel Sly,

Dated 15 April, 191 .

Statement of Affairs.

List "H."

LIST "H." Property.

Full particulars of every description of property not included in any other lists are to be set forth in this list.

Full Statement and Nature of Property.		Estimated Cost.			Estimated to Produce.		
		£	s.	d.	£	s.	d.
(a) Cash at Bankers	.. .. .	..	..	..	..	..	..
(b) Cash in hand	.. .. .	..	..	..	14	0	0
(c) Stock-in-Trade, at	.. .. .	..	..	..	9,800	0	0
<i>Cars, etc.</i>	.. .. .	..	..	..	3,060	0	0
(d) Machinery, at	.. .. .	..	..	..	800	0	0
(e) Trade Fixtures, Fittings, Office Furniture, Utensils, &c...	.. .. .	..	..	..	16,850	0	0
(f) Investments in Stocks or Shares, &c. 1,500 £1	.. .. .	..	..	..	5,500	0	0
<i>"The British Patents Development Co., Ltd."</i>	.. .. .	..	..	..	400	0	0
(State particulars.)		1,500	0	0			
(g) Loans or which Mortgage or other security held							
(h) Other Property, viz. :—							
<i>Freehold Property..</i>	.. .. .	..	..	..	14,500	0	0
<i>Trade Marks, Designs, and Patents</i>	.. .. .	..	..	..	44,000	0	0

Signature Samuel Sly,
Dated 15th April, 191 .

Statement of Affairs.
List "I."

LIST "I." Debts due to the Company.

The names to be arranged in alphabetical order, and numbered consecutively.

NOTE.—If any Debtor to the Company is also a Creditor, but for a less amount than his indebtedness, the gross amount due to the Company and the amount of the Contra account should be shown on the third column, and the balance only be inserted under the heading "Amount of Debt," thus:—

Due to Company £ s. d.

Less: Contra Account £ s. d.

No such claim should be included in Sheet "A."

No.	Name.	Residence and Occupation.	Amount of Debt.						Folio of Ledger or other book where particulars to be found.	When Contracted.		Estimated to produce.	Particulars of any Securities held for Debt.	
			Good.		Doubtful.		Bad.			Month.	Year.			
			£	s. d.	£	s. d.	£	s. d.						
1	Anderson, Son & Co.	1 Cheapway, Bucktown	135	0 0			£	s. d.	A/151	Oct.	191-	135	0 0	
2	Andraus, G. H.	35 Hightown Road, Blackton	17	0 0								17	0 0	
3	Anderson, B., & Co.	159 Temple Chambers, E. C.			15	0 0						8	0 0	
4	Angell, Morris & Son etc.	159B Hounds Dyke, E. C.				et c.	58	0 0	etc.			0	0 0	
			6,500	0 0	1,000	0 0	1,780	0 0				7,000	0 0	

Signature

Samuel Sly,

Dated

15 April, 191 .

LIST "J." Bills of Exchange, Promissory Notes, &c., on hand available as Assets.

The names to be arranged in alphabetical order and numbered consecutively.

No.	Name of Acceptor of Bill or Note.	Address, &c.	Amount of Bill or Note.		Date when Due.	Estimated to Produce.		Particulars of any Property held as Security for the Payment of Bill or Note.
			£	s. d.		£	s. d.	
		Nil						

Signature Samuel Sly, Dated 15 April, 191 .

Statement of Affairs.
List "K."

LIST "K." Unpaid Calls.

The names to be arranged in alphabetical order and numbered consecutively.

Consecutive No.	No. in Share Register.	Name of Shareholder.	Address and Occupation.	No. of Shares held.	Amount of Call per Share unpaid.			Total Amount due.			Estimated to realise.		
					£	s.	d.	£	s.	d.	£	s.	d.
1	79	Carmichael, Ichabod H.	1 Chapel Cottage, Broadmorton Street, E.C.	60	0	10	0	30	0	0	0	0	0
2	98	Slipaway, Dodman G.	1 Throgneedle Avenue, E.C.	20	0	10	0	10	0	0	10	0	0
					40	0	0						

Signature

Samuel Sly,

Dated

15 April, 191 .

Statement of Affairs.
List "L."

LIST "L." List of Founders' Shares.

The names to be arranged in alphabetical order and numbered consecutively.

Consecutive No.	Register No.	Name of Shareholder.	Address.	Nominal Amount of Share.	No. of Shares held.	Amount per Share called up.		Total Amount called up.	
						£	s.	£	d.
			Nil						

Signature Samuel Sly,
Dated 15 April, 191 .

Statement of Affairs.
List "M."

LIST "M." List of Ordinary Shares.

The names to be arranged in alphabetical order and numbered consecutively.

Consecutive No.	Register No.	Name of Shareholder.	Address.	Nominal Amount of Share.	No. of Shares held.	Amount per Share called up.		Total Amount called up.	
						£	s. d.	£	s. d.
1	1	Abel, Maurice H.	Penryn House, Gwydyr, Glam.	£1	1,000	1	0 0	1,000	0 0
2	2	Andrews, Henry H.	1 Hightown Terrace, Slopton	do.	10	1	0 0	10	0 0
3	3	Anderson, Augustus G.	5 Baron's Court Road, Mile End, E.	do.	25	1	0 0	25	0 0
		<i>etc.</i>	<i>etc.</i>	<i>etc.</i>		<i>etc.</i>		<i>etc.</i>	
						50,000	0 0	50,000	0 0

Signature Samuel Sly,

Dated 15 April, 191 .

Statement of Affairs.
List "N."

LIST "N." List of Preference Shares.

The names to be arranged in alphabetical order and numbered consecutively.

Consecutive No.	Register No.	Name of Shareholder.	Address.	Nominal Amount of Share.	No. of Shares held.	Amount per Share called up.		Total Amount called up.
						£	s. d.	£
1	1	Augustin, Clarice	1 Berrington Mansions, Westsea, W.	£1	500	1	0 0	500 0 0
2	2	Allerton, Maude O.	59 Queen's Square Gardens, N.	do.	10	1	0 0	10 0 0
3	3	Ammerton, Henry	4968 Broadway, Chicago, U.S.A.	do.	1,000	1	0 0	1,000 0 0
			<i>etc.</i>			<i>etc.</i>		<i>etc.</i>
								50,000 0 0

Signature Samuel Sly,

Dated 15 April, 191 .

No. C. 26.

Statement of affairs.
List "O" (2).

LIST "O" (2).

(2) Deficiency Account where Winding-up Order made **MORE**

	£	s.	d.
I. Excess of Assets over Capital and Liabilities on the ⁽¹⁾ 31st day of December, 19, (if any) as per Company's Balance-sheet. (This and any previous Balance-sheets to be annexed or handed to O.R.)			
II. Gross profit (if any) arising from carrying on business from the ⁽¹⁾ 1st day of January, 191, to date of Winding-up Order as per Trading Account annexed	22,891	0	0
III. Receipts (if any) during same period from undermentioned sources—			
Interest on Loans			
Interest on Deposits			
Transfer Fees	15	0	0
Amounts paid on Shares issued and subsequently forfeited (as per List annexed)			
IV. Other receipts (if any) during same period not included under any of the above headings.. .. .			
V. Deficiency as per Statement of Affairs (Part II)	103,336	0	0
Total Amount to be accounted for ⁽¹⁾	£ 126,242	0	0

NOTES.—⁽¹⁾ Three years before date of Winding-up Order.⁽²⁾ Where particulars are numerous, they should be inserted in a separate Schedule.⁽³⁾ These figures should agree.

Deficiency Account.

THAN THREE YEARS AFTER formation of Company.

	£	s.	d.
I. Excess of Capital and Liabilities over Assets on the ⁽¹⁾ 31st day of December, 191-, (if any) as per Company's Balance-sheet. (This and any previous Balance-sheets to be annexed or handed to O.R.)	14,569	0	0
II. Expenses of carrying on business from the ⁽¹⁾ 1st day of January, 19.., to date of Winding-up Order, viz.—			
General Expenditure—	Amount Discharged.	Due at date of Winding-up Order.	
Salaries	10,090	0	0
Wages not charged in Trading A/c		160	0
Rent	2,604	0	0
Rates and Taxes	1,353	0	0
Law Costs		40	0
Commission	5,630	0	0
Interest on Loans	1,400	0	0
Interest on Debentures	640	0	0
Miscellaneous Expenditure			
(as per details annexed)			
III. Directors' Fees from the ⁽¹⁾ 1st day of January, 191-, to date of Winding-up Order	800	0	0
IV. Dividends declared during same period	nil		nil
V. Losses and Depreciation from the 1st day of January, 191-, ⁽¹⁾ written off in Company's books, viz. ⁽²⁾ —			
Bad Debts			
Losses on Investments			
Depreciation of Property			
Preliminary Expenses			
VI. Losses and Depreciation not written off in Company's books, now written off by Directors ⁽²⁾			
Bad Debts			
Losses on Investments			
Depreciation of Property			
Preliminary Expenses			
VII. Other Losses and Expenses ⁽²⁾			
Total Amount accounted for ⁽³⁾ £	126,242	0	0

Signature Samuel Sly,

Dated 15 April, 191 .

Statement of Affairs.
List "P."

LIST "P."

IN SUBSTITUTION FOR SUCH OF THE LISTS NAMED "A" TO "O" AS WILL HAVE TO BE RETURNED BLANK.

LIST.	PARTICULARS, AS PER FRONT SHEET.													REMARKS. <i>Where no particulars are entered, on any one or more of the Lists named "A" to "O," the word "Nil" should be inserted in this column opposite the particular List or Lists thus left blank.</i>
	Unsecured Creditors	..	..	..	..	..	..	..	..	..	..	..	..
A	Creditors fully secured (not including debenture holders)	..	..	..	..	..	..	..	..	..	..	..	..	£400 due as Directors' Fees included
B	Creditors partly secured	..	..	..	..	..	..	..	..	..	..	..	..	Nil
C	Liabilities on Bills discounted other than the Company's own acceptances for value	..	..	..	..	..	..	..	..	..	..	..	..	Nil
D	Other Liabilities	..	..	..	..	..	..	..	..	..	..	..	..	Nil
E	Preferential Creditors for Rates, Taxes, Wages, etc.	..	..	..	..	..	..	..	..	..	..	..	..	Nil
F	Loans on Debenture Bonds	..	..	..	..	..	..	..	..	..	..	..	..	Nil
G	Property	..	..	..	..	..	..	..	..	..	..	..	..	Nil
H	Book Debts	..	..	..	..	..	..	..	..	..	..	..	..	Nil
I	Bills of Exchange or other similar securities on hand	..	..	..	..	..	..	..	..	..	..	..	..	Nil
J	Unpaid Calls	..	..	..	..	..	..	..	..	..	..	..	..	Nil
K	Founders' Shares	..	..	..	..	..	..	..	..	..	..	..	..	Nil
L	Ordinary Shares	..	..	..	..	..	..	..	..	..	..	..	..	Nil
M	Preference Shares	..	..	..	..	..	..	..	..	..	..	..	..	Nil
N	Deficiency Account	..	..	..	..	..	..	..	..	..	..	..	..	Nil
O		..	..	..	..	..	..	..	..	..	..	..	..	Nil

Signature Samuel Sly,

Dated 15 April, 191-.

[illegible]

PAYMENTS.

Total.		COSTS OF REALISATION.									
£ s. d.	£ s. d.	Paid into Bank.									
£ s. d.	£ s. d.	Board of Trade and Court Fees.									
£ s. d.	£ s. d.	Law Costs of Petition.									
£ s. d.	£ s. d.	Law Costs after Winding-up Order.									
£ s. d.	£ s. d.	Remuneration of Manager and Liquidator.									
£ s. d.	£ s. d.	Official Receiver's Commission on Assets Realised, and Amount Distributed in Dividend or Paid to Contributors.									
£ s. d.	£ s. d.	Charges of Auctioneer, Accountant, Shorthand Writer, etc., as taxed.									
£ s. d.	£ s. d.	Notices in <i>Gazette</i> and Local Paper.									
£ s. d.	£ s. d.	Incidental Expenses, including possession.									
£ s. d.	£ s. d.	Preferential Creditors and Rent.									
£ s. d.	£ s. d.	Payments to Redeem Securities.									
£ s. d.	£ s. d.	Dividends Paid.									
£ s. d.	£ s. d.	Payments to Contributors.									
£ s. d.	£ s. d.	Other Payments.									

LIQUIDATOR'S TRADING ACCOUNT UNDER SECTION 20

The Liquidator of the above-named company in account with the estate.

Dr.	RECEIPTS.	PAYMENTS.	Cr.
	<div>£ s. d.</div>	<div>-</div>	<div>£ s. d.</div>

Liquidator.

We have examined this account with the vouchers and find the same correct, and we are of opinion the expenditure has been proper.

Dated this

day of

191-.

Committee of Inspection
(or Member of the Committee of Inspection).

IN THE HIGH COURT OF JUSTICE.

In the Matter of **THE COMPANIES (CONSOLIDATION) ACT, 1908,**
AND

In the Matter of

SUMMARY OF LIQUIDATOR'S ACCOUNTS,

From to

Issued by the Board of Trade under the provisions of Sec. 155 of the Companies (Consolidation) Act,
1908. DR. CR.

RECEIPTS.			PAYMENTS:		
	£	s. d.		£	s. d.
To Balance			By Balance		
„ Receipts, viz. :—			„ Board of Trade and Court Fees		
(a) Cash at Bankers			„ Law Costs of Petition, including costs of any person appearing in the petition whose costs are allowed		
(b) „ in hand			„ Costs of Solicitor to Liquidator		
(c) Stock-in-Trade			„ Other Law Costs		
(d) Machinery, etc.			„ Special Manager's charges		
(e) Trade Fixtures, etc.			„ Allowance for Preparing Statement of Affairs		
(f) Investments in Shares, etc.			„ Fees of Official Receiver as Provisional Liquidator		
(g) Loans on Mortgage			„ Charges of Provisional Liquidator, other than Official Receiver		
(h) Other property, viz.			„ Remuneration of Liquidator on A/c		
„ Book debts—good			„ Auctioneer's and Valuer's charges		
„ „ doubtful and bad			„ Shorthand Writer's charges		
„ Bills of Exchange			„ Other charges		
„ Surplus from Securities			„ Costs of Possession		
„ Receipts per Trading Accounts			„ Do. of Notices in <i>Gazette</i> and Local papers		
„ Calls due at date of Winding-up order			„ Incidental outlay		
„ Calls made by Liquidator					
			Total costs and charges		
	£	s. d.		£	s. d.
Less—			Debenture Holders		
Payments to Execution and other Secured Creditors			Preferential Creditors		
Do. per Trading Account			Unsecured Creditors		
			divd. of		
			in the £ on Return to Contributors at the rate of per Share		
			Balance		
				£	

Creditors and Contributors can obtain any further information on application to the Liquidator:

.....

.....

..... 191..

Liquidator.

INDEX

ABSORPTIONS, 136
 Abstractors, 156
 Accountant, 23
 Accounts, Buckley, L.J., opinion, 15
 —, Directors and, 13, 137
 —, Inspection, 13, 14
 —, Publicity of, 199
 —, Shareholders' copies of, 199
 —, Statutory provisions, 1 *et seq.*
 —, Table A and, 13
 Additions to assets, display of, 201
 Adjustment Accounts, 137
 — and departments, 167
 — Group system, 155 *et seq.*
 — in Ledgers, 143-5
 —, Scope and purpose of, 139
 Adjustments for Balance Sheet, 191
 Administration, 22
 Affidavit, liquidators, 271
 —, Statement of Affairs, 309
 —, trading in compulsory liquidation, 279
 Agenda, 17
 Agreement of Share Ledger balance, 187
 Allotment list as register, 56
 Allotments, 36, 37, 41
 — as a contract, 41
 —, completion, 41
 — in kind, 18, 19
 — and Statutory Report, 12
 —, surplus to allottee, 43
 —, when binding, 41
 Allottees, delinquent, 43
 Alphabetical division of Ledgers, 146
 Amalgamations, 136
 Analysing sales, 28
 Analysis of purchases, 163
 — of sales, 165-6
 — of transfer postings for balancing, 186
 — of wages, 162
 Annual return, 3, 61
 —, balancing Share Ledgers for, 183
 Application forms, 20

Applications for shares, entry of, 34
 — for shares, 33
 — and allotment book, 33, 39, 40
 — — in sections, 38
 — — —, debentures, 82
 Appointment of auditors, 9
 Articles of Association, 2, 12, 17, 18
 Assets, 200
 —, additions and depreciation, 201
 — and liabilities (annual return), 4, 5
 — in winding up by court, 280
 — mortgaged, 6
 —, treatment in balance sheet, 200-1
 —, values in winding up, 281
 Audit in compulsory liquidation, 279
 Auditors and accounts, 137
 — and banks, 10, 11
 — Statutory Report, 12
 Auditors' reports, 10, 12
 — rights and duties, 9, 10
 —, Secret reserves, and, 228
 Authorised capital, 202
 Avoiding transfer in stock conversion, 106
 BAD debt reserves, 224
 Balance Ledger, 153-4-5
 — Notes, 76-7
 — Sheet (annual return), 4, 14
 —, addition to assets, 201
 —, adjustments for, 191
 —, Auditors' report on, 10
 —, branches, 170
 —, copies of, 14
 —, comparative, 198
 —, depreciation in, 201
 —, directors and, 14
 —, form of, 192-3, 200
 —, periods for, 14
 —, private business, 131
 —, — company, 135
 —, publicity and, 199
 —, share capital, 202
 —, shareholders' copies, 10

- Balance Sheet, sinking funds and, 201
 — —, winding up, 304-5
 — tickets, 76
 Balancing Share Ledgers, 183
 Ballot, debenture redemption, 97
 Bank, account with, on flotation,
 — Balance Sheet, 10 [20]
 Billing, group system, 156
 — machines, 27 [284, 313]
 Bills in compulsory liquidation,
 Blank forms, list of, in winding
 up, 326
 Books of account at registered
 office, 13
 — —, first, 17
 — values, chart of, 219
 — —, depreciated, 218
 — —, table of, 222
 Borrowing powers, 80
 Bought departments, 24, 29
 — — adjustment accounts, 149
 Branch Balance Sheets, 170
 — Establishment Accounts, 168
et seq.
 — Tabular Ledgers, 178-181
 — Trading and Profit and Loss
 Accounts, 170
 Buckley, L. J., on accounts, 15
 — — on profits, 211
 "Burden." *See* Establishment
 Charges
- CALL, authorised, 202
 —, issued, 202
 — lists and Share Ledgers, 47
 — — or Registers, 34, 44, 49
 — notice and Share Ledgers, 50
 Calls, 44 *et seq.*
 — in advance, 35
 — transferees, and, 46
 Cancelling certificates, 70
 Capital, 18
 —, cash, 206
 —, consolidation or division, 235
 —, cancellation of share, 235
 —, increase of, 235
 —, interest out of, 14, 211
 —, investing, 209
 —, installing capital and revenue
 cash accounts, 204, 209
 —, receipts and expenditure, 203
 —, reduction of, 235
 —, reorganisation of, 235
 — revenue and, 203, 204 *et seq.*
- Capital, working, 204
 Card indexes, 243-4, 254
 Cash accounts, subsidiary share,
 109
 — arrangements, 23, 204 *et seq.*
 — Book, first entries, 119-20
 — capital cash account, 205
 — —, compulsory liquidation,
 279, 290, 295, 327
 — account, capital, 205
 — —, general, 141, -2-3
 — capital and revenue, 204 *et seq.*
 — double account system, 203
 — from shareholders, 24
 — payments, 150-1
 — Receipts Book (Adjustment
 accounts), 148, 156-8
 — revenue, working capital,
 account, 205
 — sales, checks on, 27
 — and Statutory Report, 12
 — to bank, 25
 — "Ways and Means," 208
 — Working capital, 204
 Certificates, cancellation, 70
 —, endorsement, 73
 —, scrip, 99
 Certification and share certificate,
 73
 — book, 73 *et seq.*
 — of transfers, 72 *et seq.*
 — stamp, 73
 Closing of registers, 7
 Colonial registers, 8
 Committee of Inspection, winding
 up, 279
 Comparative annual accounts, 198
 Compulsory liquidation, 277
 Contra accounts, winding up, *see*
 "set off"
 Contracts, "material," 19
 — and Statutory Report, 13
 Contributories, uncalled capital,
 299
 — —, list of, settling, 299, 300
 — —, representative or benefi-
 cary, 300
 — —, when liable for debts of
 company, 300
 Conversion of debentures to stock,
 106
 — of shares to stock, 8, 102 *et seq.*,
 235
 — — — and accounts, 102
 — —, avoidance of transfer, 106

- Conversion of shares, discount on, 104
 - —, journal for, 105 *et seq.*
 - —, premiums on, 104
 - —, registration of, 106
 - —, reconversion, 108
 - —, variations, 103
- Converting private business to company, 118, 131
- Trial Balance in foreign currency, 173
- Copies of accounts, 14
 - of registers, 7
- Copyright, goodwill and, 234
- Cost Accounts. *See* Costing
- Costing, 248
 - charge sheets, 252-4
 - , departmental, 251
 - Ledger, 254-5
 - , machine-hour, 259
 - , multiple, 248
 - , operating, 248
 - , prime, 249
 - principles, 249
 - , process, 248
 - , productive labour, 249
 - , raw material, 256, 261-2
 - , warehouse charges, 261-2
 - , single, 248
- Costs, distributing, 259, 262-3
- Court, compulsory liquidation under, 277
 - order to wind up, 278 [275]
 - , supervision in liquidation by, Creditors, partly secured, 284, 312
 - , proof of debts and, 300
 - , secured, 283, 311
 - , unsecured, 282-3, 310
- Cumulative dividends, 212
- Currencies, foreign, 172
 - , gain or loss on, 173
 - , Trial Balance in, 173
- DAY Book (sales), 140
- Debentures, 80
 - , accounts for, 91 *et seq.*
- Debentures applications, 82
 - — and allotments, 83-4
 - at a discount, 88, 92
 - , bearer, 85
 - cash accounts, 89
 - , conversion of stock, 106
 - , definition of, 85
- Debenture holders' position, 80
 - — winding-up list, 285, 316
- Debenture holders' ballot, 97
 - interest, 88
 - , irredeemable, 89
 - issues, 18, 80 *et seq.*
 - , naked, 88
 - , notice of redemption, 97
 - , over-subscribed, 90
 - , premium, at a, 92
 - prospectus, 81
 - redemption, 97
 - , register of mortgages, 5
 - , registration of, 101
 - , reserve for redemption, 225
 - , scrip, 99, 100
 - , series of, 88
 - , sinking fund, 95
 - stock, 82, 99
 - , transfers of, 85 *et seq.*
 - , trust deed, 99
 - , trustees, 81
- Debtors, list of, in winding up, 286, 318
 - , trade, 202
- Deferred shares, 212, 238
- Deficiency Account, 279, 324-5
 - —, alternative, 287
 - —, agreement of, 279, 287-9
 - —, balance sheet and, 279
 - —, Lists O¹ and O², 287
 - —, period covered by, 279, 287
 - —, writing down assets, 288-9
- Departmental and adjustment accounts, 167
 - accounts, 160
 - expenditure analysed, 31, 161 *et seq.*
 - expenses, 162
- Departmentalising sales, 27, 157
 - Trading Account, 167
- Departments, industrial, 161-4.
 - , retail, 161, 165
- Depreciation, 214 *et seq.*
- Depreciation in Balance Sheet, 201
 - in book values, 218
 - , branches, 172
 - , departmental, 164
 - , foreign branch, 174
 - fund, 220
 - , obsolescence, 215
 - , original cost, 218
 - reserve, 221
- Depreciation, residual values, 216
 - , wear and tear, 215-6
 - , winding-up in, 288

- Designs, store accounts and, 247
 Directors' access to books, 13
 — liability for form of accounts, 12
 — Act, 1917, particulars as to, 4
 — report, 13 [104]
 Discount, conversion to stock at, —, debentures at a, 92
 Discounts, assets, 216
 — on debtors, 202
 — on stock or stores, 202
 Dissecting, departmental, 156
 Distributable profits, 210 *et seq.*
 Distributing cost, 259
 Dividends, 14, 15, 210 *et seq.*
 — and income tax, 213
 —, balancing Share Ledgers for, 183
 —, cumulative, 212
 —, interest on, 15
 —, list, 213
 —, progressive agreement by trial balance, 184-7
 —, payment to members' agent, —, reserve, 221 [213]
 Division of share values, 237
 Double-account, auxiliary utility, 202-3
 — —, disadvantages, 203
 — —, principle, 202
 Dual entries, 63-4
 "EAR-MARKED" share applications, 36
 Economic purpose of establishment charges, 259
 Effluxion of time, depreciation and, 217
 Endorsed certifications, 75-78
 Establishment charges, 256 *et seq.*
 — —, economic purpose and, 259
 — —, factory, 257
 — —, machine-hour costing, 259
 — —, retail, 258
 — —, warehouse, 261-2
 — outlay, 29
 Exchanges, foreign, 172
 Executive arrangements, 23
 Expenditure, capital and revenue, 203
 FACTORY accounts, 170
 —, machine-hour costs, 259
 — oncost, 257
 — profit, 249
 Factory, warehouse overhead charges, 261-2
 "Family" concerns, 131
 Female holders, 35
 Filing annual return, 3
 — return of mortgages, 7
 Finances, capital and revenue, 204-9
 —, separate cash accounts, 204
 —, surplus funds, 209
 —, transfers, 207
 —, "Ways and Means," 208
 —, working capital and, 204-5
 Financial arrangements, capital and revenue, 204 *et seq.*
 Foreign branches, 169, 172 *et seq.*
 — — Capital Account, 174
 — — Profit and Loss Account, 177
 — Exchanges, 172
 — —, average rates, 182
 Forfeiture of shares, 112 *et seq.*
 — —, accounts and, 115-6
 — —, annulment of, 113
 — —, cessation of membership on, 113
 — —, liability after, 113
 — —, liability to, 112
 — —, notice of, 112
 Forfeited shares, Balance Sheet and, 202
 — —, company's property, 113
 — —, disposal of, 113
 — —, profits on re-issue, 114, 116
 — —, re-issue of, 113 *et seq.*
 Form E (annual return), 3
 Founders' shares, list of, in winding up, 287, 321
 Fractional shares, 236-7
 Fund, depreciation, 220
 GALLOWAY *v.* Schill Seebohm, 5
 General Reserve Fund, 221
 Goodwill, 19, 231 *et seq.*
 —, character of, 231, 234
 —, existence of, 233
 —, foundation for, 232
 —, independent, 234
 —, Lord Macnaghten on, 234
 — not capable of appreciation, 233
 —, over-capitalization and, 232-3
 —, private proprietor and company proprietorship, 232
 —, prospectus, 234

- Goodwill should be depreciated, 233
- , trade marks, designs, and, 234
- , value of, 233
- Graph of depreciated book values, 218-9
- Group system, adjustment accounts, 155 *et seq.*
- HEATING, departmental, 164
- Hour costs, machine-, 259
- "IMPREST" system, 169
- Incorporation accounts and, 16
- Indexing registers, 61, 62
- Inspection of books, 13 [96
- Insurance policy for sinking fund, — accounts, 160
- , departmental, 164
- Interest out of capital, 15, 211
- on debentures, 88
- on dividend, 15
- Inventory of plant, 216-7
- Investments against reserves, 201
- , balance sheet and, 201
- , ear-marked, 231
- for sinking fund, 96, 231
- , reserve for loss on, 225
- Invoice books, 30
- , grouped, 156
- , tabular, 163
- Invoicing, 27, 157
- Issued capital, 202
- JOURNAL, Adjustment Accounts and, 142-3
- , conversion of shares, 238
- , debenture issue, 91, 93
- , first entries, 121-2, 128, 133
- , foreign branches and, 175
- , forfeiture of shares, 114
- , Sales Day Book, 140
- , Sinking fund, 230-1
- , stock conversion, 104, 107
- , winding-up compulsory, 292-4
- , voluntary, 267
- LABOUR, analysis of cost, 162
- Leaseholds, depreciation of, 221
- Ledger, Adjustment Accounts in, 143-5, 156
- , divisional, alphabetical and topographic, 157
- , private first entries, 123-5, 129, 134
- Ledger, tabular branch, 173
- Ledgers, sales, 28-9, 146 *et seq.*
- Lee v. Neuchatel Asphalte Co., 210
- Legal requirements, 1 *et seq.*
- Letters of allotment, 37
- of regret, 37
- of renunciation, 240
- Liabilities, 200
- , sundry, in winding up, 284, 314
- varied by stock conversion, 103
- Liability of old members, 3
- , treatment in balance sheet, 200-1
- Lighting, departmental, 164
- Liquidation, Compulsory, 277 *et seq.*
- , accounts, 278 *et seq.*
- , assets, how distributed, 280
- , —, valuation of, 281
- , audit, 279
- , balance sheet and winding-up date, 279, 281, 304-5
- , Bills of Exchange, 284, 286, 313, 319
- , cash in hand, 280
- , contributories and uncalled capital, 299
- , —, dividends to, 301
- , —, settling list of, 299, 300
- Cash Book, 279-80, 290, 295, 327
- , causes of, 277
- , cost of, 280, 298
- , cost of statement of affairs, 278
- , debenture holders in, 285, 316
- , — and uncalled capital, 299
- , debtors' lists, 286, 318
- , deficiency account, 279, 324-5
- , dividends to creditors, 301
- , final winding-up account, 298
- , journal for, 290, 292-4
- , ledger for, 290, 295-8
- , losses consequent on, 288
- , National Insurance Act, 280
- , Official Receiver and, 278
- , partly secured creditors, 284, 312
- , past officers and, 278

- Liquidation, Compulsory, period for stating losses, 288
 —, petitions for, 277
 —, penalty re statement of affairs, 278
 —, preferential creditors, 280–281, 315 [279]
 —, preparation of statement, —, priorities in, 280
 —, proof of debt, 300
 —, profit and loss in, 287
 —, property list of, 285, 317
 —, realization of assets, 298
 —, — values, 281
 —, record book, 279, 291
 —, resolution for, 277
 —, salaries and wages, 280, 285, 315
 —, secured creditors, 282–3, 311–2
 —, “set-off,” 282–3, 286, 310, 318
 —, statement of affairs, 278, 280, 306–26
 —, summary of receipts and payments, 280, 291, 329
 —, sundry liabilities, 284, 314
 —, trading, 279, 291, 328
 —, uncalled capital, 299
 —, unpaid calls, 286, 320
 —, — capital, 299, 307
 —, unsecured creditors, 282–3, 310
 —, vouchers, 279–80
 —, wages, 280, 285, 315
 —, Workmen’s Compensation Act, 280
 —, writing down assets, 288–9
 Liquidation under supervision, 275 *et seq.*
 —, petition for, 275
 —, statement of accounts, 275
 Liquidation, Voluntary, 264 *et seq.*
 —, accounts at date of, 265
 —, affidavit as to accounts, 271
 —, analysis of cash balance, 273
 —, balance sheet in, 267
 —, capital paid up, 273
 —, cash account, 269
 —, delay in winding-up, 273–4
 —, final statement of accounts, 270
 —, form of accounts, 266 *et seq.*
 —, insolvency, 265
 Liquidation, Voluntary, journal and, 267
 —, ledger accounts and, 267
 —, outstanding assets, 273–4
 —, pending, 264
 —, profit and loss account, 269
 —, realization account, 268
 —, realizations and disbursements, 271–2
 —, statement of affairs in, 266
 —, statement of receipts and payments for filing, 272–4
 —, —, final accounts, 274
 —, trading and, 265
 —, valuation of assets, 265
 —, verifying books, 265
 Liquidator, duties on appointment, 265
 —, Official Receiver as, 278
 Loose-leaf principle, 169, 243

 MACHINE-HOUR costing, 259 *et seq.*
 —, statement of, 260
 Machinery, depreciation, 216
 Macnaghten, Lord, on Goodwill, 234
 Managers and departments, 161
 Manufacturing Account, branches, —, form of, 194–5 [170]
 —, comparative, 198
 Material, raw, 162
 —, costing and, 256, 261–2
 Member’s liability, 3
 Members, annual return of, 3
 Minimum subscription, 18
 Minutes, 17
 Monthly balancing, 29
 Mortgages and assets charged, 6
 — in winding up, 280
 Moulds, store accounts and, 247
 Multiple costing, 246
 Multiple-shop principle, 160

 “NAKED” debentures, 88
 Newton *v.* Birmingham Small Arms Co., Ltd., 14
 Nominal share values, reduction of, 236–7
 Non-productive labour, 162
 Notice of calls, 48
 Numbering of shares, 41, 42, 239

 OBSOLESCENCE, 215
 Official Receiver in compulsory liquidation, 278

Opening accounts, 117 *et seq.*
 Operating, Costs, 248
 Order for goods, 26
 Order to wind up, 278
 Ordinary shares converted to deferred, 238
 — —, list in winding up, 287, 322
 Organising accounts, 22
 Overhead charges, factory, 257
 — —, retail, 258
 Over-subscribed issues, 90

 PAR, conversion to stock at, 104
 Pass Books and Allotments Accounts, 36
 Patents, goodwill and, 234
 Patterns, store accounts and, 247
 Payment of accounts, 31
 Penalty *re* balance sheets, 10
 —, register of members, 3
 — — of mortgages, 6
 —, return of members, 5
 — —, of mortgages, 7
 — stamp duty, transfers, 71
 —, statement of affairs, 278
 Pending liquidation, 264
 Percentages of expenses, 198
 Petitions for liquidation under supervision, 275
 — for compulsory liquidation, 277-280
 Petty cash, 25
 Power, 164
 Preference shares, list of, in winding up, 287, 323
 Preferential creditors, 280, 315
 Preliminary considerations, 16 *et seq.*
 — expenses, 12, 13, 16, 19, 130
 Premium, Balance Sheet and, 202
 —, conversion to stock at, 104
 —, debentures at a, 92
 — shares, 130
 Prime cost, 249
 Prior profits at incorporation, 212
 Priorities, creditors in winding up, 280
 —, dividends and, 212
 Private Accounts, opening, 117
 — businesses converted to companies, 118, 131
 — companies, 4, 13
 — —, first accounts, 130
 Process costing, 248

Production (Manufacturing Account), 170
 Productive labour, 162
 — —, costing and, 250
 Profit and Loss Account, branches, 170
 — — —, comparative, 198
 — — —, condensed for publication, 196-7, 199
 — — —, form of, 196-7
 — — —, winding up and, 281, 304
 Profits and dividends, 210
 Profits, departmental, 161
 —, distribution of, 14
 — prior to incorporation, 212
 —, share premiums and, 130
 —, wasting assets and, 211-12
 Promoters, negotiations with, 17
 — purchase price, 19
 Proof of debt, winding up, 300
 Property, list of, in winding up, 285, 317
 Prospectus, 18, 19, 118-9
 Provincial branches, 169
 Publicity and accounts, 199
 — —, policy as to, 200
 Purchases and expenses, 141, 156
 — — Book, 163
 Purchase price, 19
 — —, goodwill in, 233
 — —, trade marks, patents, copyright, and, 234

 "QUANTITIES" Store Accounts, 248

 RATES, departmental, 164
 —, winding-up, 280
 Raw material, 163, 262
 — —, establishment charges and, 256, 261-2
 Realisable sequence of assets, 200-1
 Receipts and payments and Statutory Report, 12
 Reconversion of stock, 108
 Record Book liquidation, 279, 291
 Re-issue of debentures, 95, 97 *et seq.*
 — of forfeited shares, 113
 Redemption of debentures, 95 *et seq.*
 — — ballot, 97
 — —, yearly, 97
 Registered office, 7

- Registered office, books of account,
 — — —, auxiliary, 58 [13
 — — —, form of, 54, 55
 — — —, index, 59, 60
 — — —, inspection of, 64
 — — —, modified, 57, 58
 — — —, small companies, 64
 Register of members, 2, 7, 41, 52
 — —, closing of, 7
 — —, copies of, 7, 64
 — —, inspection of, 67
 — — of mortgages, 5
 — — of Transfers, 66 *et seq.*
 Registrar, 23
 Registration of trusts, 7
 —, debentures, 101
 —, stock conversion, 106
 Remuneration of auditors, 9
 Rent, departmental, 164
 Renunciation of allotment, 239
 Reorganisation of capital, 236
 Repairs and Renewals, departmental, 164
 — —, depreciation and, 216
 Report, Statutory, 12
 Requisition stores, 256
 Reserves, 221 *et seq.*
 —, Balance Sheet, 201-2
 —, debenture premiums and, 94-5
 —, investments against, 201
 —, premiums on shares and, 130
 —, profits and, 212
 —, table, 224
 Residual values, depreciation and, 216
 Retail overhead charges, 258, 262-3
 Retiring auditors, 9
 Return of mortgages, 7
 — of members, 61
 Returns Book, 141
 Returns and allowances, 141, 149
 — —, in group system, 156
 Revenue, capital and, 204 *et seq.*
 —, capital purchases from, 204
 —, maintenance of working capital, 206
 —, transfers to capital cash, 207
 SALARIES, winding up and, 280
 Sales departments, 24, 26, 147, 149
 Sanction of payments by board, 24
 Scheduled debits and credits, 146
 Scotland, registering trusts in, 7
 Secretary, 23
 Secret reserves, 225 *et seq.*
 — —, abuse of, 225
 — —, appropriations from, 228
 — —, justification for, 226
 — —, method of application, 226 *et seq.*
 — —, minute book and, 228
 Sectional balancing, 137
 — Share Ledgers, 183
 — Trial Balance, 198
 Self-balancing Ledgers, 137
 — —, large systems, 155
 Selling cost, 258-9, 262-3
 — departments, 171
 Settling list of contributories, 299
 Sequence of assets and liabilities, 200-1
 — — —, "set-off" creditors in compulsory winding-up, 282-3
 — — —, unpaid calls and, 283, 286
 Share Ledgers as members' register, 53
 — —, balancing of, 183
 Share warrants to bearer, 8
 Shares at a premium, 127, 130
 — converted into stock, 8, 102 *et seq.*
 —, forfeiture of, 112
 — —, notice of, 112
 — renounced, 241
 Shareholders and debenture holders, 80
 Shareholders, Balance Sheet and accounts for, 199
 — right to copy of Balance Sheet, 10, 14
 Single costing, 248
 Sinking fund, profits and, 212
 — —, Balance Sheet and, 200
 — — by investment, 96
 — — debentures, 95-6
 — —, insurance policy for, 96
 — —, objects, 229
 — —, investments against, 201
 — —, table, 223
 Sinking funds, 228
 Stamp duties, transfer, 70, 71
 Statement of account, 29
 — of affairs, cost of, 278
 — —, compulsory liquidation, 278, 280, 306-26
 — —, penalties for default, 278

Statement of affairs, voluntary liquidation, 266, 271-4
 —, time for, 278
 —, who prepares, 278
 — of establishment charge, factory, 257
 — —, selling, 258
 Statutory meeting, 12
 — Report, 12
 — requirements, 1 *et seq.*
 Stocktaking, 243
 Stock must be converted, 102
 — Exchange quotation, 20
 — Ledgers, 29, 245
 — in-trade in Balance Sheet, 202
 — — and Stores Accounts, 242
 — — discounts, 202
 — — and stores distinction, 242
 — —, values of, 202
 — —, vouching of, 202
 Stores Ledgers, 29, 243-4
 —, checks on, 243
 —, co-ordination with financial books, 243
 —, Day, or "Waste" Book, 245-6
 —, location, references, 242, 246
 Subsidiary Cash Book, Capital Accounts to, 201
 — Share Cash Books, 109
 Supervision, liquidation under, 275

TABLE A, 2, 11
 Tabular branch Ledger, 171, 178-81
 — Invoice Book (inwards), 163
 Taxes, departmental, 164
 — —, in winding up by court, 280
 Technical knowledge, 139
 Terminating costing, 248
 Time-dockets, 251-2, 262
 — registers, 251-2
 Topographical division of Ledgers, 146
 Trading Account, form of, 194-5
 — —, comparative, 198
 — — in compulsory winding up, 279, 291, 328
 — — — voluntary winding up, 265
 Transfers, avoiding, in stock conversion, 106
 —, certification of, 72
 Transfer deeds, 70

Transfer deeds, filing and numbering, 70
 — —, stamp duty, 70, 71
 Transfer and balancing Share Ledgers, 185
 —, debentures, 85
 — registers, 66 *et seq.*
 Trading Account, branches, 170
 — —, compulsory liquidation, 279
 — —, departmental, 167
 — —, form of, 194-5
 — —, voluntary liquidation, 265
 Trade creditors, 202
 — debtors, receipt from, 24
 — —, Balance Sheet, 202
 — marks, designs, etc., and goodwill, 234
 Trial Balance, 125-6, 188 *et seq.*
 — — in foreign currency, 173
 — —, form of, 189-90
 — —, sectional, 198
 — —, Share Ledger, 183 *et seq.*
 Trust deed debentures, 99
 Trusts, registration of, 7

UNDERWRITING commissions, 93
 Uncalled capital, 48
 — — in winding up, 299
 Unclaimed dividends, 14
 Underwriting, 19
 Unissued capital, 48
 Unpaid calls, list of, in winding up, 286, 320
 Unsecured creditors, 282-3, 310
 — —, bills held by, 283
 — —, "set-off," 282-3, 286

VACANCY and auditors, 9
 Valuations, depreciation and, 216
 Vendors, 19
 Verner *v.* General and Commercial Investment Trust, 210
 Voluntary liquidation, 264
 Vouchers, compulsory liquidation, 279, 291
 Vouching goods inwards, 30
 Vowel indexing, 61-2-3

WAGES, analysis of, 162
 —, costing and, 250, 259
 —, payment of, 25, 252
 —, productive and non-productive, 162
 —, winding up, 280, 285, 315

- | | |
|---|--|
| Warehouse Factory Costs, 261-2 | Working capital, 204 <i>et seq.</i> |
| Waste Book, stores or stock, 256 | — —, capital outlay and, 205 |
| Wasting assets, profit and, 211-2 | — —, permanent records of, 205 |
| Ways and means, statement of, 208 | — —, revenue account and, 205 |
| Wear and tear, 215 | Workmen's Compensation (winding up), 280 |
| Winding-up accounts. <i>See</i> Liquidation | — —, proof of debt in winding up, 300 |

PITMAN'S BUSINESS HANDBOOKS

AN ABRIDGED LIST OF PRACTICAL GUIDES FOR
:: BUSINESS MEN AND ADVANCED STUDENTS ::

COMPLETE LIST OF COMMERCIAL BOOKS POST FREE ON APPLICATION

BOOK-KEEPING AND ACCOUNTS

ADVANCED ACCOUNTS. A Manual of Advanced Book-keeping and Accountancy for Accountants, Book-keepers, and Business Men. Edited by ROGER N. CARTER, M.Com., F.C.A., *Lecturer on Accounting at the University of Manchester*. In demy 8vo, cloth gilt, 988 pp. 7s. 6d. net.

AUDITING, ACCOUNTING, AND BANKING. By FRANK DOWLER, A.C.A.; and E. MARDINOR HARRIS, *Associate of the Institute of Bankers*. In demy 8vo, cloth gilt, 328 pp. 7s. 6d. net.

THE PRINCIPLES OF AUDITING. A Practical Manual for Advanced Students and Practitioners. By F. R. M. DE PAULA (*of the firm of De Paula, Turner, Lake & Co.*), F.C.A. In demy 8vo, cloth gilt, 224 pp. 7s. 6d. net.

ACCOUNTANCY. By F. W. PIXLEY, F.C.A., *Barrister-at-Law, Ex-President of the Institute of Chartered Accountants*. In demy 8vo, cloth gilt, 318 pp. 7s. 6d. net.

AUDITORS: THEIR DUTIES AND RESPONSIBILITIES. By the same Author. Eleventh Edition. In demy 8vo, cloth gilt, 732 pp. 21s. net.

COST ACCOUNTS in Principle and Practice. By A. CLIFFORD RIDGWAY, F.C.A. In demy 8vo, cloth gilt, with 40 specially prepared forms. 5s. net.

COST ACCOUNTS FOR THE METAL INDUSTRY. By H. E. PARKES, M.Com., A.C.W.A. In demy 8vo, cloth gilt, 156 pp. 10s. 6d. net.

THEORY AND PRACTICE OF COSTING. By E. W. NEWMAN, A.C.A. In demy 8vo, cloth gilt, 203 pp. 10s. 6d. net.

COMPANY ACCOUNTS. By ARTHUR COLES, F.C.I.S. With a Preface by CHARLES COMINS, F.C.A. In demy 8vo, cloth gilt, 356 pp. 7s. 6d. net.

DICTIONARY OF BOOK-KEEPING. By R. J. PORTERS. In demy 8vo, 780 pp. 7s. 6d. net.

MANUFACTURING BOOK-KEEPING AND COSTS. By GEORGE JOHNSON, F.C.I.S. In demy 8vo, cloth gilt, 120 pp. 5s. net.

THE ACCOUNTANT'S DICTIONARY. Edited by F. W. PIXLEY, F.C.A., *Barrister-at-Law*. Assisted by about 30 specialist contributors. This important work places at the disposal of the practitioner a great store of information on all phases of accountancy, arranged in the most convenient form. In two vols., crown 4to, cloth gilt, about 1000 pp. 22 3s. net.

- MANUAL OF BOOK-KEEPING AND ACCOUNTANCY.** By A. NIXON, F.C.A., F.C.I.S., and H. E. EVANS, A.C.A. In demy 8vo, cloth gilt, 330 pp. 10s. 6d. net.
- THE ACCOUNTS OF EXECUTORS, ADMINISTRATORS, AND TRUSTEES.** With a Summary of the Law in so far as it relates to Accounts. By WILLIAM B. PHILLIPS, A.C.A. (Hons. Inter. and Final), A.C.I.S. Fourth Edition, Revised. In demy 8vo, cloth gilt, 150 pp. 5s. net.
- PRACTICAL BOOK-KEEPING.** By GEO. JOHNSON, F.C.I.S. In crown 8vo, cloth, 420 pp. 6s. net.
- RAILWAY ACCOUNTS AND FINANCE.** Railway Companies (Accounts and Returns) Act, 1911. By ALLEN E. NEWHOOK, A.K.C. In demy 8vo, cloth gilt, 148 pp. 5s. net.
- DEPRECIATION AND WASTING ASSETS,** and their treatment in computing annual profit and loss. By P. D. LEAKE, F.C.A. In demy 8vo, cloth gilt, 257 pp. 15s. net.
- COMMERCIAL GOODWILL.** Its History, Value, and Treatment in Accounts. By the same Author. In demy 8vo, cloth gilt, 260 pp. 21s. net.
- SINKING FUNDS, RESERVE FUNDS, AND DEPRECIATION.** By J. H. BURTON, A.S.A.A. In demy 8vo, cloth, 99 pp. 3s. 6d. net.
- ACCOUNTING.** By S. S. DAWSON, F.C.A.; and R. C. DE ZOUCHE, F.C.A. In demy 8vo, cloth gilt, 290 pp. 10s. 6d. net.
- MANUAL OF COST ACCOUNTS.** By JULIUS LUNT, A.C.A. (Hons.). In demy 8vo, cloth gilt, 204 pp. 7s. 6d. net.
- MUNICIPAL BOOK-KEEPING.** By J. H. MCCALL, F.S.A.A. In demy 8vo, cloth gilt, 122 pp. 7s. 6d. net.
- MUNICIPAL AUDIT PROGRAMMES.** By S. WHITEHEAD, A.S.A.A., A.C.I.S., *Borough Accountant of Hammersmith*. In demy 8vo, cloth gilt, 116 pp. 3s. 6d. net.
- BRANCH ACCOUNTS.** By P. TAGGART, A.S.A.A. In demy 8vo, 87 pp. 3s. net.

BUSINESS TRAINING

- LECTURES ON BRITISH COMMERCE,** including Finance, Insurance, Business, and Industry. With a Preface by the HON. W. PEMBER REEVES. In demy 8vo, cloth gilt, 295 pp. 7s. 6d. net.
- THE THEORY AND PRACTICE OF COMMERCE.** Being a Complete Guide to Methods and Machinery of Business. Edited by F. HEELIS, F.C.I.S., assisted by Specialist Contributors. In demy 8vo, cloth gilt, 620 pp., with many facsimile forms. 7s. 6d. net.
- THE PRINCIPLES AND PRACTICE OF COMMERCE.** By JAMES STEPHENSON, M.A., M.Com., B.Sc. In demy 8vo, cloth gilt, 650 pp., with many facsimile forms. 8s. 6d. net.
- THE PRINCIPLES AND PRACTICE OF COMMERCIAL CORRESPONDENCE.** By the same Author. In demy 8vo, 320 pp. 7s. 6d. net.
- THE PRINCIPLES OF COMMERCIAL HISTORY.** By the same Author. In demy 8vo, 279 pp. 7s. 6d. net.
- THE PRINCIPLES AND PRACTICE OF COMMERCIAL ARITHMETIC.** By P. W. NORRIS, M.A., B.Sc. (Hons.). In demy 8vo, 452 pp. 7s. 6d. net.
- MODERN BUSINESS AND ITS METHODS.** A Manual of Business Organization, Management, and Office Procedure for Commercial Students and Business Men. By W. CAMPBELL, *Chartered Secretary*. In crown 8vo cloth, 493 pp. 7s. 6d. net. Also in 2 vols., each 3s. 6d. net.

INSURANCE

- INSURANCE.** A Practical Exposition for the Student and Business Man. By T. E. YOUNG, B.A., F.R.A.S. With a Practical Section on Workmen's Compensation Insurance, by W. R. STRONG, F.I.A.; and the National Insurance Scheme, by VYVYAN MARR, F.F.A., F.I.A. Third Edition, Revised and Enlarged. In demy 8vo, cloth gilt, 440 pp. 10s. 6d. net.
- INSURANCE OFFICE ORGANIZATION, MANAGEMENT, AND ACCOUNTS.** By T. E. YOUNG, B.A., F.R.A.S.; and RICHARD MASTERS, A.C.A. Second Edition, Revised. In demy 8vo, cloth gilt, 150 pp. 6s. net.
- THE ELEMENTS OF ACTUARIAL SCIENCE.** By R. E. UNDERWOOD, M.B.E., F.I.A. In crown 8vo, cloth, 148 pp. 5s. net.
- THE COMMON HAZARDS OF FIRE INSURANCE.** By W. G. KUBLER RIDLEY, F.C.I.I. In demy 8vo, cloth gilt, 92 pp. 5s. net.
- THE LAW AND PRACTICE AS TO FIDELITY GUARANTEES.** By C. EVANS, *Barrister-at-Law*; and F. H. JONES. In demy 8vo, cloth gilt, 172 pp. 6s. net.
- WORKMEN'S COMPENSATION INSURANCE.** By C. E. GOLDING, LL.B., F.C.I.I. In demy 8vo, cloth gilt, 112 pp. 5s. net.
- MOTOR INSURANCE.** By W. F. TODD. In demy 8vo, cloth gilt, 176 pp. 6s. net.
- GUIDE TO MARINE INSURANCE.** By H. KEATE. In crown 8vo, cloth, 203 pp. 3s. 6d. net.
- GUIDE TO LIFE ASSURANCE.** By S. G. LEIGH, *Fellow of the Institute of Actuaries*. A Handbook of the Practical and Scientific Aspects of the Business. In crown 8vo, cloth, 192 pp. 5s. net.
- TALKS ON INSURANCE LAW.** By JOS. A. WATSON, B.Sc., LL.B. In crown 8vo, cloth, 140 pp. 5s. net.
- PENSION, ENDOWMENT, LIFE ASSURANCE, AND OTHER SCHEMES FOR COMMERCIAL COMPANIES.** By HAROLD DOUGHARTY, F.C.I.S. In demy 8vo, cloth gilt, 103 pp. 6s. net.
- THE SUCCESSFUL INSURANCE AGENT.** By J. J. BISGOOD, B.A. In crown 8vo, cloth, 135 pp. 2s. 6d. net.

ORGANIZATION AND MANAGEMENT

- OFFICE ORGANIZATION AND MANAGEMENT.** Including Secretarial Work. By LAWRENCE R. DICKSEE, M.Com., F.C.A.; and H. E. BLAIN, C.B.E., *Assistant Managing Director of the Underground Railways of London*. Sixth Edition, Revised. In demy 8vo, cloth gilt, 314 pp. 7s. 6d. net.
- COUNTING HOUSE AND FACTORY ORGANIZATION.** A Practical Manual of Modern Methods applied to the Counting House and Factory. By J. GILMOUR WILLIAMSON. In demy 8vo, cloth gilt, 182 pp. 7s. 6d. net.
- FILING SYSTEMS.** Their Principles and their Application to Modern Office Requirements. By EDWARD A. COPE. In crown 8vo, cloth gilt, 200 pp., with illustrations. 3s. 6d. net.

- INDUSTRIAL TRAFFIC MANAGEMENT.** By GEO. B. LISSENDEN, *Author of "Railway (Rebates) Case Law," etc., etc.* With a Foreword by LORD LEVERHULME. Second Edition, Revised and Enlarged. In demy 8vo, cloth gilt, 352 pp. 21s. net.
- HOW TO SEND GOODS BY ROAD, RAIL, AND SEA.** By the same Author. In crown 8vo, cloth, 92 pp. 2s. net.
- MOTOR ROAD TRANSPORT FOR COMMERCIAL PURPOSES.** By JOHN PHILLIMORE. With an Introduction by SIR H. P. MAYBURY, K.C.M.G., C.B. In demy 8vo, cloth gilt, 216 pp. 12s. 6d. net.
- CLUBS AND THEIR MANAGEMENT.** By FRANCIS W. PIXLEY, F.C.A., *Barrister-at-Law*. In demy 8vo, cloth gilt, 240 pp. 7s. 6d. net.
- SOLICITOR'S OFFICE ORGANIZATION, MANAGEMENT, AND ACCOUNTS.** By E. A. COPE and H. W. H. ROBINS. In demy 8vo, cloth gilt, 176 pp., with numerous forms. 6s. net.
- COLLIERY OFFICE ORGANIZATION AND ACCOUNTS.** By J. W. INNES, F.C.A.; and T. COLIN CAMPBELL, F.C.I. In demy 8vo. 7s. 6d. net.
- DRAPERY BUSINESS ORGANIZATION AND MANAGEMENT.** By J. ERNEST BAYLEY. In demy 8vo, cloth gilt, 300 pp. 7s. 6d. net.
- GROCERY BUSINESS ORGANIZATION AND MANAGEMENT.** By C. L. T. BEECHING. With Chapters on Buying a Business, Grocers' Office Work and Book-keeping, etc., by J. A. SMART. Second Edition. In demy 8vo, cloth, 183 pp. 6s. net.
- THE HISTORY, LAW, AND PRACTICE OF THE STOCK EXCHANGE.** By A. P. POLEY, B.A., *Barrister-at-Law*; and F. H. CARRUTHERS GOULD. Third Edition, Revised. In demy 8vo, cloth gilt, 348 pp. 7s. 6d. net.

INDUSTRIAL ADMINISTRATION

- THE PSYCHOLOGY OF MANAGEMENT.** By L. M. GILBRETH. In demy 8vo, 354 pp. 7s. 6d. net.
- EMPLOYMENT MANAGEMENT.** Compiled and edited by DANIEL BLOOMFIELD. In demy 8vo, 507 pp. 8s. 6d. net.
- PROBLEMS OF LABOUR.** Compiled and Edited by DANIEL BLOOMFIELD. In demy 8vo, cloth gilt, 434 pp. 8s. 6d. net.
- MODERN INDUSTRIAL MOVEMENTS.** Compiled and Edited by DANIEL BLOOMFIELD. In demy 8vo, cloth gilt, 380 pp. 10s. 6d. net.
- COMMON SENSE AND LABOUR.** By SAMUEL CROWTHER. In demy 8vo, cloth gilt, 290 pp. 8s. 6d. net.
- CURRENT SOCIAL AND INDUSTRIAL FORCES.** Edited by LIONEL D. EDIE. In demy 8vo, cloth gilt, 393 pp. 12s. 6d. net.
- LECTURES ON INDUSTRIAL ADMINISTRATION.** Edited by B. MUSCIO, M.A. In crown 8vo, cloth, 276 pp. 6s. net.
- OUTLINES OF INDUSTRIAL ADMINISTRATION.** By R. O. HERFORD, H. T. HILDAGE, and H. G. JENKINS. In demy 8vo, cloth gilt, 124 pp. 6s. net.
- INDUSTRIAL CONTROL.** By F. M. LAWSON. In demy 8vo, cloth gilt, 130 pp. 8s. 6d. net.

- FACTORY ADMINISTRATION IN PRACTICE.** By W. J. HISCOX. In demy 8vo, cloth gilt. 8s. 6d. net.
- MANAGEMENT.** By J. LEE, M.A., M.Com.Sc. In demy 8vo, cloth gilt, 133 pp. 5s. net.
- WORKSHOP COMMITTEES.** By C. G. RENOLD. Reprinted from the Report of the British Association Sub-Committee on Industrial Unrest. In demy 8vo, 52 pp. 1s. net.
- RESEARCH IN INDUSTRY.** By A. P. M. FLEMING, C.B.E., M.Sc., M.I.E.E.; and J. G. PEARCE, B.Sc., A.M.I.E.E. In demy 8vo, cloth gilt, 264 pp. 10s. 6d. net.
- INTRODUCTION TO THE PRINCIPLES OF INDUSTRIAL ADMINISTRATION.** By A. P. M. FLEMING and H. J. BROCKLEHURST, M.Eng., A.M.I.E.E. In demy 8vo, 140 pp. 3s. 6d. net.
- SHARING PROFITS WITH EMPLOYEES.** By J. A. BOWIE, M.A. In demy 8vo, cloth gilt, 230 pp. 10s. 6d. net.
- PATENTS FOR INVENTIONS.** By J. EWART WALKER, B.A., *Barrister-at-Law*; and R. BRUCE FOSTER, B.Sc., *Barrister-at-Law*. In demy 8vo, cloth gilt, 400 pp., 21s. net.

SHIPPING

- SHIPPING OFFICE ORGANIZATION, MANAGEMENT, AND ACCOUNTS.** A comprehensive Guide to the innumerable details connected with the Shipping Trade. By ALFRED CALVERT. In demy 8vo, cloth gilt, 203 pp., with numerous forms. 6s. net.
- THE EXPORTER'S HANDBOOK AND GLOSSARY.** By F. M. DUDENEY. In demy 8vo, cloth gilt, 254 pp. 8s. 6d. net.
- HOW TO EXPORT GOODS.** By F. M. DUDENEY. In crown 8vo, cloth, 112 pp. 2s. net.
- HOW TO IMPORT GOODS.** By J. A. DUNNAGE. In crown 8vo, cloth, 128 pp. 2s. net.
- IMPORT AND EXPORT TRADE.** By A. S. HARVEY, *Officer of H.M. Customs and Excise*. In demy 8vo, cloth gilt, 518 pp. 21s. net.
- EXPORTING TO THE WORLD.** By A. A. PRECIADO. A Manual of practical export information. In demy 8vo, cloth gilt, 447 pp. 21s. net.
- CASE AND FREIGHT COSTS.** The Principles of Calculation relating to the Cost of, and Freight on, Sea or Commercial Cases. By A. W. E. CROSFIELD. In crown 8vo, cloth, 62 pp. 2s. net.
- CONSULAR REQUIREMENTS FOR EXPORTERS AND SHIPPERS TO ALL PARTS OF THE WORLD.** By J. S. NOWERY. Second Edition, Revised and Enlarged. Including exact copies of all forms of Consular Invoices, etc. In demy 8vo, cloth. 7s. 6d. net.
- INTRODUCTION TO SHIPBROKING.** By C. D. MACMURRAY and M. M. CREE. In demy 8vo, cloth, 166 pp. 3s. 6d. net.
- SHIPPING BUSINESS METHODS.** By R. B. PAUL. In demy 8vo, cloth gilt, 104 pp. 3s. 6d. net.

BANKING AND FINANCE

- MONEY, EXCHANGE, AND BANKING**, in their Practical, Theoretical, and Legal Aspects. A complete Manual for Bank Officials, Business Men, and Students of Commerce. By H. T. EASTON, *Associate of the Institute of Bankers*. Second Edition. In demy 8vo, cloth gilt, 312 pp. 6s. net.
- ENGLISH PUBLIC FINANCE**. From the Revolution of 1688. With Chapters on the Bank of England. By HARVEY E. FISK. In demy 8vo, cloth gilt, 207 pp. 7s. 6d. net.
- FOREIGN EXCHANGE AND FOREIGN BILLS IN THEORY AND IN PRACTICE**. By W. F. SPALDING, *Certificated Associate, Institute of Bankers*. Fourth Edition. In demy 8vo, cloth gilt, 261 pp. 7s. 6d. net.
- EASTERN EXCHANGE, CURRENCY, AND FINANCE**. By the same Author. Third Edition. In demy 8vo, cloth, 375 pp., illustrated. 15s. net.
- FOREIGN EXCHANGE, A PRIMER OF**. By the same Author. In crown 8vo, cloth, 108 pp. 3s. 6d. net.
- BANKERS' CREDITS AND ALL THAT APPERTAINS TO THEM IN THEIR PRACTICAL, LEGAL AND EVERYDAY ASPECTS**. By the same Author. In demy 8vo, cloth gilt, 126 pp. 10s. 6d. net.
- THE FUNCTIONS OF MONEY**. By the same Author. With a Foreword by G. ARMITAGE SMITH, D.Lit., M.A. In demy 8vo, cloth gilt, 179 pp. 7s. 6d. net.
- THE LONDON MONEY MARKET**. By the same Author. A practical guide to what it is, where it is, and the operations conducted in it. In demy 8vo, cloth gilt, 232 pp. 10s. 6d. net.
- PRACTICAL BANKING**. By J. F. G. BAGSHAW, *Certificated Associate of the Institute of Bankers*. With chapters on "The Principles of Currency," by C. F. HANNAFORD, *Associate of the Institute of Bankers*; and "Bank Book-keeping," by W. H. PEARD, *Member of the Institute of Bankers in Ireland*. In demy 8vo, cloth gilt, 397 pp. 7s. 6d. net.
- BANK ORGANIZATION, MANAGEMENT, AND ACCOUNTS**. By J. F. DAVIS, D.Lit., M.A., LL.B. In demy 8vo, cloth gilt, 165 pp. 6s. net.
- BILLS, CHEQUES, AND NOTES**. A Handbook for Business Men and Lawyers. By J. A. SLATER, B.A., LL.B. (Lond.). Third Edition. In demy 8vo, cloth gilt, 214 pp. 6s. net.
- THE BANKERS' CLEARING HOUSE**. What it is and what it does. By P. W. MATTHEWS. In demy 8vo, cloth gilt, 168 pp. 7s. 6d. net.
- BANKERS' SECURITIES AGAINST ADVANCES**. By LAWRENCE A. FOGG, *Certificated Associate of the Institute of Bankers*. In demy 8vo, cloth gilt, 120 pp. 6s. net.
- BANKERS' ADVANCES**. By F. R. STEAD. Edited by SIR JOHN PAGET, K.C. In demy 8vo, cloth, 144 pp. 6s. net.
- BANKERS' ADVANCES AGAINST PRODUCE**. By A. WILLIAMS. In demy 8vo, cloth gilt, 147 pp. 6s. net.
- SIMPLE INTEREST TABLES**. By SIR WM. SCHOOLING, K.B.E. In crown 8vo, cloth gilt, 188 pp. 21s. net.

DICTIONARY OF BANKING. A Complete Encyclopaedia of Banking Law and Practice. By W. THOMSON, *Bank Inspector*. Fourth Edition, Revised and Enlarged. In crown 4to, half-leather gilt, 691 pp. 30s. net.

BRITISH FINANCE. See p. 8.

TITLE DEEDS AND THE RUDIMENTS OF REAL PROPERTY LAW. By F. R. STEAD. Third Edition. In demy 8vo, cloth, 151 pp. 6s. net.

SECRETARIAL WORK

THE COMPANY SECRETARY'S VADE MECUM. Edited by PHILIP TOVEY, F.C.I.S. Third Edition, Revised and Enlarged. In foolscap 8vo, cloth. 3s. 6d. net.

SECRETARY'S HANDBOOK. A Practical Guide to the Work and Duties in connection with the Position of Secretary to a Member of Parliament, a Country Gentleman with a landed estate, a Charitable Institution; with a section devoted to the work of a Lady Secretary, and a chapter dealing with Secretarial work in general. Edited by H. E. BLAIN, C.B.E. In demy 8vo, cloth gilt, 168 pp. 6s. net.

GUIDE FOR THE COMPANY SECRETARY. A Practical Manual and Work of Reference for the Company Secretary. By ARTHUR COLES, F.C.I.S. Second Edition, Enlarged and thoroughly Revised. With 76 facsimile forms, and the full text of the Companies Acts, 1908 and 1913; the Companies Clauses Act, 1845; Companies (Foreign Interest) Act, 1917; Companies (Particulars as to Directors) Act, 1917; and War Legislation. In demy 8vo, cloth gilt, 432 pp. 6s. net.

DICTIONARY OF SECRETARIAL LAW AND PRACTICE. A Comprehensive Encyclopaedia of Information and Direction on all matters connected with the work of a Company Secretary. Fully illustrated with the necessary forms and documents. With Sections on special branches of Secretarial Work. Edited by PHILIP TOVEY, F.C.I.S. With contributions by nearly 40 eminent authorities on Company Law and Secretarial Practice, including: The Rt. Hon. G. N. Barnes, M.P.; F. Gore-Browne, K.C., M.A.; A. Crew, F.C.I.S.; J. P. Earnshaw, F.C.I.S.; M. Webster Jenkinson, F.C.A.; F. W. Pixley, F.C.A. Third Edition, Enlarged and Revised. In one volume, half leather gilt, 1011 pp. 42s. net.

DEBENTURES. A Handbook for Limited Company Officials, Investors, and Business Men. By F. SHEWELL COOPER, M.A., *of the Inner Temple, Barrister-at-Law*. In demy 8vo, cloth gilt, 149 pp. 6s. net.

THE TRANSFER OF STOCKS, SHARES, AND OTHER MARKETABLE SECURITIES. A Manual of the Law and Practice. By F. D. HEAD, B.A. (Oxon), *Barrister-at-Law*. Third Edition, Revised and Enlarged. In demy 8vo, cloth gilt, 220 pp. 10s. 6d. net.

THE CHAIRMAN'S MANUAL. Being a Guide to the Management of Meetings in general, and of Meetings of Local Authorities; with separate and complete treatment of the Meetings of Public Companies. By GURDON PALIN, *Barrister-at-Law*; and ERNEST MARTIN, F.C.I.S. In crown 8vo, cloth gilt, 192 pp. 5s. net.

HOW TO TAKE MINUTES. Edited by ERNEST MARTIN, F.C.I.S. Second Edition, Revised and Enlarged. In demy 8vo, cloth gilt, 130 pp. 2s. 6d. net.

WHAT IS THE VALUE OF A SHARE? Tables for readily and correctly ascertaining (1) the present value of shares; and (2) what dividends should be paid annually to justify the purchase or market price of shares. By D. W. ROSSITER. In demy 8vo, limp cloth, 20 pp. 2s. 6d. net.

PROSPECTUSES: HOW TO READ AND UNDERSTAND THEM. By PHILIP TOVEY, F.C.I.S. In demy 8vo, cloth, 109 pp. 5s. net.

PRACTICAL SHARE TRANSFER WORK. By F. W. LIDINGTON. A Handbook for the use of Company Clerks. In crown 8vo, 123 pp. 3s. 6d. net.

QUESTIONS AND ANSWERS ON SECRETARIAL PRACTICE. By E. J. HAMMOND, A.C.I.S., A.L.A.A. In demy 8vo, cloth gilt, 250 pp. 7s. 6d. net.

INCOME TAX

INCOME TAX AND SUPER-TAX PRACTICE. Incorporating the Consolidation Act of 1918 and the Finance Acts, 1919 and 1920. Fourth Edition. By W. E. SNELLING. In demy 8vo, cloth gilt. 12s. 6d. net.

TAXATION ANNUAL. Deals with Income Tax and Super-tax; Estate, Legacy, and Succession Duties; Customs and Excise Duties; Stamp Duties, etc. By W. E. SNELLING. In demy 8vo, cloth gilt. 10s. 6d. net.

SUPER-TAX TABLES. By G. O. PARSONS. 16 pp. 1s. net.

THE "ABACUS" INCOME TAX TABLES. By E. J. HAMMOND, A.L.A.A. 2s. net.

CORPORATION PROFITS TAX EXPLAINED AND ILLUSTRATED. By P. D. LEAKE, F.C.A. In crown 8vo. 1s. net.

ECONOMICS

ECONOMIC GEOGRAPHY. By J. MCFARLANE, M.A., M.Com. In demy 8vo, cloth gilt, 568 pp., with 18 illustrations. 10s. 6d. net.

THE PRINCIPLES OF ECONOMIC GEOGRAPHY. By R. N. RUDMOSE BROWN, D.Sc., *Lecturer in Geography in the University of Sheffield*. In demy 8vo, cloth gilt, 223 pp. 7s. 6d. net.

OUTLINES OF THE ECONOMIC HISTORY OF ENGLAND. A Study in Social Development. By H. O. MEREDITH, M.A., M.Com., *Fellow of King's College, Cambridge*. In demy 8vo, cloth gilt, 376 pp. 7s. 6d. net.

THE HISTORY AND ECONOMICS OF TRANSPORT. By ADAM W. KIRKALDY, M.A., B.Litt. (Oxford), M.Com. (Birmingham); and ALFRED DUDLEY EVANS. Second Edition. In demy 8vo, cloth gilt, 364 pp. 15s. net.

BRITISH FINANCE DURING AND AFTER THE WAR, 1914-1921. The results of investigations and materials collected by a Committee of the British Association, co-ordinated and brought up to date by A. H. GIBSON, and edited by A. W. KIRKALDY, M.A., B.Litt. In demy 8vo, cloth gilt, 479 pp. 15s. net.

- BRITISH LABOUR.** Replacement and Conciliation, 1914-1921. Edited by ADAM W. KIRKALDY, M.A., B.Litt., M.Com. Deals with the results of inquiries arranged by the Section of Economic Science and Statistics of the British Association. In demy 8vo, cloth gilt. 10s. 6d. net.
- THE SUBSTANCE OF ECONOMICS.** By H. A. SILVERMAN, B.A. (Econ.). For the Student and General Reader. In crown 8vo, cloth gilt, 363 pp. 6s. net.
- PLAIN ECONOMICS.** An Examination of the Essential Issues. By J. LEE, M.A., M.Com.Sc. In crown 8vo, cloth gilt, 110 pp. 3s. 6d. net.
- LABOUR, CAPITAL, AND FINANCE.** By "Spectator" (WALTER W. WALL, F.J.I.). Essays on the Social, Economic, and Financial Problems of the Day. In crown 8vo, cloth, 127 pp. 3s. 6d. net.
- RECONSTRUCTION AND FOREIGN TRADE.** By E. T. WILLIAMS, M.I.E.E. In demy 8vo, 52 pp. 2s. net.

ADVERTISING AND SALESMANSHIP

- THE CRAFT OF SILENT SALESMANSHIP.** A Guide to Advertisement Construction. By C. MAXWELL TREGURTHA and J. W. FRINGS. Size, 6½ in. by 9¼ in., cloth, 98 pp., with illustrations. 5s. net.
- THE NEW BUSINESS.** A Handbook dealing with the Principles of Advertising, Selling, and Marketing. By HARRY TIPPER, *President Advertising Men's League, New York*. In demy 8vo, cloth gilt, 406 pp. 8s. 6d. net.
- SALESMANSHIP.** By W. A. CORBION and G. E. GRIMSDALE. In crown 8vo, cloth, 186 pp. 3s. 6d. net.
- PRACTICAL SALESMANSHIP.** By N. C. FOWLER, Junr. In crown 8vo, 337 pp. 7s. 6d. net.
- COMMERCIAL TRAVELLING.** By ALBERT E. BULL. In crown 8vo, cloth gilt, 174 pp. 3s. 6d. net.
- THE BUSINESS MAN'S GUIDE TO ADVERTISING.** By the same Author. In crown 8vo, cloth, 127 pp. 3s. 6d. net.
- THE PSYCHOLOGY OF ADVERTISING IN THEORY AND PRACTICE.** By W. DILL SCOTT, Ph.D. 12s. 6d. net.
- ADVERTISING AS A BUSINESS FORCE.** By P. T. CHERINGTON. In demy 8vo, cloth, 586 pp. 10s. 6d. net.
- THE MANUAL OF SUCCESSFUL STOREKEEPING.** By W. A. HOTCHKIN. In demy 8vo, 298 pp. 8s. 6d. net.
- A SHORT COURSE IN ADVERTISING.** By ALEX. F. OSBORN. In demy 8vo, cloth gilt, 261 pp. 12s. 6d. net.
- MAKING ADVERTISEMENTS AND MAKING THEM PAY.** By ROY S. DURSTINE. In demy 8vo, cloth gilt, 264 pp. 12s. 6d. net.
- THE PRINCIPLES OF PRACTICAL PUBLICITY.** By TRUMAN A. DE WEESE. In large crown 8vo, cloth, 266 pp., with 43 illustrations. 10s. 6d. net.
- BUSINESS LETTER PRACTICE.** By J. B. OPDYCKE. In demy 8vo, cloth gilt, 602 pp. 7s. 6d. net.

- CONDUCTING A MAIL ORDER BUSINESS.** By A. E. BULL. In crown 8vo, cloth, 106 pp. 2s. net.
- MAIL ORDER ORGANIZATION.** By P. E. WILSON. In crown 8vo, cloth gilt, 127 pp. 3s. 6d. net.
- BUYING GOODS.** By the same Author. In crown 8vo, cloth, 103 pp. 2s. net.
- ADS. AND SALES.** By HERBERT N. CASSON. In demy 8vo, cloth, 167 pp. 8s. 6d. net.
- MODERN PUBLICITY.** By A. W. DEAN. In crown 8vo, cloth, 70 pp. 2s. 6d. net.
- EFFICIENT SALESMANSHIP.** By F. W. SHRUBSALL. In crown 8vo, cloth, 126 pp. 2s. net.
- MODERN METHODS IN SELLING.** By L. J. HOENIG. 310 pp. 10s. 6d. net.
- PRACTICAL PRESS PUBLICITY.** By A. L. CULYER. In demy 8vo, cloth, 95 pp. 3s. 6d. net.
- WINDOW DRESSING.** By G. L. TIMMINS. In crown 8vo, cloth, 85 pp. 2s. net.

LAW

- MERCANTILE LAW.** By J. A. SLATER, B.A., LL.B. A Practical Exposition for Law Students, Business Men, and Advanced Classes in Commercial Colleges and Schools. Fifth Edition. In demy 8vo, cloth gilt, 464 pp. 7s. 6d. net.
- COMPANIES AND COMPANY LAW.** Together with the Companies (Consolidation) Act, 1908; and the Act of 1913. By A. C. CONNELL, LL.B. (Lond.), *of the Middle Temple, Barrister-at-Law*. Second Edition, Revised. In demy 8vo, cloth gilt, 348 pp. 6s. net.
- COMPANY CASE LAW.** By F. D. HEAD, B.A. (Oxon), *Barrister-at-Law*. In demy 8vo, cloth gilt, 314 pp. 7s. 6d. net.
- THE LAW RELATING TO THE CARRIAGE BY LAND OF PASSENGERS, ANIMALS, AND GOODS.** By S. W. CLARKE, *Barrister-at-Law*. In demy 8vo, cloth gilt, 350 pp. 7s. 6d. net.
- THE LAW RELATING TO SECRET COMMISSIONS AND BRIBES** (Christmas Boxes, Gratuities, Tips, etc.). The Prevention of Corruption Acts, 1906 and 1916. By ALBERT CREW, *Barrister-at-Law*; *Lee Prizeman of Gray's Inn*. Second Edition, Revised and Enlarged. In demy 8vo, cloth gilt, 252 pp. 10s. 6d. net.
- BANKRUPTCY, DEEDS OF ARRANGEMENT, AND BILLS OF SALE.** By W. VALENTINE BALL, M.A., *Barrister-at-Law*. Fourth Edition. Revised in accordance with the Bankruptcy and the Deeds of Arrangement Acts, 1914. In demy 8vo, 364 pp. 12s. 6d. net.
- PRINCIPLES OF MARINE LAW.** By LAWRENCE DUCKWORTH, *Barrister-at-Law*. Fourth Edition, Revised. In demy 8vo, about 400 pp. 7s. 6d. net.

- GUIDE TO THE LAW OF LICENSING.** The Handbook for all Licence-holders. By J. WELLS THATCHER, *Barrister-at-Law*. In demy 8vo, cloth gilt, 200 pp. 5s. net.
- RAILWAY (REBATES) CASE LAW.** By GEO. B. LISSENDEN. In demy 8vo, cloth gilt, 450 pp. 10s. 6d. net.
- GUIDE TO RAILWAY LAW.** By A. E. CHAPMAN, M.A., LL.D. A Handbook for Traders, Passengers, and Railway Students. Second Edition. In demy 8vo, cloth gilt, 239 pp. 7s. 6d. net.
- PARTNERSHIP LAW AND ACCOUNTS.** By R. W. HOLLAND, O.B.E., M.A., M.Sc., LL.D., *Barrister-at-Law*. In demy 8vo, cloth gilt, 159 pp. 6s. net.
- THE LAW OF CONTRACT.** By the same Author. Revised and Enlarged Edition. In demy 8vo, cloth, 123 pp. 5s. net.
- WILLS, EXECUTORS, AND TRUSTEES.** By J. A. SLATER, B.A., LL.B. With a chapter on Intestacy. In foolscap 8vo, cloth, 122 pp. 2s. 6d. net.
- INHABITED HOUSE DUTY.** By W. E. SNELLING. In demy 8vo, cloth gilt, 356 pp. 12s. 6d. net.
- THE LAW OF REPAIRS AND DILAPIDATIONS.** By T. CATO WORSFOLD, M.A., LL.D. In crown 8vo, cloth gilt, 104 pp. 3s. 6d. net.
- THE LAW OF EVIDENCE.** By W. NEMBARD HIBBERT, LL.D., *Barrister-at-Law*. Fourth Edition, Revised. In crown 8vo, 120 pp. 7s. 6d. net.
- THE LAW OF PROCEDURE.** By the same Author. Second Edition. In demy 8vo, cloth gilt, 133 pp. 7s. 6d. net.

BUSINESS REFERENCE BOOKS

- BUSINESS MAN'S ENCYCLOPAEDIA AND DICTIONARY OF COMMERCE.** A reliable and comprehensive work of reference on all commercial subjects, specially designed and written for the busy merchant, the commercial student, and the modern man of affairs. Edited by J. A. SLATER, B.A., LL.B. (Lond.). Assisted by upwards of 50 specialists as contributors. With numerous maps, illustrations, facsimile business forms and legal documents, diagrams, etc. Second Edition. In 4 vols., large crown 4to (each 450 pp.), cloth gilt. £4 4s. net.
- BUSINESS MAN'S GUIDE.** Seventh Revised Edition. With French, German, Spanish, and Italian equivalents for the Commercial Words and Terms. Edited by J. A. SLATER, B.A., LL.B. (Lond.). The work includes over 2,000 articles. In crown 8vo, cloth, 520 pp. 6s. net.
- COMMERCIAL ARBITRATIONS.** By E. J. PARRY, B.Sc., F.I.C., F.C.S. An invaluable guide to business men who are called upon to conduct arbitrations. In crown 8vo, cloth gilt. 3s. 6d. net.
- COMMERCIAL CONTRACTS.** By the same Author. A Guide for Business Men. In crown 8vo, cloth, 200 pp. 5s. net.
- THE SHAREHOLDER'S MANUAL.** By H. H. BASSETT. In crown 8vo, cloth gilt, 140 pp. 3s. 6d. net.
- THE INVESTOR'S MANUAL.** By W. W. WALL. In crown 8vo, cloth, 122 pp. 3s. 6d. net.

DICTIONARY OF COMMERCIAL CORRESPONDENCE IN SEVEN LANGUAGES: ENGLISH, FRENCH, GERMAN, SPANISH, ITALIAN, PORTUGUESE, AND RUSSIAN. In demy 8vo, cloth, 718 pp. 12s. 6d. net. Third Edition.

A MANUAL OF DUPLICATING METHODS. By W. DESBOROUGH. In demy 8vo, cloth, 90 pp., illustrated. 3s. net.

OFFICE MACHINES, APPLIANCES, AND METHODS. By the same Author. In demy 8vo, cloth gilt, 157 pp. 6s. net.

COMMERCIAL COMMODITIES. By F. MATTHEWS, B.Sc., A.I.C., F.C.S. In demy 8vo, cloth gilt, 326 pp. 12s. 6d. net.

COMMON COMMODITIES AND INDUSTRIES SERIES. Each book in crown 8vo, illustrated. 3s. net. Volumes already published on

Tea
Coffee
Sugar
Oils
Wheat
Rubber
Iron and Steel
Copper
Coal
Timber
Cotton
Silk
Wool
Linen
Tobacco
Leather
Clays
Paper
Soap
Glass
Gums and Resins
The Motor Industry
Boot and Shoe Industry
Gas and Gas Making
Clocks and Watches
Salt
Furniture

Coal Tar
Knitted Fabrics
Zinc
Asbestos
Photography
Silver
Carpets
Paints and Varnishes
Cordage and Cordage
Hemp and Fibres
Acids and Alkalis
Gold
Electricity
Butter and Cheese
Aluminium
The British Corn Trade
Engraving
Lead
Stones and Quarries
Clothing Trades Industry
Modern Explosives
Electric Lamp Industry
Starch
Petroleum
Perfumery
Cold Storage and Ice
Making

Telegraphy, Telephony,
and Wireless
Gloves and the Glove
Trade
Jute
The Film Industry
The Cycle Industry
Drugs in Commerce
Cotton Spinning
Sulphur
Ironfounding
Textile Bleaching
Wine and the Wine
Trade
Concrete and Reinforced
Concrete
Wallpaper
Sponges
Alcohol in Commerce
The Fishing Industry
Anthracite
Velvet
Straw Hats
Patent Fuels
Incandescent Lighting
Oil for Power Purposes
Brushes

(Others in Preparation.)

BUSINESS ORGANISATION AND MANAGEMENT.

A Monthly Magazine of High Standard for Business Men.

Price 1s. Post Free, 1s. 3d. Annual Subscription, 12s.

COMPLETE LIST POST FREE ON APPLICATION

SIR ISAAC PITMAN AND SONS, LTD.

Parker Street, Kingsway, London, W.C.2

And at Bath, Melbourne, Toronto and New York.

THIS BOOK IS DUE ON THE LAST DATE
STAMPED BELOW

AN INITIAL FINE OF 25 CENTS
WILL BE ASSESSED FOR FAILURE TO RETURN
THIS BOOK ON THE DATE DUE. THE PENALTY
WILL INCREASE TO 50 CENTS ON THE FOURTH
DAY AND TO \$1.00 ON THE SEVENTH DAY
OVERDUE.

SEP 15 1932

MAR 3 1933

11 Aug '49 HJ

LIBRARY USE

AUG 6 1965

AUG 5 '65 - 5 PM

529872

HF5686
C7C6

UNIVERSITY OF CALIFORNIA LIBRARY

